

# **Collins Foods Limited**

**ACN: 151 420 781**

## **Interim Statements**

**For the period 30 April 2012 to 14 October 2012**

# Collins Foods Limited

ACN 151 420 781

## Half-year Financial Report for the Financial Half-year ended 14 October 2012

### Contents

|                                                     |    |
|-----------------------------------------------------|----|
| Appendix 4D.....                                    | 1  |
| Directors' Report .....                             | 3  |
| Consolidated Balance Sheet.....                     | 5  |
| Consolidated Income Statement.....                  | 6  |
| Consolidated Statement of Comprehensive Income..... | 7  |
| Consolidated Statement of Changes in Equity.....    | 8  |
| Consolidated Statement of Cash Flows .....          | 9  |
| Notes to the Financial Statements.....              | 10 |
| Directors' Declaration.....                         | 22 |
| Auditor's Independence Declaration.....             | 23 |
| Independent Auditor's Report.....                   | 24 |

## Appendix 4D

### Collins Foods Limited

ACN 151 420 781

### Half-year Financial Report for the Financial Half-year ended 14 October 2012

Reporting period: 24 weeks to 14 October 2012

Previous corresponding period: 24 weeks to 16 October 2011

### Results for announcement to the market

#### Revenue and net profit

|                                                                      | Percentage<br>Change % | Period Ended<br>14 October 2012<br>\$'000 | Period Ended<br>16 October 2011<br>\$'000 |
|----------------------------------------------------------------------|------------------------|-------------------------------------------|-------------------------------------------|
| Revenue from ordinary activities                                     | Up 5.6%                | 197,945                                   | 187,530                                   |
| Profit from ordinary activities after<br>tax attributable to members | Up 1036.1%             | 7,430                                     | 654                                       |
| Net profit for the period attributable<br>to members                 | Up 1036.1%             | 7,430                                     | 654                                       |

#### Dividends

|                                       | Amount per<br>Security | Franked amount<br>per security |
|---------------------------------------|------------------------|--------------------------------|
| Interim dividend for reporting period | 4.0 cents              | 4.0 cents                      |

- Payable 21 December 2012

The record date for determining entitlements to the interim dividend:

- 11 December 2012

|                                                                 |     |     |
|-----------------------------------------------------------------|-----|-----|
| Interim dividend for previous corresponding period <sup>1</sup> | N/A | N/A |
|-----------------------------------------------------------------|-----|-----|

<sup>1</sup> Collins Foods Limited was incorporated during the previous corresponding period. The consolidated results of a subsidiary, Collins Foods Holding Pty Limited, for the period prior to incorporation have been included. Please refer to note 1 to financial statements for information on the capital reconstruction and financial statements presentation of the Group.

## Appendix 4D

### Collins Foods Limited

ACN 151 420 781

#### Net tangible assets per security

|                                                  | Current<br>Reporting<br>Period | Previous<br>Corresponding<br>Period |
|--------------------------------------------------|--------------------------------|-------------------------------------|
| Net tangible asset backing per ordinary security | \$(0.60)                       | \$(0.73)                            |

#### Details of associates

Joint venture entities and the percentage holding thereof are as follows:

| Entity                                 | Percentage Holding |
|----------------------------------------|--------------------|
| Sizzler Steak Seafood Salad(s) Pte Ltd | 50%                |
| Sizzler China Pte Ltd                  | 50%                |

#### Brief explanation of the figures reported above

Please refer to the review of operations on page 3.

# Collins Foods Limited

ACN 151 420 781

## Directors' Report

Your Directors present their report on the consolidated entity (referred to hereafter as the Group) consisting of Collins Foods Limited (the Company) and the entities it controlled at the end of, or during the twenty four week period ended 14 October 2012, which the Directors consider to be the first half (half-year) of the Group's financial year to 28 April 2013.

### Directors

The following persons were Directors of the Company during the whole of the half-year and up to the date of this report:

Russell Keith Tate  
Kevin William Joseph Perkins  
Newman Gerard Manion  
Bronwyn Kay Morris

### Review of operations

#### Statutory Profit

The Group reported a statutory net profit attributable to members (statutory NPAT) of \$7.4 million for the half year, an increase of \$6.7 million, compared with the \$0.7 million profit reported in the previous corresponding period. This represents basic earnings per share (EPS) of 7.99 cents compared to the previous corresponding period of 1.03 cents.

The key factor contributing to the change in the statutory NPAT is the inclusion in the prior corresponding period of significant one-off costs and adjustments relating to the IPO and capital reconstruction of the Group.

#### Revenue and Expenses

Statutory revenue (excluding finance revenue) for the first half of the financial year was \$197.9 million which is up 5.6% compared to the previous corresponding period. Statutory revenue in the KFC restaurants segment was \$148.2 million which was up 5.7% compared to the previous corresponding period. In the Sizzler restaurants segment, statutory revenue of \$49.7 million was achieved, which was up 5.3% compared to the previous corresponding period.

Increased sales revenues reported by the KFC segment were driven by increased restaurant numbers as well as positive same store sales growth. Sizzler segment sales revenues were also driven by an increase in restaurant numbers, with same store sales growth relatively flat.

Gross profit margin decreased by 13 bps compared to the previous corresponding period. Lower margin sales were a reflection of the competitive trading environment, with promotional discounting a key instrument used to drive sales, as well as increased input costs, including produce and paper.

Key components of other costs of operations which negatively impacted on the result against the previous corresponding period included increased energy costs resulting from the carbon tax, labour costs and administrative costs including public company costs. These were offset to an extent by cost savings in advertising and maintenance.

# Collins Foods Limited

ACN 151 420 781

## Cash flow and balance sheet

The net cash flow from operations reflected in the statutory statement of cash flows of \$18.1 million is higher than prior year due to lower interest payments with a reduced debt balance and lower interest rates, offset to an extent by increased tax payments with tax losses utilised in the prior period.

Cash flow from investing activities was a net outflow of \$9.7 million reflecting payments for property plant and equipment.

Cash flow from financing activities was a net outflow of \$15.2 million reflecting payment of the Company's maiden dividend and final payment for the buyback of shares of the former parent company.

