

FY2024 INVESTOR PRESENTATION

Building the Bridge for Clients & Partners

TODAY'S AGENDA

- Services & Solutions Overview
- The Shifting Landscape
- The Challenges of Modernising
- CPT: Bridging the Gap
- Why CPT Is Relevant
- Supporting Hybrid Architectures
- 30-Year IT Experts
- Navigating Industry Changes
- Our Value Proposition
- Partner & Industry Recognition
- Meeting Market Demands



KEY SERVICES & SOLUTIONS OVERVIEW

Cost Reduction & Technology Assurance Experts for 30 years.

MAINFRAME OPTIMISATION

- Workload management
- Performance tuning
- Database optimization

MAINFRAME SECURITY

- Vulnerability assessments
- Security audits
- Detection and response strategies

MAINFRAME SOFTWARE RATIONALISATION

- Portfolio analysis
- Application modernisation
- Migration planning



CLOUD OPTIMISATION

- Cloud strategy
- Migration planning
- Database optimisation

FINOPS

- Cost management
- Budgeting
- Forecasting
- Program services

TESTING / QA

- Test automation
- Mainframe Test Coverage
- Performance testing
- Security testing

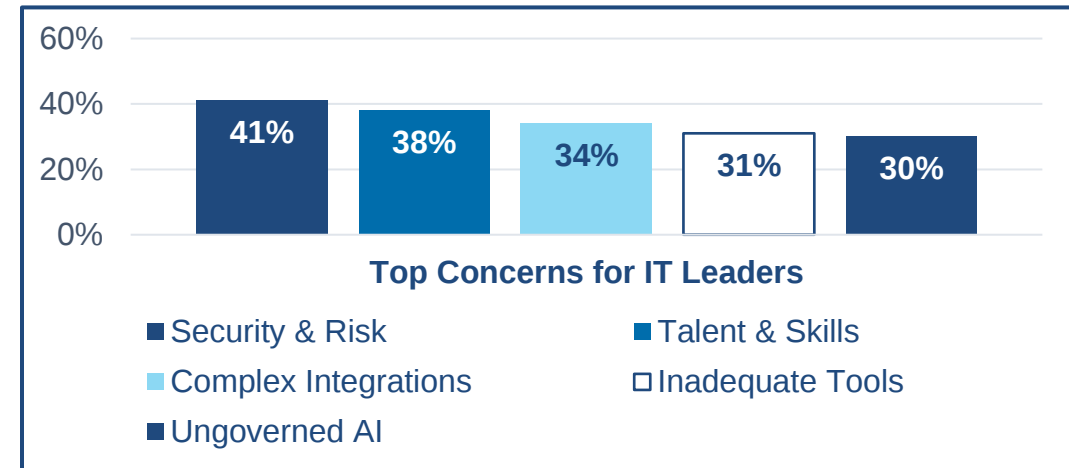
A SHIFTING BUSINESS LANDSCAPE

"We're moving beyond the cloud-first mentality. Hybrid architectures, leveraging the power of both mainframes and the cloud, are essential for enabling innovation and value creation."

