

A grayscale photograph of a kangaroo standing on a grassy hill, looking towards the camera. The background is a cloudy sky.

Annual General Meeting

24 October 2023

Acumentis
DECISION CERTAINTY

Acumentis acknowledges the Traditional Custodians of the lands where we live, learn and work and their connections to land, sea and community throughout Australia. We pay our respect to their Elders past, present and emerging and extend that respect to all Aboriginal and Torres Strait Islander people we work with and walk beside today.

Agenda

1. Welcome
2. Chairman's Address
3. CEO's Address
4. Notice of Meeting & Proxies
5. Financial Statements & Reports
6. Resolutions
7. Other Business
8. Formal Meeting Close
9. General Questions

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Disclaimer

The material contained in this presentation is intended to be general background information on the Acumentis Group, its performance & its activities.

The information is supplied in summary form & is therefore not necessarily complete. Also, it is not intended that it be relied upon as advice to investors or potential investors, who should consider seeking independent professional advice depending upon their specific investment objectives, financial situation or particular needs.

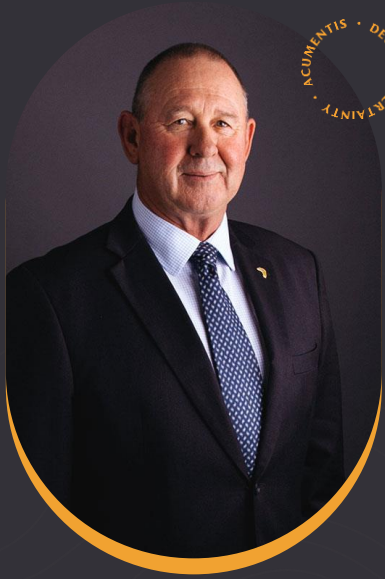
The material contained in this presentation may include information derived from publicly available sources that have not been independently verified. No representation or warranty is made as to the accuracy, completeness or reliability of the information.

The financial information contained in this presentation should be read in conjunction with our financial statements filed with the Australian Stock Exchange.

This presentation contains statements that constitute “forward-looking statements”. The forward-looking statements include statements regarding our intent, belief or current expectations with respect to our business and operations, market conditions & results of operations & financial condition, including, without limitation, future trading outlook, medium term revenue growth & forecasted economic indicators.

These statements reflect our current views with respect to future events & are subject to certain risks, uncertainties and assumptions. We use words such as ‘may’, ‘expect’, ‘indicative’, ‘intend’, ‘forecast’, ‘estimate’, ‘anticipate’, ‘believe’, or similar words to identify forward-looking statements. Should one or more of the risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from the expectations described in this presentation.

When relying on forward-looking statements to make decisions with respect to us, investors & others should carefully consider all such risks & other uncertainties & events. We are under no obligation, & do not intend, to update any forward looking statements contained in this presentation.



Keith Perrett
Chair of Board

Acumentis Chairman's Address



Chairman's Address

- Reimagining Acumentis
- Challenges faced
- Strong second half results
- Strategies and goals for FY24 and beyond
- Thanks