Net total indebtedness (net of capitalised borrowing costs) at 14 October, 2012 was \$104.6 million, with undrawn debt facilities of \$40 million.

## **Dividends**

The Directors have declared a fully franked final dividend of 4.0 cents per share payable on 21 December, 2012, representing a payout ratio of 50.1%

## **Auditors' independence declaration**

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 23.

## **Australian Securities Investment Commission Order**

The Australian Securities Investment Commission Order 11-0958 has granted the Company relief under section 340 of the Corporations Act 2001 (the Act) which permits the Company to have a half year that differs from that prescribed by the Act.

The first half-year period for the year ending 28 April 2013 is the twenty four week period ended 14 October 2012. The comparative first half year-period is the period which commenced on 10 June 2011 (date of incorporation) and ended on 16 October 2011. The comparative financial information of the Group is for the period 2 May 2011 to 16 October 2011 and has been prepared in accordance with the capital reconstruction accounting policy in note 1.

## **Rounding of amounts**

The Company is of a kind referred to in Class Order 98/0100, issued by the Australian Securities and Investments Commission relating to the "rounding off" of amounts in the directors' report and financial report. Amounts in the directors' report and financial report have been rounded off to the nearest thousand dollars in accordance with that Class Order.

This report is made in accordance with a resolution of the directors.



Russell Tate  
Chairman  
Brisbane  
30 November 2012

# Collins Foods Limited

ACN 151 420 781

## Consolidated Balance Sheet as at 14 October, 2012

|                                                  |      | Consolidated             |                        |
|--------------------------------------------------|------|--------------------------|------------------------|
|                                                  | Note | 14 October 2012<br>\$000 | 29 April 2012<br>\$000 |
| <b>Current assets</b>                            |      |                          |                        |
| Cash and cash equivalents                        |      | 12,445                   | 19,243                 |
| Receivables                                      |      | 4,390                    | 1,820                  |
| Inventories                                      |      | 4,261                    | 4,272                  |
| Total current assets                             |      | 21,096                   | 25,335                 |
| <b>Non-current assets</b>                        |      |                          |                        |
| Property, plant and equipment                    | 6    | 60,829                   | 57,549                 |
| Intangible assets, net                           | 7    | 235,424                  | 235,818                |
| Deferred tax assets, net                         |      | 14,700                   | 14,741                 |
| Receivables                                      | 8    | 41                       | 317                    |
| Investment accounted for using the equity method |      | 546                      | 501                    |
| Total non-current assets                         |      | 311,540                  | 308,926                |
| <b>Total assets</b>                              |      | 332,636                  | 334,261                |
| <b>Current liabilities</b>                       |      |                          |                        |
| Trade and other payables                         |      | 39,792                   | 45,547                 |
| Current tax liabilities                          |      | 1,647                    | 0                      |
| Derivative financial instruments                 |      | 715                      | 19                     |
| Provisions                                       |      | 3,855                    | 3,485                  |
| Total current liabilities                        |      | 46,009                   | 49,051                 |
| <b>Non-current liabilities</b>                   |      |                          |                        |
| Borrowings                                       | 9    | 104,586                  | 104,480                |
| Derivative financial instruments                 |      | 706                      | 83                     |
| Provisions                                       |      | 1,314                    | 1,379                  |
| Total non-current liabilities                    |      | 106,606                  | 105,942                |
| <b>Total liabilities</b>                         |      | 152,615                  | 154,993                |
| <b>Net assets</b>                                |      | <b>180,021</b>           | <b>179,268</b>         |
| <b>Equity</b>                                    |      |                          |                        |
| Contributed equity                               | 10   | 182,098                  | 182,098                |
| Reserves                                         |      | (469)                    | 163                    |
| Accumulated losses                               |      | (1,608)                  | (2,993)                |
| <b>Total equity</b>                              |      | <b>180,021</b>           | <b>179,268</b>         |

The above Consolidated Balance Sheet should be read in conjunction with the accompanying notes.

# Collins Foods Limited

ACN 151 420 781

## Consolidated Income Statement for the period ended 14 October, 2012

|                                                                                          | Note | Consolidated                             |                                          |
|------------------------------------------------------------------------------------------|------|------------------------------------------|------------------------------------------|
|                                                                                          |      | Period ended<br>14 October 2012<br>\$000 | Period ended<br>16 October 2011<br>\$000 |
| Revenue                                                                                  | 3    | 197,945                                  | 187,530                                  |
| Cost of sales                                                                            |      | (94,050)                                 | (88,966)                                 |
| Gross profit                                                                             |      | 103,895                                  | 98,564                                   |
| Selling, marketing and royalty expenses                                                  |      | (42,197)                                 | (39,124)                                 |
| Occupancy expenses                                                                       |      | (15,078)                                 | (14,221)                                 |
| Restaurant related expenses                                                              |      | (20,069)                                 | (22,045)                                 |
| Administration expenses                                                                  |      | (12,266)                                 | (19,599)                                 |
| Other expenses                                                                           |      | (865)                                    | (612)                                    |
| Other income                                                                             | 3    | 173                                      | 10,786                                   |
| Profit from continuing operations before finance income,<br>finance costs and income tax |      | 13,593                                   | 13,749                                   |
| Finance income                                                                           |      | 90                                       | 694                                      |
| Finance costs                                                                            |      | (2,968)                                  | (22,541)                                 |
| Share of net profit of associate accounted for using the equity<br>method                |      | 45                                       | 24                                       |
| <b>Profit / (loss) from continuing operations before income<br/>tax</b>                  |      | 10,760                                   | (8,074)                                  |
| Income tax (expense) / benefit                                                           | 5    | (3,330)                                  | 8,728                                    |
| <b>Profit from continuing operations</b>                                                 |      | 7,430                                    | 654                                      |
| <b>Net profit attributable to members of Collins Foods<br/>Limited</b>                   |      | <b>7,430</b>                             | <b>654</b>                               |
| Basic earnings per share                                                                 | 13   | 7.99cps                                  | 1.03cps                                  |
| Diluted earnings per share                                                               | 13   | 7.99cps                                  | 1.03cps                                  |
| Weighted average basic ordinary shares outstanding                                       | 13   | 93,000,003                               | 63,458,701                               |
| Weighted average diluted ordinary shares outstanding                                     | 13   | 93,000,003                               | 63,458,701                               |

