

An aerial photograph of a winding road through a forested landscape, with a large white 'FF' logo overlaying the center of the image. The text 'FUTURE FIRST TECHNOLOGIES' is written in a large, white, outlined font across the middle of the image.

FUTURE FIRST TECHNOLOGIES

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FFT

Who are we?



Future First Technologies (FFT)
is a digital technology company

Ownership, development and
commercialisation of digital assets
in significant growth markets

Highly experienced technology
and commercialisation team

Well capitalised to pursue a
number of organic and acquisitive
growth opportunities



ASX TICKER	FFT
MARKET CAPITALISATION (UNDILUTED)	\$23.43m
SHARE PRICE (31 AUGUST 2021)	\$0.055
OPTIONS	44m
OPTION CONVERSION AVERAGE PRICE	\$0.08
SHARES ON ISSUE	426m
TOP 20 SHAREHOLDERS	67.82%
STAFF SHAREHOLDING	~54.5%
CASH (30 JUNE 2021)	5.9m

History and evolution



Dec 2013 – ASX Listing \$50.5m market cap.

Information, communications technology
professional services company

- **8 acquisitions** – 1x 2014, 1x 2015, 1x 2016, 3x 2017, 1x 2018, 1x 2019
- **Revenue base** – circa \$89m
- **Nov 2018** – sells Allcom Networks \$3.2m cash
- **Oct 2019** – sells Security Segment to ASX:TNT - \$10.0m cash & 100m TNT shares
- **Dec 2019** – sells Glass & Co \$1.6m cash
- **Jan 2020** – In Specie distribution of TNT shares to shareholders
- **Apr 2020** – acquires Respring (farmbuy.com)
- **Jun 2020** – Announces change in strategic focus to build shareholder value through ownership of IP
- **Jul 2020** – Invests \$1.25m in fin-tech start-up 1derful via convertible note
- **Oct 2020** – sells Melbourne Consulting Business \$23m cash

Oct 2020 – Change Name to Future First Technologies

Investor Deck
August 2021



Oct 2020 – Future First Technologies

Direct ownership and commercialisation of digital
assets in significant growth markets

- **Nov 2020** – acquires Asset Vision
- **Nov 2020** - executive Team appointments
- **Nov 2020** – creates employee share trust
- **Dec 2020** – returns \$7.5m to shareholders via selective share buy-back
- **Feb 2021** – invests a further \$1.25m in fin-tech start-up 1derful via convertible note
- **May 2021** – wins \$2.0m Ventia contract
- **Jun 2021** – converts 1derful convertible notes to equity representing an 8.8% holding
- **Jul 2021** – acquires EagleSoft , adding intelligent data capture to Asset Vision
- **Aug 2021** – farmbuy.com signs partnership agreement with Farm Gate Auctions

Aug 2021 – New strategy in place





Key Achievements across FY21

Successful divestment of Melbourne Consulting Business for \$23m cash	farmbuy.com audience numbers grew by >100% YoY and launched marketing services sales program signing first ongoing paid advertising partnership
Returned \$7.5m to shareholders by way of a selective share buy-back	
Strengthen Board and senior executive levels to align capabilities to new strategy	Secured \$2.5m strategic investment in fin-tech start-up 1derful representing an 8.8% equity stake
Completed the acquisition of Asset Vision and grew ARR by 30% in first six months of ownership	Finished the financial year with \$5.9m in cash and zero debt on Balance Sheet
Asset Vision won multi-year, multi-million dollar, deal with Ventia	

FY21 Results



FY21 Summary Financials (continuing operations)		
Revenue		
Asset Vision	\$1,412,626	1
farmbuy.com	\$69,797	2
Other	\$1,060,757	3
Total Revenue	\$2,543,140	
EBITDA		
-\$3,566,060		
Employee Benefits	\$3,519,681	4
Other Expenses from ordinary operations	\$2,322,248	5
Underlying (continuing operations) EBITDA	-\$1,665,969	6
Cash Balance 30 June 2021	\$5,932,518	7

1. \$923,776 ARR – (growth of 30% post acquisition)
2. Revenue generated in backend of FY21 – (FY20 Revenue \$2,282)
3. Includes JobKeeper Scheme payments of \$780,000 and interest of \$227,757
4. Includes \$2,048,910 of one-off and non-cash items:

Employee share scheme and Options- \$1,870,920
Staff Redundancies - \$177,990

5. Operating expenses were considerably reduced in the period in line with change in strategic direction and includes \$466,436 one-off corporate restructuring costs

Also includes \$387,500 of transaction costs
6. Excludes one-off, non-recurring revenues and expenses plus transaction costs
7. Strong cash position at 30 June 2021 with zero debt on balance sheet and trade creditors at 30 June 2021 of \$415,243

Notes: All key employees hold shares in FFT as part of overall retention strategy;
All R&D expensed through P&L

