



Ambertech

Company Announcements Office
Australian Stock Exchange
4th Floor, 20 Bridge Street
Sydney NSW 2000

23 February 2005

Electronic Lodgement

Dear Sir or Madam

Re: Analysts Briefing Half-Year Results Presentation Pack

In accordance with the listing rules, I hereby attach the following for immediate release:

1. Copy of the PowerPoint presentation pack for analysts briefing on half-year results.

Yours sincerely

Robert Glasson
Company Secretary



Half Year Result

31 December 2004

Peter Amos
Managing Director

Peter Wallace
Chairman

23 February 2005

Important Notice

AmberTech Limited

This presentation contains a number of forward-looking statements. Such forward-looking statements are not guarantees of future results or performance and involve risks, uncertainties and other factors, including: the general economic and business conditions in Australia and New Zealand; the timing of major project work; competition from other suppliers in the industries in which Ambertech operates; changes in Ambertech's strategies and plans regarding acquisitions and business development; Ambertech's ability to efficiently integrate future acquisitions; employee health and safety; changes in foreign exchange rates, and other risks and uncertainties.

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Approved by 20th May 2014

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The Business

Ambersec Limited

- Ambertech is a leading distributor and integrator of video and audio products:
 - ⇒ professional, consumer and movie production markets in Australia and New Zealand; and
 - ⇒ diversified portfolio of mostly exclusive distribution services.
- Profitable business anticipating long term organic and acquisition growth.
- Revenue underpinned by long standing distribution agreements.
- Full year 2005 Prospectus forecasts:
 - ⇒ Revenue \$51.3 million; and
 - ⇒ EBIT \$4.8 million.



The Business

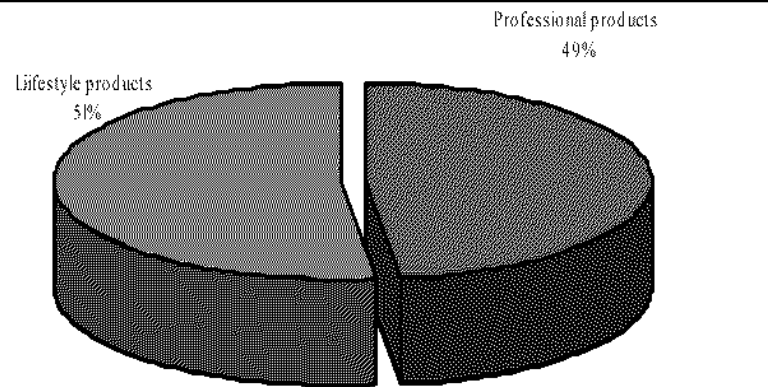
Author: [illegible]

Top Ten Customers

Audio Visual Technology
Australian Broadcasting Corp
Domayne Electrics
Foxtel
Global Television
Harvey Norman
JB HI FI
NBN Ltd
Nine Network
Videocraft Australia

Source: June 2004

Lifestyle Products Vs Professional Products



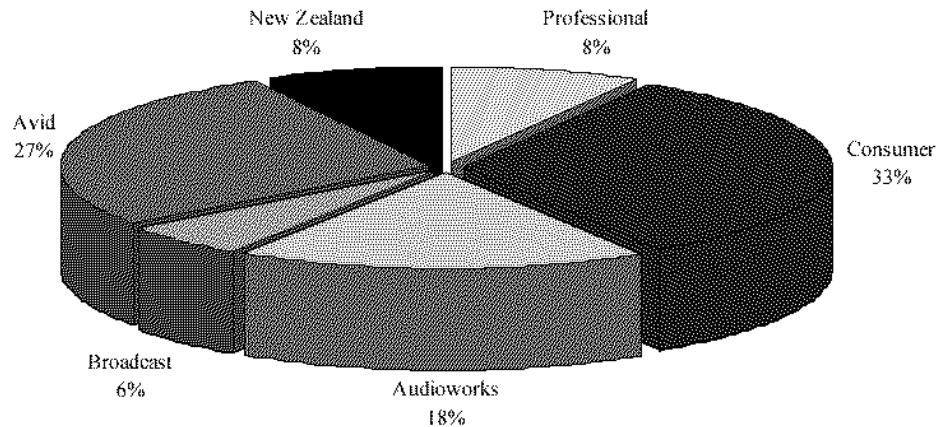
Source: Dec 2004

- Diversified customer base.
- Long standing relationship with key customers.
- Top 10 customers approximately 30%.

