
Data#3 Awarded Symantec Channel Partner of the Year for Asia Pacific



BRISBANE – 8 November, 2004 - Data#3 Limited (ASX:DTL) has been awarded the Symantec Channel Partner of the Year 2004 for Asia Pacific for outstanding achievement. Chosen from a field of 120 premier channel partners across Asia Pacific and Japan, the award recognises Data#3's consistent revenue growth from the provision of information security software. It also acknowledges Data#3's commitment to industry certification and the longstanding partner relationship held with Symantec. Data#3 accepted the award at Symantec's Asia Pacific Channel Partner Conference held recently in Beijing.

Congratulating Data#3 on the award, John Donovan, Symantec senior channel director, APAC region, said, "This award is a mark of formal recognition for our partners' commitment to execution, certification and innovation in working with Symantec across Australia. Over the past 12 months, Data#3 has worked hard to expand its Symantec Enterprise business portfolio and has proven that it really understands the needs of enterprises and is able to help them solve their business problems through effective IT solutions. We are pleased to be able to recognise Data#3 with this award and look forward to future growth together."

"We are thrilled to receive this award from Symantec, the world leader in information security software, which affirms Data#3's position in the top ranks of security solution providers in Australia," commented Laurence Baynham, General Manager, Data#3 Limited.

"Security projects are still the highest priority for IT managers and CIOs in both Government and enterprises of all sizes. We will continue to develop our strong relationship with Symantec as well as expand our security skills and resources. This investment is complementary to Data#3's overall strategy of utilising the highest levels of expertise and service to design, implement and manage our customers technology infrastructure," concluded Baynham.

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About Data#3

Since listing in 1997, Data#3 has evolved from a Queensland oriented IT Solutions Company to one of national significance. In our first year of listing, Data#3 revenues were \$69 million and staff numbered 250. In 2004 revenues were \$176 million and over 400 staff served customers from offices in Brisbane, Sydney, Melbourne, Canberra, Rockhampton and Gladstone.

As an IT Solutions Company, Data#3 seeks to deliver value to its customers from their IT investment by providing expertise in:

- Business solutions delivered through application software,
- The design, implementation and management of reliable technology infrastructure,
- Cost effective procurement of IT hardware and software, and
- Sourcing the right IT people.

Data#3's customers cover a wide range of industries including banking and finance, mining, tourism and leisure, legal, healthcare, manufacturing, distribution, government and utilities and are located throughout Australia and into Asia.

For more information visit www.data3.com.au.

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