Tim Rabbitt
Chief Executive Officer

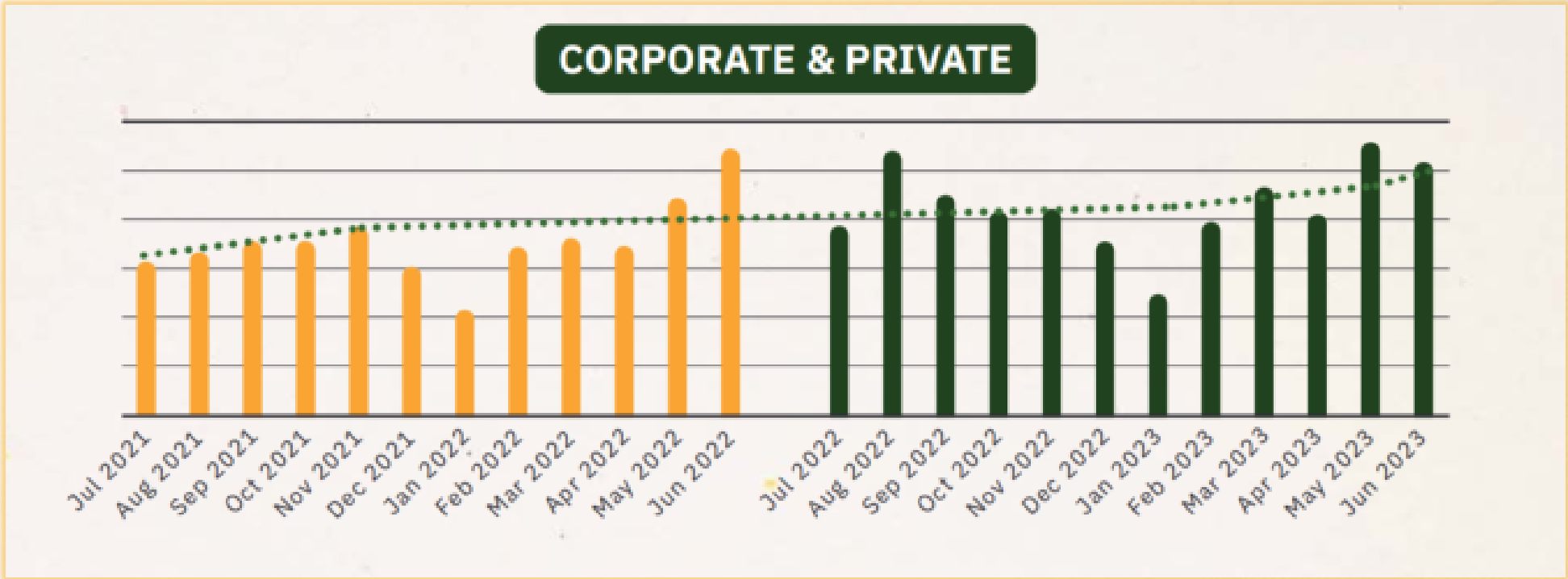
Acumentis CEO's Address

CEO's Address

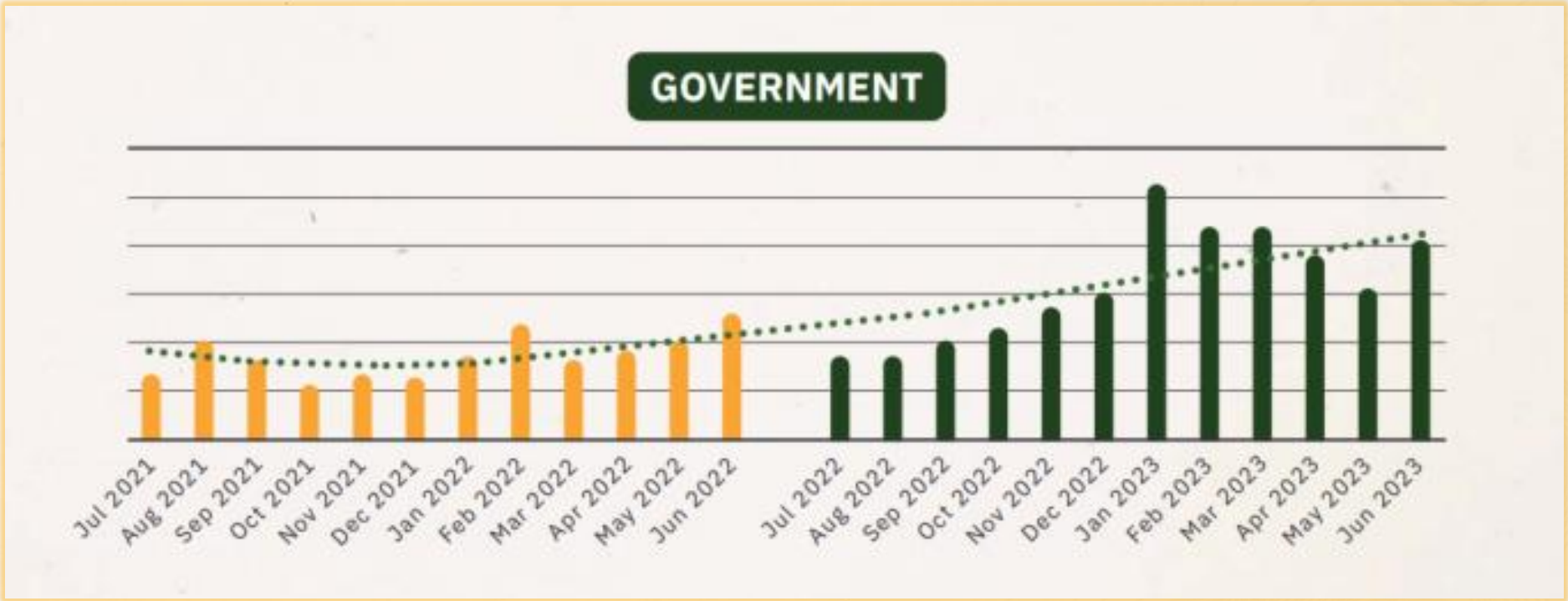
- Diversification of Revenues
- Cost Optimisation
- FY23 Performance
- Market Outlook
- Expectation for FY24
- Thanks



