PJSC 'Novorossiysk Commercial Sea Port' / Strategy/Company/ Operations Update

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Press-release

NCSP Volumes for January-May 2017 Totaled 63.5 mln tons

15.06.2017

NCSP Group (LSE: NCSP, MOEX: NMTP) hereby reports that its consolidated cargo turnover for January-March 2017 totaled 63 469 thousand tons.

Transshipments of liquid cargo in the reporting period totaled 48 582 thousand tons, of which crude oil accounted for 34 075 thousand tons, refined oil products comprised 13 942 thousand tons, and UAN liquid fertilizer and seed oils totaled 339 thousand tons and 226 thousand tons respectively.

Transshipment of bulk cargo in January-May 2017 increased by 1 503 thousand tons or 30.3% year-on-year and totaled 6 467 thousand tons.

Transshipment of grain increased by 1 780 thousand tons or 75.5% year-on-year and comprised 4 137 thousand tons. Growth rate accelerated by 11.5 percent points compared to January-April 2017.

Transshipment of coal increased by 148 thousand tons or 21.6% year-on-year reaching 832 thousand tons.

Volumes of iron ore and ore concentrate, chemical cargo, and sugar for the period totaled 990 thousand tons, 357 thousand tons, and 151 thousand tons respectively.

Transshipment of general cargo in January-May 2017 totaled 5 715 thousand tons, including 4 993 thousand tons of ferrous metals, 481 thousand tons of nonferrous metals, 143 thousand tons of timber, and 98 thousand tons of perishable goods.

Container traffic in the reporting period was up 10.9% year-on-year in tonnage and up 20.2% year-on-year in TEU, totaling 2 554 thousand tons or 252 thousand TEU. Growth rates accelerated by 3.3 and 6.8 percent point respectively compared to January-April 2017.

Transshipment of other (bulk and general) cargo totaled 151 thousand tons.

NCSP Group Cargo Turnover for January-May 2017 (thousand tons)

	5M 20175M 2016ChangeChange %			
Cargo turnover, total	63 469	62 590	878	1.4%
Liquid cargo, total	48 582	48 929	-347	-0.7%
Crude oil	34 075	34 434	-359	-1.0%
Oil products	13 942	14 129	-187	-1.3%
UAN	339	238	101	42.4%
Seed oils	226	128	98	76.6%
Bulk cargo, total	6 467	4 964	1 503	30.3%
Grain	4 137	2 357	1 780	75.5%
Chemical cargo*	357	451	-94	-20.8%
Sugar	151	337	-186	-55.2%
Iron ore and ore concentrate	990	1 135	-145	-12.8%
Coal	832	684	148	21.6%
General cargo, total	5 715	6 221	-506	-8.1%
Ferrous metals	4 993	5 531	-538	-9.7%
Timber	143	213	-70	-32.9%
Timber (thousand cubic meters)	260	385	-125	-32.5%
Non-ferrous metals	481	451	30	6.7%
Perishable cargo	98	26	72	276.9%
Containers	2 554	2 304	250	10.9%
Containers (thousand TEU)	252	209.7	42.3	20.2%
Other cargo	151	172	-21	-12.2%

NCSP Group is the largest port operator in Russia and the third largest in Europe by cargo turnover in 2016. NCSP Group is traded on Moscow Exchange (NMTP) and London Stock Exchange as GDRs (NCSP). NCSP Group volumes in 2016 totaled 147 million tons. Consolidated revenue to IFRS in 2016 totaled \$865.5 million and EBITDA \$675.5 million. NCSP Group consists of: PJSC Novorossiysk Commercial Sea Port, LLC Primorsk Trade Port, JSC Novorossiysk Grain Terminal, OJSC Novorossiysk Ship Repair Yard, JSC NCSP Fleet, JSC NLE, OJSC IPP, Baltic Stevedore Company LLC, JSC SFP.

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