



31 July 2024

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Electronic Lodgement

AMCIL Limited Results Webcast Presentation

Please find attached the presentation to be given at the Shareholder Webcast being held today, **Wednesday 31 July 2024 at 3.30pm (AEST)**.

Webcast

To join the webcast please use the following link: [Webcast Link](#) (This link will open directly in your internet browser).

The shareholder presentation material will be made available through our website www.amcil.com.au.

Yours faithfully

Matthew Rowe
Company Secretary

ASX Release authorised by the Company Secretary

Full Year Results Financial Year 2023/24



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Results in Summary



Financial Year in Summary



2024

Profit for
the Year

\$7.5m

\$7.6 million
in 2023

Total Fully
Franked
Dividend
Per Share

2.5[¢] Final

0.5[¢] Special

4.0[¢] ^
Total

5.0 cents total
in 2023, including
a 1.5 cent special
dividend

2024

Total Portfolio
Return

20.5%
Including franking*

S&P/ASX 200
Accumulation Index
including franking*
13.5%

Management
Expense Ratio

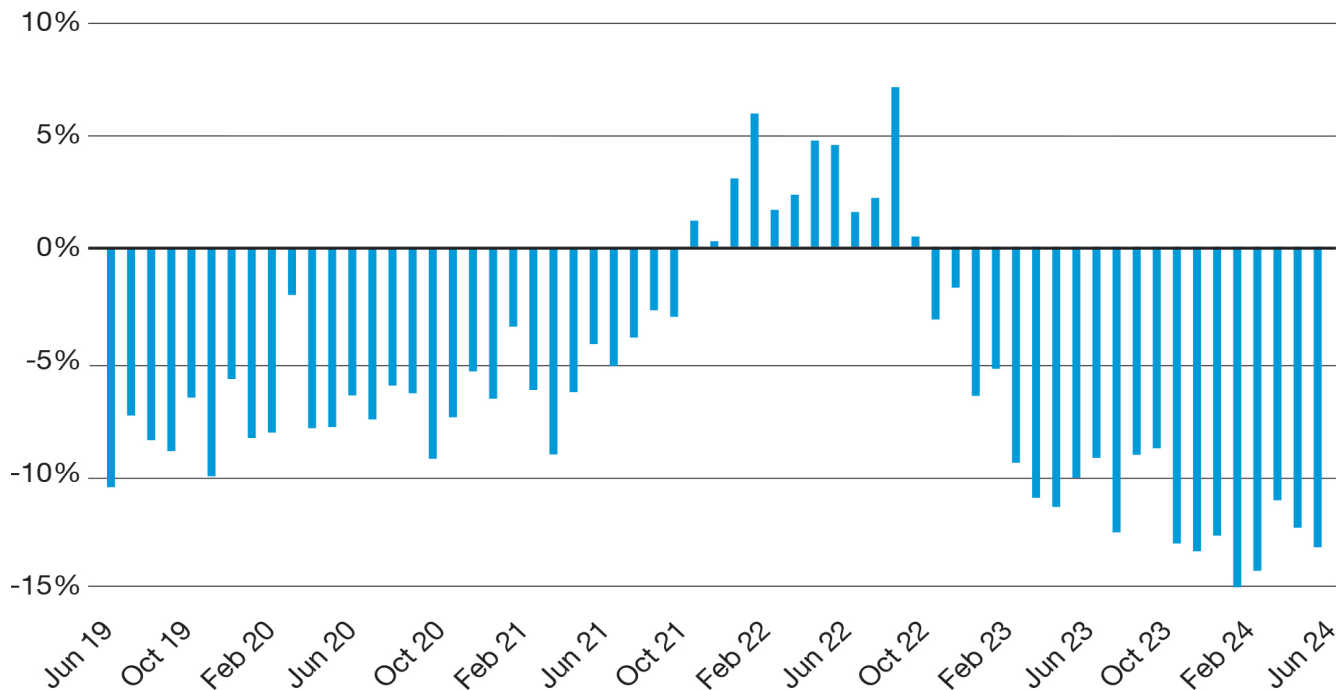
0.56%

0.66% in 2023

*Assumes an investor can take full advantage of the franking credits.