FFT

Leadership Team



**Experienced
technology
focused Board
of Directors
and Senior
Leadership
Team.**



Renata Sguario
Chairman



Nick Chan
Non-Executive Director



Nicole Ferro
Non-Executive Director



Keith Falconer
CEO & Executive Director



Vesna Jelesic
CFO & Company Secretary



Damian Smith
Asset Vision CEO



Royce Zygarlicki
Farmbuy Head Of Sales



Lucas Murtagh
Head Of Strategy



Chris Wignall
Asset Vision Head Of Sales



Paul Fielding
Mergers & Acquisitions



ASSET VISION®

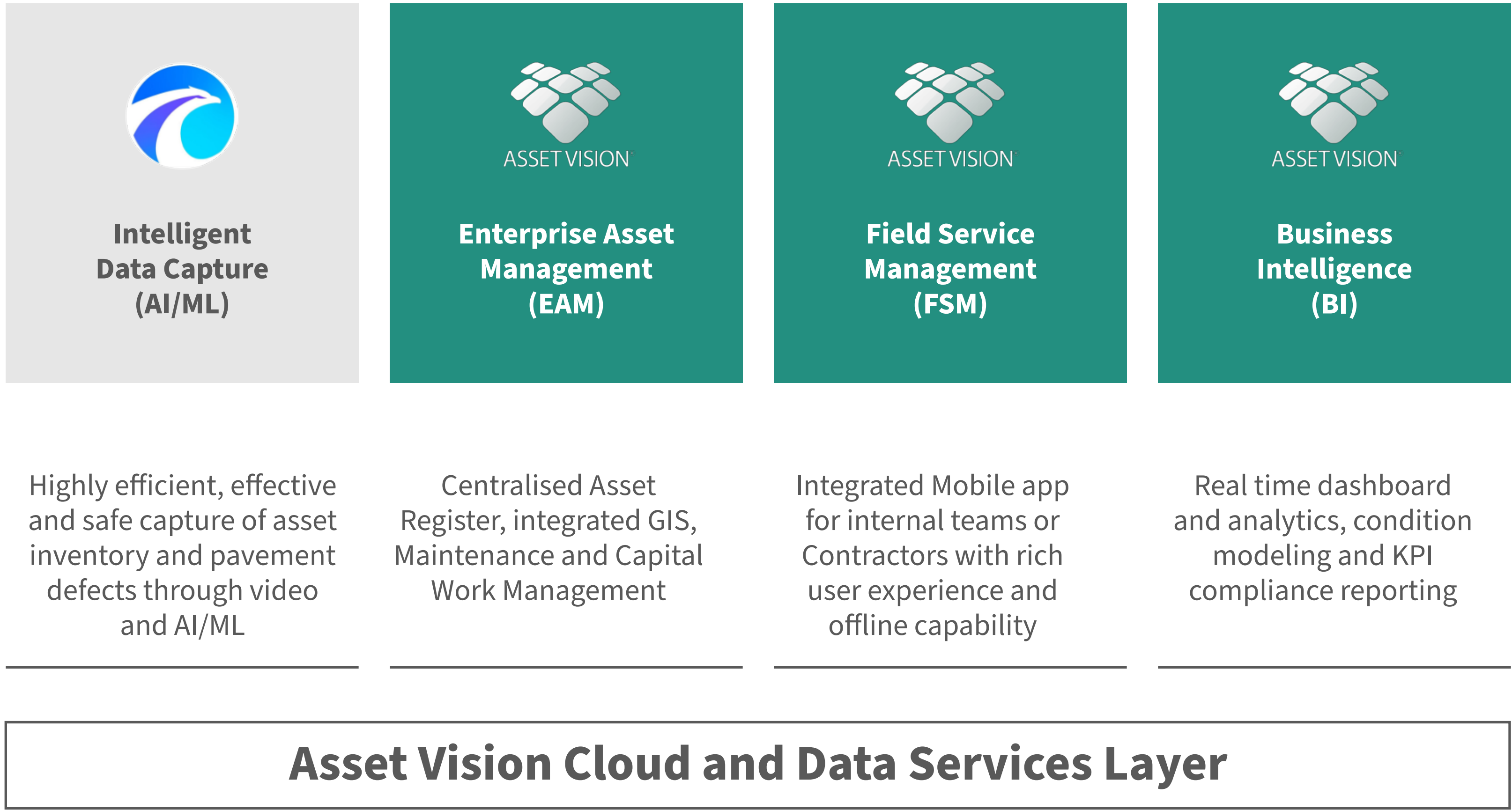


**“Revolutionising the way roads and assets
are inspected and maintained making
for safer and more reliable journeys for
our communities”**

Asset Vision – An Intelligent Asset Management Platform



Platform Benefit



- Highly Scalable SaaS Platform
- Significant time and cost savings related to time spent inspecting roads across the state
- Comprehensive network data to empower network owners and maintainers to make better investment and planning decisions
- Centralised and up to date Asset Registers means all stakeholders responsible for maintaining and operating the network are on the one page
- Out of the Box Contract Management and Compliance reporting significantly reduces the cost of compliance
- Plug and play with existing systems made simple via our Cloud and Data Services layer

