

4 March 2014

CTI Logistics Limited are pleased to attach an updated copy of its corporate presentation used in promotion of company activities to investors and other interested parties.

David Mellor
COMPANT SECRETARY



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- ▶ CTI Logistics Limited (CTI) is a provider of transport, logistics and security services to the Western Australian market
 - ▶ CTI has been a publicly listed company since 1987 with its transport and logistics origins dating back to 1974
 - ▶ CTI services in excess of 5,500 customers ranging from small local businesses through to ASX 100 companies
 - ▶ CTI has more than 670 vehicles on the road ranging from courier vehicles through to triple road train combinations

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- ▶ Senior management team have been in place for more than 20 years
 - ▶ 600 plus employees – 20 % with more than 10 years employment



Revenue up
by
17.3%

EBITDA up by
14.4%

NPAT up by
8.9%

Earnings Per
share up by
2.8%

Dividends per
share up by
14.3%



COURIERS

On demand courier services to Perth market

Vehicles range from pushbikes in CBD up to two tonne flat top vehicles

CTI controls around 35% of on demand courier deliveries in Perth

PARCEL DISTRIBUTION

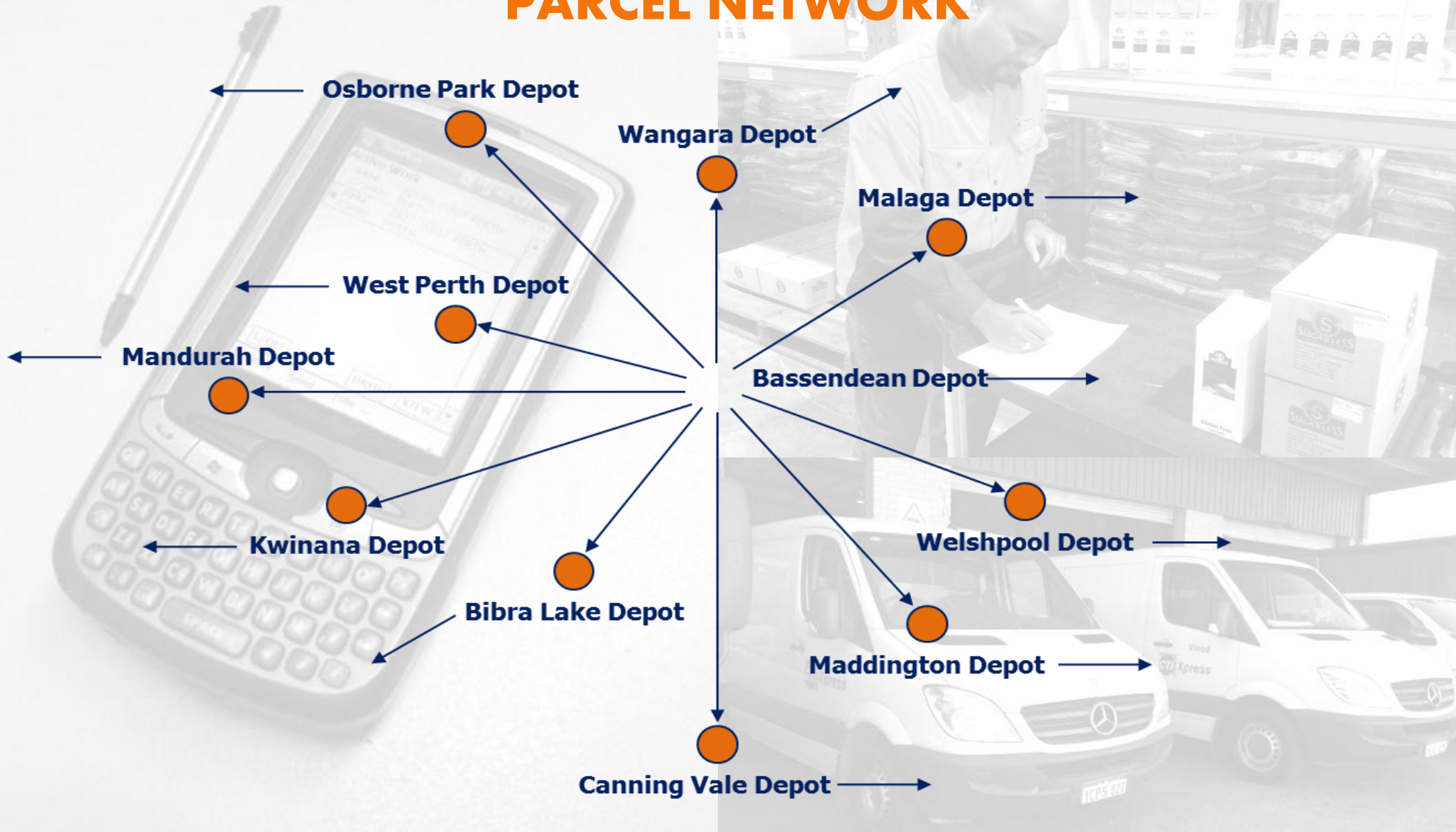
CTI controls around 40% of same day parcel distribution in Perth

