AUDEARA

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FY23 Full Year Financial Results Presentation

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31 August 2023

ASX: AUA

Approved for release by the Board of Audeara Limited.

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31 August 2023

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Performance Highlights | Full-Year ended 30 June 2023

$2.9m
FY23 Revenue
⬆ **40% YOY**

$3.05m
FY23 Cash Receipts
⬆ **49% YOY**

$2.97m
FY23 Operating Cash Outflow
⬇ **17% YOY**

$2.62m
In Cash or Equivalents at 30 June 2023
well placed to advance international expansion

Audeara

⬆ **30% YOY**
Australian Wholesale Revenue

⬆ **80% YOY**
International Revenue

⬆ **49% YOY**
Australian Retail Revenue

AUA Technology

$153k
Services Revenue
FIRST YEAR OF OPERATION

*Unaudited results

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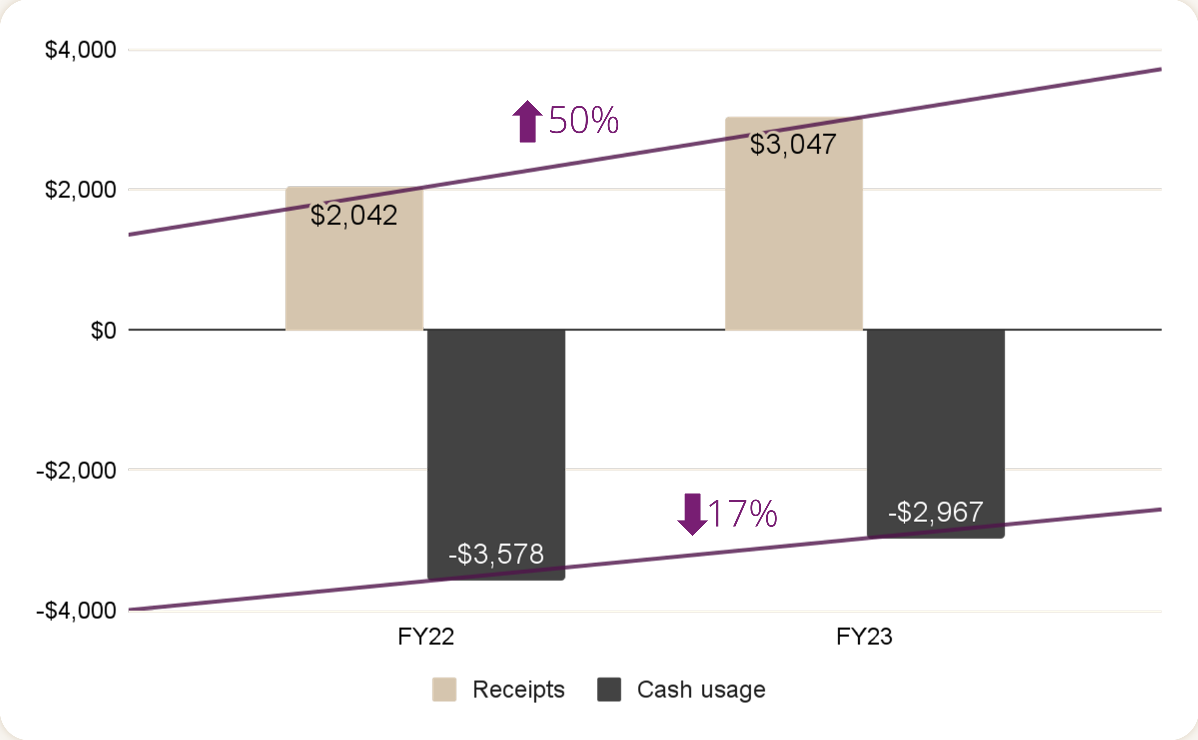
Cash Receipts up and Net Cash Usage down