- Industry Leaders via IBM

96%

of organisations are moving some workloads off the mainframe



89%

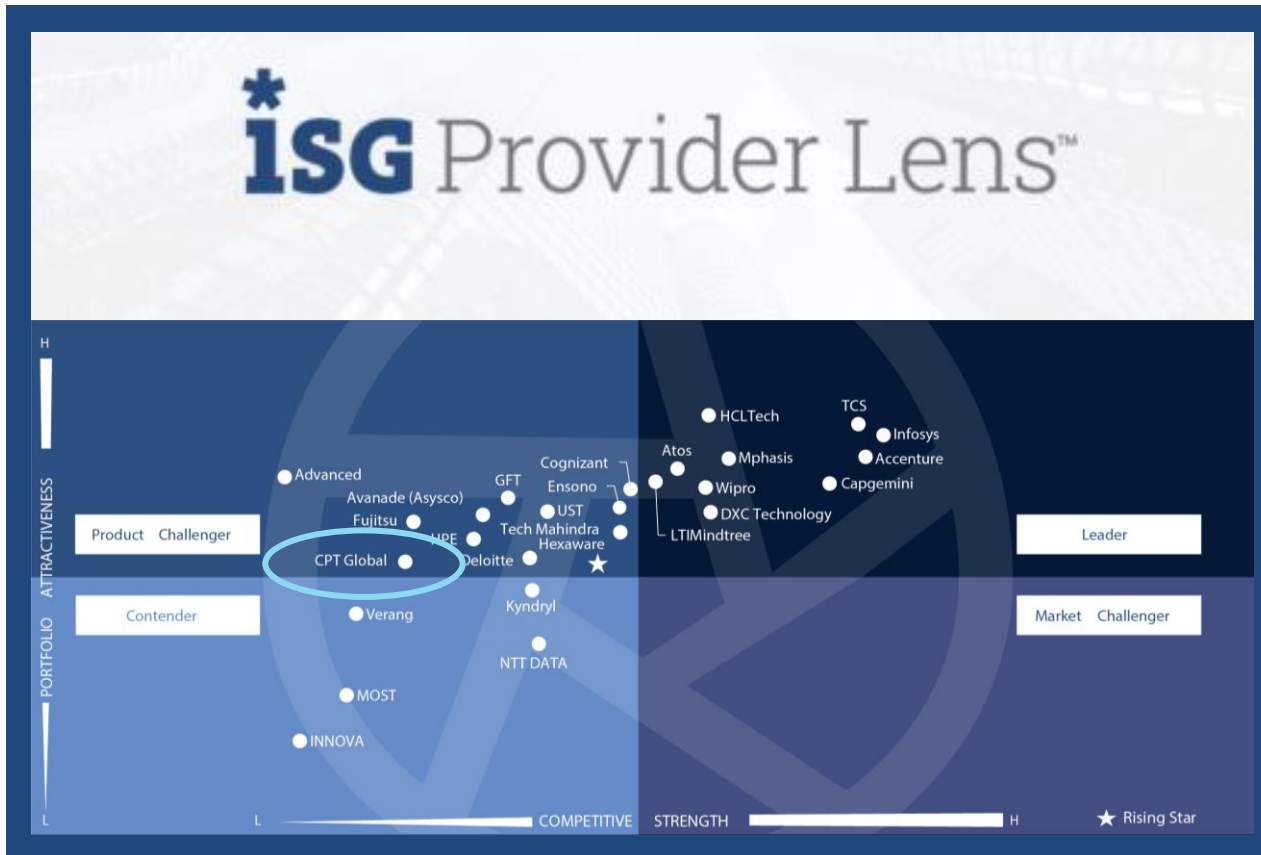
of businesses consider mainframes as extremely or very important to their strategy and operations

56%

of companies use mainframes as their preferred platform for critical workloads

RECOGNISED AMONG INDUSTRY GOLIATHS

CPT Global is a key piece of modernisation for clients and partners.



ISG is a leading global technology research and advisory firm that has consistently positioned CPT Global as a strong performer in key areas.

accenture

powered by
aws



Google Cloud

Deloitte.



pwc

Azure

BRIDGING THE MODERNISATION GAP



CURRENT STATE OF
CLIENTS & PARTNERS

FUTURE STATE OF
CLIENTS & PARTNERS

Modernising is a complex journey. Organisations often find themselves stranded between legacy systems and their digital future.

CPT Global helps businesses navigate the challenges and opportunities of implementing hybrid architectures to fuel success.

WHY CPT GLOBAL IS RELEVANT

CPT IS CAPITALISING ON THE GROWING DEMAND FOR MAINFRAME & ASSURANCE SERVICES

"I would say mainframe is one of our highest priorities, the primary reason being most of our business-critical applications or mission-critical infrastructure runs in the mainframe."

