

1 December 2009

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Dear Sir/Madam

DEXUS Property Group (ASX: DXS) Sydney Office Tour 2009 presentation

DEXUS Funds Management Limited, as responsible entity for DEXUS Property Group (DXS), provides a copy of the 2009 Sydney Office Tour presentation.

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Yours sincerely



Tanya Cox
Company Secretary

2009

DEXUS Property Group
SYDNEY OFFICE TOUR
1 DECEMBER



DEXUS Funds Management Limited
ABN 24 060 920 783
Australian Financial Services Licence Holder

DEXUS
PROPERTY GROUP

Welcome

Victor Hoog Antink
Chief Executive Officer

1 December 2009



DEXUS
PROPERTY GROUP

About DEXUS



DEXUS.
Redefining the property skyline.

DEXUS is one of the largest diversified property groups in Australia, with over A\$13.5 billion of properties under management.

DEXUS
PROPERTY GROUP

Delivering on strategy

OUR VISION

OWN

WORLD-CLASS QUALITY PORTFOLIO
STRATEGIC LOCATIONS IN AUSTRALIA AND SELECT MARKETS
MARKET LEADER IN OFFICE AND INDUSTRIAL

MANAGE

FULLY INTEGRATED PROPERTY MANAGEMENT MODEL
DELIVERING SERVICE EXCELLENCE TO OUR TENANTS AND INVESTORS
MAXIMISING RETURNS

DEVELOP

SELECTIVE DEVELOPMENTS, CREATING VALUE
SUSTAINABLE DESIGN
HIGH QUALITY WORKSPACES

**Australia's leading owner, manager,
developer of superior quality office and
industrial properties**

- No. 1 in office and No.3 in industrial in Australia
 - Quality portfolio delivering strong results
 - Progressed selected non-core asset sales
 - Repositioning international portfolio
-
- Property management model integration
 - Completed in office portfolio
 - Underway in Australian industrial portfolio
 - Recognised leadership position in Corporate Responsibility & Sustainability
-
- Creating the next generation of quality office and industrial workspaces
 - 6 Star office developments: 1 Bligh Street and 123 Albert Street
 - Quality industrial development pipeline: Laverton and Greystanes