The Business

AmberTech Limited

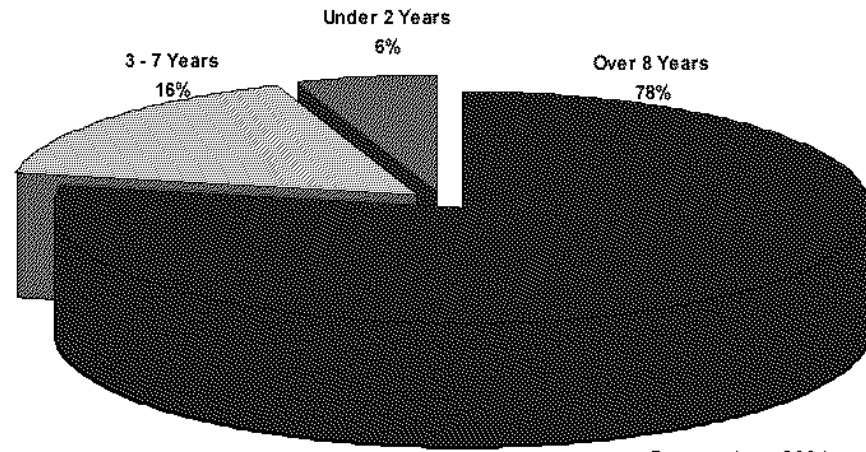
Sales by Division



Source: Dec 2004



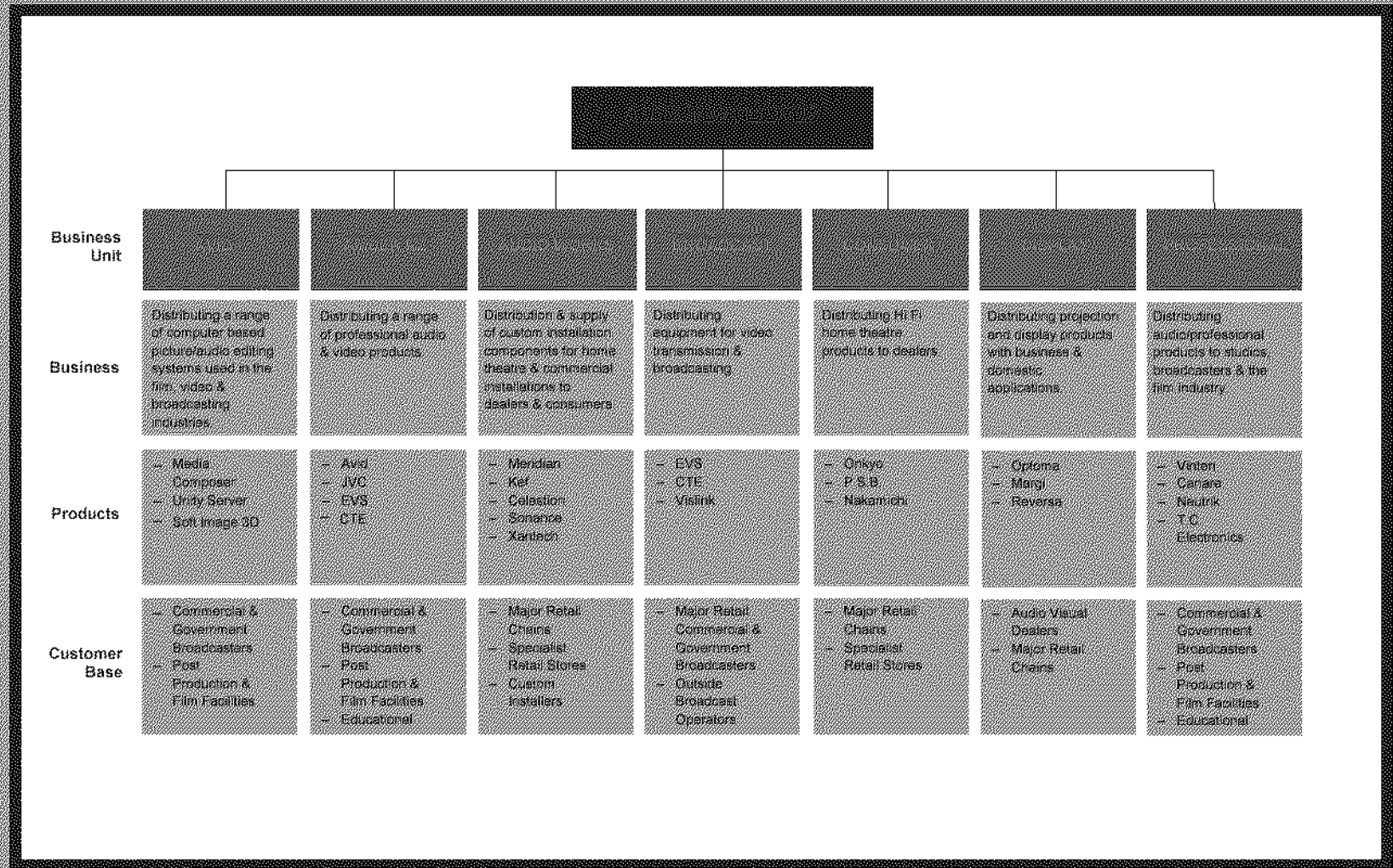
Sales by Length of Distribution Agreement



