



Wednesday, 20th March, 2003

The Manager
Company Announcements Platform
Australian Stock Exchange

Dear Sir,

Announcement for Immediate Release

**Beam Communications appointed as an Iridium Satellite network
Value Added Manufacturer**

Tele-IP today announced that its wholly owned subsidiary, Beam Communications Pty Ltd, has been appointed by Iridium Satellite LLC of the USA as its first authorised Value Added Manufacturer in Australia.

Since its establishment in December 2002, Beam has been developing subscriber products that utilise the Iridium satellite network of Low Earth Orbit satellites, known as LEO's. The Iridium network is extensively used around the world by commercial enterprises and defence agencies alike.

Managing Director, Ian May, said "the Beam products currently under development address the needs of individuals, communities, government agencies and the corporate sector, providing voice and data access without the need for traditional wireline or mobile phone infrastructure.

"As the Iridium satellite network is global, Beam's products will address global markets, across the spectrum of rural and remote users, including households, motor vehicles, telemetry, maritime and emergency services, with little or no modification from country to country," Mr May said.

"Beam is currently negotiating major distribution contracts with local and overseas partners for its products." Mr May said that manufacturing would be carried out in Victoria, Australia, and that he expected to commence full production in June this year with the first customer shipments due in July.

Tele-IP is an Australian company focused on the development and sale of products and services to the communications markets in Australia and overseas, and the on-going development and commercialisation of its Atmospheric Profiling technologies.

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Ian May
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