



TRUSTED TO SAFEGUARD THE WORLD'S MOST
SENSITIVE INFORMATION

Investor Update

Q2FY25 | DECEMBER QUARTER



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No Warranties

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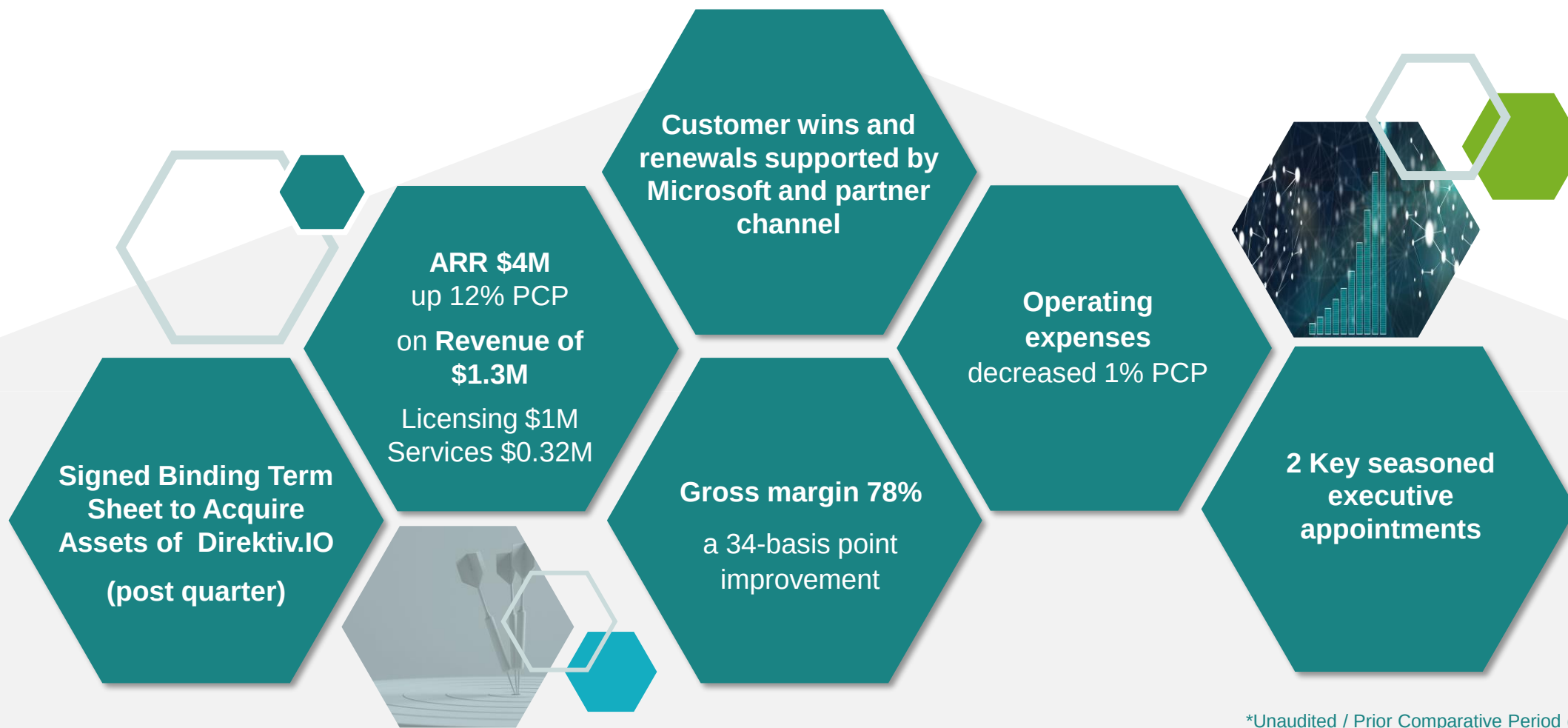
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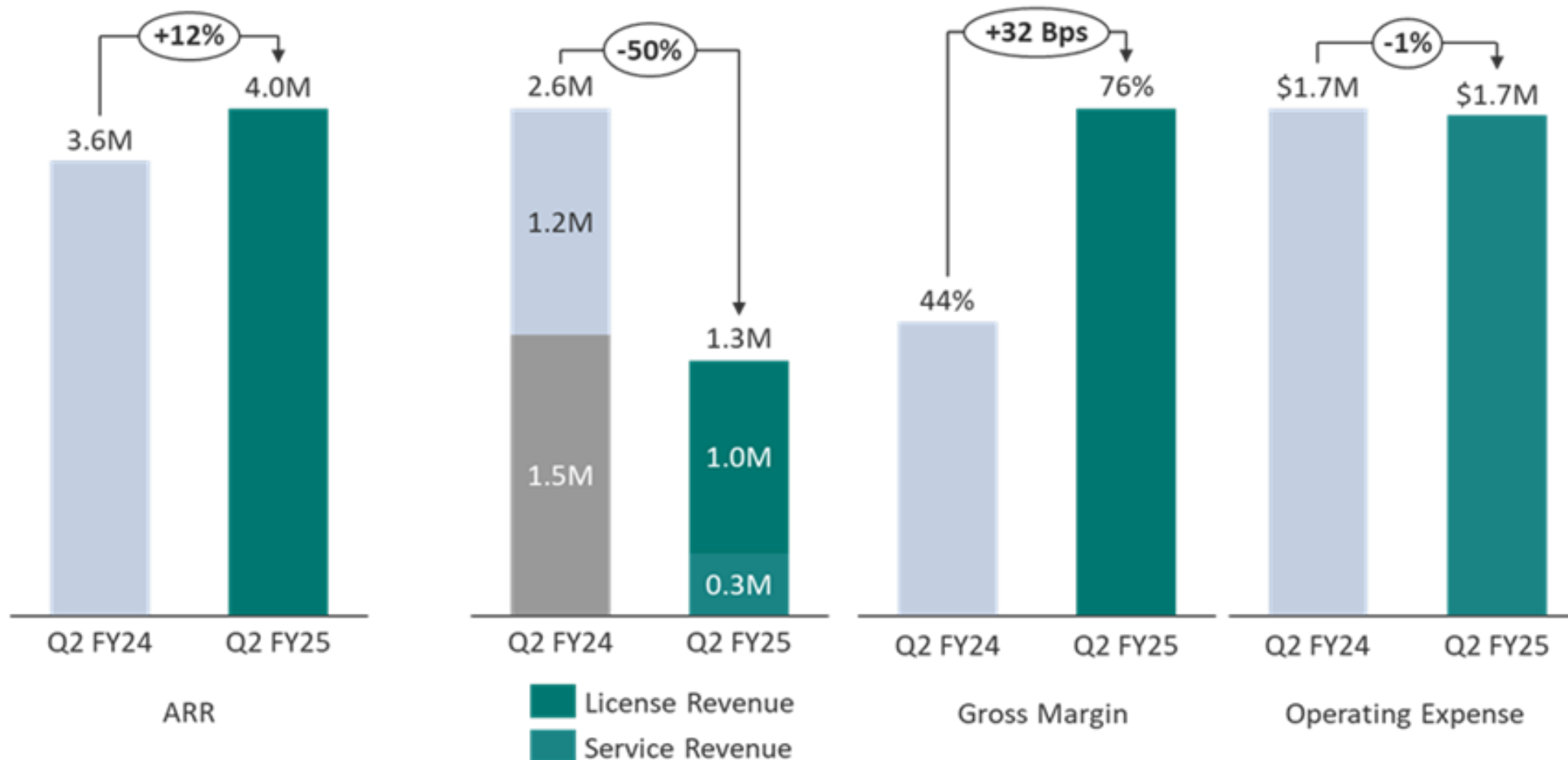
Q2 FY25 Quarterly Highlights

