



Presentation to Bell Potter
Small Cap Conference

Unlocking Value

CVC Limited
November 2007





Who is CVC Limited?

- Diversified investment group with \$390m assets under management*
- Medium to long term investment focus
- Activist investment style
- Portfolio includes
 - cornerstone stakes in listed companies
 - general portfolio listed shares
 - private equity
 - property
 - funds management group
 - investment banking activity
- 20 years – long history of returns on equity, over 15%
- Strong networks to source deal flow

*Market cap 16/11/07 plus funds management assets



Overview of 2007 Result

	2005	2006	2007
NPAT	\$23.97m	\$23.31m	\$30.76m
EPS (Diluted)	20.7c	19.0c	23.7c*
DPS	5.0c	6.0c	15.0c
ROA	20.3%	17.1%	21.4%
ROE*	28.0%	20.8%	33.8%
(including unrealised gains)			

*EPS based on weighted average shares on issue in FY07. EPS is 18.0 cents based on issued shares as at November 07.



CVC GROUP OF COMPANIES
CVC Limited
ASX:CVC
Market cap \$320m
Cash at Bank \$75m

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Listed Investments	Private Equity Investments	Direct Property	Funds Management	CVC Capital Markets
9 cornerstone Investments + General portfolio \$270m Total Value	Private Companies \$30m Total Value	5 Projects \$200m End Value	4 Satellite Funds \$90m Assets Under Management	



Listed investments

- \$270m portfolio market value
- Cornerstone stakes in 15 mid, small and micro cap stocks
- 15% hurdle rate – capital growth and income
- Activist style, unlocking value, “hands on” approach to drive growth
- Case studies – **Pro-Pac** Packaging Limited and **Cellnet** Group Limited



Listed investments

- Cornerstone stakes recently acquired:

	<u>MARKET CAP</u>	<u>CVC Holding</u>
Blue Energy Limited	\$132m	20%
Cellnet Group	\$31m	23%
Mercury Mobility	\$31m	26%
Tri-Origin	\$112m	8%
Pro-Pac Packaging	\$56m	25%



Private equity

- \$30m total portfolio
- Acquire substantial stakes in private growth companies, usually ungeared
- Similar to small cap investment strategy
- Actively partner with investees to grow value
- Manage exit process at appropriate point



Direct property

- 5 developments underway with \$200m plus end value
 - Alexandria, Sydney – Commercial/Industrial
 - Geelong – Bulky goods
 - Gordon - Residential
 - Wagga – Bulky goods
 - Shepparton – Bulky goods
- All in JVs with development partners
- Completion of all projects 2008 - 2009



Funds management

- Total assets under management of approximately \$90m
- 4 vehicles:
 - CVC Trinity Property Fund (listed property trust, ASX:CJT)
 - CVC Sustainable Investments Limited (environmental focus)
 - CVC Reef (Renewable Energy Equity Fund)
 - CVC Private Equity Limited
- Expansion initiatives underway for all funds to grow total assets under management



CVC Capital Markets

- Established in July 2007 to maximise profitability from financing and M&A activity
- Initially providing corporate finance services to CVC group investee companies
- Expected to contribute significantly to 2007/2008 profitability
- Investment in boutique fund managers, expansion of existing satellite funds

Completed activities since inception

CLIENT	TASK	TRANSACTION VALUE
Mercury Mobility	De-merger from Cellnet and listing on ASX	\$30m
Blue Energy Ltd	Underwritten placement	\$30m
Pro-Pac Packaging	Acquisition of PB Bottles, placement and	\$15m
Environmental Group	SPP Recapitalisation and acquisitions	\$6m
Cellnet	Under-written non-renounceable rights issue	\$12m
MCM Entertainment Ltd	IPO participation	\$3m



Shareholder value – net asset overview since Feb '07 placement

Placement price \$2.00

Net assets as at November 2007 \$2.05

Dividends 2007

Feb 2007	6 cents
Apr 2007	3 cents
Nov 2007	6 cents

\$0.15

\$2.20

Implied asset growth since February 2007 \$0.20



Valuation overview

NTA 16 November	-	\$2.05
Share price 16 November	-	\$1.72
Discount to NTA	-	16.1%
EPS FY 07*	-	18.0c*
PE FY 07	*	9.5x
EPS FY 08	-	20.4c
PE FY 08	-	8.4x

*FY07 NPAT of \$31m based on shares on issue as at Nov 7 (excludes the impact of unrealised profits on shares)



Unlocking value

- Invest in listed and private growth companies for medium term capital growth and income
- Recycle assets and capital on main balance sheet more frequently
- Grow funds (and assets) under management in external vehicles
- Increase recurring income from funds management and Capital Markets



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