

# Intention to demerge Amcor Australasia & Packaging Distribution (AAPD) Investor presentation

1 August 2013



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# Announcement highlights

- Demerger of Amcor Australasia and Packaging Distribution (AAPD)
  - Australasia
  - Packaging Distribution
- A renamed AAPD will become a listed company on the ASX
- Amcor will remain listed on the ASX
- Key appointments
  - Nigel Garrard, the current President of AAPD to be appointed CEO of the new Company
  - Chris Roberts to be appointed Chairman of the new Company
  - John Pizzey and Jeremy Sutcliffe to join the Board of the new Company
  - Graeme Liebelt to be appointed Chairman of Amcor



Substantial value creation opportunity for all stakeholders

# Rationale

- Both companies in packaging however focused in different segments

## Amcor, post the Demerger

- Flexible and Rigid Plastics
- Global footprint

## AAPD

- Fibre, metal, glass, packaging distribution
- Regionally focused



Value for all stakeholders is optimised with increased focus

# New standalone company well positioned for success

- Number of initiatives have built a platform for long term success
- Listed on the ASX
- Strong financial profile



Attractive, standalone company

# Focused AAPD portfolio

| 2006 AAPD segments     | Define and focus on core businesses |                          | 2013 AAPD segments     |
|------------------------|-------------------------------------|--------------------------|------------------------|
| Beverage cans          | Divest                              | Metal Can                | Beverage cans          |
| Glass                  |                                     | PET                      | Glass                  |
| Aerosols               |                                     | Aerosol                  | Fibre (incl paper)     |
| Metal cans             |                                     | Metal closures           | Packaging Distribution |
| PET                    | Close                               | Corrugated West End      |                        |
| Metal closures         |                                     | Corrugated Box Hill      |                        |
| Fibre (incl paper)     |                                     | Paper mills (4)          |                        |
| Flexibles              |                                     | Petrie carton board mill |                        |
| Packaging Distribution |                                     | Plastic closures         |                        |
|                        | Reorganisation                      | Flexibles Asia Pacific   |                        |

65 scale plants reduced to 26

# Invested to strengthen AAPD core businesses

## Organic growth

- Third glass furnace
- NZ Can line

## World class recycled paper mill

- >\$500 million investment
- \$50 million cost savings



## Acquisitions

- Cartons – Smithfield plant
- Stelvin wine closures (ex Alcan)
- Wayne Richardson Sales / Joe's Cartons
- Marfred Industries / Wurzburg



Investments for growth and cost improvement

# Significant earnings benefits already announced\*

| Business                   | Benefit       | A\$ million | Timing    |
|----------------------------|---------------|-------------|-----------|
| Botany recycled paper mill | Cost savings  | 50          | FY13 – 15 |
| Petrie Cartonboard mill    | Plant closure | 13          | FY13 – 15 |
| Thomastown closures        | Plant closure | 5           | FY13 – 14 |

## Substantial benefits from transforming the business

\* Estimated cost savings from Botany recycled paper mill and benefits from closure of Petrie and Thomastown operations disclosed in Amcor's profit announcement for half year ended 31 December 2012 on 18 February 2013



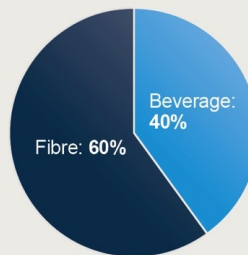
# A market leader in Australasia

| Segment         | Position        | Scale Plants | Market Position |
|-----------------|-----------------|--------------|-----------------|
| Beverage        | Cans            | 6            | #1              |
|                 | Glass           | 1            | #2              |
|                 | Wine Closures   | 1            | #2              |
| Paper           | Recycled Paper  | 1            | #2              |
| Fibre Packaging | Corrugated      | 12           | #2              |
| Cartons & Sacks | Folding cartons | 4            | #1              |
|                 | Sacks           | 1            | #1              |

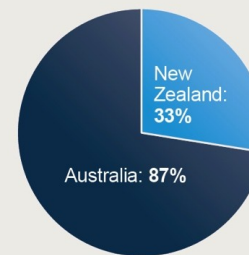
## Amcor Australasia



## FY12 Sales by Division



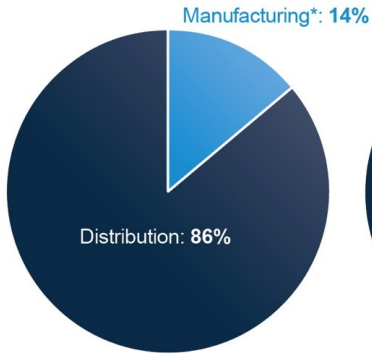
## FY12 Sales by Region



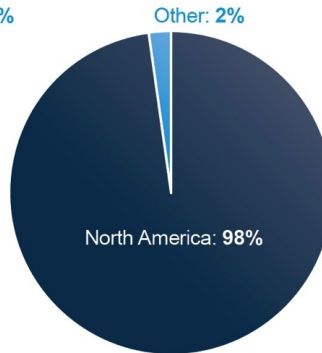
# Packaging Distribution

| Segment        | Sites |
|----------------|-------|
| Distribution   | 49    |
| Manufacturing* | 15    |

