

7 November 2016

FOR IMMEDIATE RELEASE

General Manager
ASX Market Announcements
Australian Securities Exchange Limited
PO Box H224
Australia Square
Sydney NSW 1215

BSA Awarded Three Plus Three Year Foxtel Contract

Sydney, 7 November 2016: BSA Limited (ASX: BSA) today announced the signing of a significant three plus three year contract.

The initial term of the agreement will expire in 2019. Additionally Foxtel will have an option to extend the contract for a further three years until 2022.

The terms of the contract will see an initial reduction in overall volumes for BSA on an annual basis given the new contracting model but will see BSA at the forefront of service provision with Foxtel, securing over 50% of the installation and maintenance volumes whilst implementing a more secure and efficient pricing model for the services. BSA commenced providing residential and commercial satellite installation and maintenance services to Foxtel customers in 1998 and the signing of this contract serves to further extend BSA's working relationship with Foxtel to 24 years.

Nicholas Yates, Managing Director and Chief Executive Officer of BSA said "Foxtel and BSA are continuing a strategic partnership arrangement whereby each party will work collaboratively to achieve the best possible outcomes for Foxtel's customers and each other. The extension to this contract further galvanizes the strength of our long tenure with one of Australia's most progressive and dynamic media companies."

Vince Buscema, Foxtel's Director - Customer Installations & Supply Chain said "Foxtel is pleased to be strengthening our partnership with BSA as we continue in our shared commitment to providing customers with the best in-home entertainment experience possible."

-Ends-

For and on behalf of the BSA Limited Board of Directors

Further Information:

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