



Connecting opportunities
Connecting resources to markets through a sustainable strategy

Mick McCormack, Managing Director

Annual Stockbrokers Conference, Sydney
29 May 2015

Disclaimer

This presentation has been prepared by Australian Pipeline Limited (ACN 091 344 704) the responsible entity of the Australian Pipeline Trust (ARSN 091 678 778) and APT Investment Trust (ARSN 115 585 441) (**APA Group**).

Summary information: This presentation contains summary information about APA Group and its activities current as at the date of this presentation. The information in this presentation is of a general background nature and does not purport to be complete. It should be read in conjunction with the APA Group's other periodic and continuous disclosure announcements which are available at www.apa.com.au.

Not financial product advice: Please note that Australian Pipeline Limited is not licensed to provide financial product advice in relation to securities in the APA Group. This presentation is for information purposes only and is not financial product or investment advice or a recommendation to acquire APA Group securities and has been prepared without taking into account the objectives, financial situation or needs of individuals. Before making an investment decision, prospective investors should consider the appropriateness of the information having regard to their own objectives, financial situation and needs and consult an investment adviser if necessary.

Past performance: Past performance information given in this presentation is given for illustrative purposes only and should not be relied upon as (and is not) an indication of future performance.

Future performance: This presentation contains certain "forward-looking statements" such as indications of, and guidance on, future earnings and financial position and performance. Forward-looking statements, opinions and estimates provided in this Presentation are based on assumptions and contingencies which are subject to change without notice, as are statements about market and industry trends, which are based on interpretations of current market conditions.

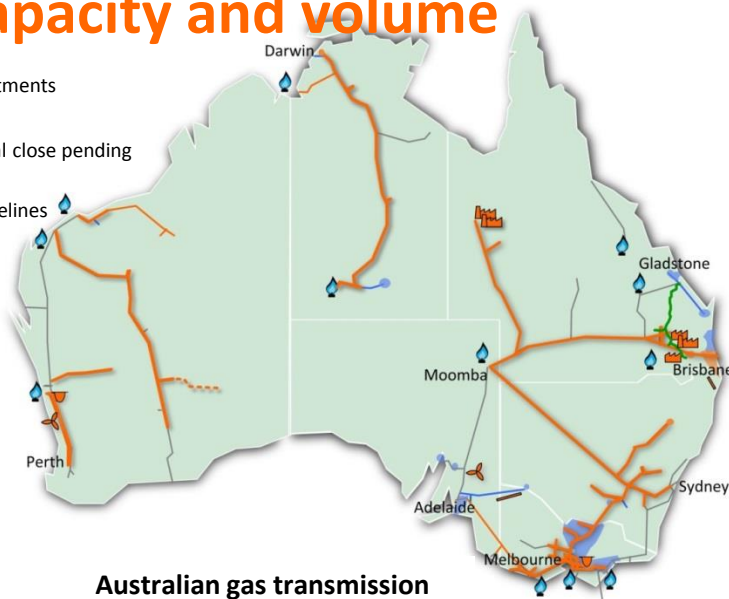
This presentation contains such statements that are subject to risk factors associated with the industries in which APA Group operates which may materially impact on future performance. Investors should form their own views as to these matters and any assumptions on which any forward-looking statements are based. APA Group assumes no obligation to update or revise such information to reflect any change in expectations or assumptions.

Investment risk: An investment in securities in APA Group is subject to investment and other known and unknown risks, some of which are beyond the control of APA Group. APA Group does not guarantee any particular rate of return or the performance of APA Group.

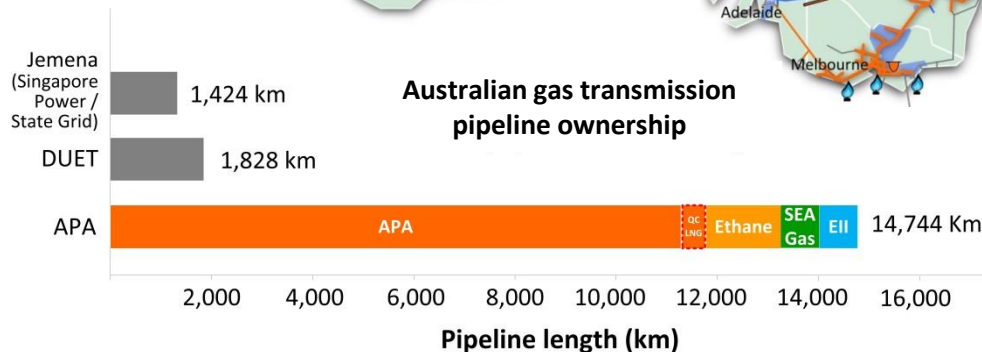
Not an offer: This presentation does not constitute an offer, invitation or recommendation to subscribe for or purchase any security.

