

Thursday, 23 July 2020

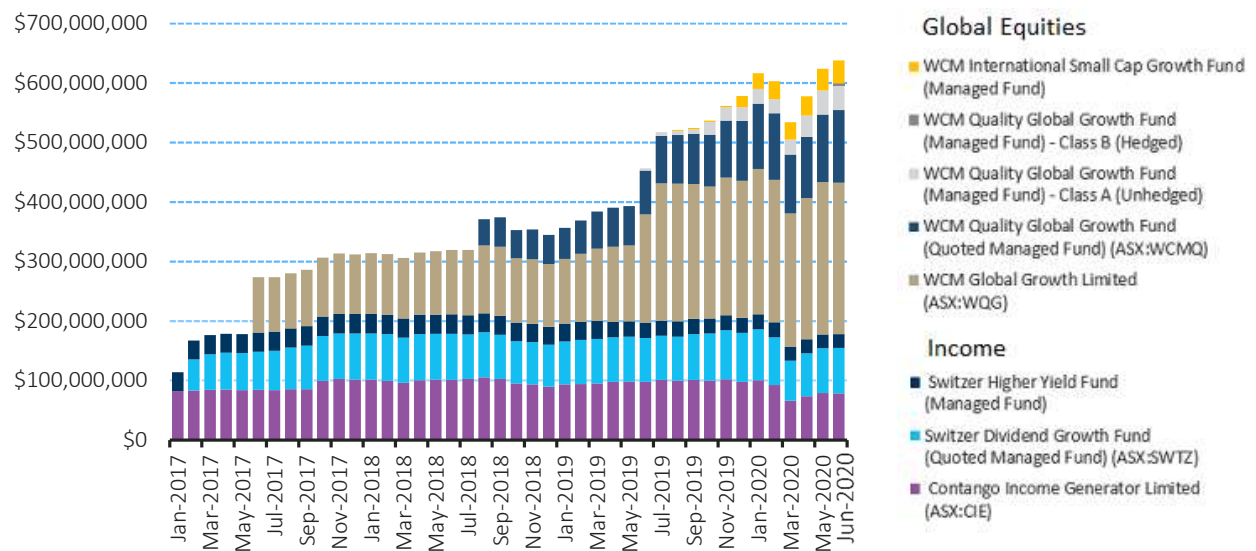
Quarterly activity report – for the quarter ended 30 June 2020

FUM update

Contango Asset Management Limited's ("Contango" or the "Company") funds under management (FUM) grew strongly in the June 2020 quarter, increasing from \$534 million as at 1 April 2020, to \$638 million as at 30 June 2020.

The increase in FUM of approximately 20.0% was a result of the superior investment returns of the suite of funds managed by WCM, together with positive net inflows. The Company recorded net inflows in every month throughout FY2020, including during the COVID-19 market downturn, and net inflows of \$13 million in the month of June 2020.

The chart below shows the strong growth in FUM from January 2017 up until 30 June 2020:



NB: Excludes Contango Microcap management rights reassigned in October 2017

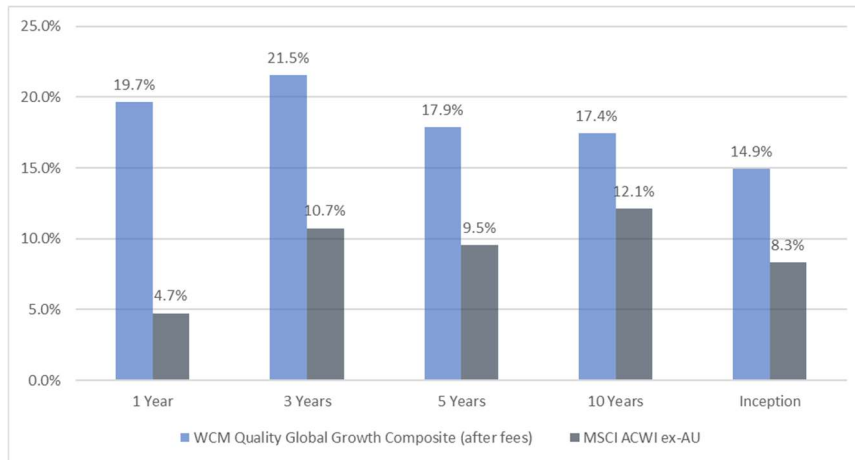
WCM strategies significantly outperform over the quarter

The WCM Investment Management (WCM) large cap and small cap strategies significantly outperformed their respective benchmarks for the year ended 30 June 2020 (FY2020).