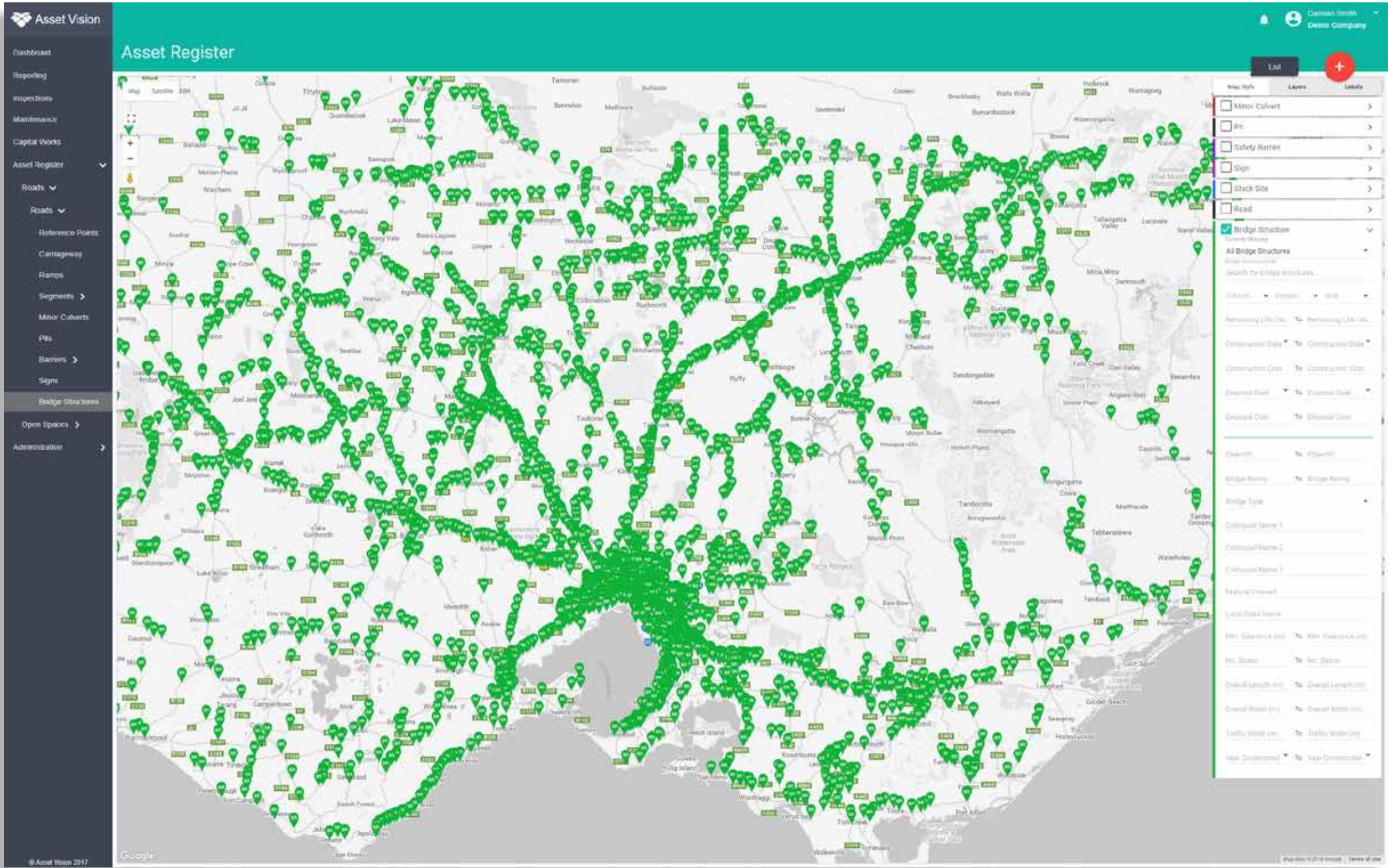
Enterprise Asset Management (EAM)

Centralised Asset Register, Integrated GIS, Maintenance and Capital Work Management