Agenda

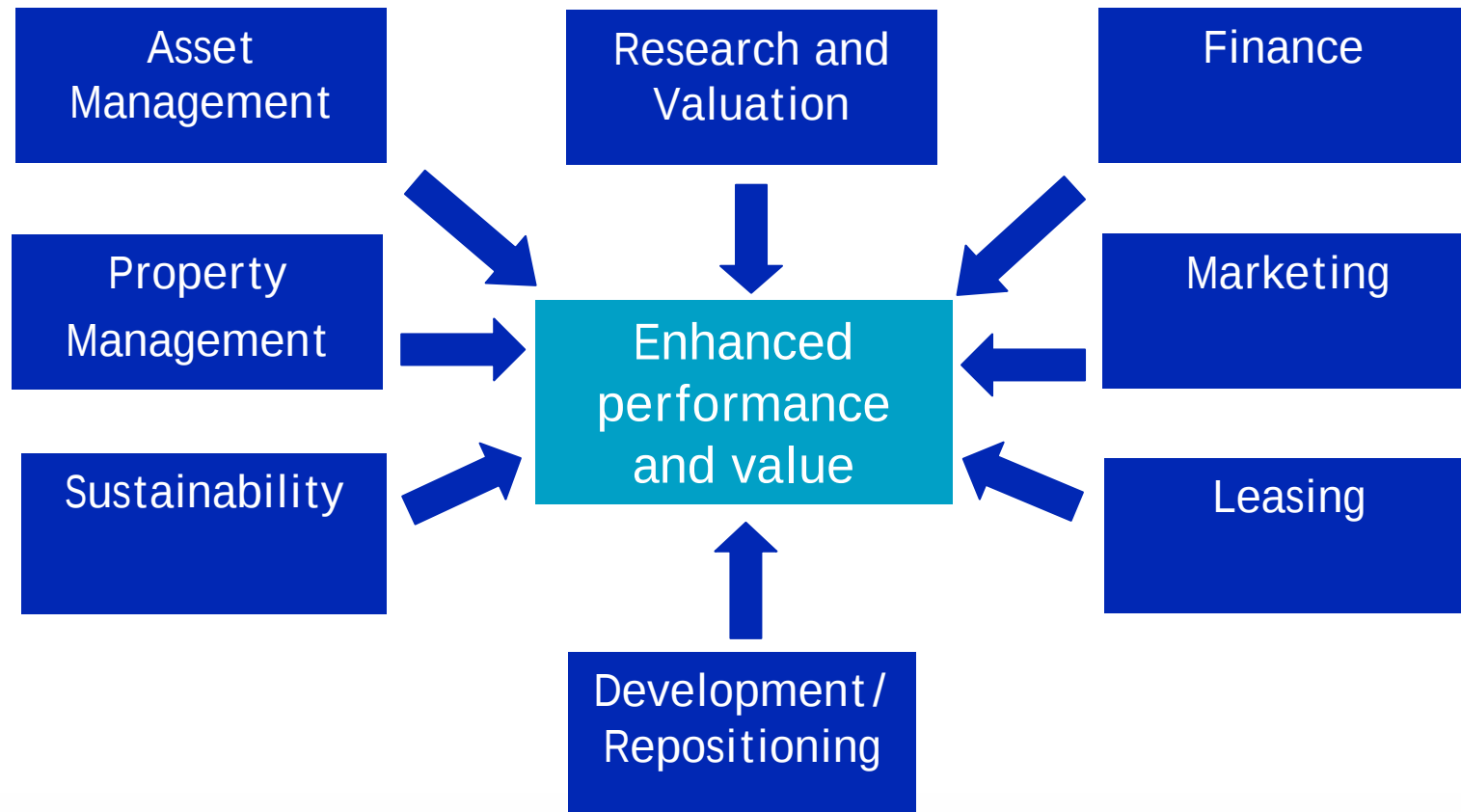
- Overview of DEXUS Office sector
Louise Martin
- The market
Peter Studley
- Portfolio performance – September quarter
Louise Martin
- The leasing market
John Swadling
- Development
Tony Gulliver
- Questions
- Tour of Western Corridor, North Sydney, Chatswood
Chris Fisher
Brett Sims

