



Ansell Limited
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14 August 2003.

Company Announcements Office
Australian Stock Exchange
10th Floor
20 Bond Street
SYDNEY, NSW. 2000.

Dear Sir,

ANNUAL RESULTS – SLIDE PRESENTATION

We attach a copy of the slides that will be used by Ansell Limited's Chief Executive Officer in a presentation to the media and to market analysts today, following the release of the Company's annual results.

Sincerely,

A handwritten signature in black ink, appearing to read "Robert J. Bartlett". The signature is fluid and cursive, with a long horizontal stroke at the end.

Robert J. Bartlett
Company Secretary



Ansell Limited
Announcement of Results
Year Ended 30th June 2003

Harry Boon – Chief Executive Officer

Ansell

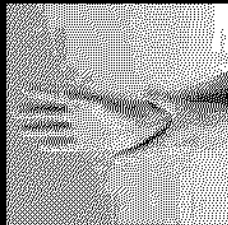
Our Business In FY03

Revenue = US\$759 M

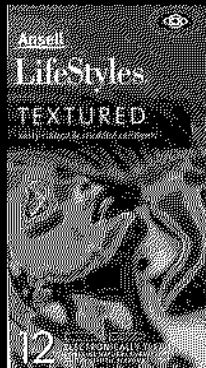
Occupational 48%



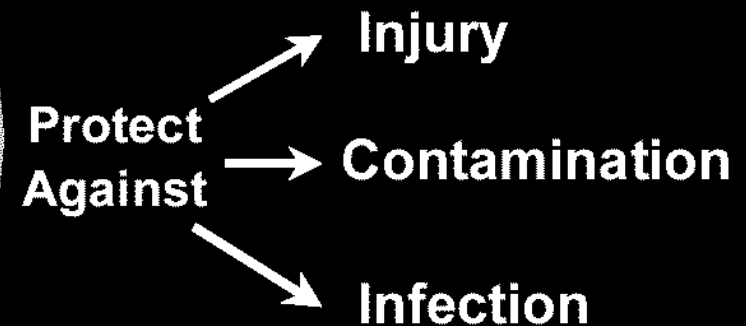
Medical Professional 35%



Consumer 17%



**Barrier
Protection
For
Worker
Consumer
Patient**



FY03 Financial Results

	30/6/02	30/6/03	
	US\$ M	US\$ M	Change
Sales - Healthcare Segment	738.5	758.7	+2.7%
EBITA			
• Healthcare Segment	84.7	93.6	+10.5%
• Continuing Business	70.2	80.5	+14.7%
Attributable Income	(60.5)	29.3	
Earnings Per Share US ¢	(32.3)	15.7 *	
A ¢	(61.9)	26.7 *	

* Excluding Ambri write-down, EPS is US17.6¢ A30.0¢ respectively



Highs

- **Double-digit Healthcare Segment US\$ EBITA growth**
- **Operation Full Potential Wave 1 completed and Wave II begun**
- **New management team**
- **Operations:**
 - **Improved productivity at 6 plants**
 - **World class Safety record**
- **Benefits of weaker US\$**
- **Share buy back**
- **Dividend payment**

Issues

- Operations:-**
- **Massillon transfer to Shah Alam (surgeons' gloves)**
 - **Slow scale-up (technical)**
 - **FDA detention**
 - **Supply shortage in H1**
 - **Latex cost increases**
 - **Exam glove price reductions in H1**

Occupational Division

48% of Operation Revenue and 39% of EBITA

US\$M	<u>F'02</u>	<u>F'03</u>	
Sales			
HyFlex™	35.5	52.5	Growing demand - 4 new variants launched
Chemical Resistant	50.5	55.7	Volume growth-Asia Pacific +22%, Europe +10%
Knitted	52.0	46.8	Lower volumes, but richer margin mix
All Other	196.3	211.5	Broad based gains in each region
Total Sales	334.3	366.5	
EBITA – Segment	19.3	36.9	Improved mix, plant rationalization benefits
EBITA – Margin	5.8%	10.1%	

Strategy:

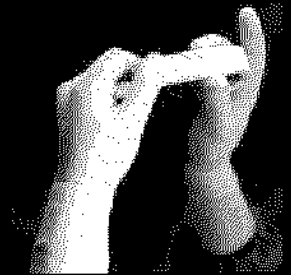
- Continue development of hand injury solutions
- Continue emphasis on higher margin products
- Further benefit from lower cost plants