FY12 Sales by Division

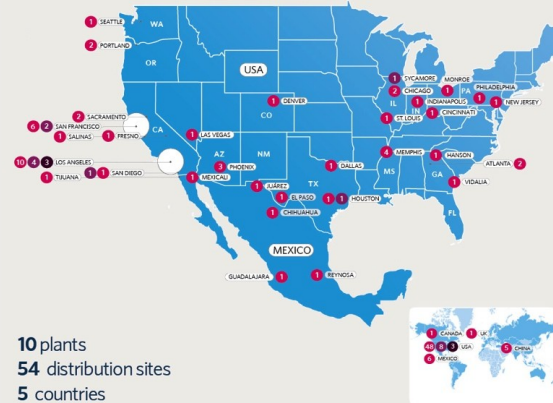


FY12 Sales by Region



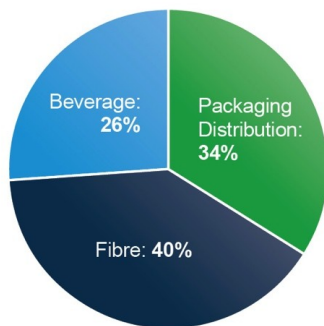
\* Corrugators and box plants

## Packaging Distribution

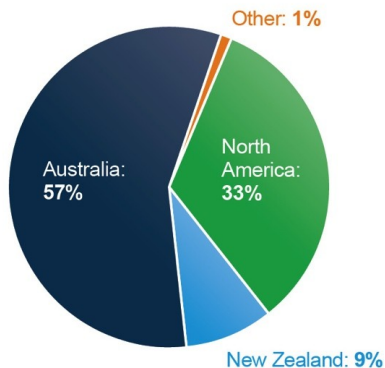


# AAPD overview

FY12 Sales by Division



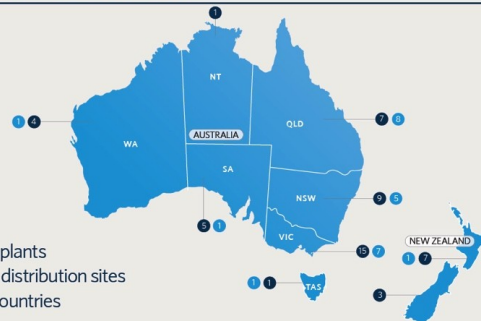
FY12 Sales by Region



|              | FY 2012 |
|--------------|---------|
| Sales (A\$m) | 2,767   |
| Co-workers   | 5,200   |
| Countries    | 7       |

\*Excludes sites to be closed in FY2013

Amcor Australasia



Packaging Distribution



# Amcor, post demerger overview

Global market leader

#1 Food flexibles

#1 Healthcare flexibles

#1 Tobacco Packaging

#1 Rigid Plastic containers



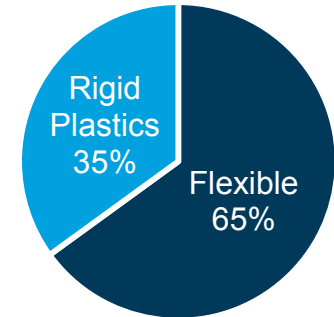
**Flexibles Europe & Americas**  
68 plants  
21 countries

**Flexibles Asia Pacific**  
30 plants  
7 countries

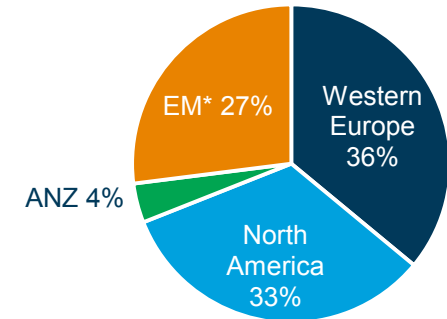
**Rigid Plastics**  
61 plants  
13 countries  
*\*includes one Rigid Plastics Plant operated by Flexibles Asia Pacific*

