

**ASX RELEASE**

**20 November 2024**

## **Correction to 2024 AGM Presentation Slides**

Advanced Braking Technology Limited (ASX:ABV) advises that an error appeared on page 11 of the 2024 AGM Presentation Slides released to the market on 20 November 2024.

The error relates to Earnings Per Share for FY23 and FY24. The Earnings Per Share for FY23 should be 0.36 cents and the Earnings Per Share for FY24 should be 0.41 cents.

The corrected and complete version of the 2024 AGM Presentation Slides is attached to this announcement.

This release is authorised by the Board of Directors.

**- ENDS -**

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### **About Advanced Braking Technology**

Advanced Braking Technology Ltd (ABT) designs, manufactures and distributes its innovative braking solutions worldwide. From its head office in Perth, Western Australia, ABT continues to develop its product portfolio for a diverse range of industries that have a strong requirement for safety and environmental responsibility, including the mining, defence, civil construction and waste management industries.

ABT's innovative braking solutions are well known for their unparalleled safety, improved productivity, zero emissions and durability in the world's harshest conditions. As its reputation has grown, demand for ABT's brakes has expanded internationally with its braking solutions being used in all seven continents across the globe.



# FY24 Annual General Meeting

**ADVANCED BRAKING TECHNOLOGY**

Solutioning for Mines Today  
And Mines of the Future

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# **AGENDA**

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- About ABT
- FY24 Financial Highlights
- Strategy Roadmap
- Technology
- Q&A

# About ABT

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# ABT HIGHLIGHTS

- Valuable Intellectual Property
- Strong foundations for Scalability
- Bluechip Customer Base
- International Market Growth

# About ABT

Innovative braking solutions that protect people, assets and the environment



**Years of FailSafe  
Mining**

## INNOVATING SAFETY BRAKE SOLUTIONS BACKED BY **MORE THAN 25 YEARS OF EXPERTISE**

With over 25 years of experience in the mining industry, **Advance Braking Technology (ABT)** is known for specialising cutting-edge vehicle safety and environmentally responsible solutions with their BrakeSAFE fail-safe braking system, featuring their patented Sealed Integrated Braking System (SIBS) favoured in global underground mining, defense, civil, agriculture and recreation

**A Mining Equipment and Technology (METS) OEM**



# OEM Revenue Model

## Revenue Split



# **ABT MEET THE TEAM**



**ANDREW BOOTH**

*Chief Executive Officer*

More than 15 years Strategic Leadership in Australia and Asia in both Corporates and Multinational Co's. Experience spans International Business Operations, Transforming Organisational Culture, Business Turnaround, Business Development, Risk, Governance and Financial Management.



**ANGELA GODBEER**

*Chief Financial Officer*

Significant experience in ASX listed manufacturing environments with a successful track record within well-regarded organisations, some of which have undergone significant transformation aligned to strategic objectives.



**BEN WEETMAN**

*Sales and Marketing Officer*

Ben offers extensive Mining and Mining equipment, technology and services (METS) experience both in Australia and Internationally.



**CALE GINBEY**

*Operations and Engineer Director*

16 years' experience in the Mining and Mining Equipment (METS) sectors including BHP, RIO Tinto and Schenck Australia. Cale has driven strategic programs focussed on delivering technology integration into large scale engineering lead operations.

# Financial Highlights

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| Summary Financial Results        | FY23     | FY24     | % Change<br>(FY23/FY24) |
|----------------------------------|----------|----------|-------------------------|
| Revenue from Ordinary Activities | \$14.69m | \$16.46m | 12.0%                   |
| Product Margin                   | 50.2%    | 51.4%    | 2.4%                    |
| EBITDA                           | \$1.50m  | \$1.80m  | 20.0%                   |
| NPAT                             | \$1.47m  | \$1.70m  | 15.5%                   |
| Net Assets                       | \$6.94m  | \$8.86m  | 27.7%                   |
| Cash and Cash Equivalents        | \$2.05m  | \$2.41m  | 17.6%                   |

| Profitability          | Jun-23   | Jun-24   |
|------------------------|----------|----------|
| NPAT                   | \$1.47m  | \$1.70m  |
| NPAT Margin            | 10.42%   | 11.15%   |
| Return on Equity (ROE) | 21.22%   | 19.22%   |
| Return on Assets (ROA) | 13.90%   | 14.04%   |
|                        |          |          |
|                        |          |          |
| <b>Valuation</b>       |          |          |
| PE Ratio               | 10.56    | 13.66    |
| PE Relative to Market  | 70.60%   | 67.50%   |
| Price to Book          | 2.08     | 2.42     |
| Price to Cash Flow     | 10.86    | 12.89    |
| Shares Outstanding (M) | 379.47   | 382.77   |
| Market Cap (\$M)       | \$14.42m | \$21.43m |
| Enterprise Value (\$M) | \$13.75m | \$20.46m |