US\$M		<u>F'02</u>	<u>F'03</u>	
Surgeons:	Powder Free	62.6	61.0	+22% in Europe; -14% in USA
	Powdered	85.0	76.2	Conversion to PF
	Synthetic	12.0	12.0	Future Growth Opportunity
Exam:	Powder Free	72.7	64.8	Price & volume stabilized in H2
	Powdered	19.5	14.0	Conversion to PF
	Synthetic Latex	23.3	26.2	Future Growth Opportunity
Other		10.5	11.3	
Total Sales		285.6	265.5	H2 stronger than H1
EBITA – Segment		48.4	31.6	
EBITA – Margin		17.0%	11.9%	

Strategy:

- Hospital Exam Gloves
 - Demand/Supply equilibrium; grow PF and Synthetics
- Surgeons' Gloves
 - US recovery now that supply is available
 - Grow PF
 - Expand synthetic range



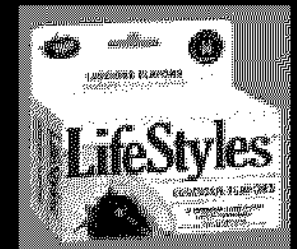
Consumer Division

17% of Operation Revenue and 27% of EBITA

US\$	<u>F'02</u>	<u>F'03</u>	
Sales			
Condoms: Branded Retail	62.0	66.0	Growth-Europe, Asia Pacific
Bid/Public Sector	26.6	30.1	Global Tenders (HIV/AIDS Funding)
HHG & Other	30.0	30.6	Household glove shares up in Australia
Total Sales	118.6	126.7	
EBITA – Segment	17.0	25.1	Lower costs – Asian production
EBITA – Margin	14.3%	19.8%	

Strategy:

- Growth in USA – retail condoms
- Expand unique Household gloves foamlined
- Bolt-on acquisitions



Ansell

A Global Leader

Estimated global market size and positions

Surgical Gloves

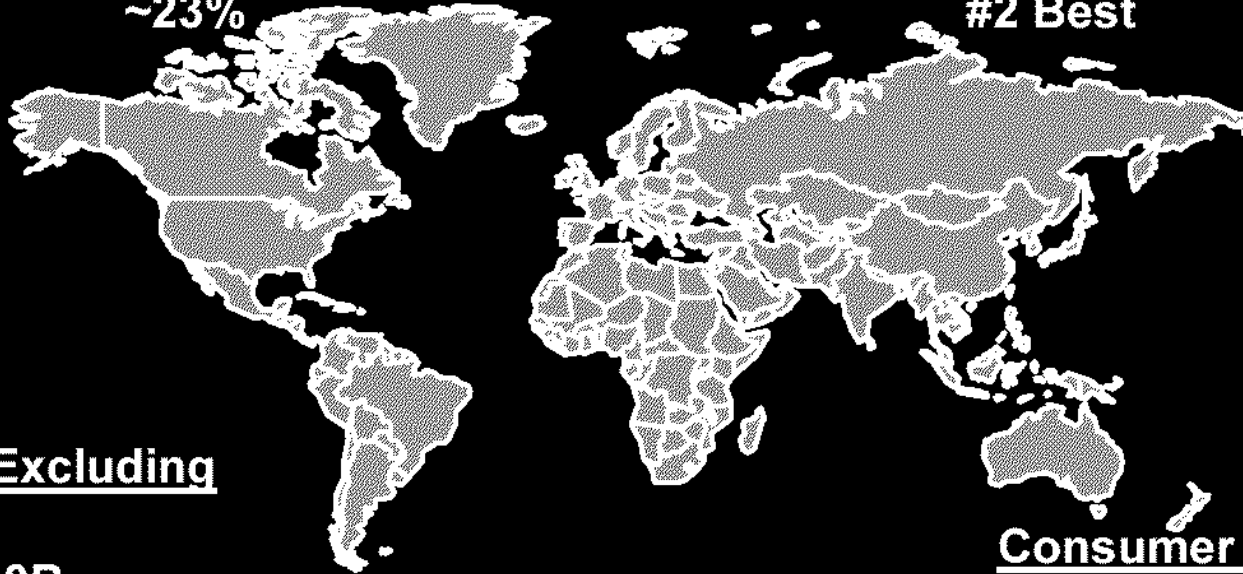
Market: ~US\$0.6B ≈

	<u>2003</u>
#1 Ansell	~ 25%
#2 SSL	~23%

Occupational Gloves (Synthetics)