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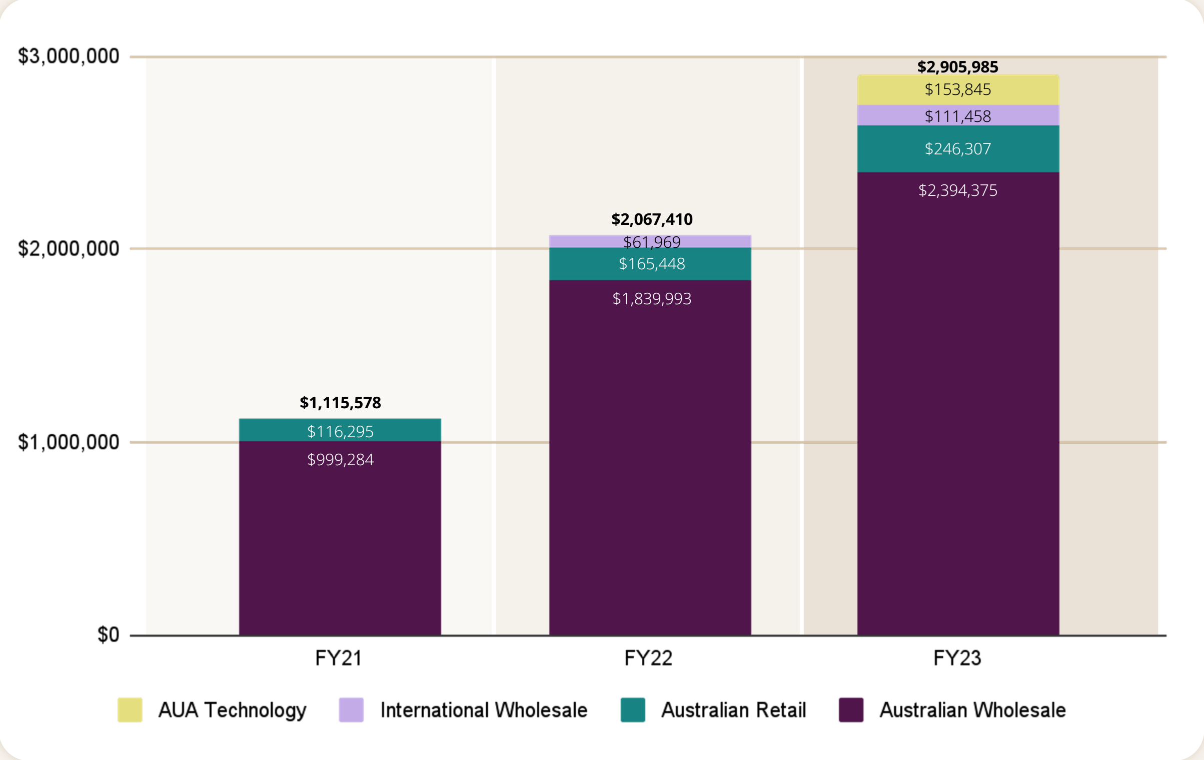
Sales continue to diversify



Australian Wholesale
- Focus on increasing sales per clinic

AUA Technology
- Engineering Services

International Wholesale
- EU - global chains
- US - Independents, global chains
- Taiwan - Clinico

Australian Retail
- NDIS + E-Commerce

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Company snapshot

Enterprise value (A$)

Market cap	Share price $0.032 at 30 June 2023	$4.59M
Cash	As at 30 June 2023	$2.62M
Debt	As at 30 June 2023	$0
Enterprise value	**30 June 2023**	**$1.97M**

Key operating metrics

Rev. FY22	30 June 2022	$2.07M	+85% on FY21
Unaudited Rev. FY23	30 June 2023	$2.9M	+40% yoy
Unaudited Cash outflow FY23	30 June 2023	($2.96M)	-ve 17% yoy

Top shareholders

Name	**Shares**	**Percentage**
Fortune Pioneer	28,000,000	19.5%
Board of Directors	43,515,087	30.0%
Other Top 20	31,302,323	22.2%

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Board Members

Dr. James Fielding

CEO and Managing Director

Dr Fielding completed dual bachelor's degrees in business management and Biomedical Science at University of Queensland (UQ).

After working in finance and public relations in New York, Dr Fielding commenced a Bachelor of Medicine/Bachelor Surgery, earning a scholarship for UQ's Medical Leadership Program.

James left full time clinical medicine to focus on Audeara.

Dr Fielding was appointed to the Audeara Board 23 February 2015.

David Trimboli

Non-Executive Chairman

Mr Trimboli helped launch Audeara in 2015. He has 10 years experience with the international commodity trading and asset management company, Glencore International AG, as a senior coal trader.

David has since established two Switzerland and Australia based investments, the latter being Seefeld Investments Pty Ltd.

Mr Trimboli was appointed to the Board 27 August 2015.

Dr. Elaine Saunders

Non-Executive Director

Dr Saunders is a Biomedical Engineer, Audiological Scientist, business-woman, author, speaker and professional director.

She co-founded and led two award-winning companies which changed the hearing industry: Blamey Saunders hears, and Dynamic Hearing Pty Ltd. Elaine now leads Bingarra Scale-Up Solutions, specialising in helping businesses through growth.

Dr Saunders was appointed to the Audeara Board 1 January 2022.

Bill Peng

Executive Director

Mr Peng has extensive experience in the electronics industry, including the production of electronic materials, components, and semi-product through to finished products.

Bill brings extensive business experience across operational, supply chain management, product development and international sales, particularly in the Asia Pacific Region.

Mr Peng was appointed to the Audeara Board 5 August 2022.

Contact

INVESTOR ENQUIRIES

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