Positive Operating Cash with Strong Gross Margins and Direktiv



*Unaudited / Prior Comparative Period (PCP)

Q2 FY25 Financial Overview



*Unaudited results

Q2 FY25 Customer Growth

Industry adoption and retention



SAMPLING OF HIGHLIGHTS

- **Accenture** engaged with archTIS' on a \$704,000 services contract, including GST, to trial NC Protect through June 30, 2025, for existing and potential clients who face data-centric challenges in securing sensitive information stored and collaborated across
- **BAE** procured additional services to build a collaboration environment to facilitate sharing between industry and Defence.
- **SAP** extended its licenses of Kojensi SaaS through 2028
- A **US-based Indian Community** renewed its NC Protect for SharePoint on-premises license for the **tenth consecutive year** to secure sensitive information.
- Another **European reseller partner** chose NC Encrypt for encryption key management for their Microsoft 365 applications and SharePoint on-premises customer environments to maintain digital sovereignty and add data-centric protection to combat insider threats

POC Update

				
US DoD Agency M365 Collaboration on Secret Cloud 2025	Global / UK DIB Internal data leakage & Compliance 2h 2025	Military Alliance Multi-government sharing and collaboration of warfighter information 2025 Budget	Global Defence Contractor Internal secure sharing and collaboration across M365 with integrations into other structured data-sources	Global Technology Company Providing bring your own key / hold your own key encryption for data sovereignty
Technical Selection	Technical Selection	Technical Selection	Lost	In Progress

Direktiv – Asset Purchase Binding Term Sheet



The Deal

- Binding Asset Purchase Agreement to acquire
 - Technology
 - Customers
 - Employees
- Consideration
 - US\$750,000 over 12-month period
 - 3-tranches (\$300k / \$250k / \$200k)
- Key Executives and developers retained
- Timing
 - 45-day close (15MAR)

What is Direktiv?

Expanding Zero Trust and Data-centric Security Across the Enterprise

Build cloud agnostic
serverless platform

Serverless

Run functions &
code anywhere
without a restriction
on the language

Combine it with
event-driven
application
architecture

Event-driven

Give the serverless
functions the ability
to scale seamlessly
and in real time

Allow users to bring
their own code,
containers, or
applications

Kubernetes

Now we can combine
DevOps, InfraOps and
DevSecOps code &
applications

Allow users to string
all of this together in
a pattern!

Orchestration

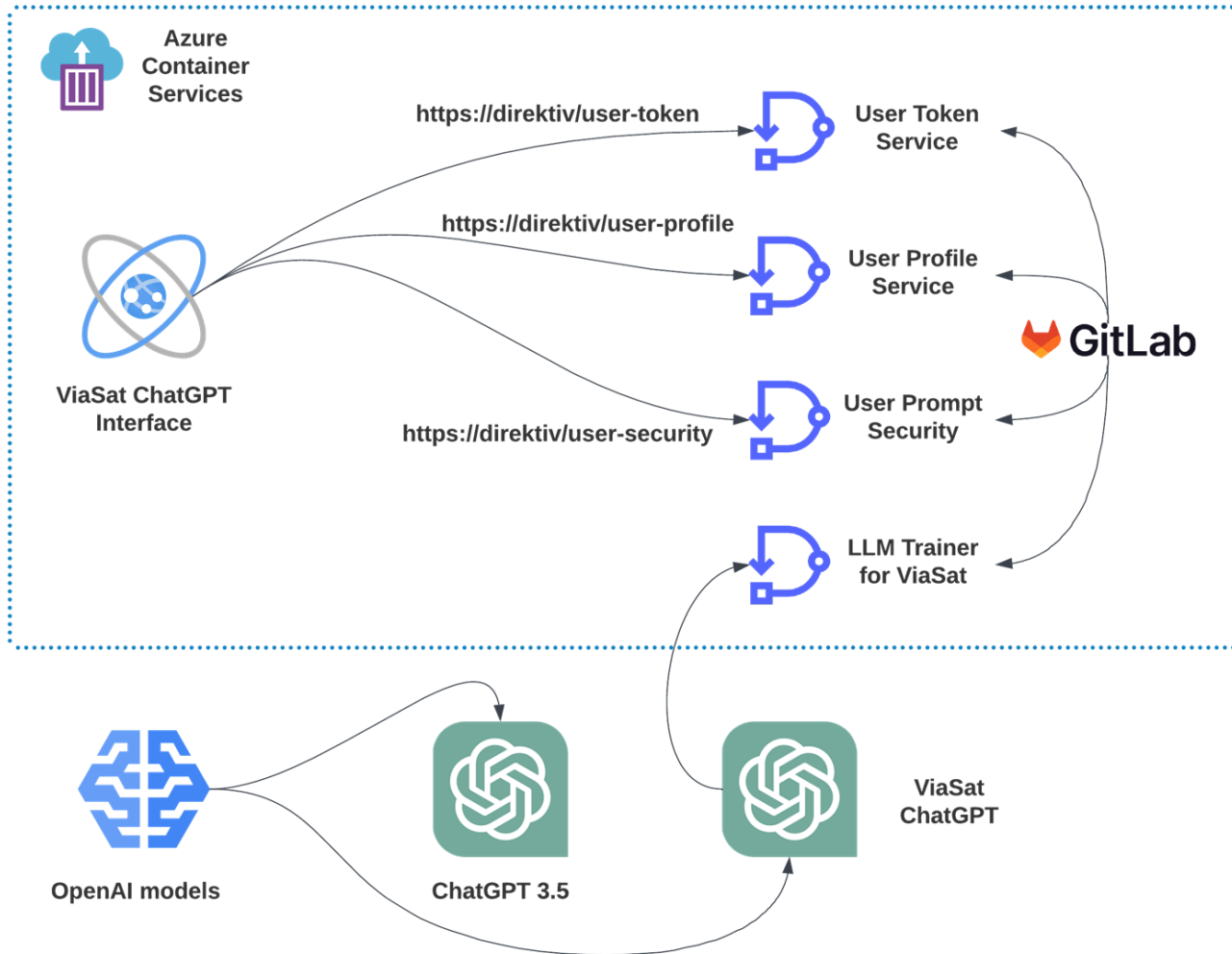
Build new services
from all these
disparate building
blocks – but with
flexibility!