Market: ~US\$1.9B ≈

	<u>2003</u>
#1 Ansell	~18%
#2 Best	~ 6%



Exam Gloves (Excluding Occupational)

Market: ~US\$1.0B ≈

	<u>2003</u>
#1 Safeskin	~19%
#2 Ansell	~ 11%

Consumer (Condoms)

Market: ~US\$0.9B ≈

	<u>2003</u>
#1 SSL	~21%
=#2 Ansell	~11%

Source: Neilson, IMS, and internal estimates

Meeting Market Commitments

Healthcare Segment EBITA US\$ M

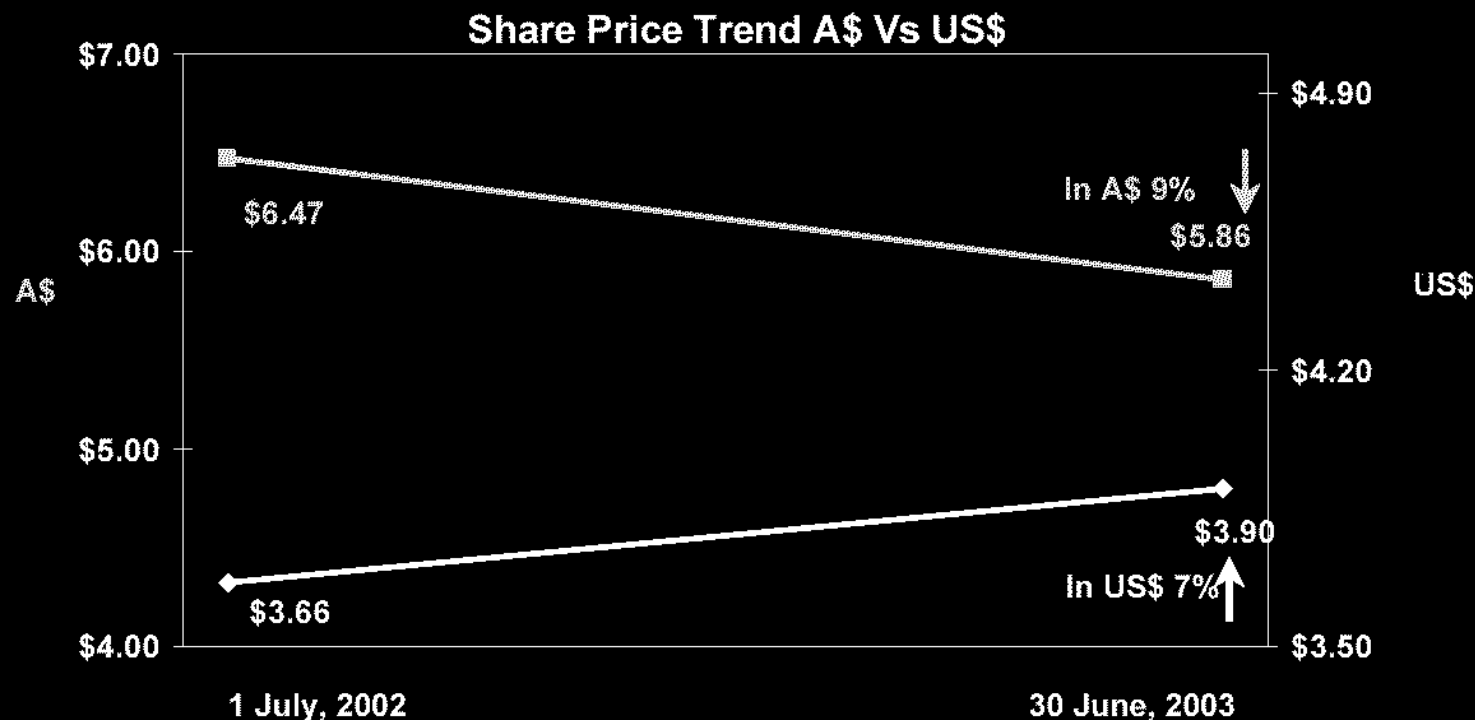
	Committed	Actual	Growth
F'02	>77	85 ✓	+10%
F'03	>93	94 ✓	+11%
F'04	↓		
F'05 *	115		