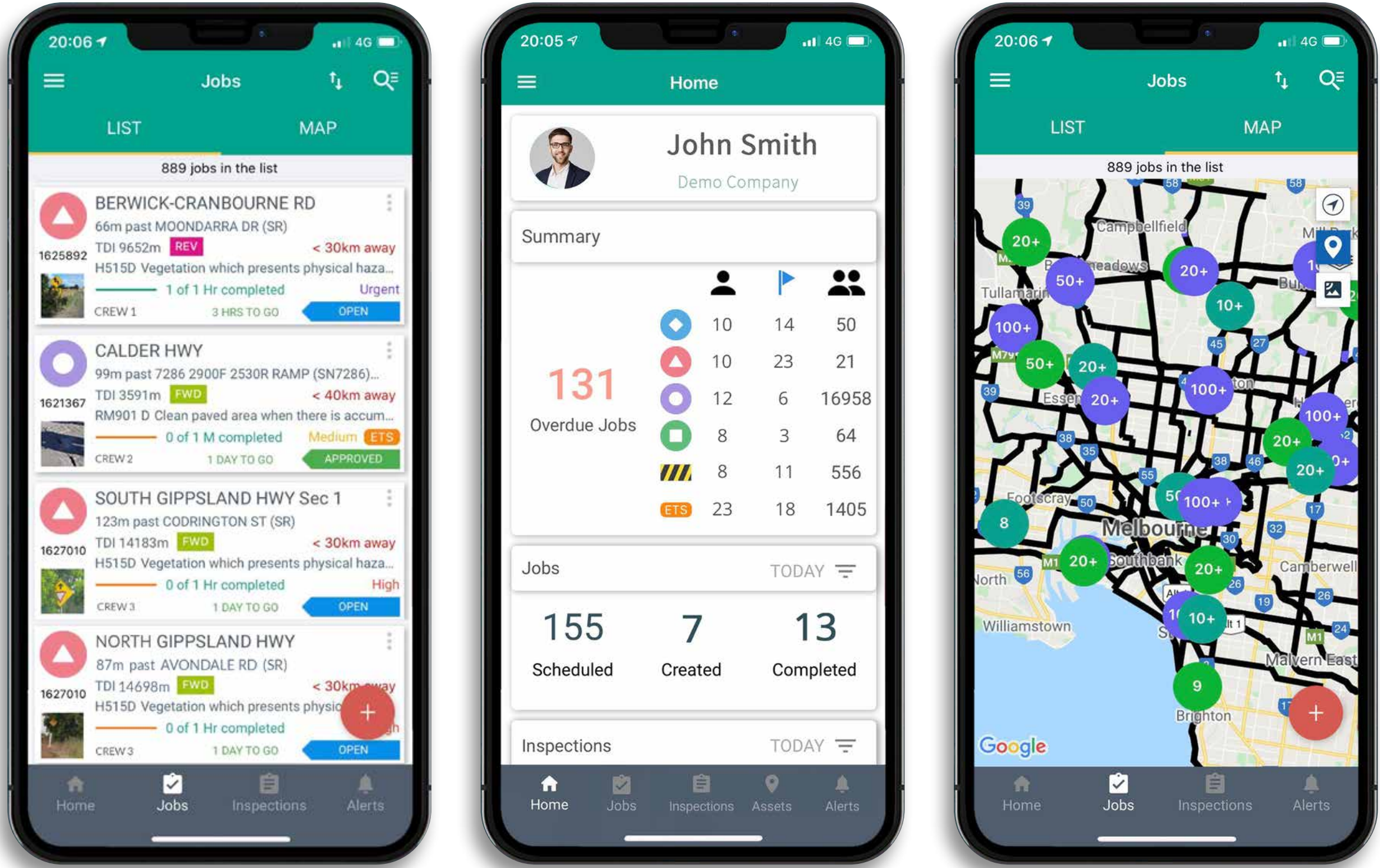
Highlights

- Maintenance and Capital work management
- Provides collaboration between Asset Owners, Contractors and Sub Contractors.
- Comprehensive data model with granular group-based permissions.
- Built-in and integrated document, photo and video storage.
- Zero customisation approach ensures supportability and upgradability.



Field Service Management (FSM)

Integrated Mobile app for internal teams or Contractors with rich user experience and offline capability