Australia's largest gas pipeline owner by pipeline length, capacity and volume

- APA assets and investments
- - - Under development
- Acquisition - financial close pending
- APA operated assets
- Other natural gas pipelines
-  Gas production



Australian gas transmission pipeline ownership



APA Overview (Ticker: APA AU)	
Market capitalisation	A\$10.1 billion (as at 25 May 2015)
ASX rank ⁽¹⁾	S&P/ASX 50
Rating	Moody's: Baa2 (outlook Stable) S&P: BBB (outlook Stable)
Assets owned/ operated	Over \$12 billion ⁽¹⁾
	Gas transmission 14,744 ⁽²⁾ km transmission pipelines Underground & LNG gas storage
	Gas distribution 27,100 km gas network pipelines 1.3 million gas consumers
	Other energy infrastructure 585 MW power generation 244 km HV electricity transmission Gas processing plants
Employees	More than 1,600

(1) Does not include QLNG Pipeline – financial close pending

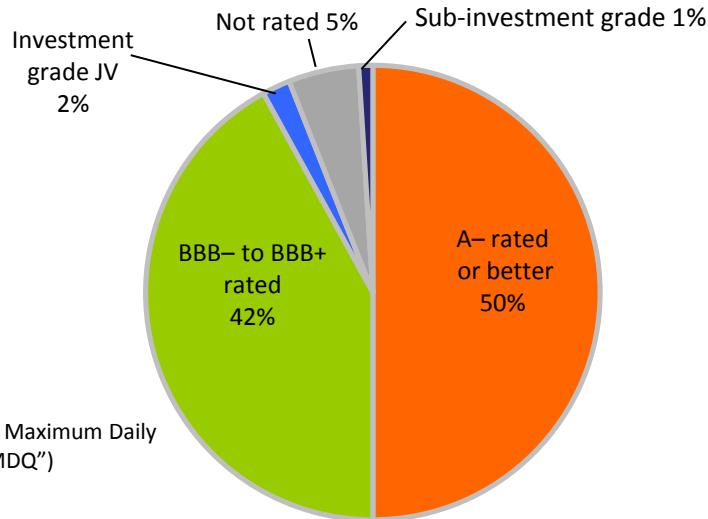
(2) Includes QLNG Pipeline (543 km) – financial close pending

Does not include Eastern Goldfields Pipeline (292 km) – under construction

Stable and predictable cashflows

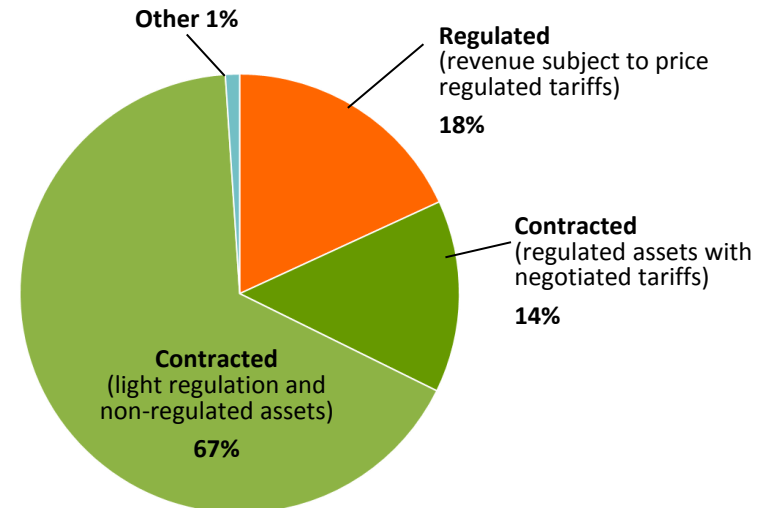
- Customers associated with many contracted assets provide essential services:
 - Regulated gas distribution systems
 - Major power generation facilities

**Counterparty credit ratings by contracted volumes⁽¹⁾
for major contracted assets - Illustrative Post QCLNG**



(1) Based on Maximum Daily Quantity ("MDQ")

1H 15 Revenue split by contract type



Stable and predictable cash flow from regulated assets and long term contracts with quality customers

APA's long term strategy

Consistent execution of a sustainable growth strategy since listing in 2000

Continuing to grow our ownership interests in transmission pipelines through further expanding the east and west coast grids

Leveraging our asset management, development and operational capabilities

Growing other energy infrastructure midstream assets

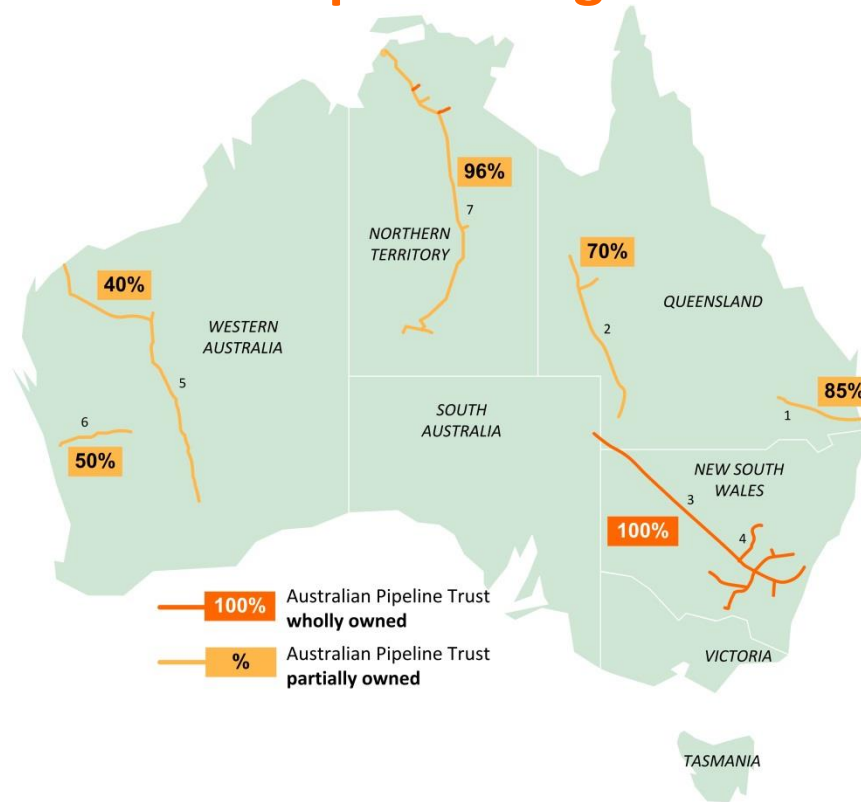
Delivering responsive, valuable solutions to our customers