The WCM large cap strategy, WCM Quality Global Growth, delivered a return of 19.7% for the year, outperforming its benchmark by 15.0%. The WCM International Small Cap Growth strategy delivered a return of 33.4% outperforming its benchmark by 35.7%.

Large cap track record

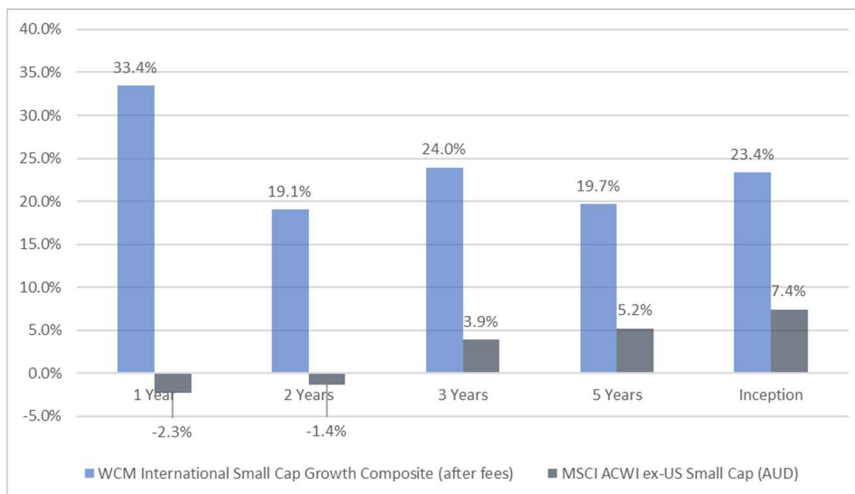
Annualised returns of the WCM Quality Global Growth Strategy versus its benchmark are shown below:



WCM applies the same investment principles, philosophy and execution approach of its WCM Quality Global Growth Composite (QGG), which was created on 31 March 2008, to WCM Global Growth Limited, the WCM Quality Global Growth Fund (Quoted Managed Fund) and the WCM Quality Global Growth Fund (Managed Fund). It should be noted that due to certain factors, there may be variances between the investment returns demonstrated by each portfolio in the future. Past performance is not indicative of future performance. The benchmark for QGG is the MSCI ACWI ex-Australia Index. For further information please refer to contango.com.au.

Small cap track record

Annualised returns of the WCM International Small Cap Growth Strategy versus its benchmark are shown below:



WCM applies the same investment principles, philosophy and execution approach of its International Small Cap Growth Composite (SIG), which was created 31 December 2014, to the WCM International Small Cap Growth Fund (Managed Fund). It should be noted that due to certain factors, there may be variances between the investment returns demonstrated by each portfolio in the future. Past performance is not indicative of future performance. The benchmark for SIG is the MSCI ACWI ex-US Small Cap Index. For further information please refer to contango.com.au.

Continued growth in WCM product suite

During the quarter, on the back of significant advisor demand, a hedged version of the WCM Quality Global Growth Fund (Managed Fund) was launched and seeded by a leading wealth manager.

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Growth in retail investor base

As at 30 June 2020, Contango had over 12,000 unitholders and shareholders across its product suite.

Cash position

Contango's operating cash flows improved significantly during the quarter due to the recovery in FUM following the COVID-19 related market downturn and the Company's quick decision to immediately lower its cost base, including employment costs which were reduced by 20.0% over the period.

In June 2020, Contango received a further payment of \$1.67 million relating to the assignment of an investment mandate to NAOS Asset Management Limited. A total amount of \$3.3 million remains payable to the Company in relation to this transaction, payable in two annual instalments in June 2021 and 2022.