B2B and B2C parcel distribution - in excess of 10,000 parcels per day

FOXLINE EXPRESS PARCELS operates a four run a day pick up and delivery service

CTI XPRESS operates a one and two runs a day (am/pm) pick up and delivery service

PARCEL NETWORK





TRANSPORT

- ▶ **Taxi Trucks**
- ▶ **Fleet Management**
- ▶ **Heavy Haulage**

On demand and daily hire of vehicles ranging from two tonne flat tops and enclosed vehicles up to road train combinations

Supply of dedicated vehicles and drivers on a permanent basis

Wharf cartage and side loader services

Specialist vehicles including crane trucks, tail lifts and various other types

CTI controls around 30% of the on demand taxi truck deliveries in Perth

Clients



MITRE 10

BUNNINGS



Panasonic



AMCOR



SUPPLY CHAIN SERVICES

Distribution Centre for
Target, Mitre 10 and
Godfreys

Storage and distribution –
contract and overflow
warehousing

Temperature controlled
storage and distribution

Strategic locations
throughout Perth
metropolitan area

Pallet and bulk item
storage

Pick and pack services

Dangerous goods storage

In excess of 40,000 pallets
stored

Container packing and
unpacking

FREIGHTLINES

Scheduled services to the South West and North West of WA

Full trailer load deliveries throughout WA

Hot shot services

Project management

SUPPLY BASE AND OFF SITE SERVICES

Warehousing and storage for mining and civil construction

Specialised labour supply

Plant and equipment hire (wet and dry)

Quarantine fumigation and spraying

Quarantine cleaning of plant and equipment

Leading supplier of preservation shrink wrapping and packaging services

Clients



HALLIBURTON





SECURITY

Largest independent A1 Graded monitoring control room manned 24 hours 7 days a week