Add:

- **#observability**
- **#authentication**
- **#authorisation**
- **#policycontrol**

Use Case: ChatGPT Isolation

Building security and governance for internal ChatGPT



Requirement:

- Speed and latency of cloud provider serverless was too slow - needed a co-located solution
- Complete platform isolation
- Ability to scale up/down automatically without the need to create a rules-based function
- Ability for the engineers and developers to deploy directly from ChatGPT to a serverless functions platform (while offering support for any language)
- No platform or vendor lock-in - solution has to be fully portable across ANY AI provider

2h25 Objectives

- Continuation of cash flow neutral
- Drive repeatable and predictable ARR growth
 - New account acquisition needs to be top priority
 - How to acquire new account - #1
 - Follow on Account Management - Foot in door to cross / up-sell users and new offerings
 - 5-year min enterprise value / Account value 2-5 years with first year investment
 - Strong renewals – licensing upside / low churn
- Product innovation for structured / unstructured orchestration of data
 - Cloud-agnostic event-driven orchestration engine for enterprises seeking to automate and streamline their operations - Direktiv
 - Differentiated in crowded market (Microsoft - Purview / Specialized cloud stacks – CGGH / IL2-6)
 - Rapidly deployable, easy to use, scalable
- Key vertical Defense / Industry focus with DCS for compliance through ABAC controls



