

Fertoz

FERTOZ LTD (ASX: FTZ)

**Organic farm inputs and
premium carbon offsets**

Our Operations & Vision

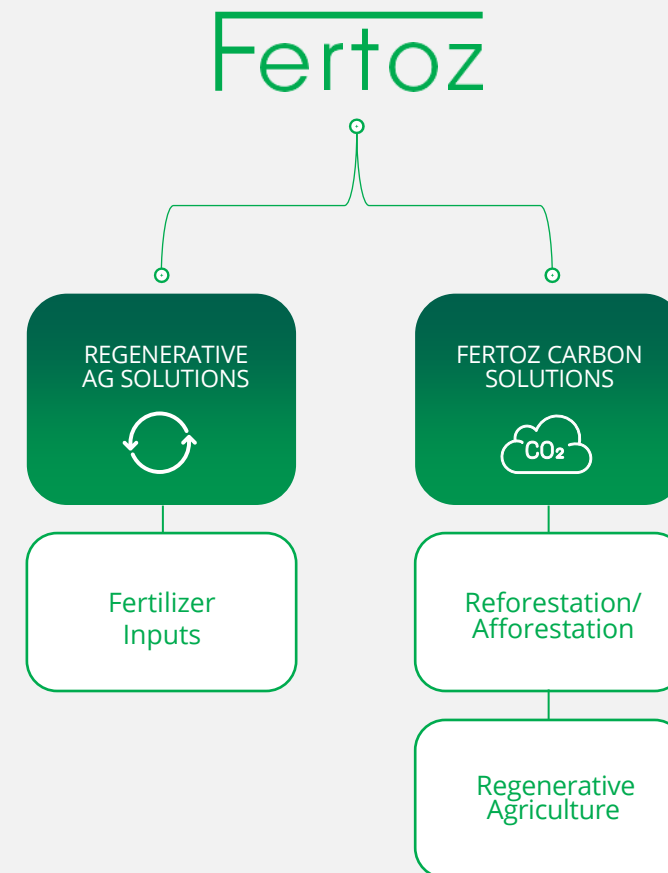
OUR TWO DIVISIONS:

- **Regenerative Agricultural Solutions**
- **Fertoz Carbon Solutions**

VISION

We work with nature to bring solutions that help to feed and improve our planet.