^Includes 1 cent interim dividend.

Share Price Relative to Net Tangible Assets (NTA)



30 June 2024

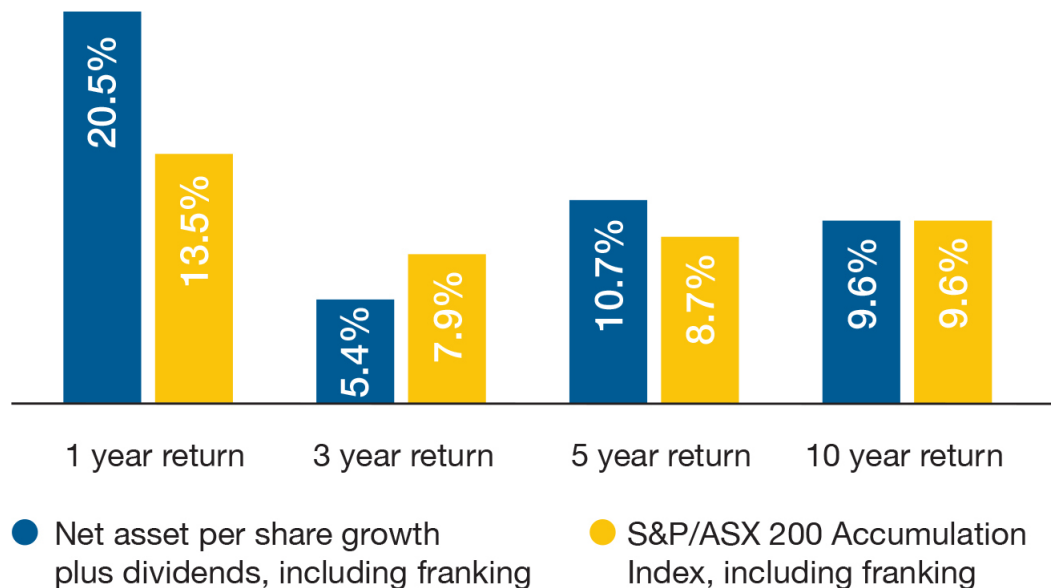
NTA: **\$1.26**

Share price: **\$1.10**

A person wearing a dark blue shirt is seated at a wooden desk. Their hands are visible; one hand is using a black calculator with orange buttons, and the other is typing on a silver laptop. A tablet with a bar chart is also on the desk. The background is a blurred office setting with windows.

Portfolio Performance and Activity

Portfolio Performance – Per Annum Returns to 30 June 2024



Figures assume an investor can take full advantage of the franking credits.
Past performance is not indicative of future performance.

The Key Unique Benefits of an Investment in AMCIL

The key **unique benefits** of AMCIL are the combination of:



Focused portfolio invested in quality companies where holding size is not determined by the index weighting



Alignment of interests

- ✓ Comparatively low management cost
 - ✓ No performance fees
 - ✓ Equity ownership by directors and staff
-



Tax effectiveness from a low turnover, long term investment approach

A Closer Look at AMCIL's Investment Approach

Attributes of a high-quality company that we seek:

- Unique assets that are hard to replicate or have an Industry leadership position (or developing one)
- Sustainability of competitive advantage
- Not unduly burdened by external risk factors
- Conservative balance sheets (low debt)
- Consistency of earnings
- Run by effective, passionate management with ownership alignment