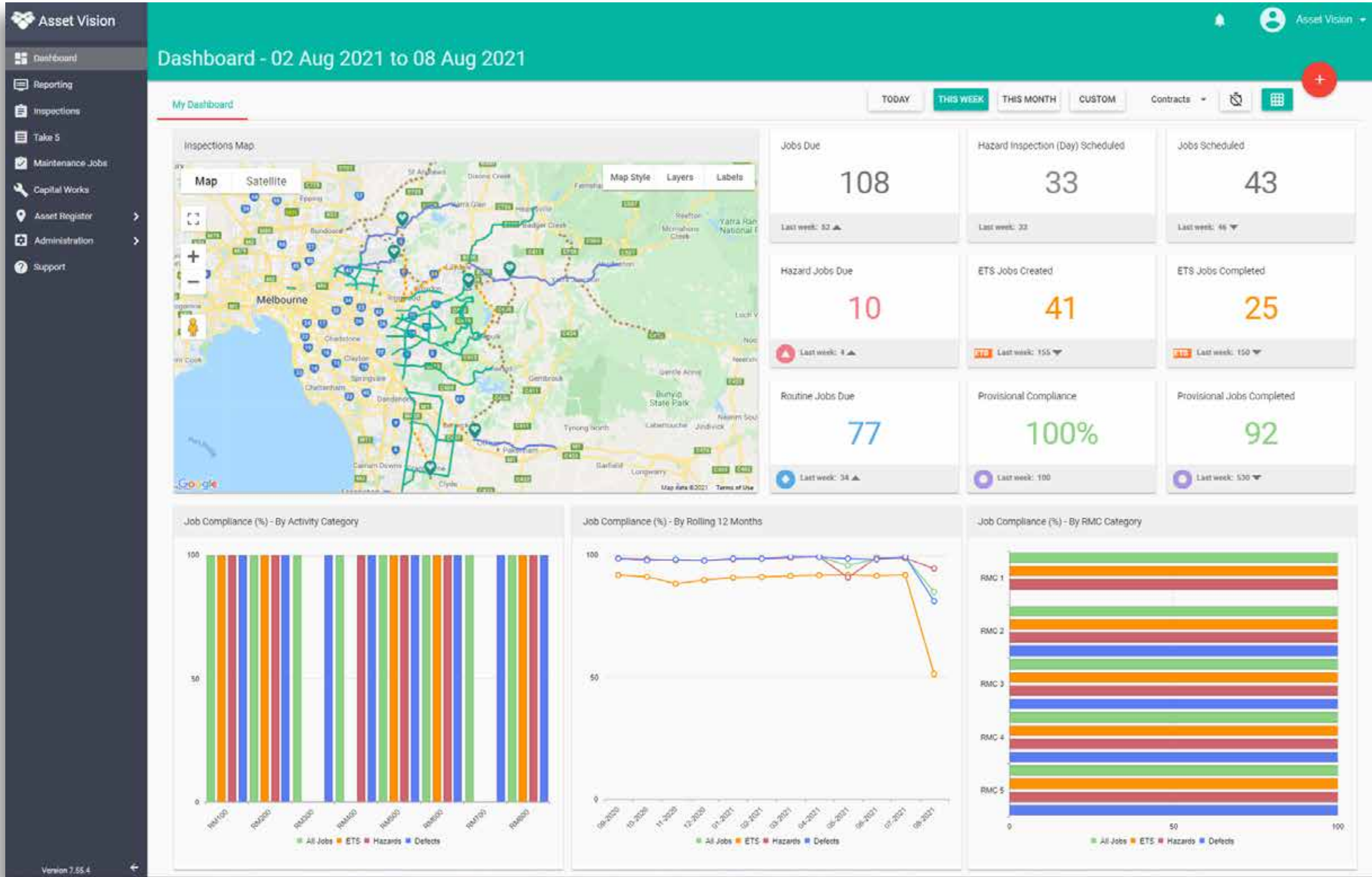


Highlights

- Maintenance and Capital work management.
- Latest Smart Device Technology to enable easy and effective field-based data capture.
- GPS capture of location data, visualised using Google Maps.
- Full offline capability with intelligent sync.

Business Intelligence (BI)

Real time Dashboard and Analytics, Condition Modelling and KPI Compliance Reporting



Highlights

- Web based application to access Asset Vision data in real time.
- Mission critical information is available through simple and Live KPI Dashboards.
- View entire network compliance at a glance.
- Reporting and data analysis help make informed decisions.
- Integrates to other systems through Asset Vision Cloud Services and Asset Vision Data Services.



ASSET VISION®

BY THE NUMBERS

4M+

WORK
ORDERS

98,784

PUBLIC ENQUIRIES

500,000+

ASSETS MAINTAINED

119,

749KM

ROAD MAINTAINED

Our Clients

Asset Owners



Transport
for NSW



Department
of Transport



City of
Newcastle



Asset Operators & Maintainers



atlasArteria

Total Addressable Market



“Multi-billion dollar global opportunity in roads alone”

	Australia	Globally
Roads Maintenance Spend	\$5.0 Billion	\$2 Trillion
Kilometres of Roads	400K	38M
Road Maintenance Crews	30K	2-3M
Total Addressable Market	\$132M	\$10+B

ASSET VISION®

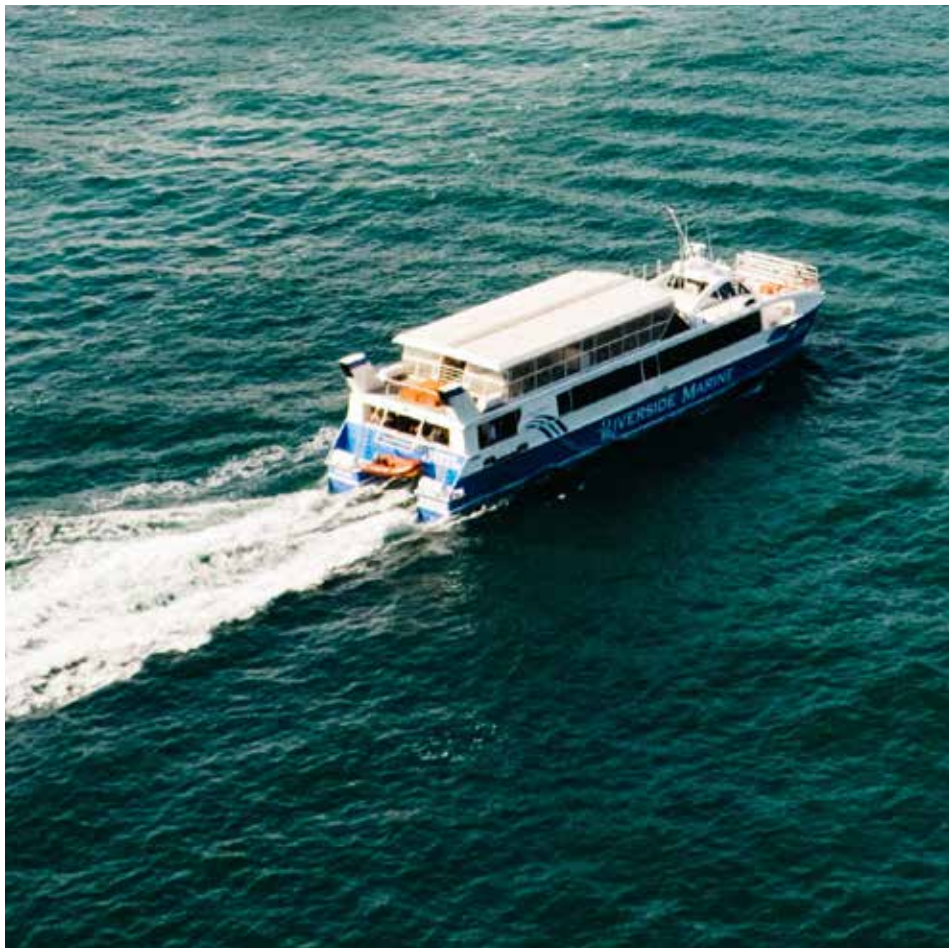
- Cross selling IDC into existing Asset Vision client base
- Cross Selling Asset Vision into EagleSoft client base
- Expansion of current footprint outside of Australia



Accelerating Growth



Additional capital will accelerate growth through organic and inorganic, product-focused investments.