**"SOMEONE'S SITTING IN THE SHADE TODAY
BECAUSE SOMEONE PLANTED A TREE A LONG
TIME AGO". – WARREN BUFFET**



Our Leadership & Structure

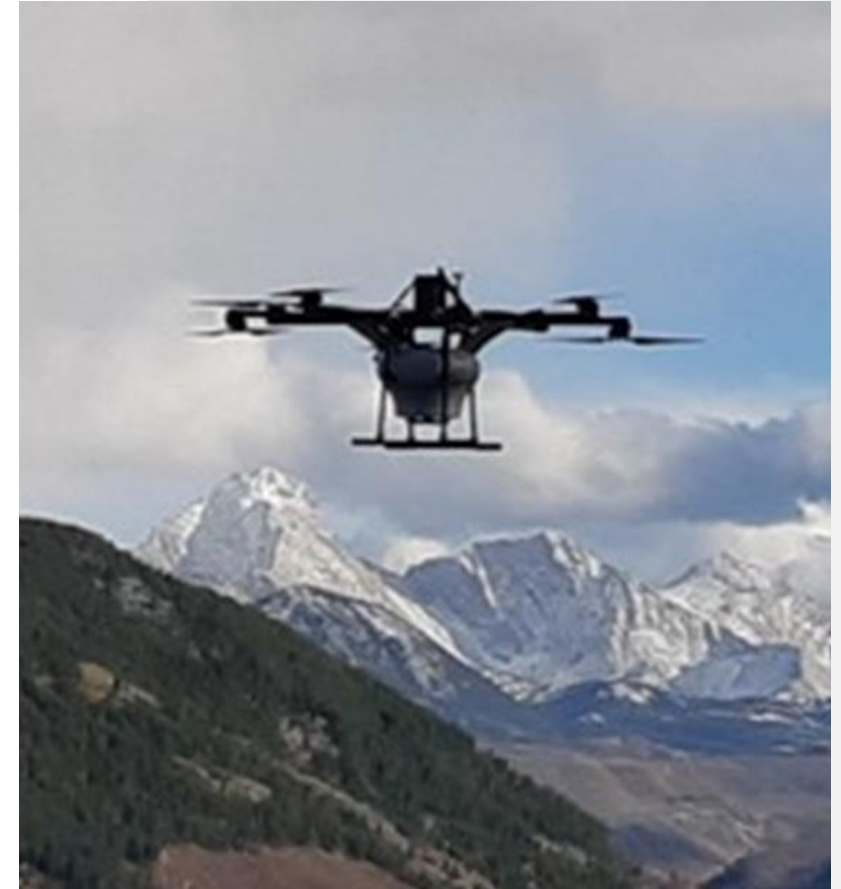
EXPERIENCED BOARD & MANAGEMENT

Patrick Avery	Executive Chairman
Daniel Gleeson	Chief Executive Officer
Stuart Richardson	Non-Executive Director
Greg West	Non-Executive Director

CAPITAL STRUCTURE

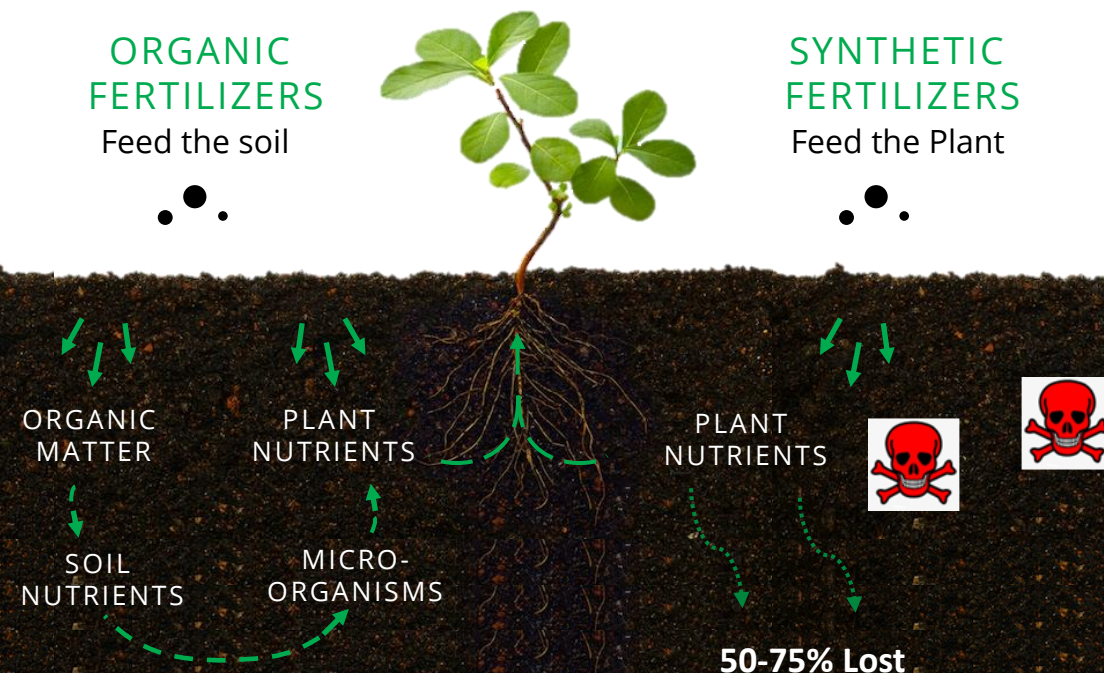
Shares on issue *	229.0M
Share price *	\$0.21
Mkt Cap	A\$48.1M
Cash *	A\$3M
Debt	Zero
% Held by Top 20	~45%
% Held by BoD	~9%

* As at 17 Aug 2022



Regenerative Ag

Regenerative agriculture focuses on **topsoil** regeneration, increasing biodiversity, improving the water cycle, supporting bio-sequestration, and strengthening the health and vitality of farm **soil**



MEDIA

Biden Announces \$2 Trillion Climate Plan

Joe Biden's plan to pay America's farmers to become eco-warriors



Farm News

Lawmakers Seek \$1-Billion for Farm Bill Conservation

By WOWO Farm Director - May 10, 2022

General Mills and NFWF announce partnership to accelerate the adoption of regenerative agriculture

Projects supported by General Mills will help farmers improve soil health and water quality, and reduce greenhouse gas emissions.