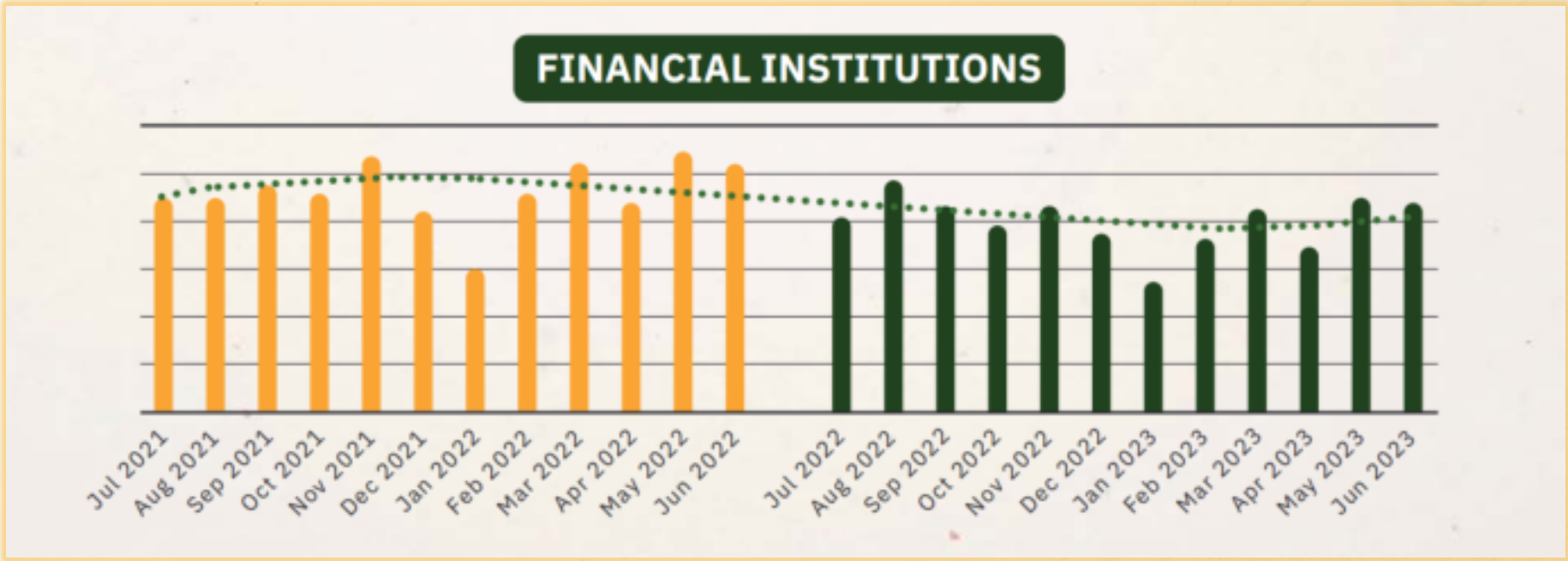
Diversification of Services



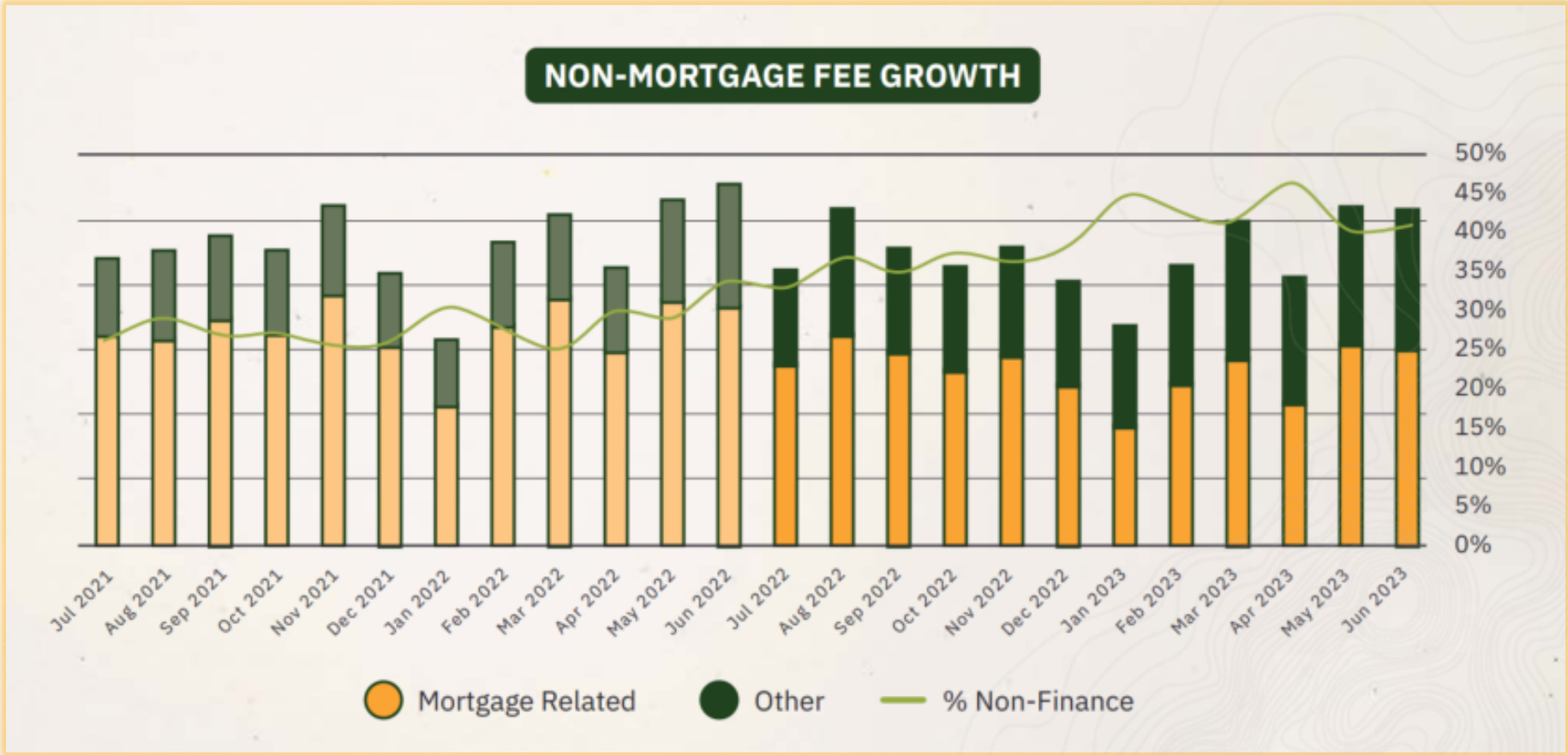
Diversification of Services



Diversification of Services



Diversification of Services



FY23 Performance



FY23 Performance

	1st Half \$'000	2nd Half \$'000	FY2022 \$'000	1st Half \$'000	2nd Half \$'000	FY2023 \$'000
Revenue	27,426	27,943	55,369	26,767	26,933	53,700
Gain on de-recognition of investment in associated entity	1,539	-	1,539	-	-	-
	28,965	27,943	56,908	26,767	26,933	53,700
EBITDA	1,101	934	2,035	580	2,835	3,415
Operating profit / (loss)	252	(214)	38	(771)	1,498	726
Gain on de-recognition of investment in associated entity	1,539	-	1,539	-	-	-
Acquisition costs expensed	(138)	(18)	(156)	-	-	-
Profit / (loss) before tax	1,653	(232)	1,421	(771)	1,498	726