DEXUS Office Sector

Louise Martin



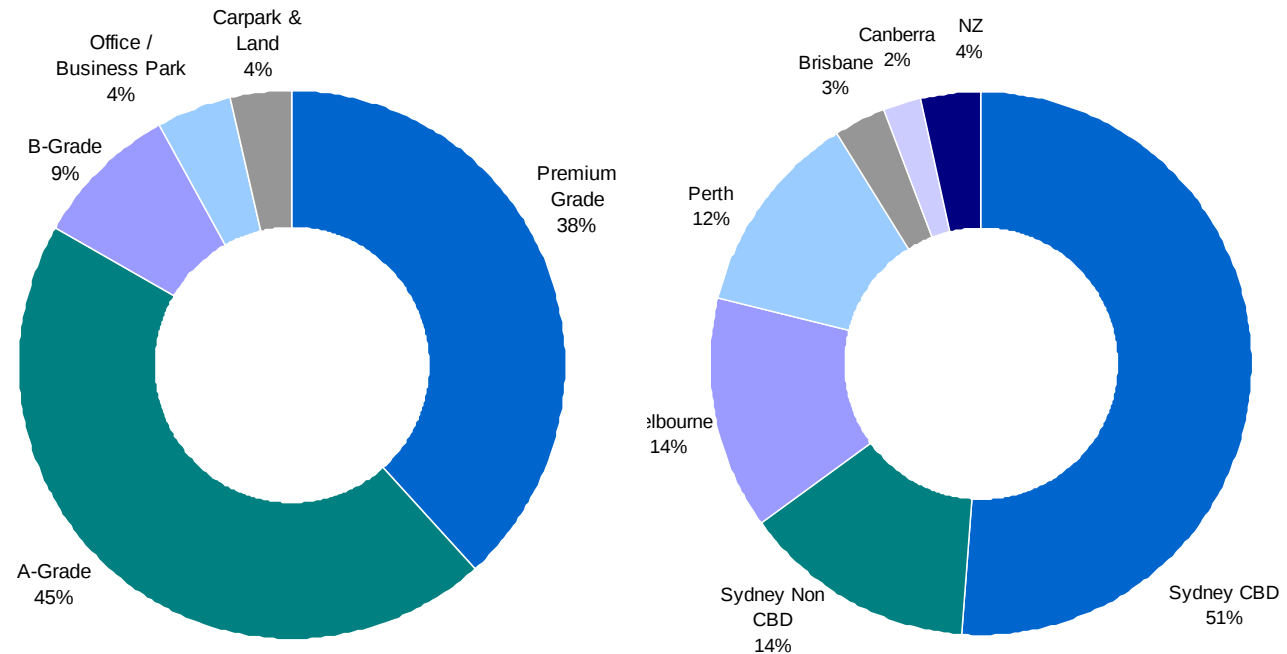
Integrated office model



DEXUS office sector – our business

- Investing in prime office properties, business parks and car parks
- DXS, DWPF, STC, AXA
- 46 assets¹
- \$6.0bn value²
- 810 tenants
- 860,000 sqm²

