



Broadcast Services Australia Limited

ABN: 50 088 412 748

ASX Announcement - 3 February 2006

BSA secures substantial new business with Telstra

Broadcast Services Australia Limited (ASX:BSA) announced yesterday it has secured new business with Telstra for the provision of Specialist Contracting Services within Sydney, Canberra and Brisbane.

Under section 3.1 of the listing rules, a listed company is required to disclose any material information, which includes in this case, an estimation of the value of a contract which, in this case, management regards as material.

As the three year frame agreement signed between Telstra and BSA does not specify guaranteed volume of work, it is impossible to accurately predict revenue that will be generated from the contract.

However based on knowledge of the market, the number of other successful organisations sharing work in this business and an understanding of predicted work volumes, management's best estimation of the revenue from the new agreement is between \$15 million and \$25 million per annum, for each of the three years.

ENDS

For further information:

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Broadcast Services Australia Limited is the largest provider of satellite installations for the subscription television industry and a significant provider of high volume contracting services to the telecommunications industry and a leading infrastructure and equipment supplier to the broadcast and telecommunication industries.

For more information visit our website: www.bsa.com.au