Current Clients

“Land and Expand” strategy within existing clients

FY22 Forecast
66% revenue growth YoY

Adjacent markets

Expand platform delivery to new verticals (eg, maritime/ rail/airports)

Existing clients leading us into new verticals today

Global Markets

Expand geographically through existing clients.

FY22 focus is Aus and NZ

Acquisitions

Focused M&A strategy to add complimentary technology

Fragmented industry ripe for consolidation

A photograph of two cows in a grassy field, overlaid with a solid green color. The cow on the right is facing the camera, while the one on the left is seen from the back. The text 'farmbuy.com™' is centered in white.

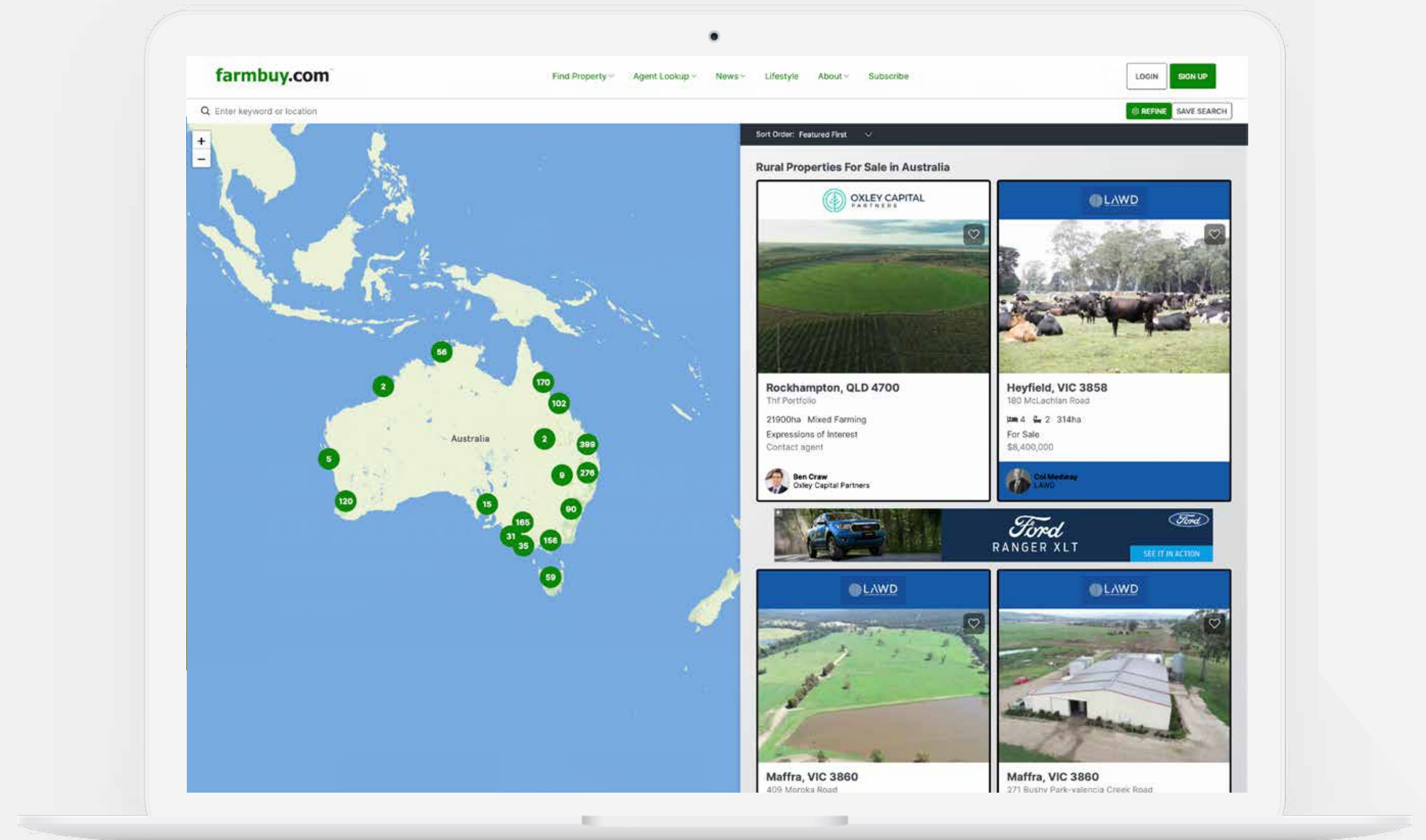
farmbuy.com™

“Opportunity to build Australia’s premier agricultural marketplace”

There is no Australian marketplace that provides the farmer with a *“One Stop Shop”* for all their agricultural needs

