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ASX Announcement: AR9

archTIS secures first Defence Industry commercial contract with Northrop Grumman

- Northrop Grumman has purchased an initial 50 licenses of archTIS' Kojensi cloud platform to securely share information for its Business Development teams.
- The Kojensi Platform will be used to prepare Government and Defence tenders between Northrop Grumman Business Development teams in Australia, the US and their partners.
- Northrop Grumman is archTIS' first commercial sale in the Defence Industry sector and demonstrates Kojensi's diverse market sector application following the recent win in the Education and Space sector with Curtin University; and
- The sale further demonstrates the broad demand for secure information cloud SaaS platforms and continues archTIS' strong path to commercialisation of the Kojensi Platform.

Northrop Grumman in Australia

As a leading provider and integrator of autonomous, C4ISR, cyber, logistics and strike systems and solutions, Northrop Grumman works with the Australian Defence Force to ensure border and Pacific-region and joint operations mission success. Northrop Grumman has supported a variety of defence and civil programmes in Australia for more than 20 years. Northrop Grumman employs over 500 people across Australia and 90,000 globally.

"Northrop Grumman is deeply committed to building Australian defence industry capability through partnerships and collaboration," said **Chris Deeble, Northrop Grumman's Chief Executive for Australia**. "The company continues to support small-medium enterprises, such as archTIS, to deliver innovative capabilities and technologies."

First Defence Industry commercial win

The Northrop Grumman contract represents archTIS' first Defence Industry sector win with a global Military System Integrator (MSI). According to the Centre for Defence Industry Capability there are approximately 5,000 businesses in the Australian Defence Industry sector employing approximately 40,000 individuals. This is a key sector for archTIS' Kojensi platform, which addresses the critical need to share various levels of information across the Defence Industry supply chain.

archTIS is well positioned to capitalise on the Australian Government \$200 billion investment into modernising Australia's Defence capability, securing our nation and strengthening our Defence Industry.

Secure sharing of information between Australia and the US

Northrop Grumman has procured 50 licenses of archTIS' Kojensi cloud platform with an initial annual recurring revenue of \$35,455. Northrop Grumman will initially use the platform within their Australian and US Business Development teams, which will allow these teams to collaborate securely and seamlessly on highly confidential Defence Tender submissions.

Daniel Lai, archTIS CEO, said: "This is an exciting announcement for archTIS as it is our first win in the Defence Industry sector. Following on from our win in the Education and Space sector with Curtin University, this agreement demonstrates the broad demand for Kojensi outside the Government sector and reinforces our recent efforts to pivot the platform to service a larger number of corporate customers.

With global Defence sector spending at a 10 year high there is an international need to share sensitive and classified information securely and efficiently across the global Defence supply chain. Defence suppliers are known targets for foreign state actors and organised crime cyber-attacks. Our Kojensi platform is a simple answer to address this problem. We are pleased with the win, and excited by the response and engagement we are getting in this sector."

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About archTIS Limited

archTIS Limited (ASX:AR9) is an award winning, Canberra-based technology company focused on protecting sensitive information. Leveraging its strong pedigree with government and Defence, the company has developed an industry-leading information security platform (Kojensi) for sharing and collaborating on sensitive or classified information.