**Tobacco Packaging**  
23 plants  
19 countries

## FY12 Sales by Division

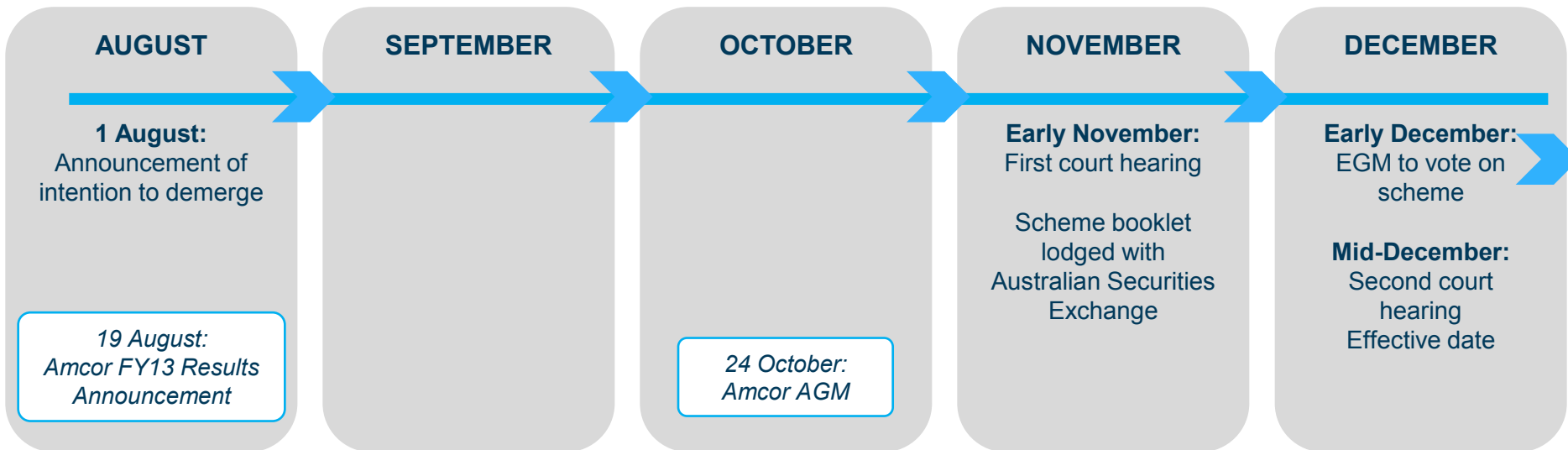


## FY12 Sales by Region



\*Emerging markets includes Amcor's share of AMVIG sales

# Key dates \*



\* Indicative timing only and subject to change

# Key management and Board of Directors



## **Nigel Garrard, CEO**

- President, Amcor Australasia & Packaging Distribution since May 2010
- A qualified Chartered Accountant, with 9 years at KPMG, Mr Garrard also acted as a Corporate Adviser for 3 years before beginning an 18 year career in the food industry. Mr Garrard spent 10 years with US based Chiquita Brands International, then spent 8 years as Managing Director of the publicly listed SPC Ardmona. The SPC Ardmona business was acquired by Coca Cola Amatil in 2005 and Mr Garrard was Managing Director of CCA's Food & Services Division before joining Amcor.



## **Chris Roberts, Chairman**

- Director of Amcor since February 1999, and appointed Chairman in 2000.
- Mr Roberts has extensive knowledge of fast moving consumer products, where the packaging component is significant gained through previous roles including MD of Arnotts Limited, MD of Orlando Wyndham Wines Limited and Director of Telstra Corporation Limited, MLC Life Limited and Petaluma Wines.
- Mr Roberts is Director of Control Risks Group Holdings Limited and Deputy Chairman of The Centre for Independent Studies.



## **Jeremy Sutcliffe, Director**

- Director of Amcor since October 2009.
- Mr Sutcliffe has broad international corporate experience as CEO of CSR Limited and Sims Metal Management Limited and has extensive experience of businesses operating in North America and Europe with diverse trading relationships with Asia.
- Mr Sutcliffe is Chairman of CSR Limited and Director and Member of the Australian Rugby League Commission Limited.



## **John Pizzey, Director**

- Director of Amcor since September 2003
- Mr Pizzey has extensive knowledge of the international resources industry and general management through roles as Executive Vice President and Group President Primary Products for Alcoa Inc and Chairman of London Metal Exchange.
- Mr Pizzey is Chairman and Director of Alumina Limited and Chairman and Director of Iluka Resources Limited.



# Summary

- Value optimised by increased focus
- Two different businesses
- AAPD well positioned for success
- Amcor positioned for continued strong growth



Unique value creation opportunity for all stakeholders



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