

ASX Announcement

01 June 2026

Centrepont Alliance enters agreements to acquire Cairns Wealth and Pinnacle Wealth client books

Centrepont Alliance Limited (ASX: CAF) (“Centrepont” or “the Company”), a leading provider of advice and business services to financial advice firms and customers throughout Australia, is pleased to announce that it has entered into agreements to acquire the client books and servicing employed advisers of Cairns Wealth and Pinnacle Wealth (together, the “Acquisitions”), further expanding its salaried advice business and supporting the growth of high-quality, recurring earnings.

Both practices operate within the Astute Financial Management Pty Ltd (“Astute”) network, and the transactions further strengthen Centrepont’s strategic B2B alliance with Astute, a key referral and distribution partner. The Acquisitions reinforce Centrepont’s disciplined capital deployment framework, targeting high-quality, recurring earnings streams, aligned operating models and strong adviser retention characteristics.

Strategic rationale

- **Expanded Queensland distribution footprint:** The acquisition of Cairns Wealth establishes Centrepont’s presence in all major regional centres across Queensland, further strengthening its national advice network.
- **Strengthening strategic partnership with Astute:** Both practices operate within the Astute network, continuing to deepen Centrepont’s strategic alignment and referral pathways with Astute.
- **Scalable integration model:** Cairns Wealth advisers will operate from Astute premises in Cairns, and Pinnacle Wealth advisers will be integrated into Centrepont’s Brisbane office.
- **Earnings quality:** The Acquisitions are underpinned by established recurring earnings and current adviser productivity, with retention structures designed to support continuity of earnings.

Transaction overview (aggregated)

Item	Detail
Structure	Acquisition of client books and transfer of servicing employed advisers
Consideration	Approximately \$3.0 million cash
Revenue	Approximately \$1.5 million
Advisers	3
Expected EBIT contribution	Approximately \$0.60million – \$0.65 million
Implied multiple	Consistent with the Company’s disciplined capital deployment framework
Earnings accretion	Expected to be earnings accretive in FY27

CENTREPOINT ALLIANCE LIMITED

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Funding

Centrepoint confirms that National Australia Bank ("NAB") has approved a new acquisition facility of \$10 million with a five-year term. This facility provides flexibility to fund the Acquisitions and supports the Company's ongoing M&A strategy.

Integration and operating model

Both Acquisitions are structured as complementary transactions with limited integration complexity. Advisers will transition on to Centrepoint employment arrangements.

Centrepoint Alliance Chief Executive Officer, John Shuttleworth said:

"These acquisitions represent attractive strategic opportunities aligned with our disciplined capital deployment framework. Importantly, they strengthen our partnership with Astute, complete our Queensland regional footprint and are expected to deliver high-quality, recurring earnings and immediate earnings contribution."

"We remain focused on executing our growth strategy through acquisitions, adviser recruitment and expansion of our platform and investments businesses."

Timing

Completion of these transactions is expected by 1 July 2026 and is subject to execution of all associated documents and standard regulatory and operational transition processes, including the advisers joining Centrepoint.

The release of this announcement has been authorised by the Board of Directors.

For further information, please contact:

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About Centrepoint Alliance

Centrepoint Alliance (ASX: CAF) offers a range of financial services to financial advice firms and customers throughout Australia. The company operates five core business lines: Licensee Services, Financial Advice, Investments, Platforms and Lending.

Licensee Services provides services to licenced and self-licenced advisers, consisting of licencing options, practice management, compliance, research, education and technology. Financial Advice is an in-house network of financial advisers, who provide personalised and holistic advice to clients. Investment Solutions source high quality underlying investments and construct diversified managed account portfolios. Platform Solutions provides portfolio services for investment and superannuation. Lending Solutions supports advisers with credit licence, technology, lending panel, training and education.

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