*The above Consolidated Income Statement should be read in conjunction with the accompanying notes.*



# Collins Foods Limited

ACN 151 420 781

## Consolidated Statement of Comprehensive Income for the period ended 14 October, 2012

|                                                                             | Consolidated                             |                                          |
|-----------------------------------------------------------------------------|------------------------------------------|------------------------------------------|
|                                                                             | Period ended<br>14 October 2012<br>\$000 | Period ended<br>16 October 2011<br>\$000 |
| <b>Net profit attributable to members of Collins Foods Limited</b>          | 7,430                                    | 654                                      |
| <b>Other comprehensive income / (expense):</b>                              |                                          |                                          |
| Exchange difference upon translation of foreign operations                  | 260                                      | 372                                      |
| Cash flow hedges                                                            | (1,274)                                  | 0                                        |
| Income tax relating to components of other comprehensive income             | 382                                      | 0                                        |
| <b>Other comprehensive (expense) / income for the half year, net of tax</b> | (632)                                    | 372                                      |
| <b>Total comprehensive income for the half year</b>                         | <b>6,798</b>                             | <b>1,026</b>                             |
| Total comprehensive income for the half year is attributable to:            |                                          |                                          |
| Owners of the parent                                                        | <b>6,798</b>                             | <b>1,026</b>                             |

*The above Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying notes.*

# Collins Foods Limited

ACN 151 420 781

## Consolidated Statement of Changes in Equity for the period ended 14 October, 2012

|                                                       | Contributed<br>Equity | Reserves     | (Accumulated<br>Losses) / Retained<br>Earnings | Total Equity   |
|-------------------------------------------------------|-----------------------|--------------|------------------------------------------------|----------------|
|                                                       | \$000                 | \$000        | \$000                                          | \$000          |
| <b>Balance as at 2 May 2011</b>                       | 55,530                | 0            | (14,422)                                       | 41,108         |
| Profit for half year                                  | 0                     | 0            | 654                                            | 654            |
| Other comprehensive income                            | 0                     | 372          | 0                                              | 372            |
| Total comprehensive income for the half year          | 55,530                | 372          | (13,768)                                       | 42,134         |
| Transactions with owners in their capacity as owners: |                       |              |                                                |                |
| Shares issued during the year                         | 131,993               | 0            | 0                                              | 131,993        |
| Less capital raising costs (net of tax)               | (5,378)               | 0            | 0                                              | (5,378)        |
| <b>Balance as at 12 October 2011</b>                  | <b>182,145</b>        | <b>372</b>   | <b>(13,768)</b>                                | <b>168,749</b> |
| <b>Balance as at 30 April 2012</b>                    | 182,098               | 163          | (2,993)                                        | 179,268        |
| Profit for half year                                  | 0                     | 0            | 7,430                                          | 7,430          |
| Other comprehensive expense                           | 0                     | (632)        | 0                                              | (632)          |
| Total comprehensive income for the half year          | 182,098               | (469)        | 4,437                                          | 186,066        |
| Transactions with owners in their capacity as owners: |                       |              |                                                |                |
| Dividends provided for or paid                        | 0                     | 0            | (6,045)                                        | (6,045)        |
| <b>Balance as at 14 October 2012</b>                  | <b>182,098</b>        | <b>(469)</b> | <b>(1,608)</b>                                 | <b>180,021</b> |

*The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.*

# Collins Foods Limited

ACN 151 420 781

## Notes to the Consolidated Financial Statements

### Note 1 - Basis of preparation of half-year report

This condensed consolidated interim financial report comprises the consolidated balance sheet, income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows for the period 30 April 2012 to 14 October 2012.

The financial information has been prepared in accordance with the recognition and measurement requirements of Australian Accounting Standards. The accounting policies adopted in this interim financial report are the same as those applied in the previous financial year and the corresponding interim reporting period. The Group has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board that are relevant to their operations and effective for the current reporting period. This adoption has not resulted in any changes to the Group's accounting policies and has no effect on the amounts reported in the current and prior periods.

The directors have determined that the accounting policies adopted and the format in which this financial information is presented are appropriate to meet their information needs.

The financial information provided does not include all the notes of the type normally included in an annual financial report. Accordingly, this report should be read in conjunction with the annual report for the year ended 29 April 2012 and any public announcements made by the Company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

#### Capital Reconstruction

Collins Foods Limited was incorporated on 10 June 2011 and undertook an initial public offering on 4 August 2011. The proceeds of the initial public offering were used to acquire Collins Foods Holding Pty Limited and its controlled entities and SingCo Trading Pte Ltd.

Collins Foods Limited determined that the acquisition of Collins Foods Holding Pty Limited by its wholly owned subsidiary did not represent a business combination as outlined in Australian Accounting Standard AASB3 (AASB3) for accounting purposes. The appropriate accounting treatment for recognising the new group structure is on the basis that the transaction was a form of capital reconstruction and group reorganisation. Therefore, the financial information for the prior reporting period was prepared using the principles of a reverse acquisition by Collins Foods Holding Pty Limited of Collins Foods Limited.

Therefore, the consolidated financial statements have been prepared as a continuation of the financial statements of the accounting acquirer, Collins Foods Holding Pty Limited. Accordingly, consolidated comparative information is provided for the balance sheet as at 29 April 2012 and for the income statement and cash flow for the period 2 May 2011 to 16 October 2011.

As a result the:

- The retained earnings of the Group represent the retained earnings of Collins Foods Holding Pty Limited from the date of its incorporation, plus the results of the combined entities from the date of acquisition.
- The consolidated balance sheet comprises the existing consolidated net assets of Collins Foods Holding Pty Limited and its controlled entities measured at their historical cost plus the fair value of the net assets of the other combining entities.
- The comparatives for the consolidated income statement and cash flow comprise the resulting consolidated statements of Collins Foods Holding Pty Limited and its controlled entities.