Regenerative Ag Solutions

"INFLUENCERS"



Fertoz

Secured all known sources of high-grade/low impurity rock phosphate in North America

FERTOZ VALUE
ADD

ROCK
PHOSPHATE

Retailers/
Distributors

Agronomist
Advisors



Manufacturers

JOINT VENTURE
Excel Industries



Agronomist
Advisors

Retailers /
Distributors

Nutrien
becoming Fertoz buyer.

+2 million growers and 900M acres in the USA/Canada

Fertoz has a huge competitive advantage

Fertoz

Joint Venture – NPK fertiliser plant, Montana, USA

- Fertoz Joint Venture with Montana-based Excel Industries announced in June 2022
 - Construction is well advanced. First sales expected in November 2022
- Plant can produce 80,000 tonnes per annum and JV partners estimate the operation will fully utilise this capacity within three years.
 - Customers currently buying a nitrogen product off Excel Industries (~25,000t/pa) and are seeking phosphate and potassium
- Fertoz will supply rock phosphate from its Deerlodge, Montana deposit
- Plant well located to service USA via road/rail and southern Canada
- JV expects capex payback within 15 months from forecast cashflows.
- Ability to scale model across Nth America a key consideration

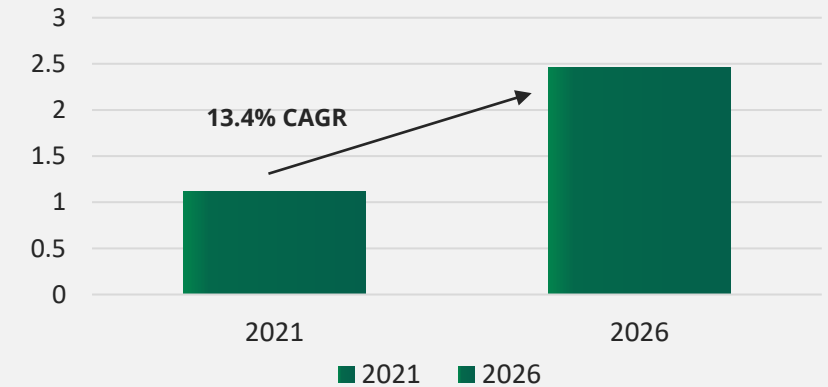


Regenerative Ag Sales Outlook

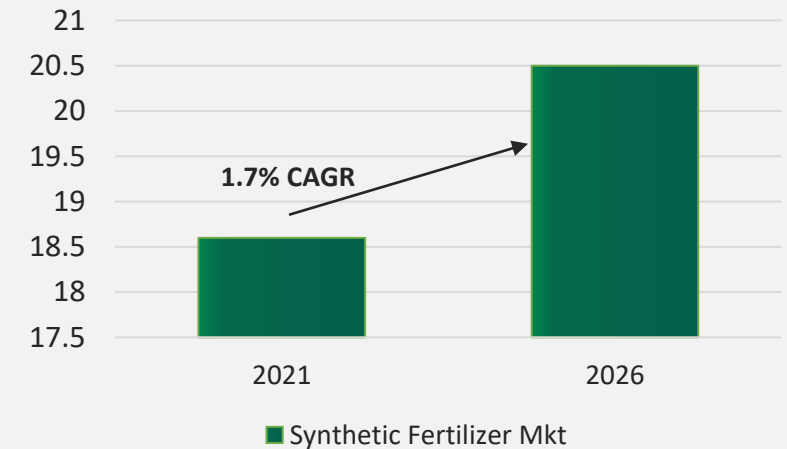
POSITIVE 2H 2022 PHOSPHATE SALES OUTLOOK OF CONFIRMED ORDERS

- Forecasting record 2H/full year with strong demand for phosphate
- Supply chain disruptions and Ukraine conflict are driving demand for fertilizer
- Advantageous pricing position over synthetic fertilizer importers due to logistics and energy costs
- Record commodity prices in 2022 will secure grower funding for 2023 fertilizer inputs
- Expansion of independent agronomists and regenerative manufacturers to drive sales across Nth America for Fertoz
- Finalize collaborations and joint ventures for cross selling and value-added products
- Continue to target 100% year-on-year growth rate over the next 5 years to exceed 300,000 tons by 2026

NORTH AMERICA ORGANIC FERTILIZER MARKET (US\$ billion)