Maintaining financial flexibility



APA's unrivalled asset portfolio across Australia and internal expertise, together with strong industry fundamentals, drive growth opportunities

APA assets upon listing - June 2000



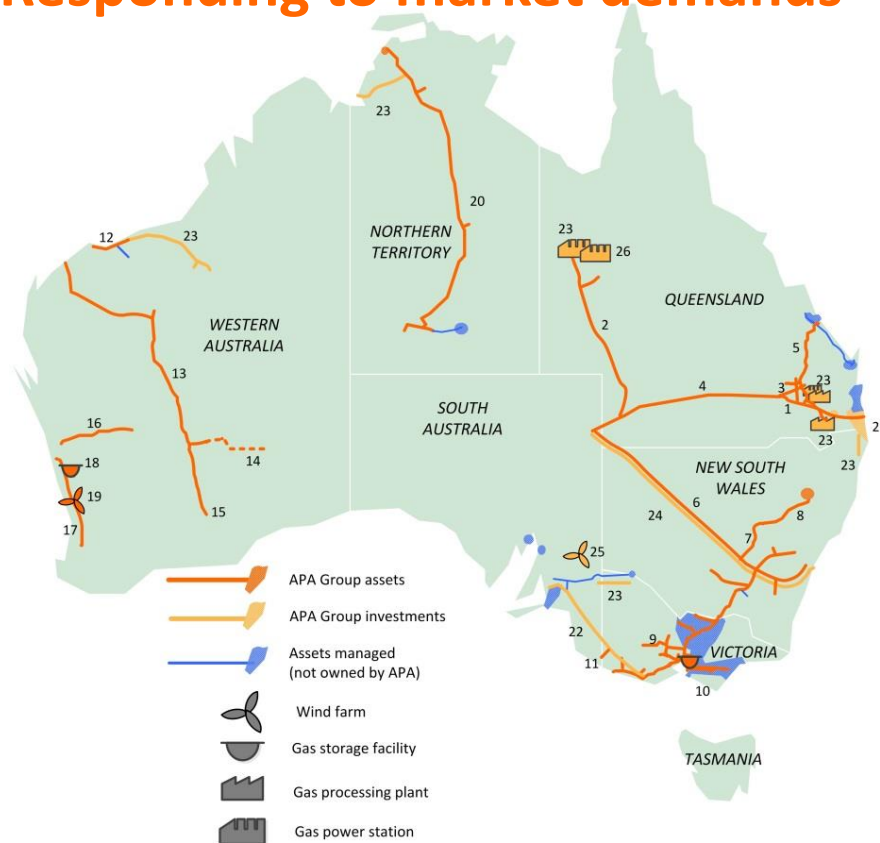
Australian Pipeline Trust ownership interests

Wholly owned	Partially owned
New South Wales (3) Moomba Sydney Pipeline (100%) (4) Central West Pipeline (100%)	Queensland (1) Roma Brisbane Pipeline (85%) (2) Carpentaria Gas Pipeline (70%)
Northern Territory 2 gas laterals have 100% ownership	Western Australia (5) Goldfields Gas Pipeline (40%) (6) Mid West Pipeline (50%)
	Northern Territory (7) Amadeus Gas Pipeline (96%)