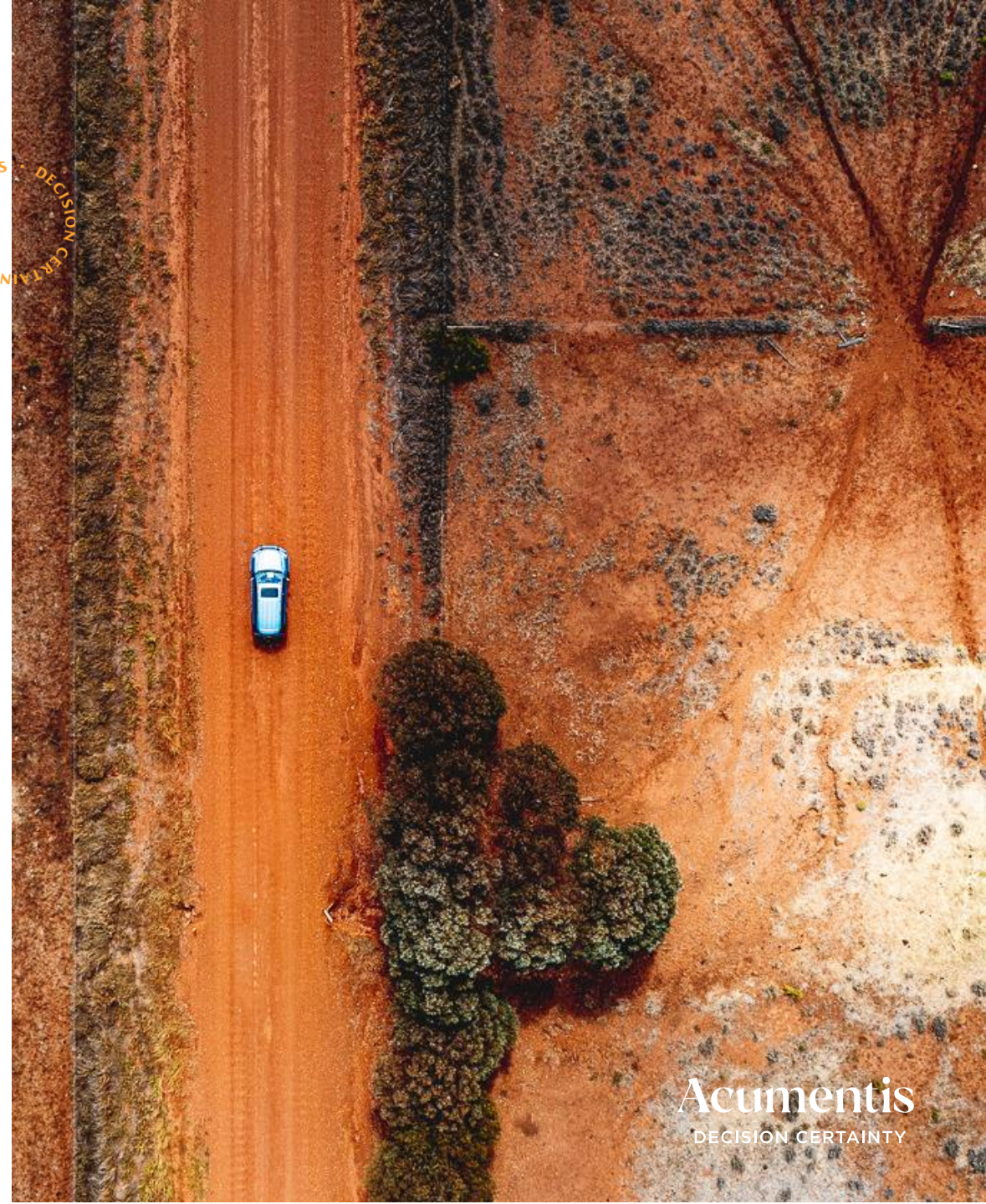
Market Outlook

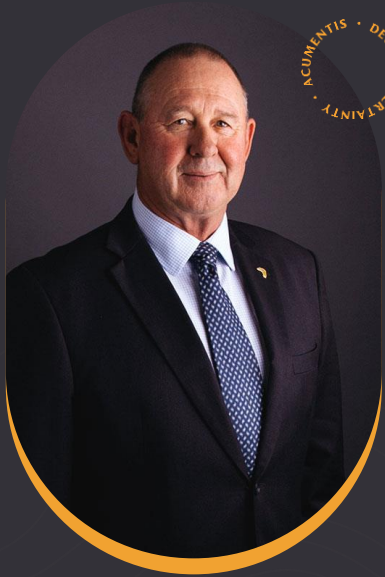
- Interest rate cycle
- Refinancing
- Government infrastructure investment
- Residential dwelling requirements