In excess of 16,000 lines monitored

Specialising in electronic security, CCTV and access control

Servicing both residential and small to medium commercial markets

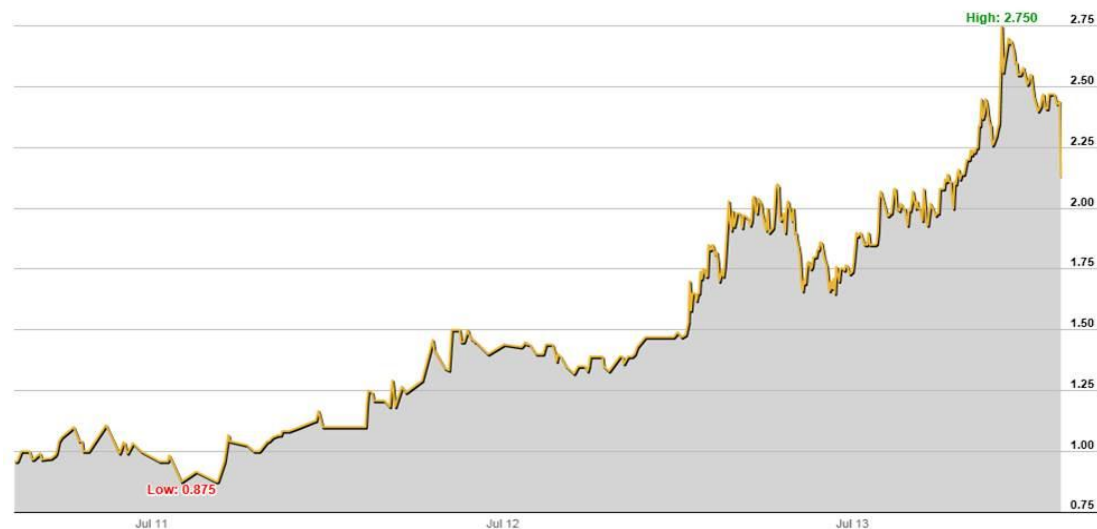
DOCUMENT STORAGE AND DESTRUCTION

- Secure barcoded storage of confidential documents and computer media
- Supervised destruction of confidential documents



Corporate Information	
ASX Code	CLX
Shares on Issue	65.0M
Options on Issue	Nil
Share Price @ 28/2/2014	\$2.19
Market Capitalisation	\$142.0M

Shareholder	Number of Shares	Percentage
David R Watson	28,332,803	43.59%
HSBC Custody Nominees	5,566,615	8.56%
David A Mellor	3,526,208	5.42%
Bruce E Saxild	3,173,254	4.88%
Parmelia Pty Ltd	2,834,583	4.36%
Dixon Trust Pty Ltd	1,686,633	2.59%
National Nominees Ltd	1,127,377	1.73%
William Grove	756,670	1.16%
CITI Corp Nominees	727,820	1.12%
Others	17,272,670	26.59%
Total	65,004,633	100.00%



Movement in Share Capital	Movement	Total
At 30 June 2007		34.2M
December 2008 - 1 for 5 Bonus	6.8M	41.0M
December 2010 - 1 for 5 Bonus	8.2M	49.2M
December 2011 - ESP	1.1M	50.3M
June 2012 - 1 for 5 Bonus	10.0M	60.3M
February 2013 – ESP	0.3M	60.6M
May 2013 - Share Issue, BSP and DRP	1.1M	61.7M
August 2013 - Share issue	3.1M	64.8M
November 2013 – BSP and DRP	0.2M	65.0M

Revenue

Dec 2013

73,833,068

Dec 2012

62,927,287



Up 17.3%

EBITDA

12,526,844

10,953,075



Up 14.4%

NPAT

6,694,207

6,147,367



Up 8.9%

EPS

10.70

10.41



Up 2.8%

DPS (Interim)

4.00

3.50



Up 14.3%



6 Months to Dec 2013

Property
1% \$0.3M

Other
8% \$6.1M

Logistics
35% \$26.2M

Transport
56% \$41.2M

Revenue

Up 17.3%

Revenue up 32% including
57% growth in warehousing
due to Hazelmere facility and
10% increase in oil and gas
related work

Revenue up 10% principally due
to regional road freight network,
7% increase in parcel revenue
and courier revenue down 15%

Other
-4% (\$0.4M)

Property
32% \$2.9M

Transport
30% \$2.8M

Logistics
42% \$3.8M

Net Profit before tax

Up 2.7%

6 Months to Dec 2012

Property
1% \$0.3M

Other
8% \$5.3M

Logistics
31% \$19.8M

Transport
60% \$37.5M

Other
-11% (\$1.0M)

