

Investor Presentation

Complii FinTech Solutions Limited (**Complii** or the **Company**) (CF1.ASX) is pleased to release a copy of its latest investor presentation.

This announcement is authorised by the Board of Complii Fintech Solutions Limited.

- ENDS -

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Investor Presentation

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STRICTLY CONFIDENTIAL

ASX:CF1



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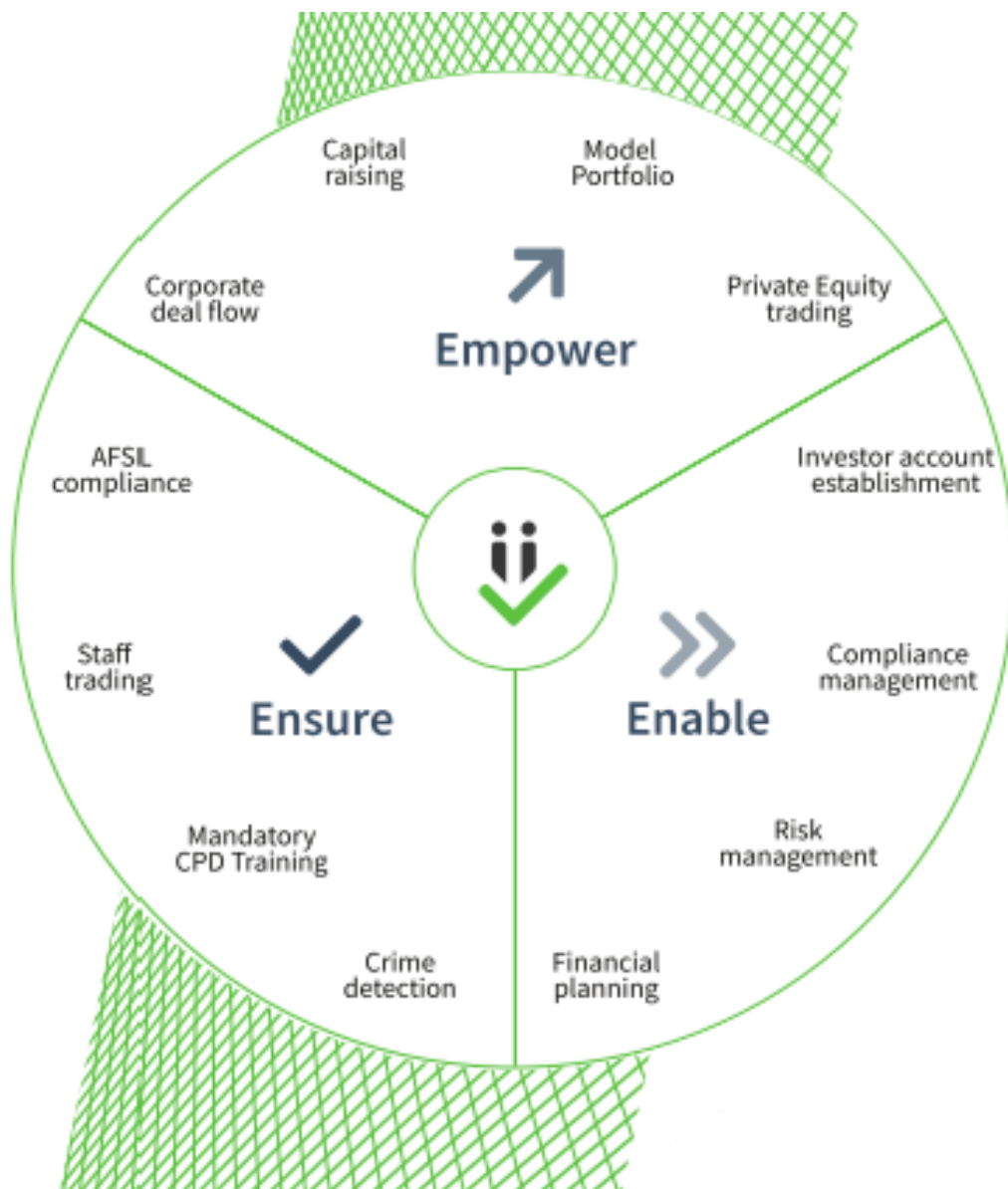
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The Group Offering: end-to-end ecosystem



Covering the whole corporate lifecycle from inception to unicorn



- > Unlisted share trading facilities (including pre-IPO)
 - 13 sponsored trading hubs
 - 31 live capital raises



- > Capital raising (from seed round to IPO listing) and administration tools
 - \$7.452 Bn raised Q2 FY26 on the platform alone



- > Compliance controls required for those dealing for and in capital markets



- Servicing over 90 AFSLs
- > Consulting in regulatory risk and compliance
 - Servicing over 40 clients annually from start up to Tier 1 and Global firms
- > CPD management and e-Learning
 - Servicing 141 AFSLs

A strong product roadmap

Capital Raising enhancements for Tier 1 Clients

Complii has now legally been verified in 13 key overseas jurisdictions as a compliant system which produces enforceable electronic confirmations (critical for Tier 1 clients)

- Tier 1 client requirements scheduled for April 2026 deployment, for imminent signing of inaugural Tier 1 client.