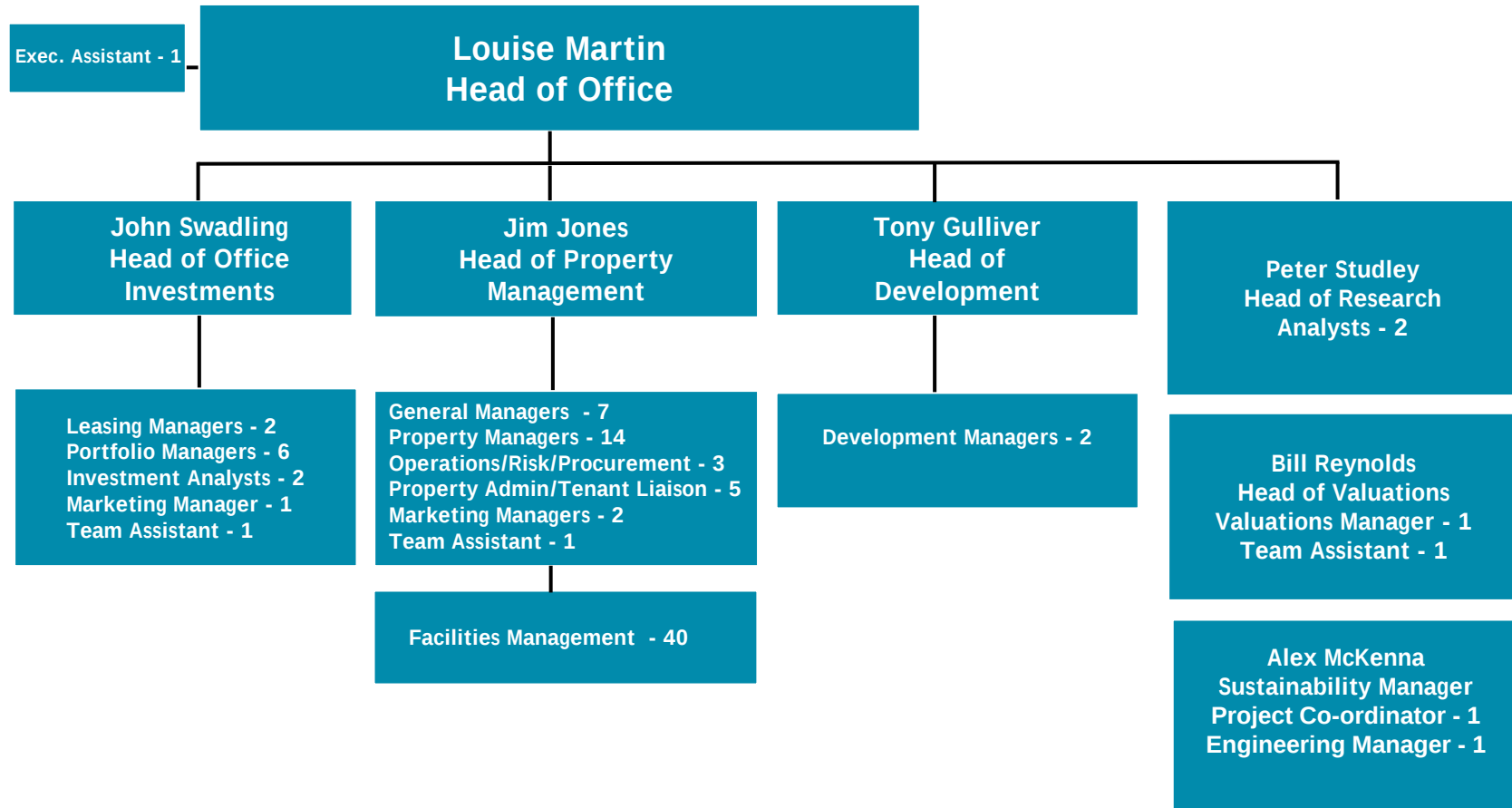
Asset Diversification



1. Excludes 509 St Kilda & 343 George. Complexes (1 asset): ASQ, GPT, Kent St, Flinders Gate, Southgate, Gateway

2. At ownership

Structure



The Market

Peter Studley



Investment climate now less uncertain

Economic growth forecasts

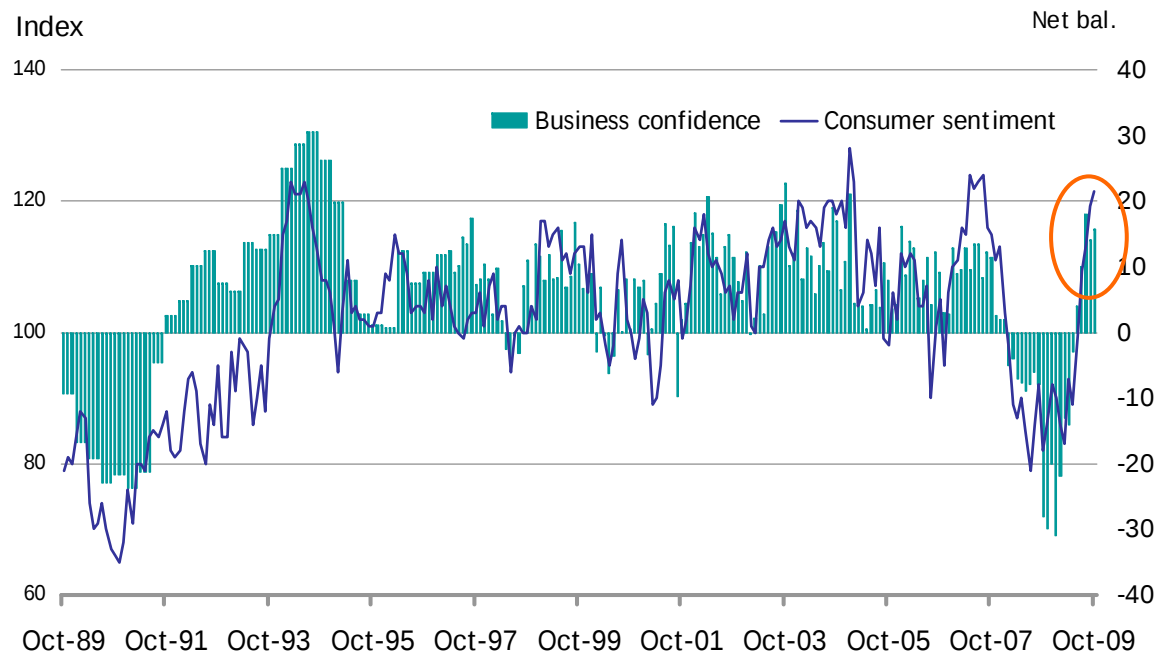


- Many global leading indicators have turned
- Economists getting more optimistic about 2010
- Credit conditions tight but slowly improving
- Weak prognosis for US Japan & Western Europe