# Collins Foods Limited

ACN 151 420 781

## Notes to the Consolidated Financial Statements

### Note 1 - Basis of preparation of half-year report (continued)

#### Acquisition of SingCo Trading Pte Ltd

The comparative financial information also reflects that a wholly owned subsidiary of Collins Foods Limited acquired SingCo Trading Pte Ltd. Collins Foods Limited has evaluated the substance of this transaction with reference to AASB3 and determined that the transaction represents a business combination as outlined in the standard. Accordingly, the financial information has been prepared using the principles of the acquisition method of accounting in respect of the acquisition of SingCo Trading Pte Ltd (refer note 12).

#### Going Concern

Whilst the Group is in a net current liability position, the accounts continue to be prepared on a going concern basis on the grounds that future cash flow projections will be sufficient to meet operational needs and longer term growth. In addition, the Group has access to sufficient unused credit facilities with its banking syndicate.

# Collins Foods Limited

ACN 151 420 781

## Notes to Consolidated Financial Statements

### Note 2. Segment information

#### (a) Description of segments

Management has determined the operating segments based on the reports reviewed by the Managing Director / Chief Executive Officer that are used to make strategic decisions. Management has identified three reportable segments, KFC Restaurants, competing in the quick service restaurant market, Sizzler Restaurants, competing in the full service restaurant market and Shared Services which performs a number of administrative and management functions for the Group's KFC and Sizzler restaurants.

#### (b) Segment information provided to the Managing Director / Chief Executive Officer

The following is an analysis of the revenue and results by reportable operating segment for the periods under review:

| <b>Period ended 14 October 2012</b>       | <b>KFC<br/>Restaurants<br/>\$000</b> | <b>Sizzler<br/>Restaurants<br/>\$000</b> | <b>Shared<br/>Services<br/>\$000</b> | <b>All Other<br/>Segments<br/>\$000</b> | <b>Total<br/>\$000</b> |
|-------------------------------------------|--------------------------------------|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------|
| Total segment revenue                     | 148,212                              | 49,733                                   | 0                                    | 0                                       | 197,945                |
| Adjusted EBITDA                           | 20,744                               | 4,280                                    | (3,786)                              | 215                                     | 21,453                 |
| Depreciation, amortisation and impairment | 5,064                                | 1,898                                    | 896                                  | 2                                       | 7,860                  |
| Finance costs - net (i)                   | 0                                    | (1)                                      | 2,883                                | (4)                                     | 2,878                  |
| Income tax (benefit) / expense            |                                      |                                          |                                      |                                         | 3,330                  |

| <b>Period ended 16 October 2011</b>       | <b>KFC<br/>Restaurants<br/>\$000</b> | <b>Sizzler<br/>Restaurants<br/>\$000</b> | <b>Shared<br/>Services<br/>\$000</b> | <b>All Other<br/>Segments<br/>\$000</b> | <b>Total<br/>\$000</b> |
|-------------------------------------------|--------------------------------------|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------|
| Total segment revenue                     | 140,279                              | 47,251                                   | 0                                    | 0                                       | 187,530                |
| Adjusted EBITDA                           | 22,231                               | 3,737                                    | (3,125)                              | 158                                     | 23,001                 |
| Depreciation, amortisation and impairment | 5,071                                | 1,561                                    | 914                                  | 2                                       | 7,548                  |
| Impairment of receivables                 | 3,732                                | 0                                        | 0                                    | 0                                       | 3,732                  |
| Reversal of provisions                    | 0                                    | 0                                        | (10,671)                             | 0                                       | (10,671)               |
| Finance costs - net (i)                   | 0                                    | 201                                      | 21,650                               | (4)                                     | 21,847                 |
| Income tax (benefit) / expense            |                                      |                                          |                                      |                                         | (8,728)                |

(i) Refer note 4 for a detailed breakdown

# Collins Foods Limited

ACN 151 420 781

## Notes to Consolidated Financial Statements

### Note 2. Segment information (continued)

The following is an analysis of the Group's assets and liabilities by reportable operating segment:

The amounts provided to the Board with respect to total assets and liabilities are measured in a manner consistent with that of the financial statements. The values are allocated based on the operations of the segment.

| As at 14 October 2012      | KFC Restaurants<br>\$000 | Sizzler Restaurants<br>\$000 | Shared Services<br>\$000 | All Other Segments<br>\$000 | Total<br>\$000 |
|----------------------------|--------------------------|------------------------------|--------------------------|-----------------------------|----------------|
| Assets                     | 386,453                  | 71,879                       | 25,133                   | 4,397                       | 487,862        |
| Inter-segment eliminations | (145,775)                | (9,451)                      | 0                        | 0                           | (155,226)      |
|                            | 240,678                  | 62,428                       | 25,133                   | 4,397                       | 332,636        |
| Liabilities                | 4,197                    | 2,702                        | 300,669                  | 273                         | 307,841        |
| Inter-segment eliminations | 0                        | (1,527)                      | (153,433)                | (266)                       | (155,226)      |
|                            | 4,197                    | 1,175                        | 147,236                  | 7                           | 152,615        |
|                            |                          |                              |                          |                             |                |

| As at 29 April 2012        | KFC Restaurants<br>\$000 | Sizzler Restaurants<br>\$000 | Shared Services<br>\$000 | All Other Segments<br>\$000 | Total<br>\$000 |
|----------------------------|--------------------------|------------------------------|--------------------------|-----------------------------|----------------|
| Assets                     | 389,949                  | 69,522                       | 30,301                   | 3,857                       | 493,629        |
| Inter-segment eliminations | (152,200)                | (6,389)                      | 0                        | (779)                       | (159,368)      |
|                            | 237,749                  | 63,133                       | 30,301                   | 3,078                       | 334,261        |
| Liabilities                | 3,647                    | 3,060                        | 307,704                  | (50)                        | 314,361        |
| Inter-segment eliminations | 0                        | (1,798)                      | (157,570)                | 0                           | (159,368)      |
|                            | 3,647                    | 1,262                        | 150,134                  | (50)                        | 154,993        |
|                            |                          |                              |                          |                             |                |

#### (c) Other segment information

##### (i) Segment revenue

There are no sales between segments. The revenue from external parties reported to the Board is measured in a manner consistent with that in the Consolidated Income Statement.