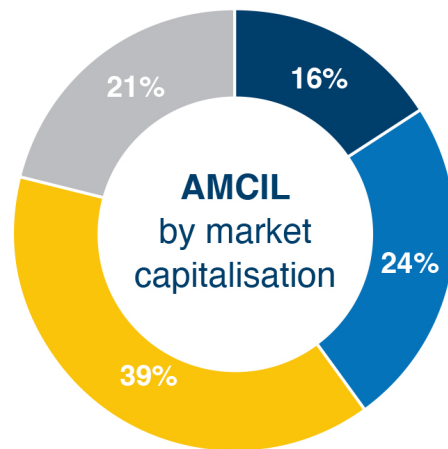
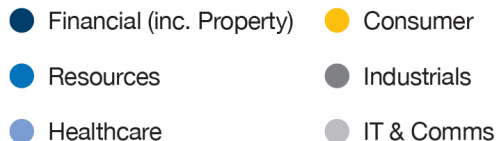
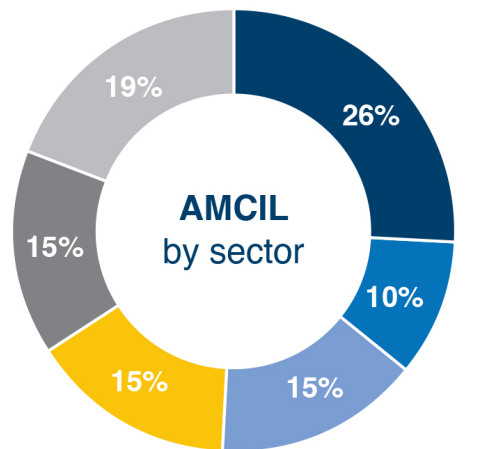
Why this matters:

- The presence of these factors drives a competitive advantage
- Which leads to high return on capital
- And allows for reinvestment opportunities to drive growth
- Which allows for market share capture – and further enhancement of leadership position
- Which combines to deliver long term shareholder value creation

We seek to buy these companies when we identify long term value and reduce or exit when they no longer meet these characteristics.

AMCIL's Portfolio Diversification

A spread of high quality of **small and large businesses** operating across **different sectors** and **geographies** gives us long term confidence across a variety of possible equity market and economic conditions.



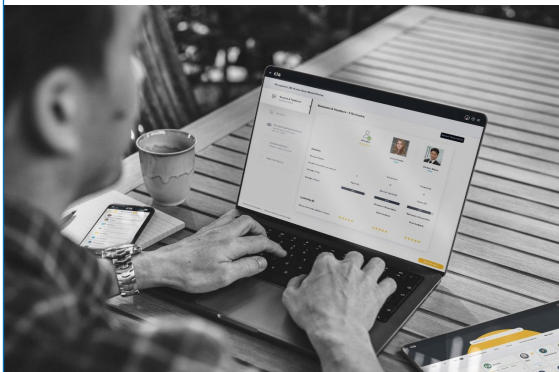
Recent Portfolio Activity



Our Investment Philosophy in Practice – New Holdings

Initiated positions in companies with attractive **owner-driver** characteristics:

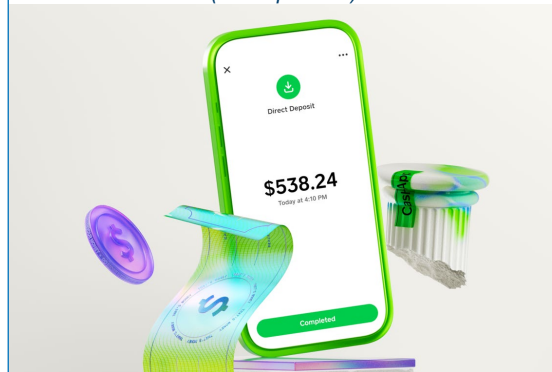
 technologyone



- ✓ Software provider to local governments and higher education
- ✓ Annuity style revenues
- ✓ Attractive growth opportunity
- ✓ No debt

 BLOCK

(Small position)



- ✓ Financial services technology company
- ✓ Significant user base and monetisation opportunity
- ✓ Compelling unit economics
- ✓ Strong balance sheet

Our Investment Philosophy in Practice – New Holdings

Initiated small positions in companies with attractive **owner-driver** characteristics:



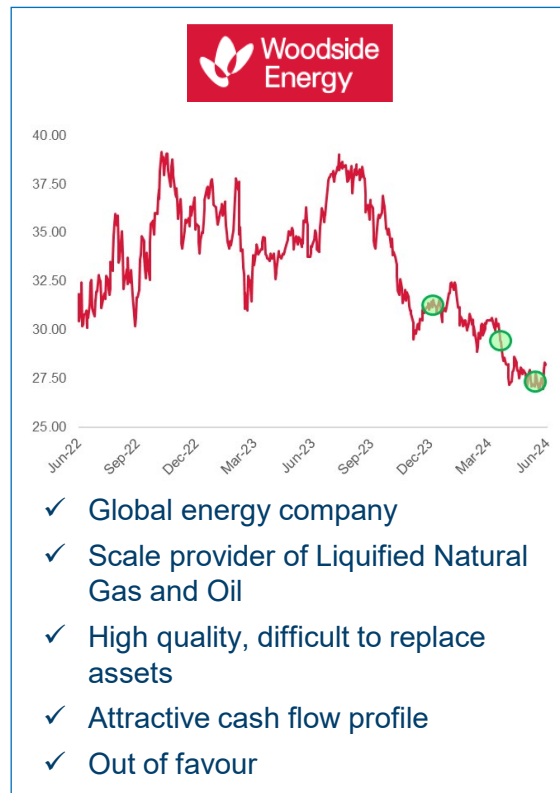
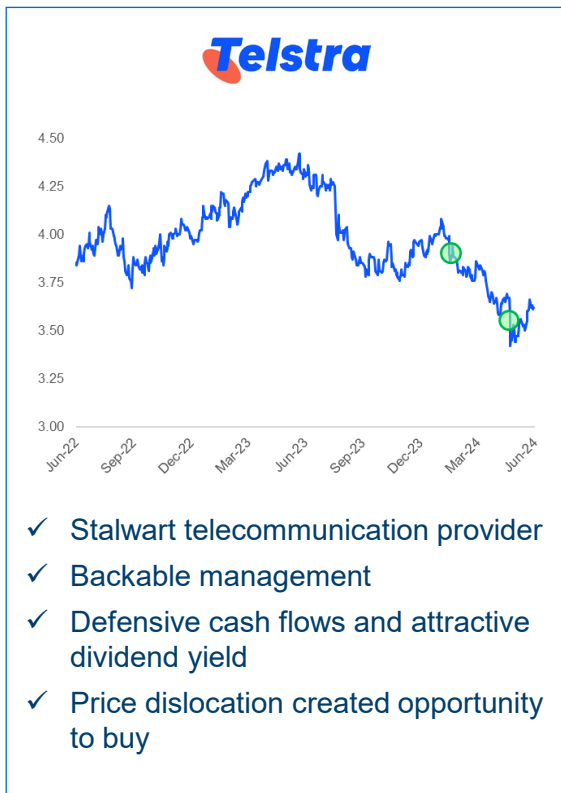
- ✓ Market leading provider of high-performance cooling systems
- ✓ Long growth runway
- ✓ Significant R&D investment
- ✓ No debt

