

ASX ANNOUNCEMENT

22 October 2024

Advanced Braking Technology Signs Exclusive Global Distribution Agreement

Advanced Braking Technology Ltd (ASX: ABV) ('ABT' or 'the Company' or 'the ABT Group'), the leading supplier of fail-safe brakes for commercial vehicles, is pleased to announce entering into a significant global distribution agreement ('Agreement') with **RaptorTech Pty Ltd**. This partnership is set to distribute, market and sell **BrakeiQ**, a cutting-edge auto braking system designed to integrate with Collision Avoidance Systems (CAS).

Highlights

- **Global Exclusivity:** ABT is the exclusive distributor for the product worldwide for three years, with provision for renewal of the contract.
- **White Label Rights:** ABT will market and sell the product under its own branding – BrakeiQ.
- **OEM Compatibility:** BrakeiQ is compatible with more than 30 Caterpillar models, and Komatsu models, with further customisation available for other original equipment manufacturers (OEMs)
- **Strategic Market Expansion:** ABT anticipates this partnership will provide entry into untapped markets like open cut mining, potentially expanding its geographical footprint.

RaptorTech Pty Ltd was founded in 2018 with the vision of providing all levels of industry with access to leading technology. RaptorTech believe that technology should work on any brand machine with a high focus of interoperability that empowers owners and operators to achieve their business goals.

BrakeiQ is designed with consideration to ISO 21815-2 standards and EMESRT Level 9 intervention, ensuring seamless integration with existing CAS. Its versatile design allows application across various machine types, supporting compatibility with more than 30 Caterpillar wheel loader and dozer models as well as Komatsu models.

While the system is instantly compatible with Caterpillar and Komatsu models, it only requires 2 – 4 weeks to create, develop and deploy a BrakeiQ system for other global OEM's.

The Agreement includes a provision for further development of the Product to allow or enhance the Products integration with any other system or vehicle.

Under the agreement, ABT has exclusive global distribution rights to distribute, market, promote and sell the product.

The initial term of the agreement is three years. In the last three months of the initial term the parties shall negotiate in good faith over the renewal of the Agreement for a further extended term of three years.

In addition to generating incremental revenue for the Company, the Company is of the view that through this partnership, ABT is likely to gain additional market share and enter otherwise untapped markets,

including above ground mining and expansions into currently unserved geographical regions in the near to medium term.

The Agreement includes an initial purchase of inventory from RaptorTech, with approximately \$1.1m in revenue from the first order. It includes customary performance KPI's based on volumes and service performance criteria. ABT will use available cash on hand to pay the initial purchase.

Exclusivity will be reviewed biannually against the achievement of the performance criteria.

The agreement otherwise contains terms and conditions customary for contracts of this nature.

"ABT's strategic innovation focus in the Collision Avoidance Systems (CAS) space offers a significant growth opportunity via increasing applications as a leading safety OEM brand in the mining market. We are thrilled to partner with RaptorTech to bring our safety solutions to clients in Australia and globally. RaptorTech has a proven track record of providing top tier safety technology and we're confident that our partnership will provide ABT's highly valued blue-chip customers with the best possible solutions and add further momentum towards ABT's revenue expansion" said **Andrew Booth, CEO**.

This release is authorised by the Board of Directors.

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About Advanced Braking Technology

Advanced Braking Technology Ltd (ABT) designs, manufactures and distributes its innovative braking solutions worldwide. From its head office in Perth, Western Australia, ABT continues to develop its product portfolio for a diverse range of industries that have a strong requirement for safety and environmental responsibility, including the mining, defence, civil construction and waste management industries.

ABT's innovative braking solutions are well known for their unparalleled safety, improved productivity, zero emissions and durability in the world's harshest conditions. As its reputation has grown, demand for ABT's brakes has expanded internationally with its braking solutions being used in all seven continents across the globe.