Revenue from external customers is derived from the sale of food in KFC and Sizzler restaurant outlets .

# Collins Foods Limited

ACN 151 420 781

## Notes to Consolidated Financial Statements

### Note 2. Segment information (continued)

(c) Other segment information (continued)

(ii) Adjusted EBITDA

The Board assesses the performance of the operating segments based on a measure of adjusted EBITDA. This measurement basis excludes the effects of reorganisation and Initial Public Offering (IPO) income and expenditure from the operating segments such as restructuring costs, legal expenses and goodwill impairments when the impairment is the result of an isolated, non-recurring event. Furthermore, the measure excludes the effects of unrealised gains/(losses) on financial instruments. Interest income and expenditure are not allocated to segments, as this type of activity is driven by the central treasury function, which manages the cash position of the Group.

A reconciliation of adjusted EBITDA to profit from continuing operations before income tax is provided as follows:

|                                                                        | Period ended<br>14 October 2012 | Period ended<br>16 October 2011 |
|------------------------------------------------------------------------|---------------------------------|---------------------------------|
|                                                                        | \$000                           | \$000                           |
| Adjusted EBITDA                                                        | 21,453                          | 23,001                          |
| Finance costs - net                                                    | (2,878)                         | (21,847)                        |
| Release of related party financial liability - retirement plan         | 0                               | 10,671                          |
| Investment services fees                                               | 0                               | (264)                           |
| Tracking stock                                                         | 0                               | 235                             |
| Costs of the IPO expensed                                              | 0                               | (8,614)                         |
| Depreciation                                                           | (7,132)                         | (6,346)                         |
| Amortisation                                                           | (728)                           | (668)                           |
| Impairment of property, plant and equipment                            | 0                               | (434)                           |
| Impairment of KFC franchise rights                                     | 0                               | (100)                           |
| KFC franchise rights written off                                       | 0                               | (3,732)                         |
| Share of net profit of associate accounted for using the equity method | 45                              | 24                              |
| Profit / (loss) from continuing operations before income tax           | 10,760                          | (8,074)                         |

### Note 3. Revenue & Other income

#### Revenue from continuing operations

|                                         | Period ended<br>14 October 2012 | Period ended<br>16 October 2011 |
|-----------------------------------------|---------------------------------|---------------------------------|
|                                         | \$000                           | \$000                           |
| Sales revenue                           |                                 |                                 |
| Sale of goods                           | 196,813                         | 186,946                         |
|                                         | 196,813                         | 186,946                         |
| Other Revenue                           |                                 |                                 |
| Franchise revenue from external parties | 1,132                           | 584                             |
|                                         | 1,132                           | 584                             |
| Total revenue                           | 197,945                         | 187,530                         |

#### Other income

|                                                                   |     |        |
|-------------------------------------------------------------------|-----|--------|
| Gain on release of guarantee of related party financial liability |     |        |
| - retirement plan                                                 | 0   | 10,671 |
| Traineeship Income                                                | 173 | 115    |
| Total other income                                                | 173 | 10,786 |

# Collins Foods Limited

ACN 151 420 781

## Notes to Consolidated Financial Statements

|                                                                                               | Consolidated                    |                                 |
|-----------------------------------------------------------------------------------------------|---------------------------------|---------------------------------|
|                                                                                               | Period ended<br>14 October 2012 | Period ended<br>16 October 2011 |
|                                                                                               | \$000                           | \$000                           |
| <b>Note 4. Expenses</b>                                                                       |                                 |                                 |
| Profit from continuing operations before income tax includes the following specific expenses: |                                 |                                 |
| Depreciation, amortisation and impairment:                                                    |                                 |                                 |
| Depreciation:                                                                                 |                                 |                                 |
| Buildings                                                                                     | 32                              | 35                              |
| Leasehold improvements                                                                        | 3,788                           | 3,311                           |
| Plant and equipment                                                                           | 3,312                           | 2,809                           |
| Equipment under finance lease                                                                 | 0                               | 191                             |
|                                                                                               | <u>7,132</u>                    | <u>6,346</u>                    |
| Amortisation of:                                                                              |                                 |                                 |
| Franchise rights                                                                              | 177                             | 264                             |
| Sizzler brand - Australia                                                                     | 260                             | 260                             |
| Sizzler brand - Asia                                                                          | 291                             | 144                             |
|                                                                                               | <u>728</u>                      | <u>668</u>                      |
| Impairment of:                                                                                |                                 |                                 |
| Leasehold improvements                                                                        | 0                               | 254                             |
| Property, plant and equipment                                                                 | 0                               | 180                             |
| KFC franchise rights                                                                          | 0                               | 100                             |
|                                                                                               | <u>0</u>                        | <u>534</u>                      |
| Total depreciation, amortisation and impairment                                               | <u>7,860</u>                    | <u>7,548</u>                    |
| Finance income and costs:                                                                     |                                 |                                 |
| Interest income:                                                                              |                                 |                                 |
| Interest from external parties                                                                | (90)                            | (238)                           |
| Interest from related parties                                                                 | 0                               | (456)                           |
| Interest expense:                                                                             |                                 |                                 |
| Finance lease interest                                                                        | 0                               | 41                              |
| Bank loan interest                                                                            | 2,845                           | 9,321                           |
| Hedge (credits) / charges                                                                     | 17                              | 1,910                           |
| Amortisation of borrowing costs (i)                                                           | 106                             | 1,247                           |
| Borrowing costs written off on loan extinguishment (i)                                        | 0                               | 10,022                          |
| Net finance costs                                                                             | <u>2,878</u>                    | <u>21,847</u>                   |
| Employee benefits expense:                                                                    |                                 |                                 |
| Wages and salaries                                                                            | 51,157                          | 47,155                          |
| Defined contribution superannuation expense                                                   | 3,904                           | 3,582                           |
| Employee entitlements                                                                         | 3,724                           | 3,221                           |
| Total employee benefits expense                                                               | <u>58,785</u>                   | <u>53,958</u>                   |
| Operating lease rentals:                                                                      |                                 |                                 |
| Minimum lease payments                                                                        | 9,619                           | 8,929                           |
| Contingent rentals                                                                            | 855                             | 936                             |
| Total rent expense relating to operating leases                                               | <u>10,474</u>                   | <u>9,865</u>                    |
| Net loss on disposal of property, plant and equipment                                         | 30                              | 2                               |
| KFC franchise rights written off (i)                                                          | 0                               | 3,732                           |
| Inventory write-downs and other losses                                                        | 19                              | 29                              |
| Costs of the IPO expensed (i)                                                                 | 0                               | 8,614                           |

(i) In the previous corresponding period these items of income and expenditure were considered non-recurring in nature and arose as part of the restructure of the Group and its related parties in the lead up to, and in association with, the initial public offering of Collins Foods Limited.



