

Ansell Limited
2004 Annual General Meeting
Doug Tough - Chief Executive Officer

Ansell

14 October, 2004

- **Achieving a Track Record of Delivery**
- **Global Operations & Aspirations**
- **Growth Opportunities across all Businesses**
- **Solid Management Team Committed to Growth**
- **Strong Cash Generator**
- **Eager to Win**

F'04 Financial Results

		F'04 US\$M	% Change
Sales		791.9	+4.4
EBITA			
• HealthCare		104.1	+11.2
• Ansell Ltd.		93.7	+21.8
Attributable Profit		50.4	+72.0
Earnings Per Share	US¢	27.9	+77.7
	A¢	39.1	+46.4
Dividends Declared	A¢	13.0	+18.2

Segment Commentary

Occupational:

- Outperformed Market Expectation
- Strong HyFlex[®] Growth (vol +19%)

Professional:

- Sales Flat
- EBITA Lower: Margin Pressures

Consumer:

- Solid Sales Improvement
- Retail Market Competitive Pressures

SALES = \$792 (+4%)

EBITA = \$104 (+11%)

+6%

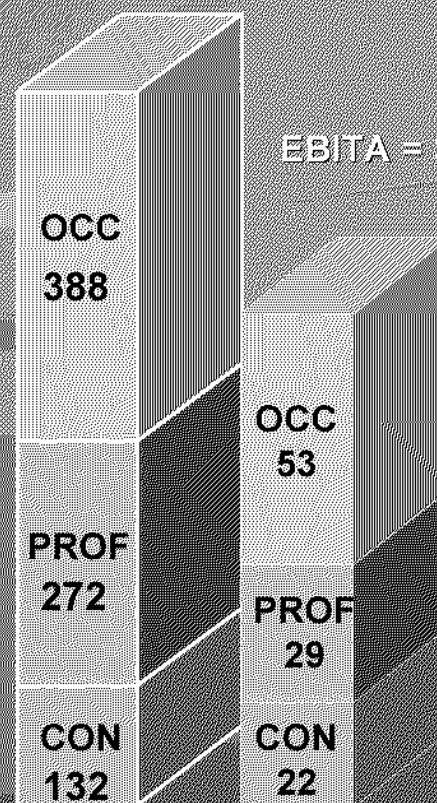
+2%

+5%

+43%

-9%

-10%



F'04 by Business

% = Change Year on Year

Ansell's Key Objectives

- No. 1 to Achieve F'05 Forecast
- Leverage Financial Strength
- To Develop a Growth Strategy for F'06 and Beyond

Methodology:

F'04 Base

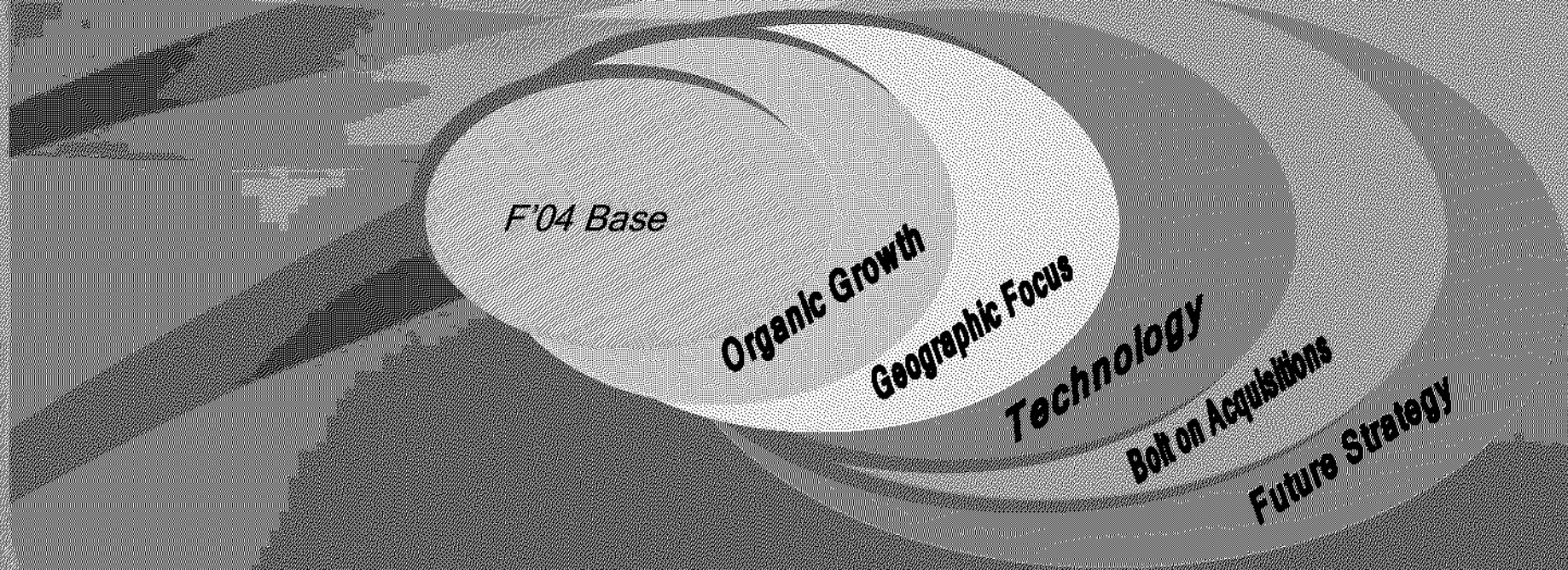
Organic Growth

Geographic Focus

Technology

Bolt on Acquisitions

Future Strategy



- **Completing OFP Integration**
- **Team Focussed On**
 - **2005 EBITA Delivery**
 - **Strategic Assessment re Longer Term Options**
 - **Building Bench Strength**
- **Establishing Cultural “Way We Do Things Around Here”**

Meeting Market Commitments

- In 2002, we made a multi year Commitment to grow Segment EBITA 50% from F'01 – F'05:

US\$	Forecast	Actual		Growth
F'02	>77	85	✓	+10%
F'03	>92	94	✓	+11%
F'04	>103	104	✓	+11%
F'05	115			



ANSELL LIMITED



Ansell