- [Deloitte](#)



HYBRID IS WINNING

Organisations are exploring ways to modernise while leveraging their mainframes in hybrid architectures.



STAYING ON THE PLATFORM

Modernising rather than migrating is a strategic choice for many businesses.



CPT'S CRITICAL ROLE

We offer the expertise and solutions needed to make modernisation successful.

2 out of 3 enterprises

use hybrid cloud to power their AI initiatives

- [Gartner](#)

SUPPORTING THE ENTIRE JOURNEY

CPT delivers expertise and support across strategies and technologies.

STRATEGIES



INVEST

Continued value in mainframe as strategic and want to use new capabilities



MAINTAIN

Current value in the mainframe but not clear about future strategic investment



DIVEST

The mainframe as technology that should be completely or mostly retired to platforms that offer greater future value and are a better strategic fit

APPROACH

Modernise on Mainframe

Integrate with Mainframe

Modernise on Mainframe

Integrate with Mainframe

Migrate off Mainframe

Migrate off Mainframe

Integrate with Mainframe

CPT SERVICES

Maximise Potential

- Optimise in place
- Software Review
- Skills uplift
- Mainframe Resilience

Unlock Opportunities

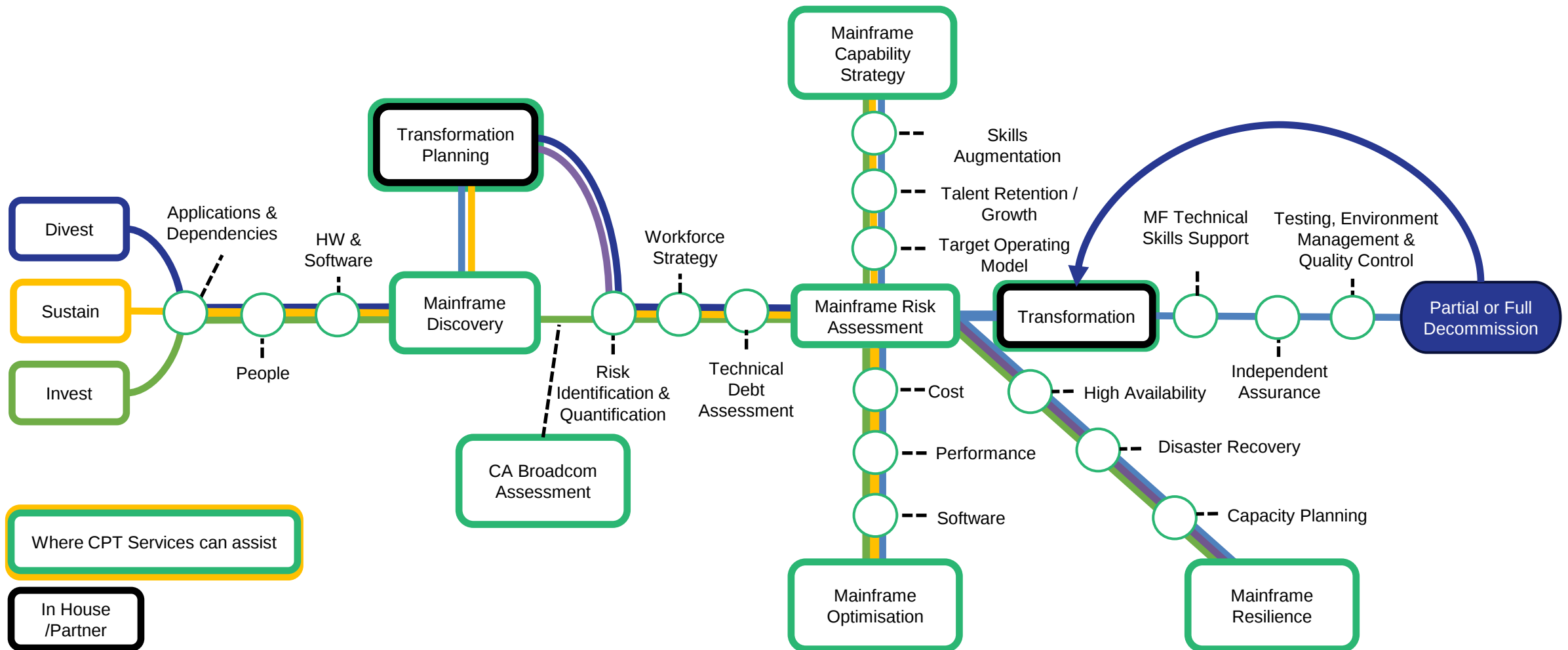
- Mainframe Discovery
- Application reviews