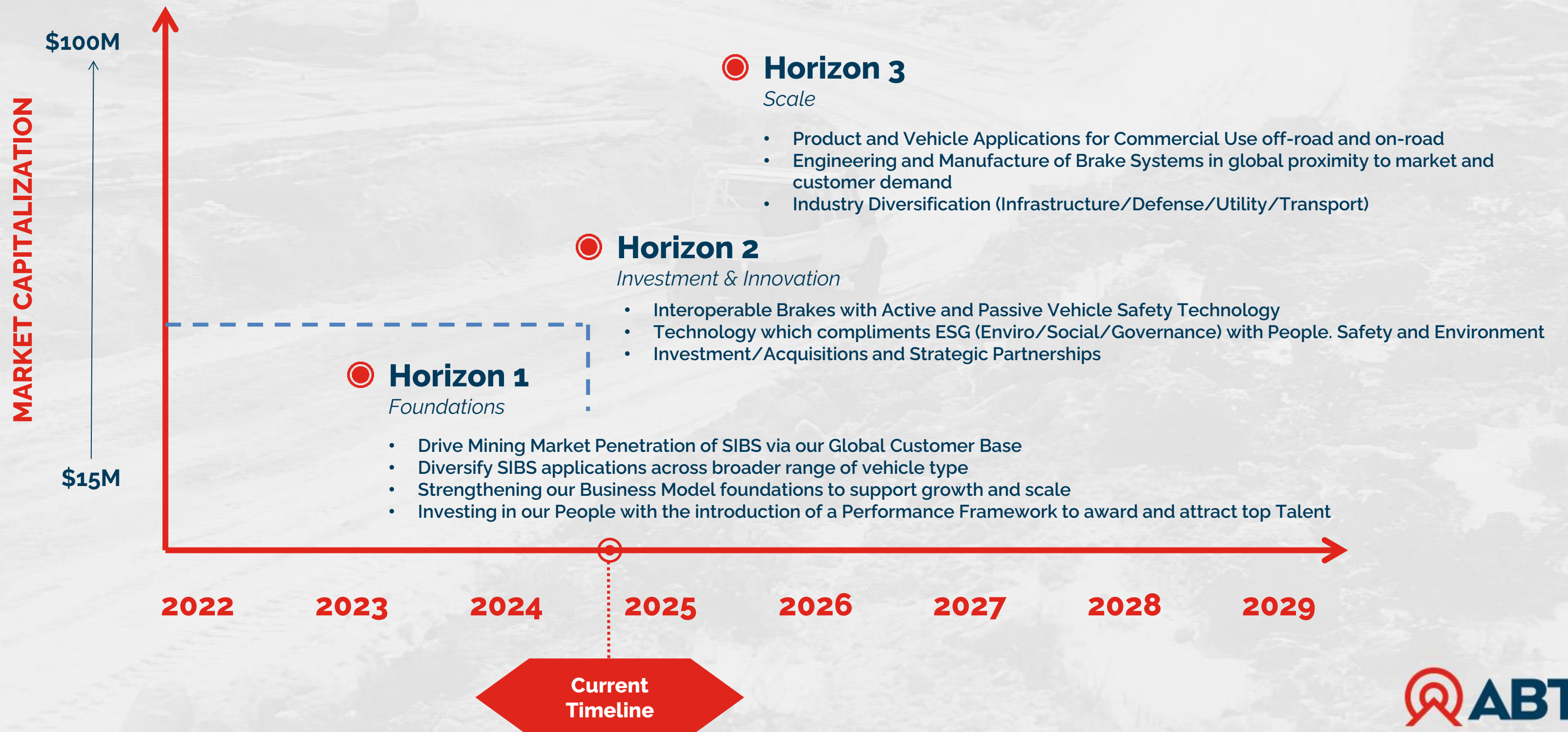
| Performance              | Jun-23    | Jun-24    |
|--------------------------|-----------|-----------|
| Total Shareholder Return | 45.90%    | 47.05%    |
| Relative to Market       | 31.20%    | 35.00%    |
| <b>Per Share</b>         |           |           |
| Earnings (EPS Adjusted)  | 0.36cents | 0.41cents |
| Cash Flow                | \$0.20    | \$0.10    |
| Cash                     | \$0.01    | \$0.01    |
| Net Tangible Assets      | \$0.02    | \$0.02    |
| Book Value               | \$0.02    | \$0.02    |
| Share Price              | \$0.04    | \$0.06    |
| <b>Liquidity</b>         |           |           |
| Quick Ratio              | 1.76      | 2.39      |
| Current Ratio            | 2.96      | 36.4      |
|                          |           |           |
|                          |           |           |