15 years ago, APA had assets worth circa \$1 billion with no operatorship

Responding to market demands - May 2015

APA Group assets and investments

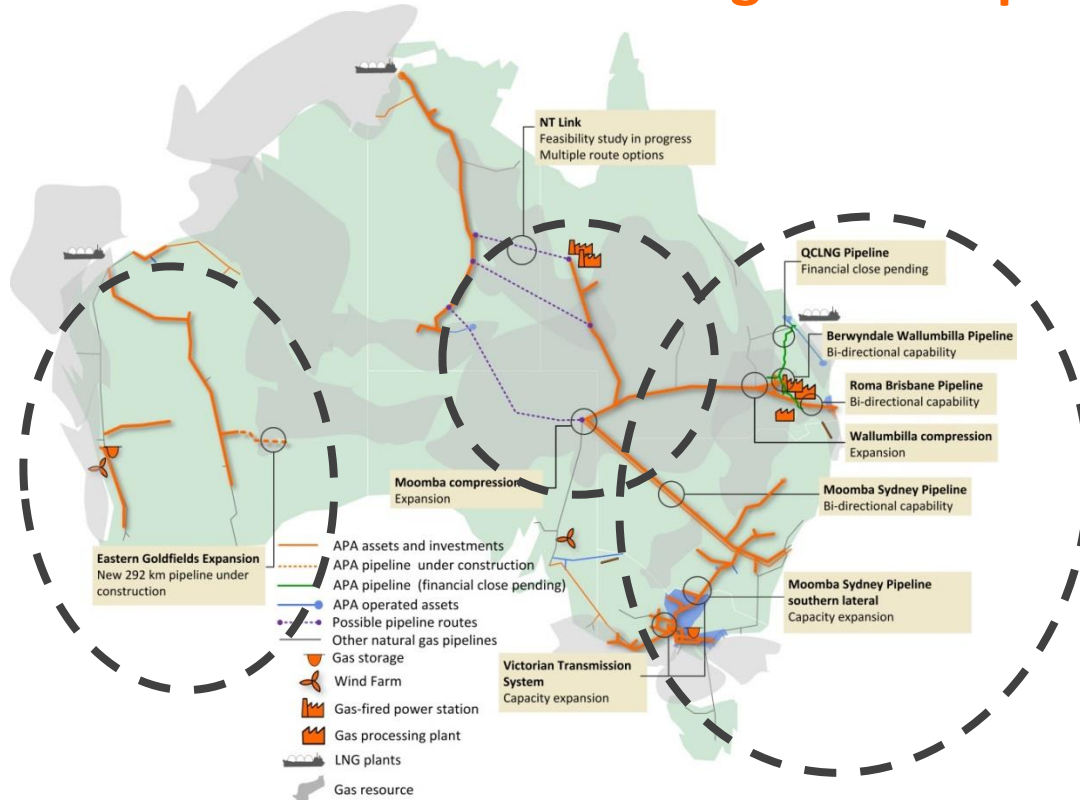


Energy Infrastructure	Energy Investments
Queensland (1) Roma Brisbane Pipeline (2) Carpentaria Gas Pipeline (3) Berwyndale Wallumbilla Pipeline (4) South West Queensland Pipeline (5) QCLNG Pipeline (financial close pending)	(21) GDI (EII) (20%) Allgas Gas distribution network in Queensland (22) SEA Gas Pipeline (50%) (23) Energy Infrastructure Investments (19.9%) Gas pipelines, electricity transmission, gas-fired power stations and gas processing plants
New South Wales (6) Moomba Sydney Pipeline (7) Central West Pipeline (8) Central Ranges Pipeline	(24) Ethane Pipeline Income Fund (6.1%) (25) EI12 (20.2%) North Brown Hill wind farm (26) Diamantina and Leichhardt Power Stations (50%)
Victoria (9) Victorian Transmission System (10) Dandenong LNG facility	Asset Management Commercial and/or operational services to: - Australian Gas Networks (formerly Envestra) - GDI (EII) – Allgas (20.0%) - Energy Infrastructure Investments (19.9%) - Ethane Pipeline Income Fund (6.1%) - SEA Gas Pipeline (50.0%) - EI12 (20.2%) - other third parties
South Australia (11) SESA Pipeline	
Western Australia (12) Pilbara Pipeline System (13) Goldfields Gas Pipeline (88.2%) (14) Eastern Goldfields Pipeline (under construction) (15) Kalgoorlie Kambalda Pipeline (16) Mid West Pipeline (50%) (17) Parmelia Gas Pipeline (18) Mondarra Gas Storage Facility (19) Emu Downs wind farm	
Northern Territory (20) Amadeus Gas Pipeline	

Largest gas infrastructure portfolio in Australia in terms of scale and geographic diversity

Where to from here – strategic development

- Continue to connect resources to markets, by working with our customers
- New pipelines and expansions are underwritten by customer contracts
- Provision of new services responding to customers' needs and developing new opportunities
- Can only be achieved by having a solid balance sheet