Ongoing staged releases of new CRM and Compliance Management Tool

- The new CRM, an enhanced and modernised rebuild of the current system, will eventually replace existing Complii technology in 4 stages.
- Stage 1 release complete (largest stage), stage 2 underway.

Rebalancing workflow improvements complete (subscription module)

- Currently onboarding clients onto the new module – generating new ARR revenue

Complii AI initiatives underway

- Areas include Capital Raising, retail advice and AI detection in compliance documentation

Complii is actively engaged with several existing and new customers to implement these new and upgraded tools.

Seeking \$2,000,000 – Use of Funds

Funds will be used as working capital and once off staff related expenses (for resource efficiency savings), relating to the following projects:

Complii

- Complete enhancements of the capital raising system for Tier 1 clients.
- Complete the rebuild of the new Complii CRM
- Convert all customers onto the new platform
- Complete Complii AI initiatives across the system

ThinkCaddie

- Complete HR enhancement module (combines CPD and HR in one system and removes the need for firms to have multiple systems in place for HR and CPD)
- In-source development to the group achieving net annual savings
- Complete development for MIntegrity on Thinkcaddie, for combined Tranche 2 offering
- System upgrade to facilitate industry partnership or Joint Venture growth partner.

Use of Funds – cont'd

MIegrity

- Grow team to expand further knowledge base to adjacent sectors to increase revenue growth
- Expansion to Western Australia to grow market share
- Complete combined project with Thinkcaddie on Tranche 2 offering
- Complete combined project with Complii on joint offering (Complii System/Complii Lite with compliance consulting built in) –subscription revenue across AML and Complii
- Expand service offering to Australian Credit licencees, insurers and superfunds, building on existing funds management compliance

PrimaryMarkets

- Push sales initiatives collectively to expand our network of trading hubs
- Expand trading hubs into digital assets
- Change Business unit management as well as roles and responsibilities

Group Financial Performance

		FY25 (\$)	FY24 (\$)	FY23 (\$) Restated
Group Income	Revenue from continuing operations	8,134,809	6,321,199	6,687,374
	Other income	72,931	89,052	161,714
	R&D Grant	1,502,069	1,038,109	1,999,785
	Total Revenue and Other income	9,709,809	7,448,360	8,848,873
Balance Sheet	Cash at bank	1,350,569	1,944,662	1,796,052
	Cash on Term Deposit	700,000	-	4,000,000
	Cash on Term Deposit for office lease	162,323	-	-
	Total Cash at Bank and on Term Deposit	2,212,892	1,944,662	5,796,052
	Net Assets	5,011,144	7,143,445	16,267,112

FY25 Results Commentary

- Group revenue has increased by 29% to \$8.13m in the year ended 30 June 2025, up from \$6.32m.
- ARR has continued to grow strongly across all segments within the group, with Group ARR up 14% on FY24
- \$2.05m cash at bank (incl TDs) plus \$0.162m on term deposit for office security leases as at 30 June 2025
- \$1.5m R&D grant for FY24 activities received.
- Net assets reduced in FY24 mainly due to a non-cash/operational impairment expense of \$4.6m reflecting a write down in the carrying value of Registry Direct assets. (In accordance with AASB 5 Non-current Assets Held for Sale and Discontinued Operations an entity shall measure a non-current asset (or disposal group) classified as held for sale at the lower of its carrying amount and fair value less costs to sell)
- Net assets reduced in FY25 due to sale of Registry Direct (\$3.3m)
- As at 30 June 2025 the Group had accumulated tax losses of \$40,948,991

Accelerating Group ARR Growth

Group ARR up 14% year on year (FY25 vs FY24)



Our focus is on growing revenue and ARR, cross-selling to our expanded client base and through further customer acquisition.

We are actively engaged with several large customers that should see ARR growth.