Market fragmented with several dominant players across multiple verticals

Expand the current farmbuy.com platform so Farmers (users) can find all their agri needs in one place through capturing the attention of the entire rural audience



farmbuy.com™

BY THE NUMBERS

Australia's number one
dedicated rural property real
estate web portal

160,000

USERS PER MONTH

310,000

SESSIONS PER MONTH

30K

SUBSCRIBERS

443

AGENCIES JUL 2021

Currently ranks #1 in key
google farm search terms

~3K

PROPERTIES

26,000

SOCIAL FOLLOWERS

2.4K

LEADS PER MONTH

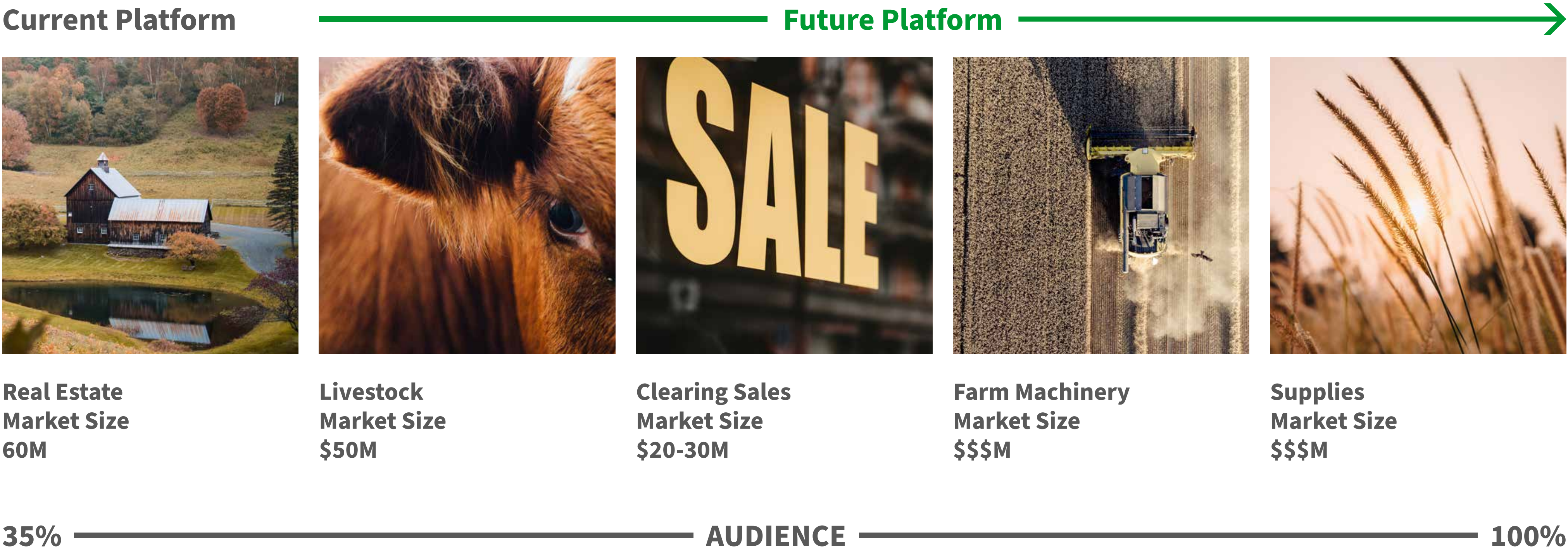
Our
Clients



McKean
McGregor



“New verticals”



Building Australia’s premier agricultural marketplace



Audience

- 2.0M unique users p.a.
- 3.8M user sessions p.a.
- 9.6M page views p.a

BRAND EFFICACY

Continue YoY growth in FY22



Agent Relationships

- 420 agents
- 25% rural listing market
- >25,000 leads p.a.