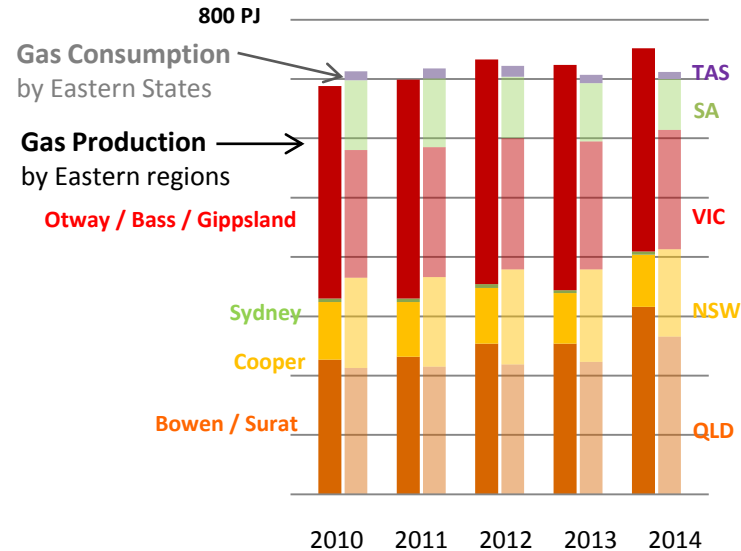
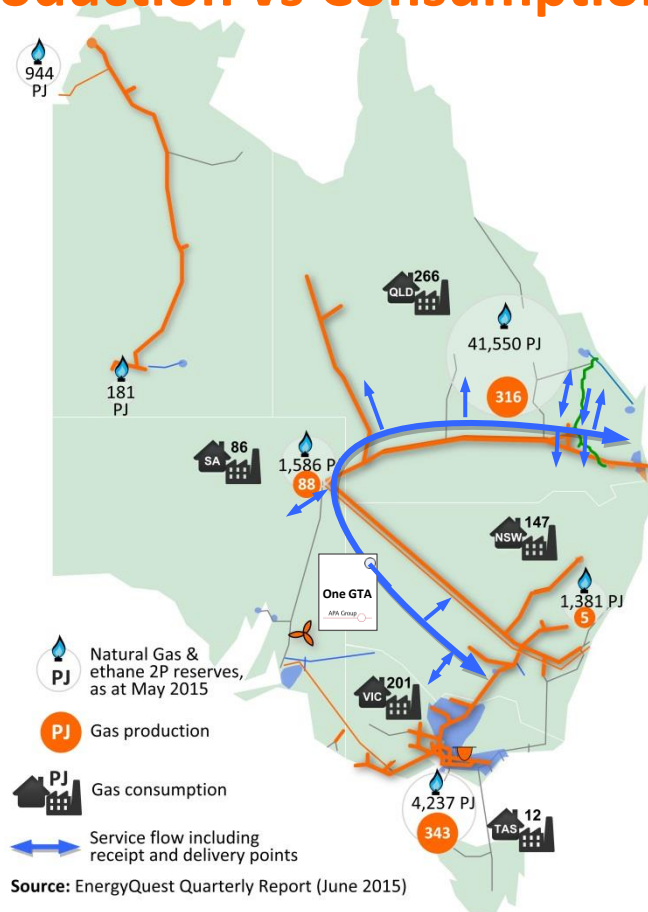


Key initiative – east coast grid innovation

- Transformational change in service provision
 - seamless, flexible, new options/solutions
- Ongoing development and growth opportunities



Production vs Consumption in the east

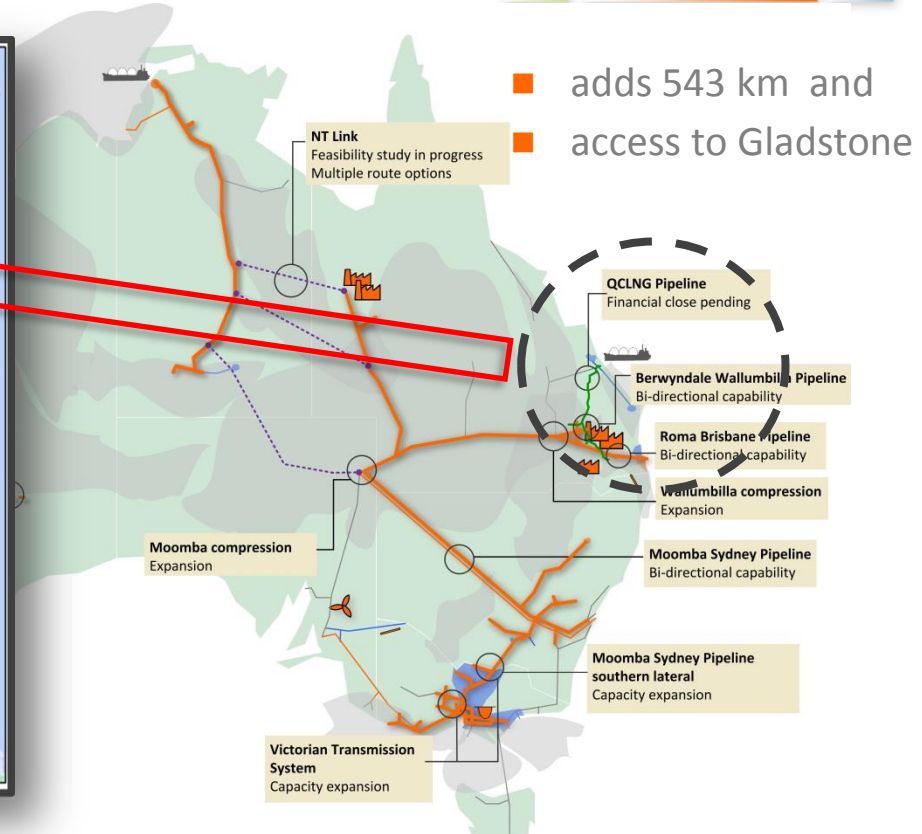
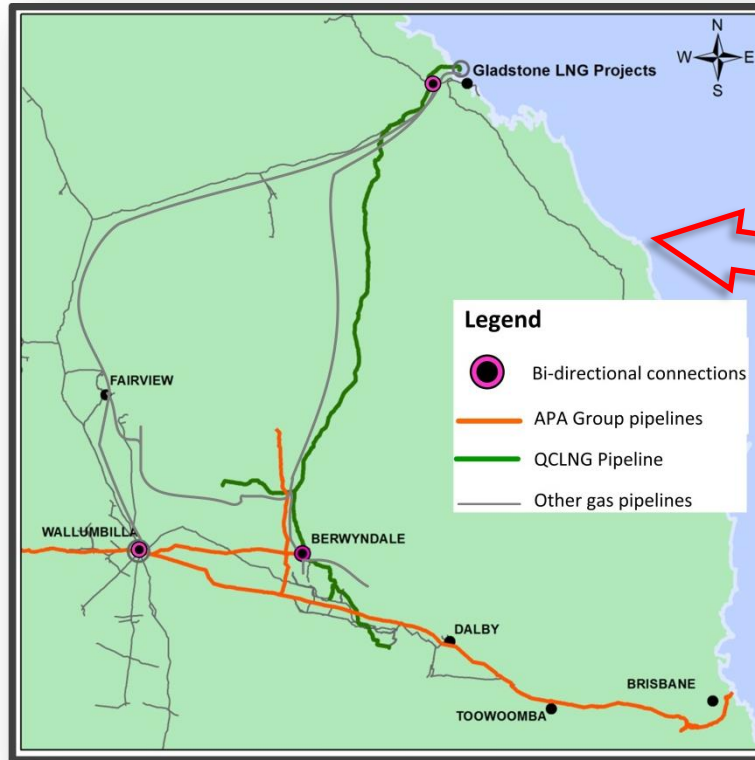