# Collins Foods Limited

ACN 151 420 781

## Notes to Consolidated Financial Statements

| Consolidated                    |                                 |
|---------------------------------|---------------------------------|
| Period ended<br>14 October 2012 | Period ended<br>16 October 2011 |
| \$000                           | \$000                           |

### Note 5. Income tax

#### Income tax expense / (benefit)

|                                        |              |                |
|----------------------------------------|--------------|----------------|
| Current tax                            | 3,747        | 75             |
| Deferred tax                           | (423)        | (8,652)        |
| Under / (over) provided in prior years | 6            | (151)          |
|                                        | <u>3,330</u> | <u>(8,728)</u> |

Income tax expense / (benefit) is attributable to:

|                                                |              |                |
|------------------------------------------------|--------------|----------------|
| Profit / (loss) from continuing operations (i) | <u>3,330</u> | <u>(8,728)</u> |
| Aggregate income tax expense / (benefit)       | <u>3,330</u> | <u>(8,728)</u> |

(i) The previous corresponding period tax benefit included \$6.2 million associated with the IPO and capital restructuring costs which were non recurring in nature.

#### Numerical reconciliation of income tax expense / (benefit) to prima facie tax payable / (receivable):

|                                                                                           |               |                |
|-------------------------------------------------------------------------------------------|---------------|----------------|
| Profit / (loss) from continuing operations before income tax expense / (benefit)          | <u>10,760</u> | <u>(8,074)</u> |
| Tax at the Australian tax rate of 30%                                                     | 3,228         | (2,422)        |
| Tax effect of amounts which are not deductible / (taxable) in calculating taxable income: |               |                |
| Non-deductible expenses                                                                   | 118           | 781            |
| Withholding tax credits not brought to account                                            | 176           | 75             |
| Non-assessable income received                                                            | (198)         | (26)           |
| Release of related party financial liabilities - borrowings                               | 0             | (3,201)        |
|                                                                                           | <u>3,324</u>  | <u>(4,793)</u> |
| Tax cost reset                                                                            | 0             | (3,784)        |
| Amounts under / (over) provided in prior years                                            | <u>6</u>      | <u>(151)</u>   |
| Income tax expense / (benefit)                                                            | <u>3,330</u>  | <u>(8,728)</u> |

# Collins Foods Limited

ACN 151 420 781

## Notes to Consolidated Financial Statements

| Consolidated    |               |
|-----------------|---------------|
| 14 October 2012 | 29 April 2012 |
| \$000           | \$000         |

### Note 6. Non-current assets - Property, plant and equipment

#### Freehold Land

##### Cost

|                                         |       |       |
|-----------------------------------------|-------|-------|
| Opening balance                         | 3,534 | 3,534 |
| Additions                               | 1,299 | 0     |
| Transfers from construction in progress | 72    | 0     |
| Closing balance                         | 4,905 | 3,534 |

#### Buildings

##### Cost

|                                         |       |       |
|-----------------------------------------|-------|-------|
| Opening balance                         | 1,573 | 1,567 |
| Additions                               | 195   | 6     |
| Transfers from construction in progress | 11    | 0     |
| Disposals                               | 0     | 0     |
| Closing balance                         | 1,779 | 1,573 |

##### Accumulated depreciation

|                 |       |       |
|-----------------|-------|-------|
| Opening balance | (603) | (530) |
| Depreciation    | (32)  | (73)  |
| Disposals       | 0     | 0     |
| Closing balance | (635) | (603) |

##### Net book value

|       |     |
|-------|-----|
| 1,144 | 970 |
|-------|-----|

#### Leasehold improvements

##### Cost

|                                         |        |        |
|-----------------------------------------|--------|--------|
| Opening balance                         | 71,353 | 59,549 |
| Additions                               | 1,393  | 2,118  |
| Transfers from construction in progress | 2,169  | 10,206 |
| Disposals                               | 0      | (520)  |
| Closing balance                         | 74,915 | 71,353 |

##### Accumulated depreciation

|                   |          |          |
|-------------------|----------|----------|
| Opening balance   | (43,671) | (36,169) |
| Depreciation      | (3,788)  | (7,412)  |
| Impairment charge | 0        | (567)    |
| Disposals         | 0        | 477      |
| Closing balance   | (47,459) | (43,671) |

##### Net book value

|        |        |
|--------|--------|
| 27,456 | 27,682 |
|--------|--------|

#### Plant and Equipment

##### Cost

|                                              |        |         |
|----------------------------------------------|--------|---------|
| Opening balance                              | 56,295 | 42,977  |
| Additions                                    | 1,589  | 4,620   |
| Transfers from construction in progress      | 910    | 4,337   |
| Transfers from equipment under finance lease | 0      | 6,266   |
| Disposals                                    | 0      | (1,905) |
| Closing balance                              | 58,794 | 56,295  |

##### Accumulated depreciation

|                                              |          |          |
|----------------------------------------------|----------|----------|
| Opening balance                              | (32,203) | (22,474) |
| Depreciation                                 | (3,312)  | (6,612)  |
| Impairment charge                            | 0        | (409)    |
| Transfers from equipment under finance lease | 0        | (4,549)  |
| Disposals                                    | 0        | 1,841    |
| Closing balance                              | (35,515) | (32,203) |