Expectations for FY24

- Continued revenue growth
- Tight cost control
- Improved returns





Keith Perrett
Chair of Board

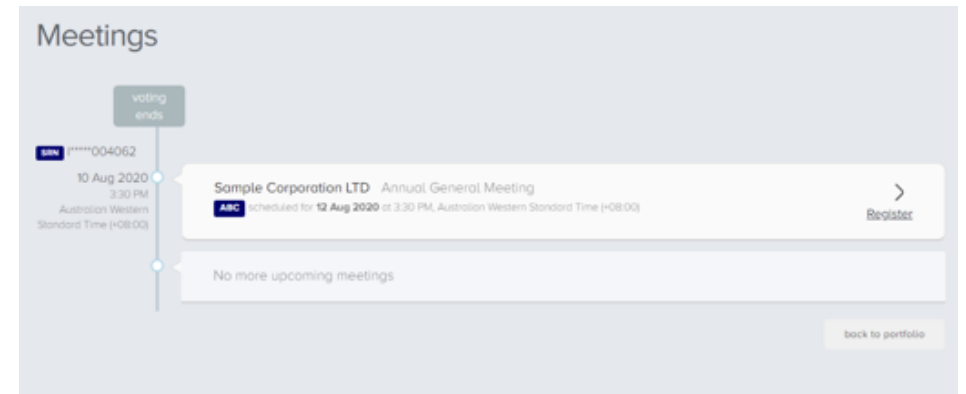
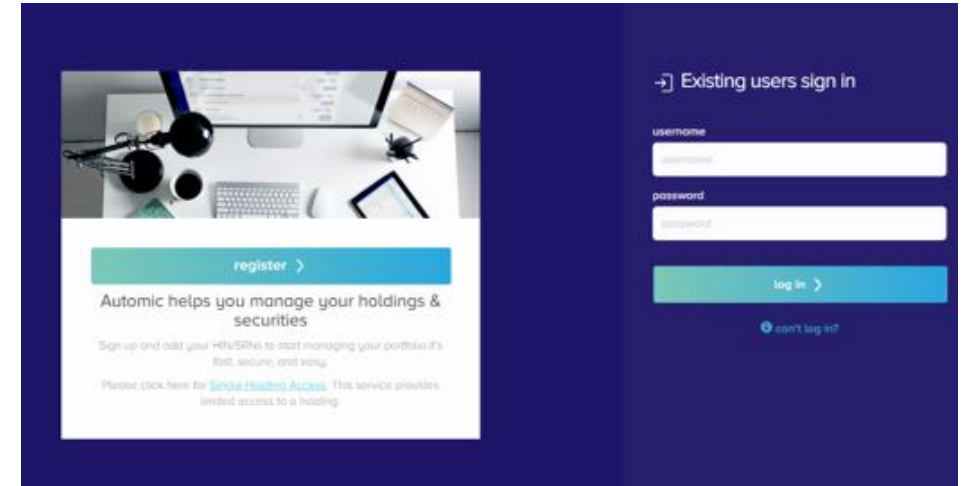
Acumentis