Source: EnergyQuest quarterly reports (Feb '11, Feb '12, Feb '13, Feb '14, Mar '15)

APA provides services to satisfy market demands, which:

- enables supply to meet demand; and
- demand encouraging new supply

QCLNG Pipeline acquisition



Creation of 7,500 km of interconnected grid with access to export market and new creditworthy customers

Emerging opportunity – NT Link

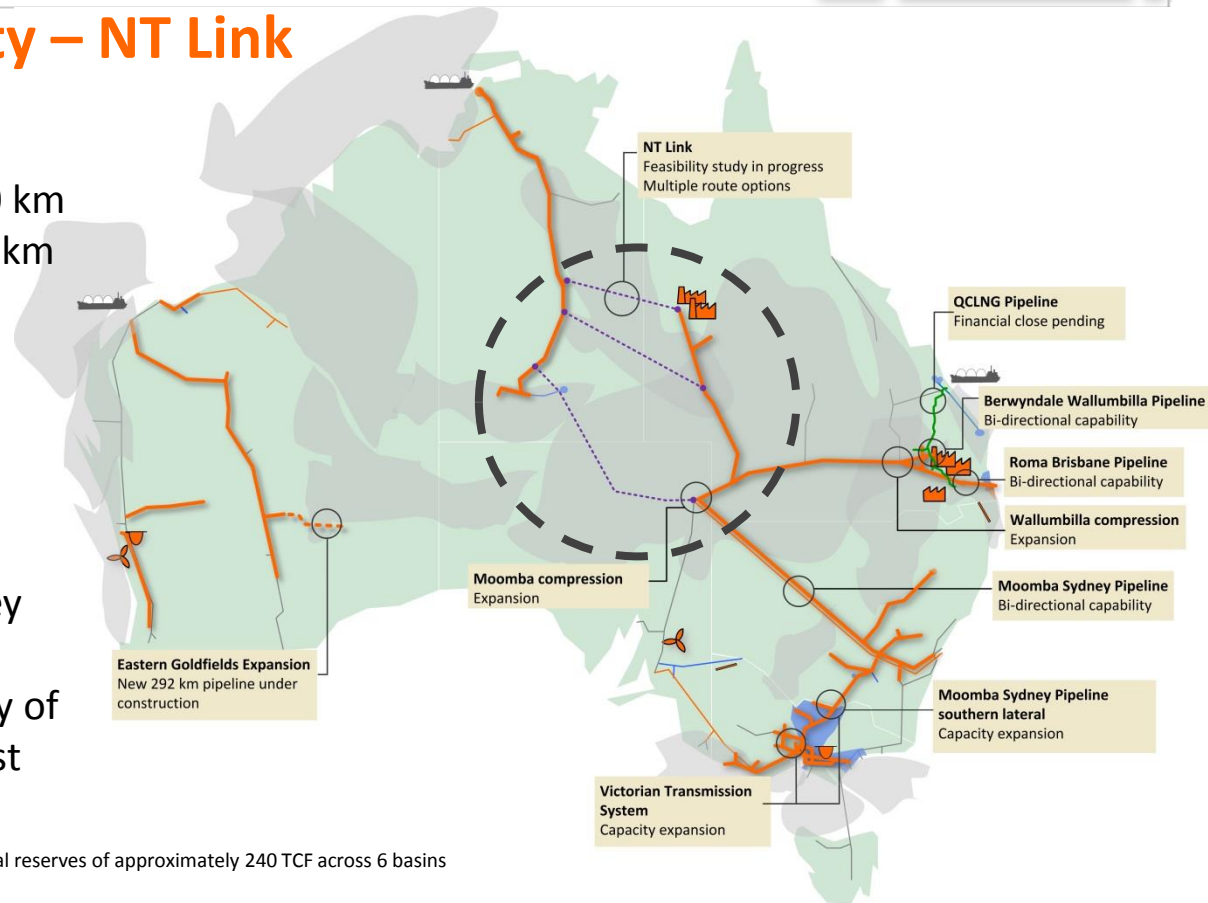
Options

- Short/quick - Mount Isa: 600 km
- Long/ \$\$\$ - Moomba: 1,175 km
- ...or somewhere in between

Why link?