BRAND LOYALTY

Continue YoY growth in FY22



Commercialisation

- Strong sales capability
- Listing revenue growth
- Advertising revenue

BRAND MONERTISATION

Increase sales conversion



Scalable Solution

- Technology stack
- FarmGate Auctions
- Management team

BRAND GROWTH

Livestock Auction launch planned for spring 2021

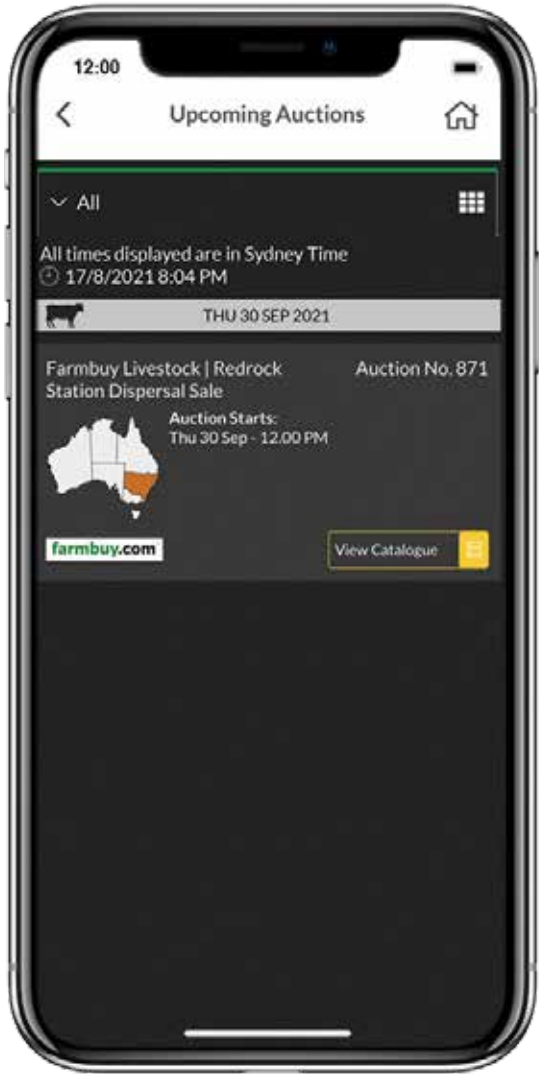
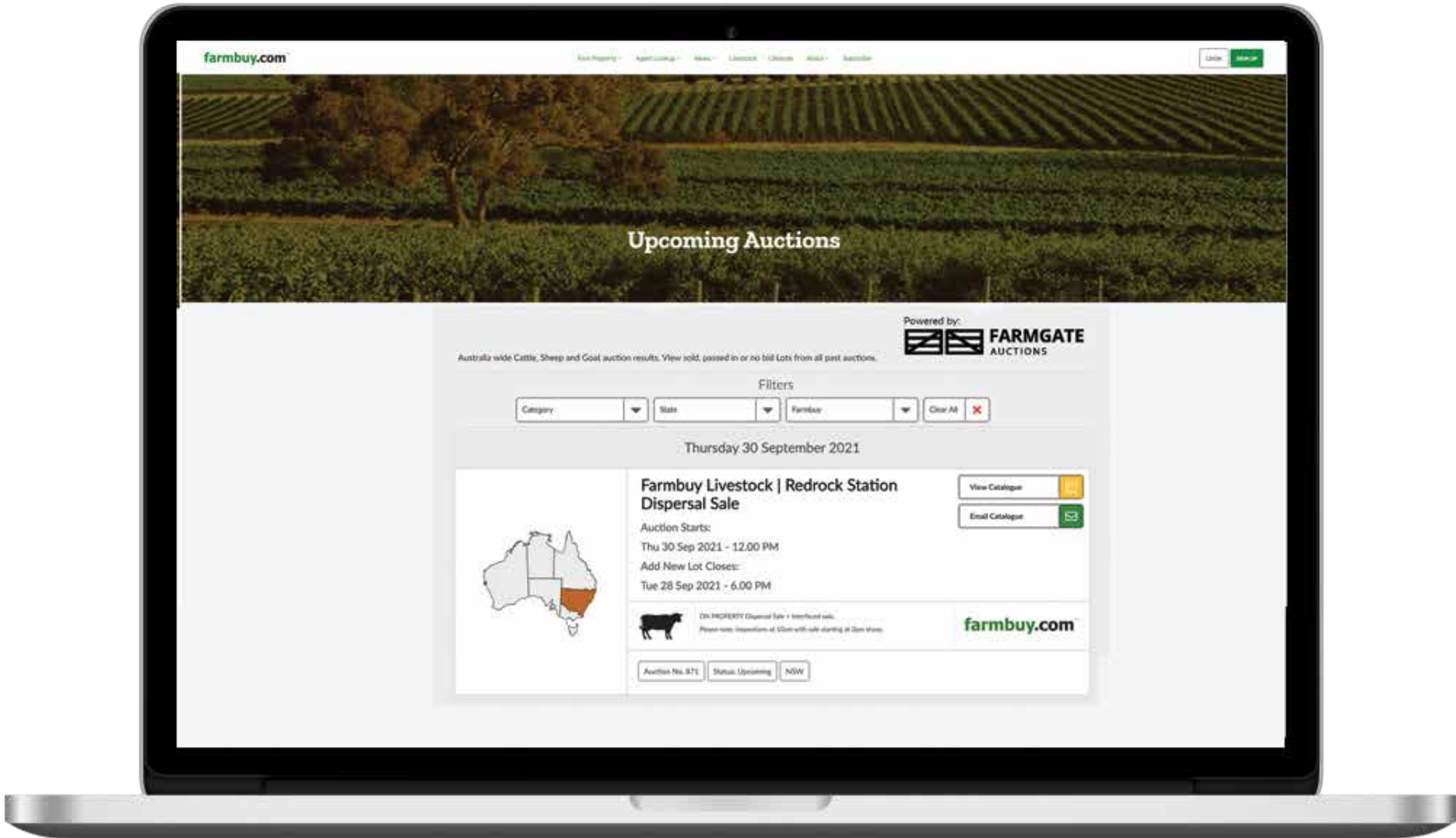
Partnership with FarmGate Auctions

~6% of livestock sales through online platforms - dominated by AuctionsPlus - Growth >100% YoY

farmbuy.com provides – audience, industry relationships, brand equity, marketing power, sales capability

FarmGate Auctions provides - *best of breed technology, livestock knowledge & experience, outstanding customer service and support*

Provides opportunity to add clearing sales





TIDERFUL

Key Highlights

1DERFUL

“A new way of banking, one account for everything optimised autonomously”

- Total product solution that will reframe the way consumers manage their day-to-day banking and finances
- Continues to make steady progress towards market launch of transaction product
- Key partners have been selected supporting product, operations and go to market
- Phase 2 product design and build is well progressed and preparation for NZ market entry has commenced
- Recruitment of key staff, board and advisory board members is occurring



Equity Conversion

2.5 million Convertible Notes, plus accrued interest, converted to shares in 1derful Group Pty Ltd, representing ~8.8% equity interest at time of conversion

Early Stage Innovation Company (ESIC) investment pursuant to Australian Taxation Office Private Ruling (Authorisation Number 1051804000929)

Conversion timing ahead of anticipated Series A raising as 1derful nears commercial launch of their disruptive banking platform

Series A raising to fund expansion in AU and opening in new priority markets

Timing of Series A is expected to be undertaken in second half of calendar 2021





FUTURE FIRST

TECHNOLOGIES