NORTH AMERICA SYNTHETIC FERTILIZER MARKET (US\$ billion)

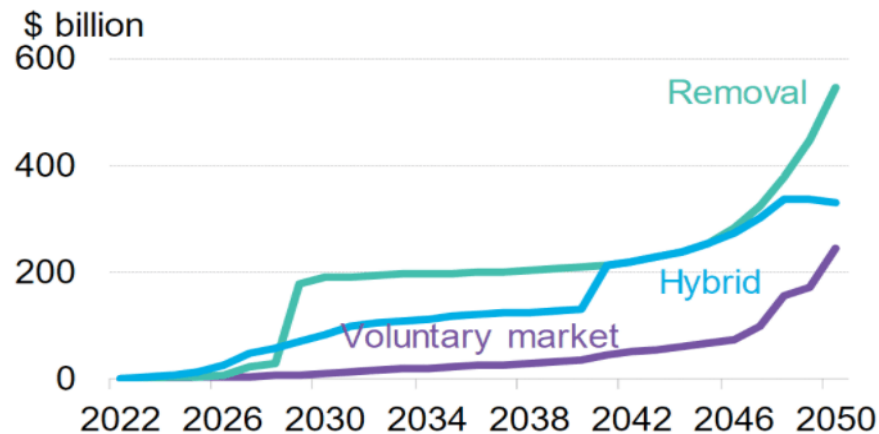


How Carbon Credits will mint the Next Generation of MILLIONAIRES

KATUSA Research

- ▶ Currently the voluntary carbon market is worth \$1.5 billion
 - Generated from 223 million credits
 - Estimated 1.6 billion credits needed today
- ▶ “Today, just 21.5% of emissions are covered by carbon pricing initiatives, setting the stage for significant growth in voluntary carbon markets.” **Source: The World Bank**

VOLUNTARY CARBON MARKET VALUE, BY SCENARIO



Source: BNEF Projections for value of voluntary carbon markets over time. Scenarios are based on intersection of price, supply and demand, and are not necessarily representative of how the market will evolve.

By 2050, carbon offsets market is estimated at **\$245 billion.**

Source: Bloomberg NEF 2021

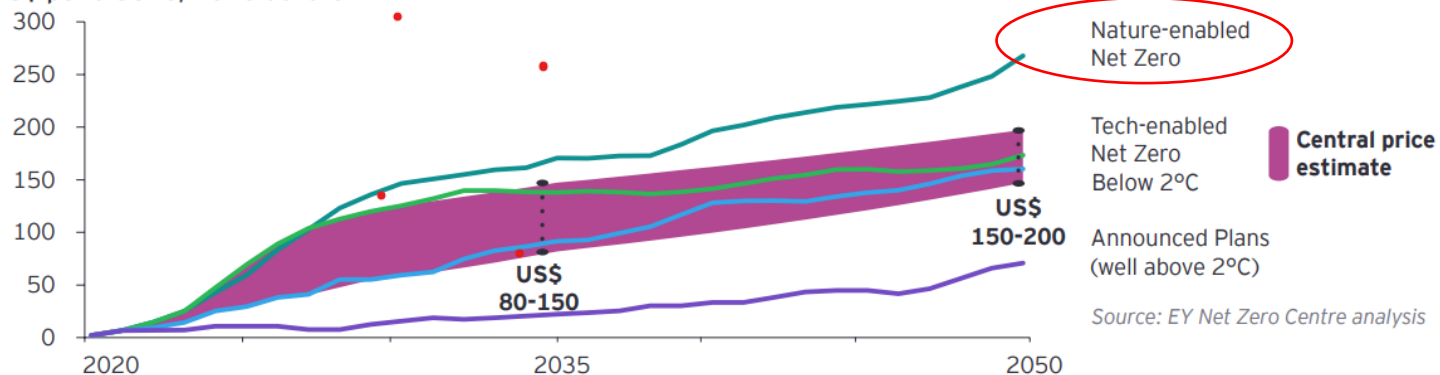
Price of Carbon

Nature Based Credits are expected to represent 1/3rd of the VCM

- ▶ Nature based carbon credits with co-benefits in social, environmental and biodiversity will continue to command a price premium
- ▶ Increasing demand, expectations of quality, and unit supply costs will make carbon credits scarce and expensive