Property
10% \$0.9M

Logistics
37% \$3.3M

Transport
64% \$5.7M

6 Months to
Dec 2013

6 Months to
Dec 2012

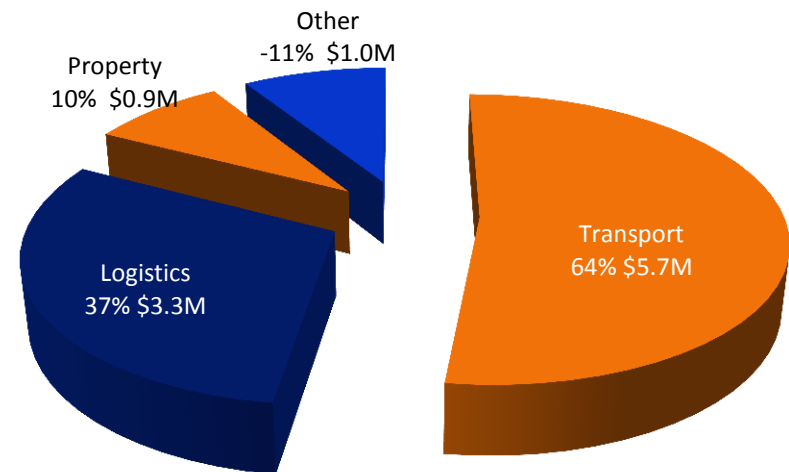
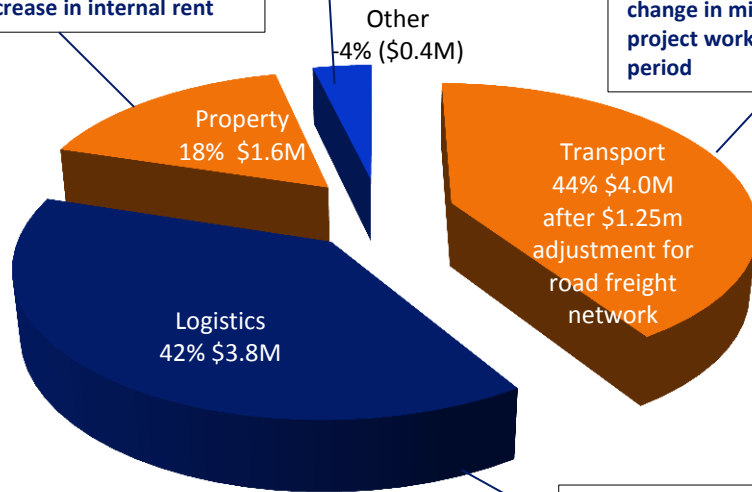
Normalised Net Profit before tax on a like for like basis

Up 1.9%

Increased profit \$0.6m
due to increased head
office charges to other
segments

Adjusted for profit on sale \$2.9m
net of impairment \$1.6m and
\$0.7m increase in internal rent

Margins down due to
change in mix of work from
project work in previous
period



		Dec-13	Dec-12
		\$	\$
ASSETS	Cash and cash equivalents	2,819,022	799,292
	Trade and other receivables	28,855,428	22,788,609
	Inventories	2,609,890	3,205,369
	Total current assets	34,284,340	26,793,270
	Property, plant and equipment*	65,145,241	54,511,512
	Deferred tax assets	995,881	916,260
	Intangible assets	5,748,114	4,641,856
	Other	76,294	91,843
	Total non-current assets	71,965,530	60,161,471
	Total assets	106,249,870	86,954,741
LIABILITIES	Trade and other payables	12,904,335	11,761,200
	Borrowings	1,878,091	183,922
	Current tax liabilities	1,237,719	1,741,111
	Provisions	2,679,946	2,257,446
	Total current liabilities	18,700,091	15,943,679
	Borrowings	30,034,318	27,999,079
	Provisions	715,442	505,411
	Total non-current liabilities	30,749,760	28,504,490
	Total liabilities	49,449,851	44,448,169
	Net assets	56,800,019	42,506,572
	NTA per share	\$0.81	\$0.64
	Net Debt-to-equity Ratio	51.2%	64.4%
	Interest cover	10.0	20.0
	*Freehold Land & Buildings at cost (30 June 2013)		\$45,966,630
	*Freehold Land & Buildings at Directors' valuation (30 June 2013)		\$78,723,273

Continue to expand our warehousing and distribution footprint



July 2013 – added additional 9,000 sqm of warehousing capacity (leased) in Bassendean that will be fully occupied by June 2014
April 2014 – complete the construction of an additional 4,000 sqm of warehousing space at our Hazelmere complex to accommodate current clients' growth

Further develop CTI's parcel distribution network



Added additional capacity to accommodate larger consignments – expanded parcel delivery foot print to cover growth in home deliveries

Target core contractors involved in Chevron's Gorgon and Wheatstone Projects



Continue efforts to position CTI as a service provider of choice for oil and gas logistics opportunities in both construction and operational phase

Further develop our regional transport network



Continue to roll out a State-wide scheduled road freight delivery service

Target and secure at least one strategic acquisition



EPS accretive



**Safety
First**

**CTI HAS A
"NO COMPROMISE"
APPROACH TO
SAFETY**