##### Net book value

|        |        |
|--------|--------|
| 23,279 | 24,092 |
|--------|--------|

# Collins Foods Limited

ACN 151 420 781

## Notes to Consolidated Financial Statements

| Consolidated    |               |
|-----------------|---------------|
| 14 October 2012 | 29 April 2012 |
| \$000           | \$000         |

### Note 6. Non-current assets - Property, plant and equipment (continued)

|                                                             |         |          |
|-------------------------------------------------------------|---------|----------|
| Equipment under finance lease                               |         |          |
| Cost                                                        |         |          |
| Opening balance                                             | 0       | 6,266    |
| Additions                                                   | 0       | 0        |
| Transfers to plant and equipment                            | 0       | (6,266)  |
| Disposals                                                   | 0       | 0        |
| Closing balance                                             | 0       | 0        |
| Accumulated depreciation                                    |         |          |
| Opening balance                                             | 0       | (4,358)  |
| Depreciation                                                | 0       | (191)    |
| Transfers to plant and equipment                            | 0       | 4,549    |
| Disposals                                                   | 0       | 0        |
| Closing balance                                             | 0       | 0        |
| Net book value                                              | 0       | 0        |
| Construction in progress                                    |         |          |
| Cost                                                        |         |          |
| Opening balance                                             | 1,271   | 2,381    |
| Additions                                                   | 5,966   | 13,442   |
| Transfers to leasehold improvements and plant and equipment | (3,162) | (14,543) |
| Disposals                                                   | (30)    | (9)      |
| Closing balance                                             | 4,045   | 1,271    |
| Total property, plant and equipment, net                    | 60,829  | 57,549   |

### Note 7. Non-current assets - Intangible assets

|                                      |         |         |
|--------------------------------------|---------|---------|
| Goodwill                             |         |         |
| Cost                                 |         |         |
| Opening balance                      | 211,565 | 210,675 |
| Purchase of controlled entities      | 0       | 873     |
| Foreign currency translation         | 20      | 17      |
| Closing Balance                      | 211,585 | 211,565 |
| Net book value                       | 211,585 | 211,565 |
| Franchise rights                     |         |         |
| Cost                                 |         |         |
| Opening balance                      | 5,232   | 8,026   |
| Additions                            | 45      | 5,232   |
| KFC franchise rights written off (i) | 0       | (8,026) |
| Closing balance                      | 5,277   | 5,232   |
| Accumulated amortisation             |         |         |
| Opening balance                      | (485)   | (4,123) |
| KFC franchise rights written off     | 0       | 4,294   |
| Amortisation                         | (177)   | (473)   |
| Impairment charge                    | 0       | (183)   |
| Closing balance                      | (662)   | (485)   |
| Net book value                       | 4,615   | 4,747   |
| Sizzler brand - Australia            |         |         |
| Cost                                 |         |         |
| Opening balance                      | 11,261  | 11,261  |
| Closing balance                      | 11,261  | 11,261  |
| Accumulated amortisation             |         |         |
| Opening balance                      | (3,594) | (3,031) |
| Amortisation                         | (260)   | (563)   |
| Closing balance                      | (3,854) | (3,594) |
| Net book value                       | 7,407   | 7,667   |

(i) Effective upon completion of the IPO a subsidiary of the Company entered into new KFC franchise arrangements with the franchisor, resulting in a requirement to write-off previously capitalised KFC franchise rights.

# Collins Foods Limited

ACN 151 420 781

## Notes to Consolidated Financial Statements

| Consolidated    |               |
|-----------------|---------------|
| 14 October 2012 | 29 April 2012 |
| \$000           | \$000         |

### Note 7. Non-current assets - Intangible assets (continued)

|                                 |         |         |
|---------------------------------|---------|---------|
| Sizzler brand - Asia            |         |         |
| Cost                            |         |         |
| Opening balance                 | 12,315  | 0       |
| Purchase of controlled entities | 0       | 12,080  |
| Foreign currency translation    | 280     | 235     |
| Closing balance                 | 12,595  | 12,315  |
| Accumulated amortisation        |         |         |
| Opening balance                 | (476)   | 0       |
| Foreign currency translation    | (11)    | 0       |
| Amortisation                    | (291)   | (476)   |
| Closing balance                 | (778)   | (476)   |
| Net book value                  | 11,817  | 11,839  |
| Total intangible assets, net    | 235,424 | 235,818 |

### Note 8. Non-current assets - Receivables

|                          |    |     |
|--------------------------|----|-----|
| Loans to related parties | 5  | 286 |
| Security deposits        | 36 | 31  |
|                          | 41 | 317 |

### Note 9. Non-current liabilities - Borrowings

|                                            |         |         |
|--------------------------------------------|---------|---------|
| Bank loan                                  | 105,000 | 105,000 |
| Fees on bank loan - capitalised            | (414)   | (520)   |
| Total non-current liabilities - Borrowings | 104,586 | 104,480 |

# Collins Foods Limited

ACN 151 420 781

## Notes to Consolidated Financial Statements

| Parent Entity               |                             |                            |
|-----------------------------|-----------------------------|----------------------------|
| Shadow<br>Equity<br>\$000's | Share<br>Capital<br>\$000's | Total<br>Equity<br>\$000's |

### Note 10. Contributed equity

|                                         |                  |         |         |         |
|-----------------------------------------|------------------|---------|---------|---------|
| Balance                                 | 1 May, 2011      | 6,611   | 48,919  | 55,530  |
| Shares issued during the period (i)     | 4 August, 2011   | 0       | 131,993 | 131,993 |
| Capital reconstruction (ii)             | 4 August, 2011   | (6,611) | 6,611   | 0       |
| Less capital raising costs (net of tax) | 4 August, 2011   | 0       | (5,425) | (5,425) |
| Balance                                 | 29 April, 2012   | 0       | 182,098 | 182,098 |
| Balance                                 | 14 October, 2012 | 0       | 182,098 | 182,098 |

(i) Proceeds from share issue \$201.7m less repurchase of shares \$69.7m (including \$60.4 million paid in cash consideration on 4 August, 2011 and \$9.4 million paid on 12 July, 2012 (refer Consolidated Statement of Cash Flows)).