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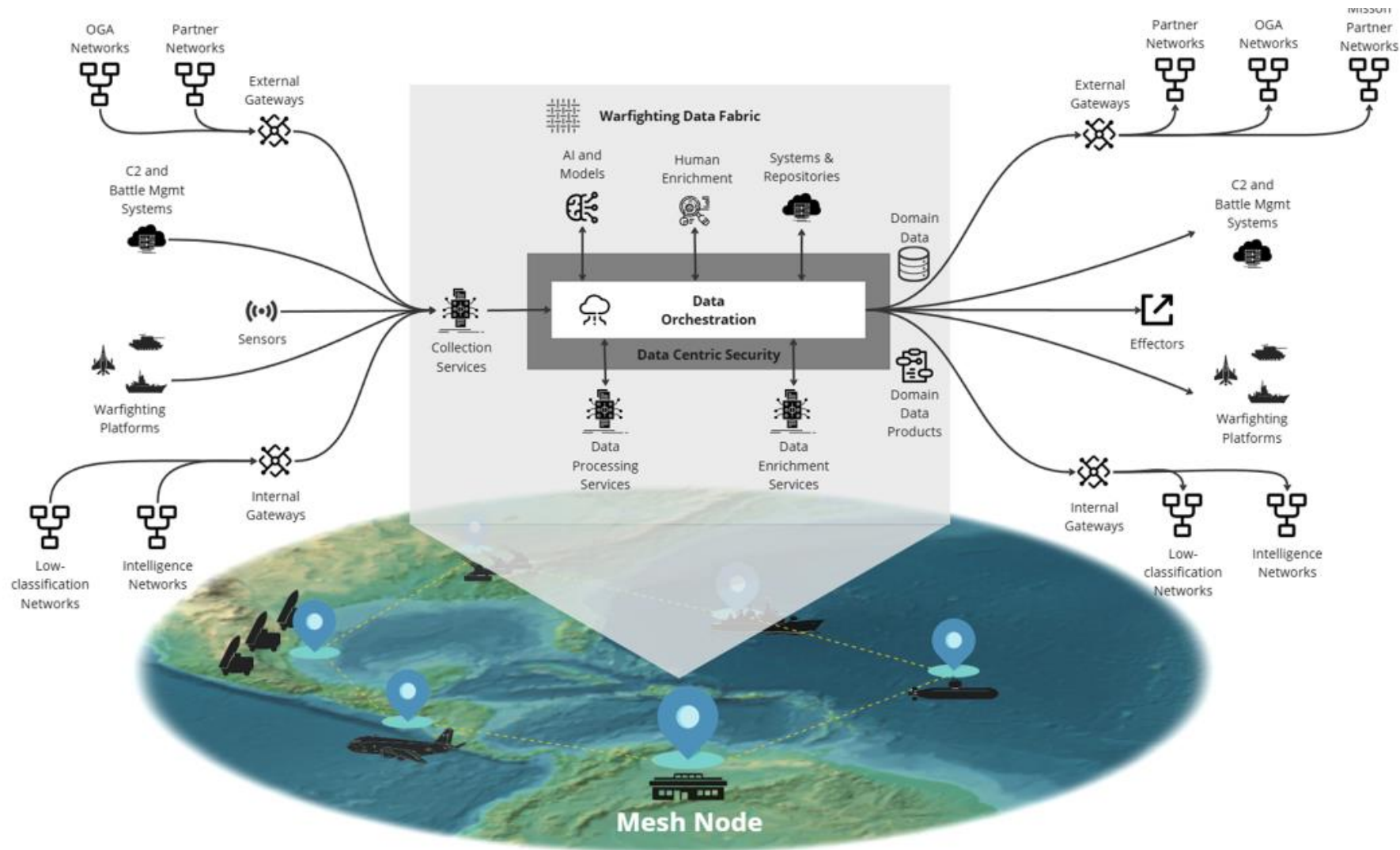
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Q&A

Warfighting Data Mesh Concept



Defence Industry Collaboration & Sharing

Key Information Scenarios

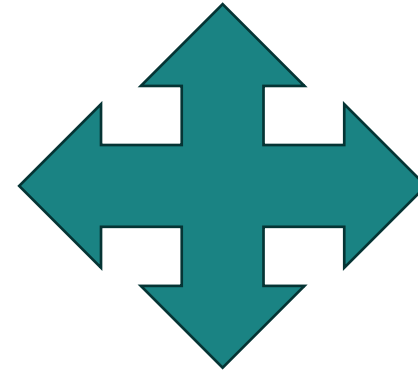
Classified Information Control

IP Management

Export Compliance Control

Commercially Sensitive Materials

BAE SYSTEMS
ASC SHIPBUILDING



Navantia



SAAB

Key Business Requirements

Originator Control

Speed of Sharing

Interoperability

Minimal Duplication

Information Disposition

Collaboration Driven