Source: June 2004

The Business

Author: Chris Dymally



Half-Year Results

As Reported (A\$)

Financial Highlights

	31-12-04 Actual	31-12-03 Actual	
	(A\$m)	(A\$m)	(+/-%)
Revenue	28.5	22.5	26.6%
EBSITA*	3.6	2.1	72.7%
EBIT	3.5	2.0	74.6%
NPAT	2.3	1.3	77.4%
EPS	8.5 cents	7.6 cents	+13.2%
Dividend – 100% Franked**	3.0 cents		

* Earnings before significant items, tax and amortisation.

** Dividend payable 31 March 2005

Full Year Forecasts

ANALYSTS' SUMMARY

Forecast Summary

	31-12-04 Actual	30-06-05 Forecast
	(A\$m)	(A\$m)
Revenue	28.5	51.3
EBSITA		5.2
EBIT	3.5	4.8
NPAT	2.3	3.2
EPS	8.4 cents	11.1 cents
Dividend	3.0 cents	7.0 cents

Balance Sheet Summary

As at 30-06-2004

	31-12-04 Actual	30-06-04 Actual
	(A\$m)	(A\$m)
Cash	2.8	1.3
Current Assets	25.1	17.7
Current Liabilities	11.6	8.0
Working Capital	13.5	9.7
Total Assets	29.0	21.7
Total Liabilities	12.1	8.5
Equity	16.9	13.2

Shareholders

APPENDIX 16.10

Shareholder Summary

Top 10	Shares Held	%
Wavelink Systems Pty Limited (Tom Amos)	5,434,625	17.61
Crowton Pty Limited (Peter Amos)	4,275,343	13.85
Nanyang Australia Limited	3,000,464	9.72
Howbay Pty Limited (Ed Goodwin)	2,883,556	9.34
Wygrin Pty Limited (David Swift)	2,883,556	9.34
National Nominees Limited	1,953,200	6.33
SME Custodians Pty Limited	1,322,401	4.28
SME Equities Pty Limited	1,322,401	4.28
Mr Joseph Grech	464,057	1.50
Mr Ralph McCleery	357,599	1.16

Source: January 2005

Shareholders

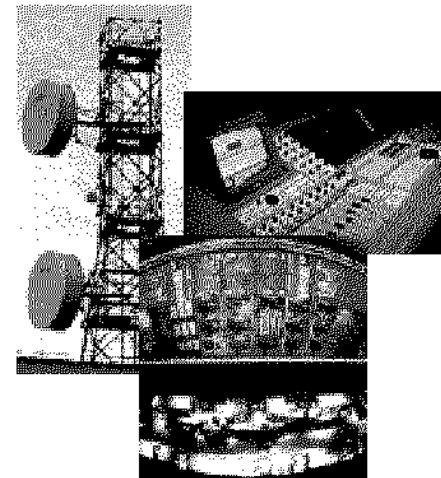
Appendix 16.100

Shareholder Summary

Investor Ranges			
Ranges	Investors	Shares	%
1-1,000	68	66,822	.22
1,001-5,000	170	718,185	2.33
5,001-10,000	245	2,314,250	7.50
10,001-1000,000	90	2,791,002	9.04
100,001 and over	15	24,972,741	80.92
Total	588	30,863,000	100.0

Summary

- ☑ Track record of profitable growth.
- ☑ Management team with acknowledged industry expertise.
- ☑ Established business base with recognised markets.
- ☑ Broad based product range covering multiple niche markets.
- ☑ Blue chip clients.
- ☑ Growing markets (Digital TV, Entertainment).
- ☑ Discipline of 5 years private equity.
- ☑ Successful acquisition implementation with new targets identified.



11. Contact Details

Ambertech Limited



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