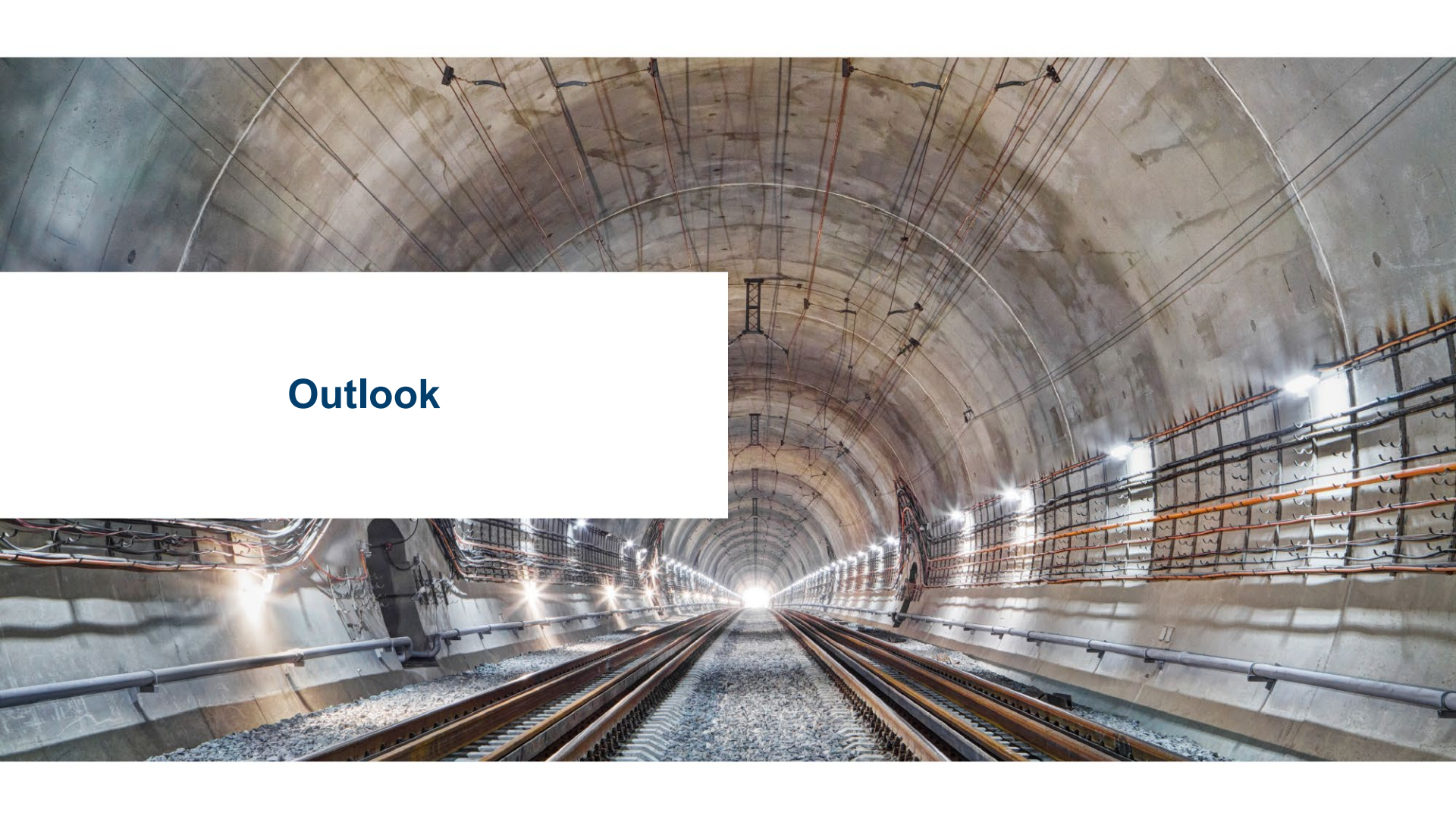


- ✓ Leading APAC chemicals distributor
- ✓ Growing North American presence
- ✓ Attractive return on capital
- ✓ Strong balance sheet

Our Investment Philosophy in Practice

Initiated/added to positions in larger companies where we see value:





Outlook

Portfolio Well Positioned For The Future

AMCIL's portfolio is well placed to navigate a wide range of economic outcomes:

Growth Companies



Stalwart Companies



Income Companies



Markets have reacted positively to expectations of interest rate cuts in the USA, but sentiment in China has been weak.

The ASX200 index trading at all time highs despite a lagging resources sector.

Valuations appear full (against long term metrics) despite signs that economies are slowing.

Against that backdrop AMCIL is carrying slightly higher levels of cash.

We remain confident that our approach positions the portfolio to weather portfolio volatility with a continued focus on quality companies:



Aligned management
teams



Earnings growth drives
share prices in the long term



Strong balance sheets
creates resilience