Offset credit price outlook, 2020-2050

US\$ per t-CO₂e; 2020 dollars

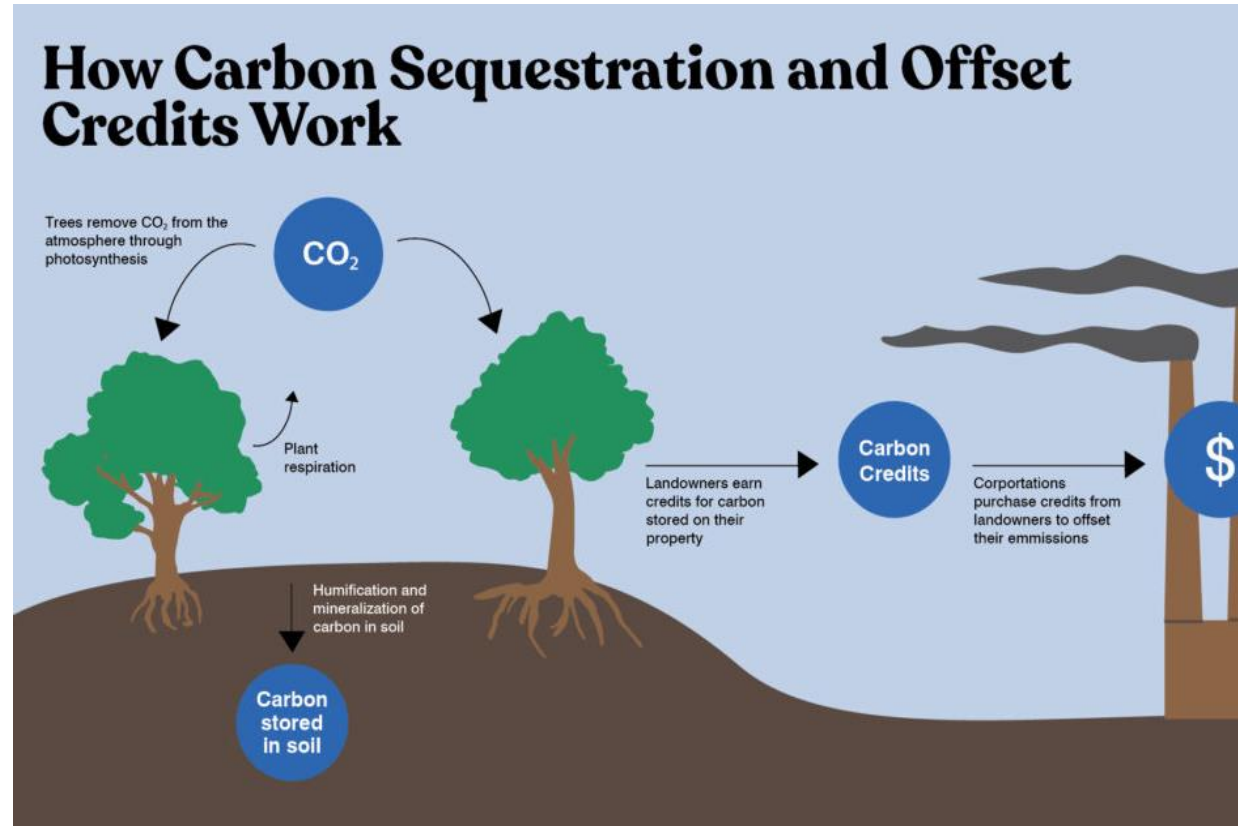


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Prices for carbon could rise to a central estimate of US\$80-\$150 per tonne by 2035 (in real 2020 dollars). In comparison, prices are currently US\$25 per tonne today.

Source: Essential, expensive and evolving: The outlook for carbon credits and offsets. An EY Net Zero Centre report

Fertoz Provides Direct Exposure to the Carbon Market



1. Our fertilizer products (low to carbon neutral) are one of the keys to our competitive advantage in the carbon market and the regenerative Ag emerging trend

2. Approved regenerative ag protocols are now providing Fertoz with a path to collaborating with growers for signed acres for the generation of carbon credits

3. Our focus on “Nature” based carbon credits through reforestation, afforestation and soil sequestration are expected to constitute 1/3rd of all VCM credits by 2050