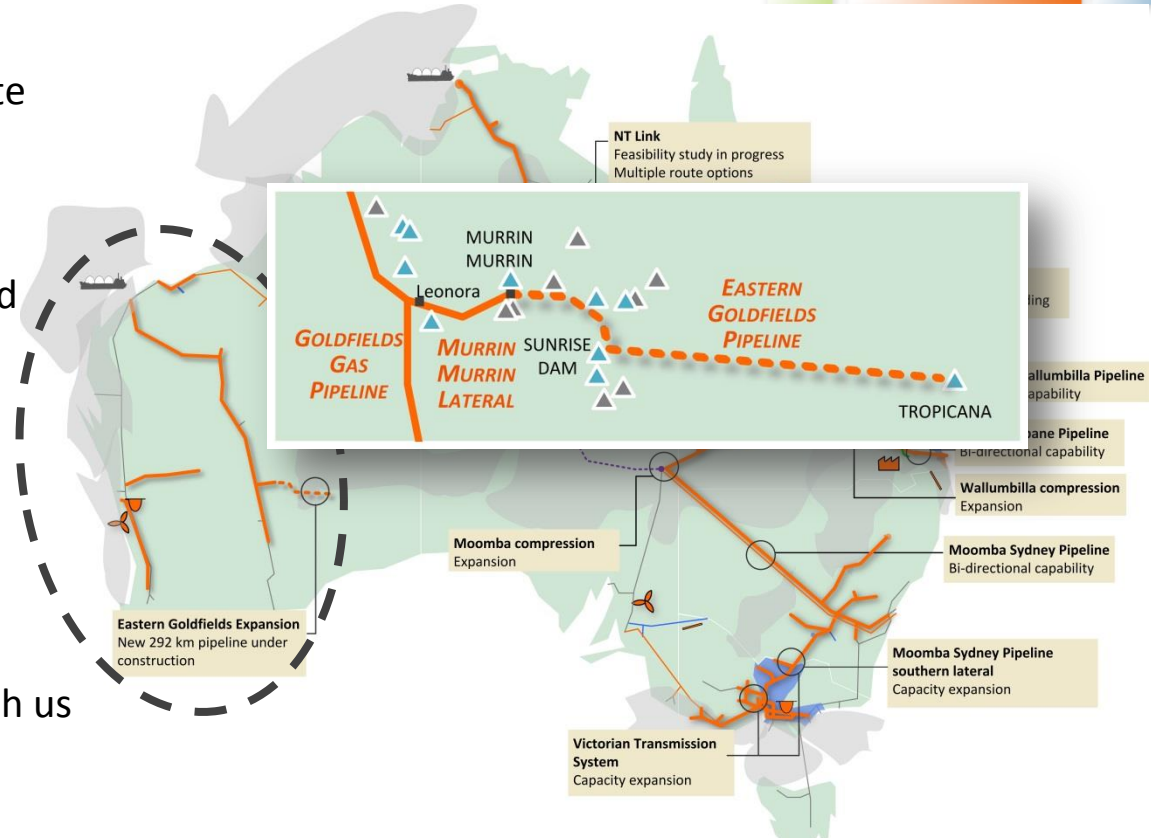
- NT has >200,000 PJ of gas resources¹
- Seamless transport between Timor Sea, Bass Strait, Sydney and Gladstone
- Long term additional security of supply for both the east coast and the Northern Territory

(1) NT Government media release 19 February 2014. Potential reserves of approximately 240 TCF across 6 basins



Opportunities in the west

- GGP expansion projects complete
- Eastern Goldfields Pipeline
 - greenfield
 - long term GTAs with AngloGold
 - using 3 interconnected APA pipelines
 - replace diesel with gas
 - completion due by Jan 2016
- Customers that take long term view of their energy needs continue to have discussions with us



Further growth – Australian midstream sector

APA will actively pursue increased investment opportunities in the midstream sector

- North American oil and gas industry has distinct upstream and midstream sectors
- Opportunities for the Australian upstream sector to pursue a similar approach
- APA already has a long involvement in owning and operating gas midstream assets
 - Moomba and Wallumbilla compressor facilities
 - Mondarra Gas Storage Facility
 - Gas processing plants at Tipton West and Kogan North

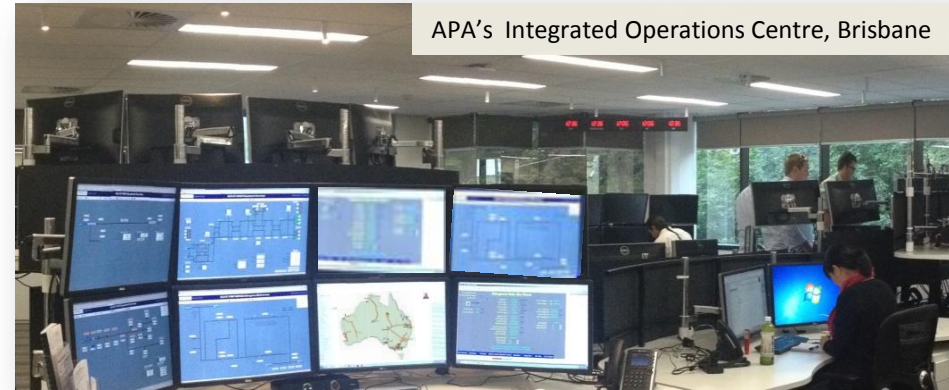


Mondarra Gas Storage Facility

Operational excellence - IOC

APA's new Integrated Operations Centre will provide seamless services to our customers on the East Coast Grid

