

6 July 2026

FY26 Trading Update

Melbourne, Australia - Atomos Limited ('ASX:AMS', 'Atomos' or the 'Company') today provides an update on recent trading and revised expectations on FY26 guidance.

Atomos Managing Director and CEO, Peter Barber, said:

"The second half of FY26 has been one of mixed outcomes for the business. Operationally, we have delivered several major milestones which we expect will contribute materially to our medium and longer-term growth.

In late Q3 and Q4 we launched three new products from our core range - Shogun AV-19, Ninja RAW and Sumo PRO 19 – along with a broader set of complementary ecosystem products. Our most recent product, Sumo PRO 19, although announced in April, was only shipped in the final days of May, slightly later than we had originally anticipated.

Expanding the capability in our core Atomos range, in April we completed the acquisition of Flanders Scientific, a leader in professional reference monitoring, enabling Atomos to service an increasingly larger portion of the end-to-end content creation process.

Whilst Q3 is historically a softer period for global sales, we were optimistic of a strong uplift in Q4 sales driven by our refreshed product portfolio, including several new product launches, and a more competitive customer offering with targeted sales strategies.

However, the ongoing conflict in the middle east, coupled with rising US inflation and interest rate fears, have continued to subdue end consumer demand which in turn has resulted in destocking by our key distributors and resellers.

Subject to year-end audit adjustments, we anticipate FY26 sales to be in the region of ~\$40m, which would be ~\$16m in H2'FY26 with the majority coming in Q4 and compares to previous guidance of ~\$23.7m for H2'FY26.

The shortfall against guidance reflects a combination of timing and demand factors. Approximately \$2m of product shipped prior to 30 June had not been received by customers at year end and is not expected to be recognised in FY26. The late shipment of Sumo PRO 19 meant that we didn't get re-orders in this financial year, while sell-through of the new Ninja range and the June promotional campaign were below expectations, consistent with the softer end consumer demand noted above.

Our second half earnings are being finalised, and remain subject to numerous factors, including audit and accounting for the Flanders acquisition, however we expect FY26 EBITDA to be in the range of \$2.5m - \$3.5m (H1'26 EBITDA was \$1.9m). Despite lower than expected Revenue, our earnings remained strong given improved contribution margins in the second half due to favourable tariff changes.

The improved contribution margins are expected to be maintained in future periods.

This announcement has been authorised for lodgement with ASX by the Board of Directors.

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For further information, please contact:

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Our investor hub is an interactive location to engage with the Atomos team on our announcements and updates.

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About Atomos

ATOMOS designs pioneering products that transform the way film and video content is made around the world. From our range of hardware devices for monitoring and recording, easy-to-use software tools, and intelligent cloud services, we engineer best-in-class technologies and create products for the next generation of filmmakers.

Through relentless innovation, we simplify your workflow. Whether you record cinema-quality footage, monitor a scene with crystal clear colour accuracy, switch between multiple cameras, or stream a live event with a portable studio, ATOMOS empowers anyone to realize the best possible version of their creative potential.

ATOMOS is based in Melbourne, Australia, with a distributed worldwide team and offices in the USA, Japan, China, UK, and Germany and has a worldwide distribution partner network.

For more information, please visit www.atomos.com.