(ii) Refer note 1

| Parent Entity             |                         |
|---------------------------|-------------------------|
| 14 October 2012<br>Shares | 29 April 2012<br>Shares |
| 93,000,003                | 93,000,003              |
| 93,000,003                | 93,000,003              |

Share capital

Ordinary shares - fully paid

### Note 11. Dividends

| Consolidated                             |                                          |
|------------------------------------------|------------------------------------------|
| Period ended<br>14 October 2012<br>\$000 | Period ended<br>16 October 2011<br>\$000 |

#### (a) Ordinary shares

Dividends provided for or paid during the half-year

|       |   |
|-------|---|
| 6,045 | 0 |
|-------|---|

#### (b) Dividends not recognised at the end of the half-year

In addition to the above dividends, since the end of the half year the directors have recommended the payment of an interim dividend of 4.0 cents per fully paid ordinary share (prior half year - nil), fully franked based on tax paid at 30%. The aggregate amount of the proposed dividend expected to be paid on 21 December 2012 out of retained earnings at 14 October 2012, but not recognised as a liability at the end of the half year, is

|       |   |
|-------|---|
| 3,720 | 0 |
|-------|---|

# Collins Foods Limited

ACN 151 420 781

## Notes to Consolidated Financial Statements

### Note 12. Business combinations

#### Summary of acquisition

On 4 August, 2011, CFG Finance Pty. Limited, a subsidiary of the Company, acquired 100% of the issued share capital of SingCo Trading Pte Ltd for one dollar. The primary reason for the acquisition was to ensure the Group has control of all Sizzler trademarks in the Australasian region.

The assets and liabilities arising from the acquisition are as follows:

|                                         | <b>Fair Value</b><br><b>\$000</b> |
|-----------------------------------------|-----------------------------------|
| Cash                                    | 502                               |
| Receivables                             | 338                               |
| Other intangibles - Sizzler brand       | 12,080                            |
| Interest in associate                   | 414                               |
| Trade and other payables                | (12,153)                          |
| Deferred tax liability, net             | (2,054)                           |
| Net identifiable (liabilities) acquired | (873)                             |
| Goodwill                                | 873                               |

#### Acquisition - related costs

Nominal acquisition related costs were incurred in the purchase of SingCo Trading Pte Ltd and are included in administration expenses in the Consolidated Income Statement.

#### Revenue and profit contribution

The acquired business contributed revenues of \$1.1 million and net profit of \$0.5 million to the Group for the period 30 April 2012 to 14 October 2012. During the period from 4 August 2011 to 16 October 2011, the acquired business contributed revenues of \$0.6 million and net profit of \$0.01 million to the Group. If the acquisition had occurred on 2 May 2011, the contributed revenue for the half year ended 16 October 2011 would have been \$1.2 million with a corresponding net loss of \$0.2 million (after intercompany interest of \$0.7 million).

### Note 13. Earnings per share

Due to the capital reconstruction accounted for using the principles of reverse acquisition referred to in note 1, the capital structure of the Group changed on 4 August 2011. Immediately prior to the IPO there were 5,397,214,219 Collins Foods Holdings Pty Limited shares and shadow equity units which represented shares on issue. Following the IPO there were 93,000,003 Collins Foods Limited shares on issue. For the previous corresponding period, the weighted average number of shares was calculated using an exchange ratio as defined in the relevant accounting standard relevant to the transaction's share price to determine the number of equivalent and relevant shares outstanding from the start of the previous corresponding period to 4 August 2011.

# Collins Foods Limited

ACN 151 420 781

## Directors' Declaration

In the directors' opinion:

- a) the financial statements and notes set out on pages 5 to 21 are in accordance with the Corporations Act 2001, including:
  - (i) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements, and
  - (ii) giving a true and fair view of the consolidated entity's financial position as at 14 October 2012 and of its performance for the half-year ended on that date, and
- b) there are reasonable grounds to believe that Collins Foods Limited will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.

Dated Brisbane: 30 November, 2012

A handwritten signature in black ink, appearing to read 'Russell Tate', with a large loop at the start and a horizontal line extending to the right.

Russell Tate



## **Auditor's Independence Declaration**

As lead auditor for the review of Collins Foods Limited for the half year ended 14 October 2012, I declare that to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Collins Foods Limited and the entities it controlled during the period.

A handwritten signature in black ink, appearing to read 'Steven Bosiljevac', with a long horizontal line extending to the right.

Steven Bosiljevac  
Partner  
PricewaterhouseCoopers

Brisbane  
30 November 2012





## **Independent auditor's review report to the members of Collins Foods Limited**

### **Report on the Half-Year Financial Report**

We have reviewed the accompanying half-year financial report of Collins Foods Limited, which comprises the balance sheet as at 14 October 2012, and the income statement, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the half-year ended on that date, selected explanatory notes and the directors' declaration for the Collins Foods Limited Group (the consolidated entity). The consolidated entity comprises both Collins Foods Limited the company and the entities it controlled during that half-year.

#### *Directors' responsibility for the half-year financial report*

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement whether due to fraud or error.

#### *Auditor's responsibility*

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 14 October 2012 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor Collins Foods limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### *Independence*

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.



#### *Conclusion*

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Collins Foods Limited is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 14 October 2012 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

#### *Matters relating to the electronic presentation of the reviewed financial report*

This review report relates to the financial report of the Company for the half-year ended 14 October 2012 included on Collins Foods Limited's web site. The company's directors are responsible for the integrity of the Collins Foods limited web site. We have not been engaged to report on the integrity of this web site. The review report refers only to the statements named above. It does not provide an opinion on any other information which may have been hyperlinked to/from these statements. If users of this report are concerned with the inherent risks arising from electronic data communications they are advised to refer to the hard copy of the reviewed financial report to confirm the information included in the reviewed financial report presented on this web site.

The PricewaterhouseCoopers logo, written in a cursive script.

PricewaterhouseCoopers

A handwritten signature in black ink, appearing to read 'Steven Bosiljevac'.

Steven Bosiljevac  
Partner

Brisbane  
30 November 2012