Complii
FinTech

↑ **13%**
on FY24



↑ **3%**
on FY24

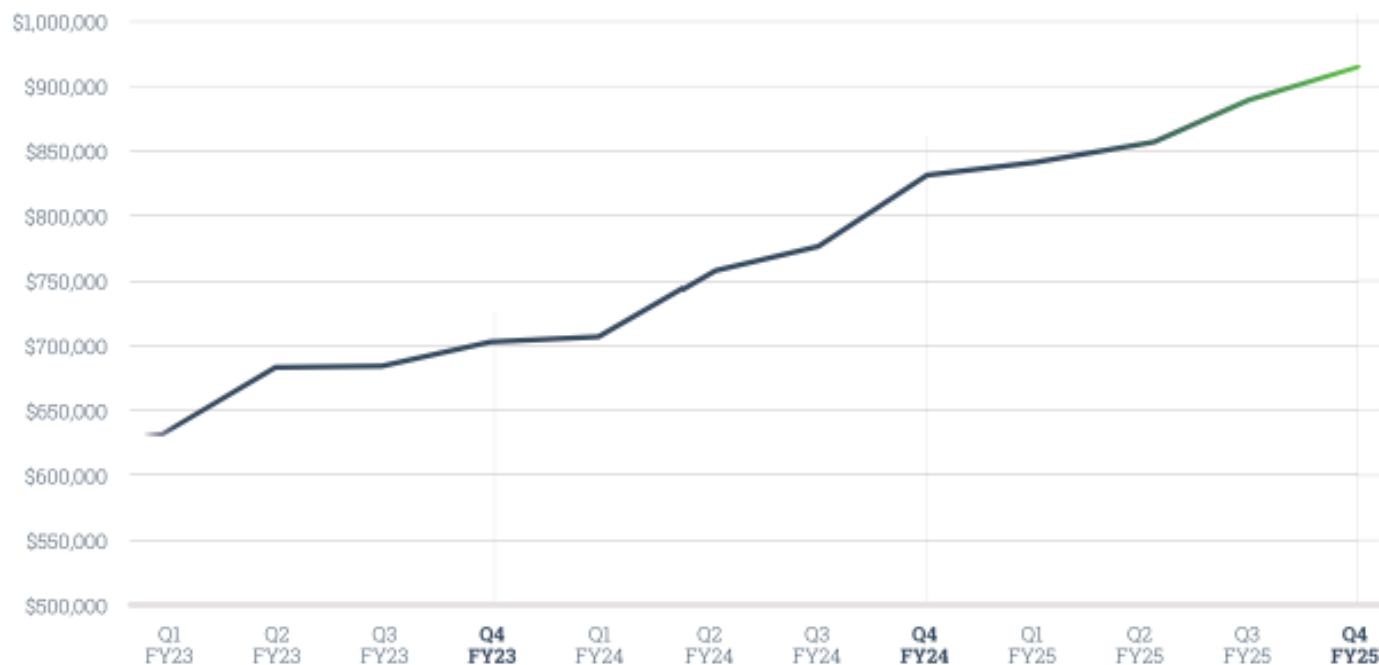
ASG

↑ **27%**
on FY24

Caddie

↑ **7%**
on FY24

Group Annual Recurring Revenue (ARR)



Group growth strategy

Growth strategy is a layered approach, to build recurring subscription revenue, supplemented with transactional revenue



Investment thesis

The Complii Group has built a unique, differentiated and hard-to-imitate end-to-end platform delivering a whole suite of solutions for equity capital markets participants.

After strong investment in building our ecosystem, we are focused on monetisation.



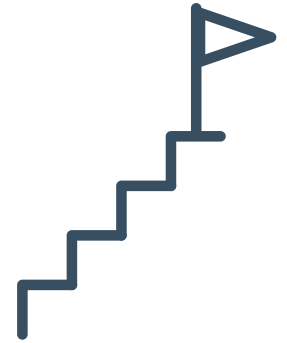
A growing market

Our TAM (total addressable market) is growing through our acquisitions, international expansion, increased product development efforts and roll-outs, as well as cross-selling opportunities



A unique offer

Our integrated, modular offer is unique in the market; we have strong customer retention and have seen great traction



A clear growth path

We have been investing strongly to build a strong customer base and are now focused on monetisation through sales and marketing



Complii

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A broad, growing client base

ShawandPartners
an EFG company

cg/Canaccord
Genuity

WILSONS

TAYLOR COLLISON

EUROZ HARTLEYS

ARGONAUT
The Natural Choice in Resources

PETRA
CAPITAL

BELL POTTER

BLUE OCEAN
EQUITIES

AUSIEX

openmarkets

CPSCapital
STOCKBROKING • CORPORATE FINANCE

PELOTON
CAPITAL

MST
Financial

BAKER YOUNG
LIMITED

BlueRock

FOSTER STOCKBROKING

PAC
PARTNERS

ALTO
CAPITAL

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WEALTH MANAGEMENT