# Strategy Roadmap

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# GROWTH STRATEGY

## Strategic Road Map



# Our Global Customers



# Driving Mining Market Penetration via Our Global Customer Base

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**50%**

of revenue from overseas locations including:

- **North America**
- South America
- **Asia-Pacific**
- Europe
- **Africa**



**50%**

of revenue from the Australian Market



# Diversify SIBs Applications Across More Vehicle Types

Advanced braking systems and technology for a wide range of vehicle specifications and makes / models.

### Legend:

Current

In Development

|  | BrakeSAFE Wheelend                                                                    | BrakeSAFE Driveline                                                                   | Collision Avoidance Systems for SIBS                                                |
|-------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| TOYOTA Landcruiser                                                                  |    |                                                                                       |  |
| TOYOTA Hilux                                                                        |    |                                                                                       |  |
| FORD Ranger                                                                         |                                                                                       |    |  |
| Ancillary Machinery                                                                 |                                                                                       |    |                                                                                     |
| Light Truck                                                                         |   |   |                                                                                     |
| Medium Truck                                                                        |                                                                                       |  |                                                                                     |
| Heavy/Medium Truck                                                                  |                                                                                       |  |                                                                                     |
| Heavy Truck                                                                         |  |  |                                                                                     |



# Technology in Mining

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# Technology Innovation for Failsafe Braking EG: Collision Avoidance and Autonomous

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Each year, between 30-40% of mining industry deaths are attributable to failures of vehicle interaction controls and of these about half involve pedestrians (EMESRT)

Collision Avoidance Level 9 to intervene and override the driver.

Failsafe Braking and Collision Avoidance Technologies provide complementary safety intervention systems which save lives.





# BRAKEiQ

Autonomous Braking  
with Collision Avoidance  
System (CAS) Level 9



# WHAT IT DOES

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**BrakeiQ enhances existing Proximity Detection System (PDS) by enabling autonomous braking capabilities.**

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# BRAKEiQ COMPATIBILITY MATRIX

| Manufacturer                         | Dozer                                                                                 | Grader                                                                                | HYD<br>Excavator                                                                      | Wheel Loader                                                                          | Dump<br>Truck                                                                         |
|--------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
| <b>CATERPILLAR</b>                   |    |    |    |    |    |
| <b>KOMATSU</b>                       |    |    |    |    |    |
| <b>LIEBHERR</b>                      |    |    |    |    |    |
| <b>HITACHI</b>                       |  |  |  |  |  |
| <b>BELL</b><br>Mining & Construction |  |  |  |  |  |
| <b>VOLVO</b>                         |  |  |  |  |  |

**Disclaimer:** While the system is instantly compatible with majority of Caterpillar wheel loader models, it only requires 4–6 weeks to create, develop, and deploy a BrakeiQ system for other global OEMs.

# HOW IT WORKS



# ABT | GROWTH STRATEGY

- Focused sales and marketing engagement with ABT's international customer base;
- Product innovation with technology advancement
- SIBS product development to support broader vehicle application
- Supply chain expansion to support step change growth and scale
- Continuous improvement focus
- Joint Ventures, Partnering and Acquisitions strategy



# Thank you.

For further information please contact:

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This presentation has been approved for release by the Board of Advanced Braking Technology.