As a result of the above factors, the Company's cash balance improved materially during the quarter from \$2.4 million to \$3.9 million as at 30 June 2020. Including the receivable noted above, the Company had total cash and receivables of \$7.3 million and debt of \$1.25 million as at 30 June 2020.

Contango's strong financial position provides it with the capacity to continue to execute its growth strategy successfully and achieve further FUM growth.

Payments to related parties of the entity and their associates

The Company has an existing marketing and distribution agreement with Switzer Financial Group Pty Limited and paid \$55,000 for this service during the period. In addition, the Company made payments of \$142,600 for Director fees and the Managing Directors' salary.

Yours faithfully,

Marty Switzer
CEO and Managing Director
Contango Asset Management
M: 0407 297 702

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Contango Asset Management Limited and Controlled Entities

ABN

56 080 277 998

Quarter ended ("current quarter")

30/06/2020

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customer	1,163	4,630
	(a) GST received on FY19 WCM Global Growth Limited performance fee	-	103
1.2	Payments for		
	(a) operating costs	(299)	(935)
	(b) advertising and marketing	(122)	(294)
	(c) staff costs	(625)	(3,049)
	(d) administration and corporate costs	(441)	(1,894)
	(e) restructuring costs (one off expense relating to employee share plan cancellation)	-	(86)
	(f) corporate activity	(14)	(98)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	-	-
1.5	Interest and other costs of finance paid	-	(60)
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	87	87
1.8	Underwriting fees (one off fee relating to WCM Global Growth Limited options underwriting)	-	(1,212)
1.9	GST on payment received from NAOS in June 2019	-	(166)
1.10	GST on FY19 WCM Global Growth Limited performance fee	-	(103)
1.11	Net cash from / (used in) operating activities	(251)	(3,077)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
2.	Cash flows from investing activities		
2.1	Payments to acquire:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	1,660	1,660
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other – GST on item 2.2(f)	166	166
2.6	Net cash from / (used in) investing activities	1,826	1,826

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	-	750
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	-	750

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	2,366	4,442
4.2	Net cash from / (used in) operating activities (item 1.11 above)	(251)	(3,077)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	1,826	1,826
4.4	Net cash from / (used in) financing activities (item 3.10 above)	-	750
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	3,941	3,941

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	3,941	2,366
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	3,941	2,366

6. Payments to related parties of the entity and their associates

- 6.1 Aggregate amount of payments to related parties and their associates included in item 1
- 6.2 Aggregate amount of payments to related parties and their associates included in item 2

Current quarter \$A'000
198
-

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments

Includes payment of Directors' fees, MD salary and other related parties.

7. Financing facilities

Note: the term "facility" includes all forms of financing arrangements available to the entity.

Add notes as necessary for an understanding of the sources of finance available to the entity.

	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1 Loan facilities	1,252	1,252
7.2 Credit standby arrangements	-	-
7.3 Other (please specify)	-	-
7.4 Total financing facilities	1,252	1,252

7.5 Unused financing facilities available at quarter end

-

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

The Company has an unsecured loan facility of \$750,000 with an unrelated private family trust. The loan is for 3 years expiring on 6 December 2022, with an interest rate of 8% per annum and does not have loan covenant requirements. The Company has an additional unsecured loan facility of \$502,000 with an unrelated private family trust. The loan is for 10 years expiring on 28 August 2028 with an interest rate of 8% per annum and does not have loan covenant requirements.

8. Estimated cash available for future operating activities	\$A'000
8.1 Net cash from / (used in) operating activities (Item 1.11)	(251)
8.2 Cash and cash equivalents at quarter end (Item 4.6)	3,941
8.3 Unused finance facilities available at quarter end (Item 7.5)	-
8.4 Total available funding (Item 8.2 + Item 8.3)	3,941
8.5 Estimated quarters of funding available (Item 8.4 divided by Item 8.1)	16

8.6 If Item 8.5 is less than 2 quarters, please provide answers to the following questions:

- Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer:

- Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer:

- Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer:

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 23 July 2020



Authorised by:

Marty Switzer (CEO and Managing Director)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.