- Better response to market changes
- Holistic management of the Grid
- Standardised and consistent processes and procedures
- Real-time environment
- Single point of contact for customers
- Currently controls pipelines in Qld and NT
- Other pipelines to be transitioned over the next 12 months



Maintaining a strong balance sheet

APA's Distribution Policy

- Fully covered by OCF
- Sustainable over the long term
- Grow generally in line with OCF
- Regard for capital needs of the business and economic conditions
- Soft target of 60 - 70% payout
- Balance between maintaining BBB/Baa2 rating metrics and funding growth by appropriate mixture of debt and equity

Growth needs to be sustainably funded with appropriate capital structure

Capital Management	31 Dec 2014	30 Jun 2014
Gearing ^(1,2,3)	44.5%	64.2%
Interest cover ratio	2.48x	2.31x
Average interest rate applying to drawn debt ⁽²⁾	7.07%	7.12%
Interest rate exposure fixed or hedged	84.6%	72.8%
Average maturity of senior facilities	5.3 years	5.4 years

(1) Ratio of net debt to net debt plus book equity.

(2) Includes \$515 million of Subordinated Notes.

(3) After receipt of \$958 million proceeds from Institutional and Early Retail Entitlement Offer.

Long term, diverse debt portfolio

■ March 15 issuance – ongoing access to global markets:

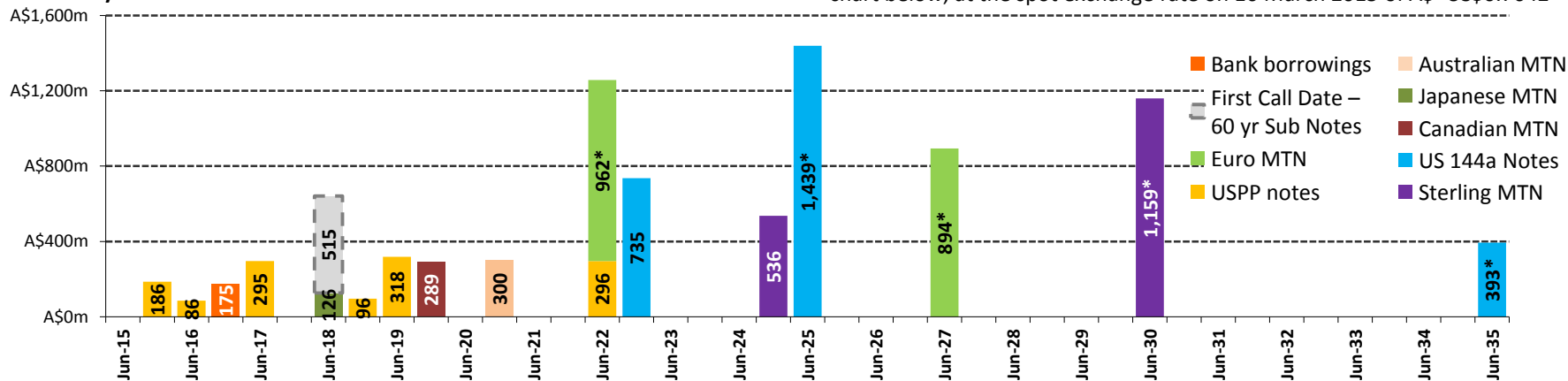
- EUR700m 7yr notes @1.375% coupon
- EUR650m 12yr notes @2.0% coupon
- GBP600m 15yr notes @3.5% coupon
- USD1,100m 10yr notes @4.2% coupon
- USD300m 20yr notes @5.0% coupon



- ✓ Weighted average interest rate applying to drawn debt reduced to 5.6%*
- ✓ Average maturity of senior drawn facilities extended to 8.8 years*

* USD obligations translated, for the purposes of the calculation and the chart below, at the spot exchange rate on 16 March 2015 of A\$=US\$0.7642

Maturity Profile of Drawn Debt as at 16 March 2015



APA – Connecting Resources to Markets

- ✓ **Largest gas infrastructure portfolio in Australia in terms of scale and geographic diversity**
- ✓ **Unrivalled, interconnected footprint with sustainable growth opportunities**
- ✓ **Stable and predictable cash flow from regulated assets and long term contracts with quality customers**
- ✓ **Quality assets with long expected lives requiring a relatively low level of maintenance capital expenditure**
- ✓ **Strong balance sheet and prudent capital management**
- ✓ **Integrated in-house management and experienced executive management team**



APA Group

For further information contact

Yoko Kosugi

Head of Investor Relations, APA Group

Tel: +61 2 9693 0049

E-mail: yoko.kosugi@apa.com.au

Delivering Australia's Energy

or visit APA's website www.apa.com.au