Fertoz Carbon Division: *A covered planet is a healthy planet*



Fertoz

AGRICULTURAL
BASED SOLUTION



FORESTRY /
REFORESTATION
SOLUTIONS



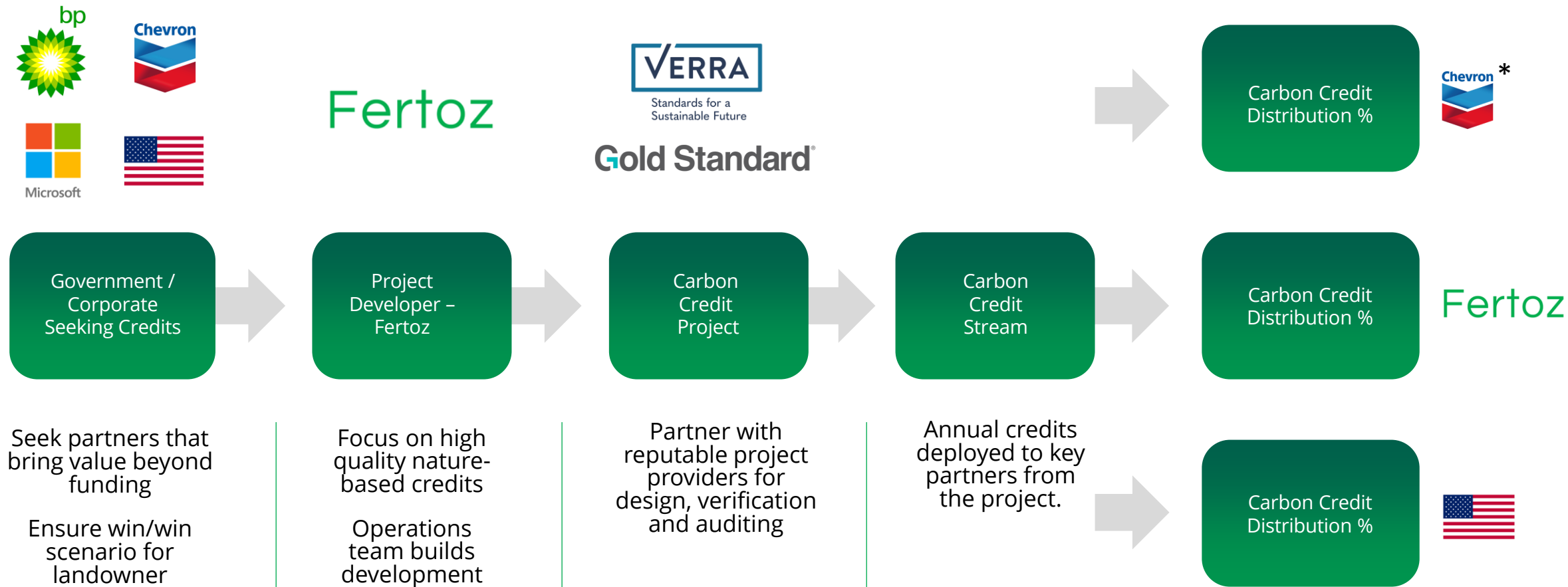
OBJECTIVE – *Signing of 2 million acres in 2022*

- >1 million acres in process of signing now.
- **Fertoz development of protocols:**
 - ✓ Conservation Cropping, No-Till – **Approved**
 - ✓ Nitrous Oxide Emissions Reductions (NERP) – **Approved**
 - Cover Crops to Increase Carbon Sequestration – **Pending**

OBJECTIVE – *Execute first reforestation project in mid 2023*

- ✓ Potential for project to grow to 500,000 ha
- ✓ Currently under NDA for funding with major offtake provider
- ✓ Focused on structure, methodology, politically & financials
- ✓ Must be REAL, VERIFIABLE, QUANTIFIABLE
- ✓ Targeting high CO₂ sequestering environments >25tons/ha

Fertoz Carbon Stream Example



* Example only

Fertoz Outlook – 2H 2022/ 2023

Targeting 100%+ growth in phosphate + fertiliser blend sales year-on-year

Secure additional agronomists & manufactures to expand fertiliser sales

Targeting to secure partner/funding for first reforestation project – 2023

Expand highly qualified team in carbon division

Expand contracted growers under “carbon in soil” protocols, trade carbon credits via Trimble blockchain (multi-year contracts)

Launch joint venture pelleting business across Nth America in 2022

Strong and continued push into reforestation project development/management and carbon in soil initiatives



Fertoz

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