Notice of Annual General Meeting & Proxies



Voting Instructions

1. Go to <https://investor.automic.com.au/#/home>
2. Once logged in you will see that the meeting is open for registration. Click on “view”
3. Click on “register” to register your attendance for the meeting





Voting Instructions

4.

Once the Chair of the Meeting declares voting open, you must select “refresh”

5.

To vote simply select the direction in which you would like to cast your vote, the selected option will change colour.

6.

Once voting is declared closed you must select “next” and then “confirm” to submit your vote.



Registration

Sample Corporation LTD - Annual General Meeting



Registration



Complete

Complete - Step 2 of 2



Registration Complete!

The voting is not open yet. Refresh this page or come back here later.

Refresh

You can join the meeting online using the following link

<https://us02web.zoom.us/j/84996335645?pwd=QTFUUGhjaUZhNGQ2cWVWd0M0aGwZc09>

Voting

Sample Corporation LTD - Annual General Meeting



Registration



Poll



Review



Complete

Poll - Step 2 of 4

You can join the meeting online using the following link

<https://us02web.zoom.us/j/84986335645?pwd=QTFUUGhjaUZhNGQ2cWVWd0M0aGwZc09>

Resolutions

You must vote on all resolutions, except for those marked as withdrawn.

1 Remuneration Report

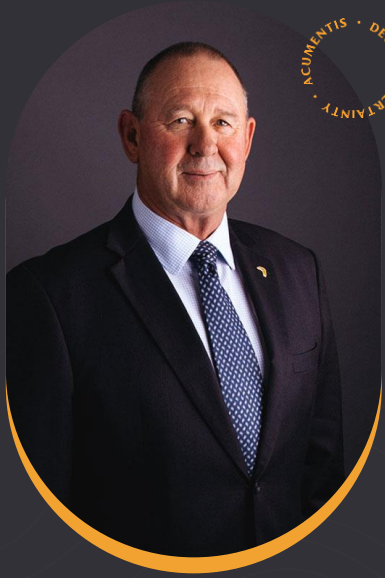
for against abstain

2 Re-Election of Mr Robert Smith as Director

for against abstain

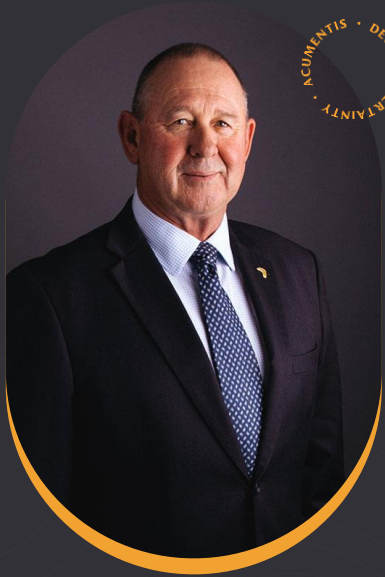
prev

next



Keith Perrett
Chair of Board

Acumentis Financial Statements & Reports



Keith Perrett
Chair of Board

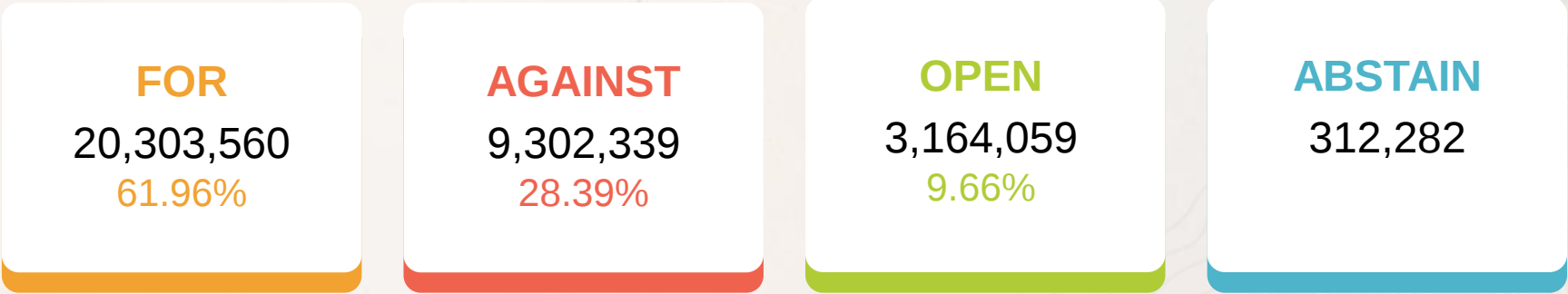
Acumentis Resolutions



Resolution 1

Adoption of Remuneration Report

“That, for the purpose of Section 250R(2) of the Corporations Act and for all other purposes, approval is given for the adoption of the Remuneration Report as contained in the Company’s Annual Financial Report for the financial year ended 30 June 2023.”



Proxy & Direct Votes (combined)



Resolution 2

Re-election of Andrea Staines OAM
as Director

“That Andrea Staines, a Director who retires by rotation in accordance with the Company’s Constitution and ASX Listing Rule 14.5 and, being eligible, offers herself for re-election as a Director of the Company, effective immediately.”

FOR

47,530,116

77.11%

AGAINST

10,941,287

17.75%

OPEN

3,164,059

5.13%%

ABSTAIN

198,000

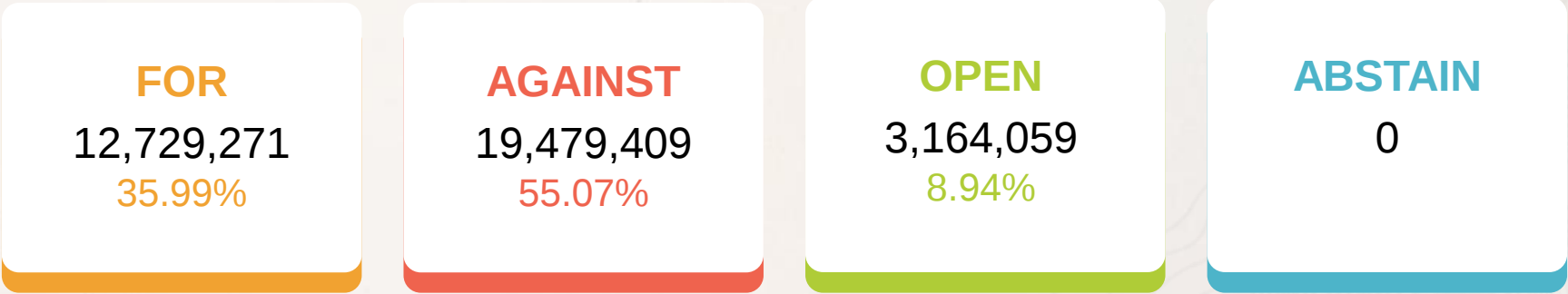
Proxy & Direct Votes (combined)



Resolution 3

Maximum Aggregate Amount of Non-Executive Fees

“To approve an increase in the maximum aggregate amount of remuneration that may be paid to the Company’s non-executive directors in any financial year from \$400,000 to \$580,000.”