* + 50% EBITA vs. 2001

Rustom Jilla
Chief Financial Officer

Reporting Currency

- Ansell's operating currency is US\$ - all numbers today are in US\$
- US\$ results translated to A\$ solely for statutory reporting
- No hedge on accounting translation into A\$ as <6% of revenue is A\$
- Key financial hedge – Euro vs. US\$
- Recent share price trend mirrors A\$/US\$ FX movement





Financial Highlights FY03

	Ansell Ltd		Continuing Operations	
	F'02	F'03	F'02	F'03
EPS				
US ¢	(32.3)	15.7	9.5	19.3
A ¢	(61.9)	26.7	18.3	32.8
ROA	12.0%	11.7%	12.3%	14.6%
INTEREST COVER	4.5X	6.4X		
NIBD/EQUITY	42%	22%		

- Sales +2.7%
- Gross Margin +8.7% (@ 36.1% - LY 34.3%)
- Net Debt Reduced US\$83 M
- Asset Turns improved to 1.14 (LY 1.05)
- 1.46 M shares re-purchased @ av. A\$5.80
- Australia Corporate Office costs reduced by US\$5.9M
- Excluding Ambri write-down, EPS is US17.6¢ (A30.0¢)

Ansell Group P&L

US\$ M	Including discontinued businesses		Continuing Operations		Change %
	F'02	F'03	F'02	F'03	
Sales Revenue	1,160.7	758.7	738.5	758.7	+2.7
EBITA	102.1	80.5	70.2	80.5	+14.7
Less Goodwill	15.2	14.8	14.6	14.8	
EBIT	86.9	65.7	55.6	65.7	
Less Interest & Borrowing Costs	28.6	15.5	16.7	12.4	
PBT	58.3	50.2	38.9	53.3	
Less Tax	20.9	15.8	19.5	15.8	
Less Minorities	1.5	1.5	1.5	1.5	
PAT	35.9	32.9	17.9	36.0	+101.0
Less Non recurring Before Tax	88.2	3.6	39.0	-	
Less Non recurring Tax	8.2	-	-	-	
Profit/(Loss) Attributable	(60.5)	29.3	(21.1)	35.9	

Cash Flow

US\$ M	<u>F'02</u>	<u>F'03</u>
Operating EBITDA	92.1	98.9
Plus: Working Capital Reduction	14.3	6.2
Less: Tax Paid	(13.8)	(5.0)
Capital Expenditure	(11.6)	(9.1)
Interest Paid (Net)	(16.7)	(12.4)
Share Buy Back	- -	(4.8)
Dividends	(23.5)	(1.0)
Other	(30.6)	12.6
Continuing Operations	10.2	85.4
Plus Discontinued	441.2	(2.5)
Reduction in Net Interest Bearing Debt	451.4	82.9

Net Debt and Gearing

	30/6/02 US\$ M	30/6/03 US\$ M
Gross Debt	353.3	314.4
Cash	(146.3)	(190.2)
Net Debt	207.0	124.2
Equity	495.9	563.1
Gearing (Net Debt: Net Debt plus Equity)	29.4%	18.1%
Interest Cover	4.5X	6.4X

Including discontinued business



Outlook: Growth From A Strong Base

Ansell has emerged from FY03 with:

- **Low-cost manufacturing base**
- **Stronger Balance Sheet**
- **Improved Cash Flow**
- **Balanced Capital Management Strategy**
 - **share buy-back**
 - **reintroduced cash dividends**

Revenue and EBITA growth will come from:

- **“Sweet spot” growth opportunities**
 - **Occupational – ergonomic HyFlex range extensions & OVP**
 - **Professional – PF Conversions & Synthetics**
 - **Consumer – condom growth, HIV/AIDS & branded retail**
- **Bolt on acquisitions**
- **Operational Excellence – cost and quality**

Meeting Market Commitments

Healthcare Segment EBITA US\$ M

	Committed	Actual	Growth
F'02	>77	85 ✓	+10%
F'03	>93	94 ✓	+11%
F'04	↓		
F'05 *	115		

* + 50% EBITA vs. 2001