- Caution still warranted as stimulus washes through

Source: Deutsche Bank Sept 2009 forecasts to end year

Confidence back

Back to pre-GFC levels

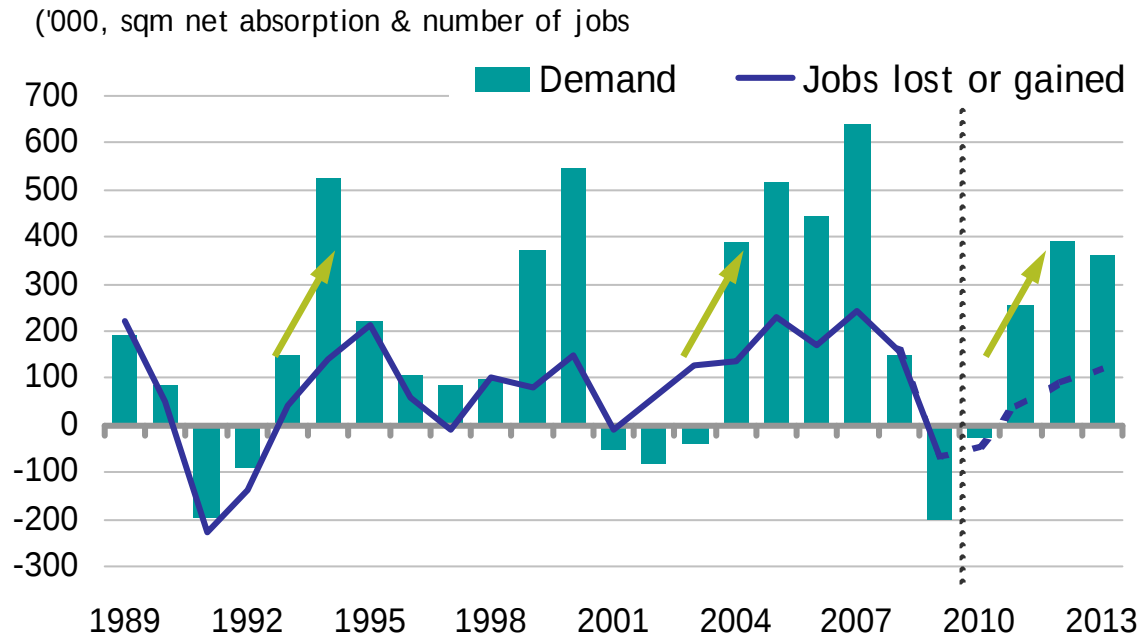


- Sharp lift in confidence
- Part stimulus effect...
- ...but also well-founded based on house prices, stock market, and modest unemployment levels

Source: Westpac Melbourne, NAB, DEXUS Research

Australian CBD office demand

National net demand & employment growth



2010 - 2013:

- GDP growth up
- Business investment up (from low base)
- Employment up
- Global growth up