Assure the Future

- E2E Architecture
- Program Assurance
- E2E Testing
- Performance optimisation

WHERE CPT DELIVERS & SUPPORTS

CPT delivers expertise and support across strategies and technologies.



THE EASY BUTTON ISN'T AN OPTION

With all the challenges and risks, organisations need an experienced partner.



SKILLS SHORTAGES

A shrinking talent pool can lead to operational challenges.



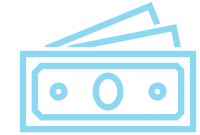
AGING INFRASTRUCTURE

Outdated hardware and software pose security risks.



SECURITY THREATS

Internal and external attacks can compromise sensitive data.



INCREASING COSTS

Inefficient resource utilisation can drive up costs.



REGULATORY COMPLIANCE

Adhering to evolving regulations is essential.



VENDOR LOCK-IN

Reliance on specific vendors can limit flexibility.



EXOTIC LANGUAGES

Legacy languages can hinder modernisation efforts and increase maintenance costs.



NAVIGATING INDUSTRY CHANGES

CORE SERVICES

- Mainframe Security
- FinOps & Cloud Performance Optimisation
- ISV / Broadcom Replacements / Optimisation
- Hybrid / Midrange Modernisation and Optimisation
- Mainframe Modernisation and Optimisation
- Program Test Governance and Assurance
- Mainframe Test Coverage
- Test Automation

BUSINESS-DRIVEN STRATEGIES

- Regional and technical leadership
- Sales and technology partnerships
- Mentorship program development
- Expansion of marketing initiatives

FY2024

\$20.7M

revenue

HY2024

\$11.2M

revenue

FY2024

\$(1.4)M

(loss) / profit before tax

HY2024

\$202K

(loss) / profit before tax

CPT GLOBAL'S VALUE PROPOSITION



COST & PERFORMANCE

49% of companies are focused on lowering mainframe costs and improving performance.

CPT Services:

- Optimisation & Cost Reduction
- Modernisation-In-Place
- ISV / Software Replacements



TECHNOLOGY & TALENT RISKS

39% of businesses have staffing and skills shortages that negatively impact IT capabilities.

CPT Services:

- Staff Training & Upskilling
- Business Continuity Solutions
- Hybrid Strategies & Support



SECURITY & COMPLIANCE

64% of IT leaders say mainframe compliance and security are their top priority.

CPT Services:

- End-to-End Security Assessments
- Compliance & Risk Management
- Best-in-Class Security Practices

MEETING MARKET DEMANDS



By leveraging CPT Global's expertise and experience, organisations are meeting the challenges of modernising, securing, and testing their IT environments.

Our commitment to client and partner success drives us to deliver innovative solutions and exceptional results.

GLOBAL LOCATIONS & EXPERTS

35+

COUNTRIES &
REGIONS SERVED

130+

EXPERTS
WORLDWIDE

20+

YEARS OF AVG
IT EXPERIENCE

45%

HAVE BEEN
WITH CPT FOR
10+ YEARS



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