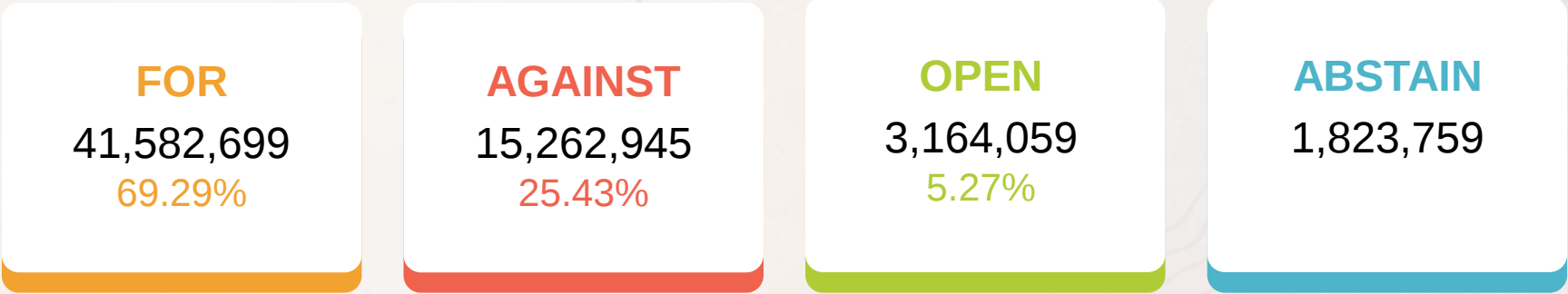
Proxy & Direct Votes (combined)



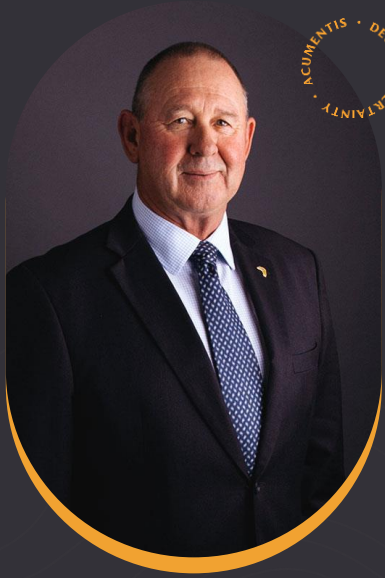
Resolution 4

Approval for CEO & MD to participate in ESOP & LTIP

“That, for the purposes of ASX Listing Rule 10.14 and all other purposes, the Company be authorised to offer the Chief Executive Officer and Managing Director (Mr Timothy Rabbitt) participation in the ESOP in order to facilitate participation in the 2024 LTIP which may entitle Mr Rabbitt to be issued a maximum number of 6,000,000 performance rights on terms set out in the Explanatory Memorandum to this Notice of AGM.”

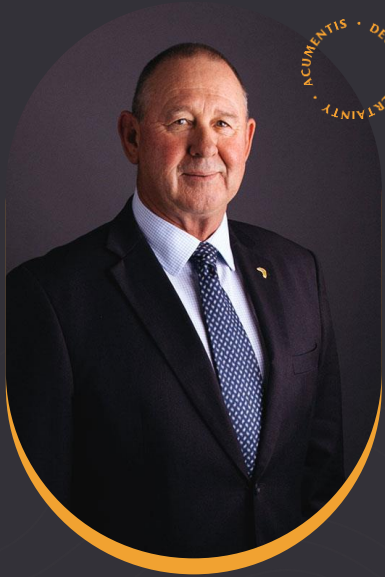


Proxy & Direct Votes (combined)



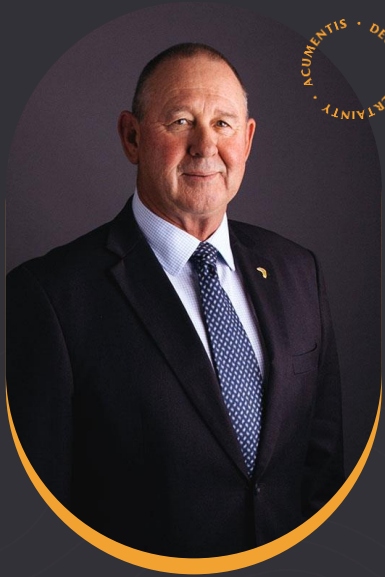
Keith Perrett
Chair of Board

Acumentis Conducting the Poll



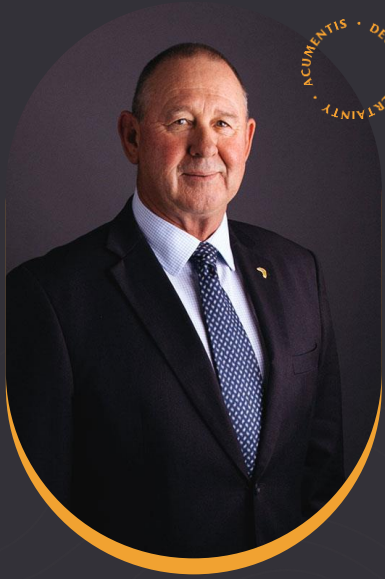
Keith Perrett
Chair of Board

Acumentis Other Business



Keith Perrett
Chair of Board

Acumentis Meeting Close



Keith Perrett
Chair of Board

Acumentis General Questions



Thank you for your attendance &
support for Acumentis

Acumentis