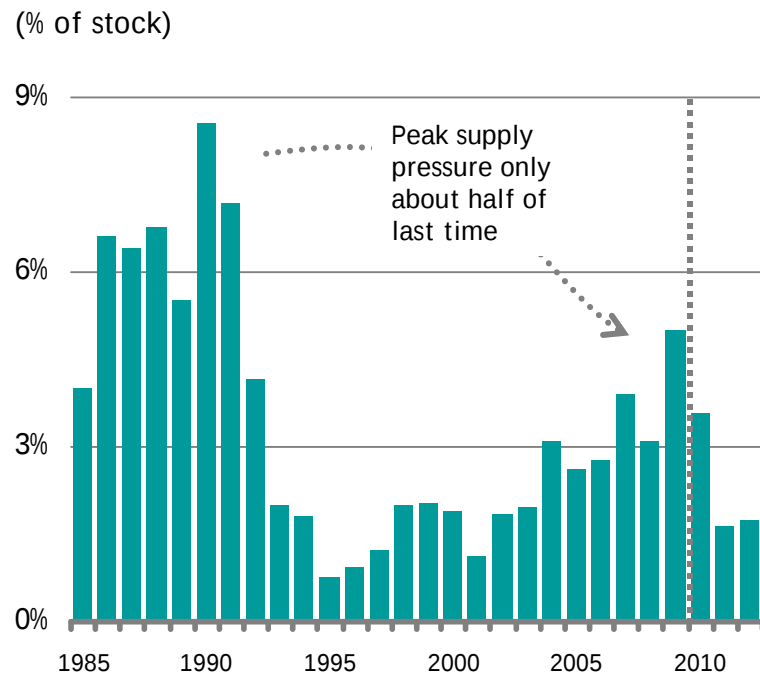
Limited by:

- Ongoing cost control
- Tight credit for expansion
- Multinationals

Source: Jones Lang LaSalle, DEXUS Forecasts

Supply pressure mild in major markets

National completions



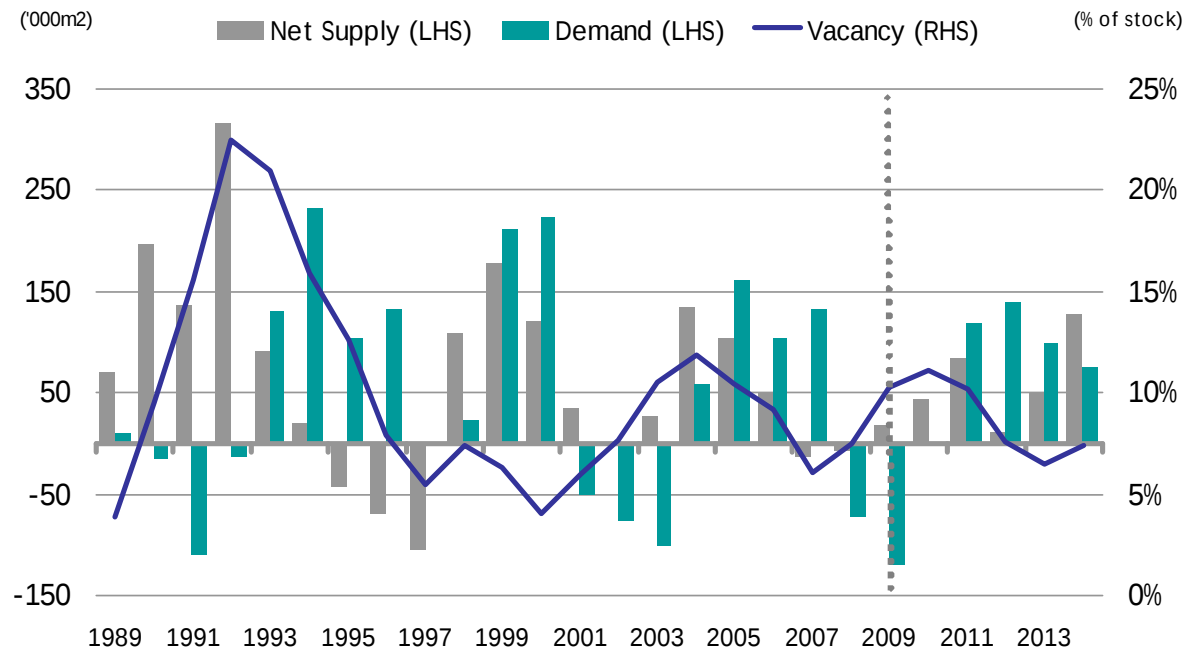
Supply pressure points as at Sept 2009

	Under construction (% stock)	Vacancy rate
Sydney CBD	4.5%	8.5%
Nth Sydney	3.4%	11.4%
Macquarie Park	2.2%	13.8%
Melbourne CBD	3.5%	6.6%
Brisbane	8.5%	8.3%
Perth	15.4%	8.3%
Canberra	11.4%	7.8%

Source: Jones Lang LaSalle, DEXUS forecasts

Sydney office market - outlook

Supply, demand & vacancy

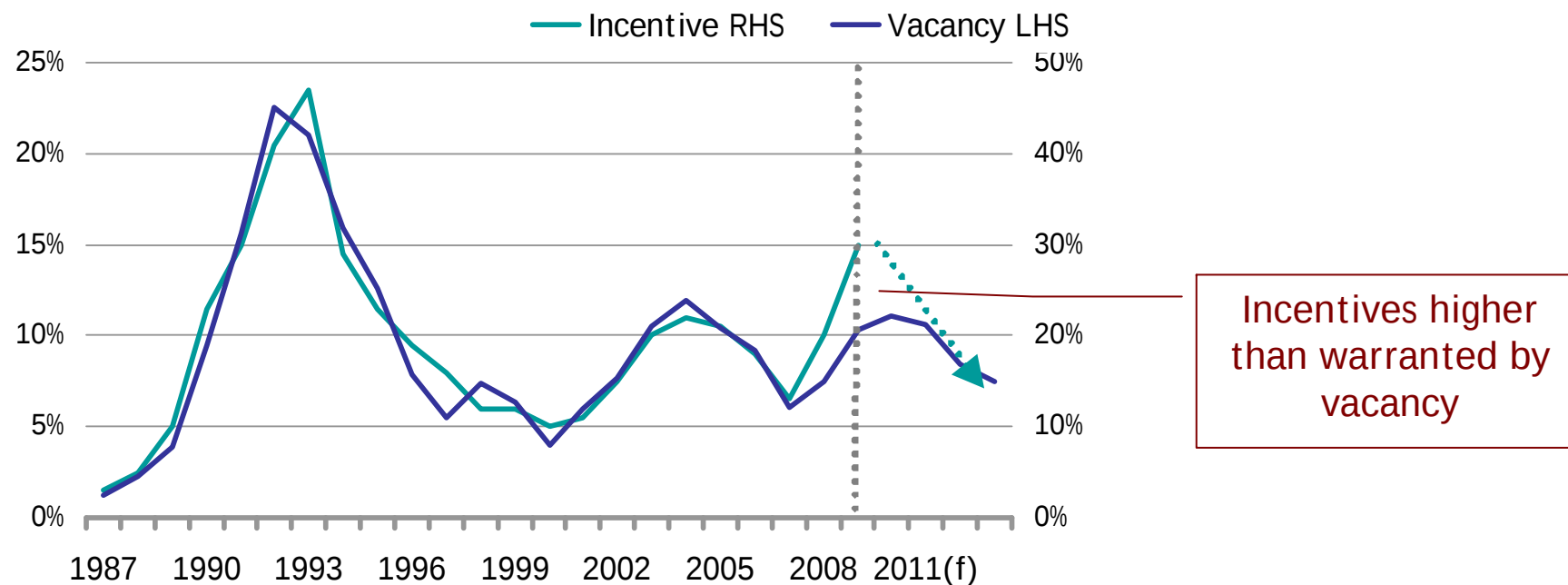


- Demand increasing, slowly at first
- Low supply 2010-2013 (1 Bligh St, 420 George St, 163 Castlereagh St)
- Vacancy peaking around 11% in 2010, declining 2011
- Low vacancy rates by 2012

Source: Jones Lang LaSalle, DEXUS forecast

Why & when incentives will tighten

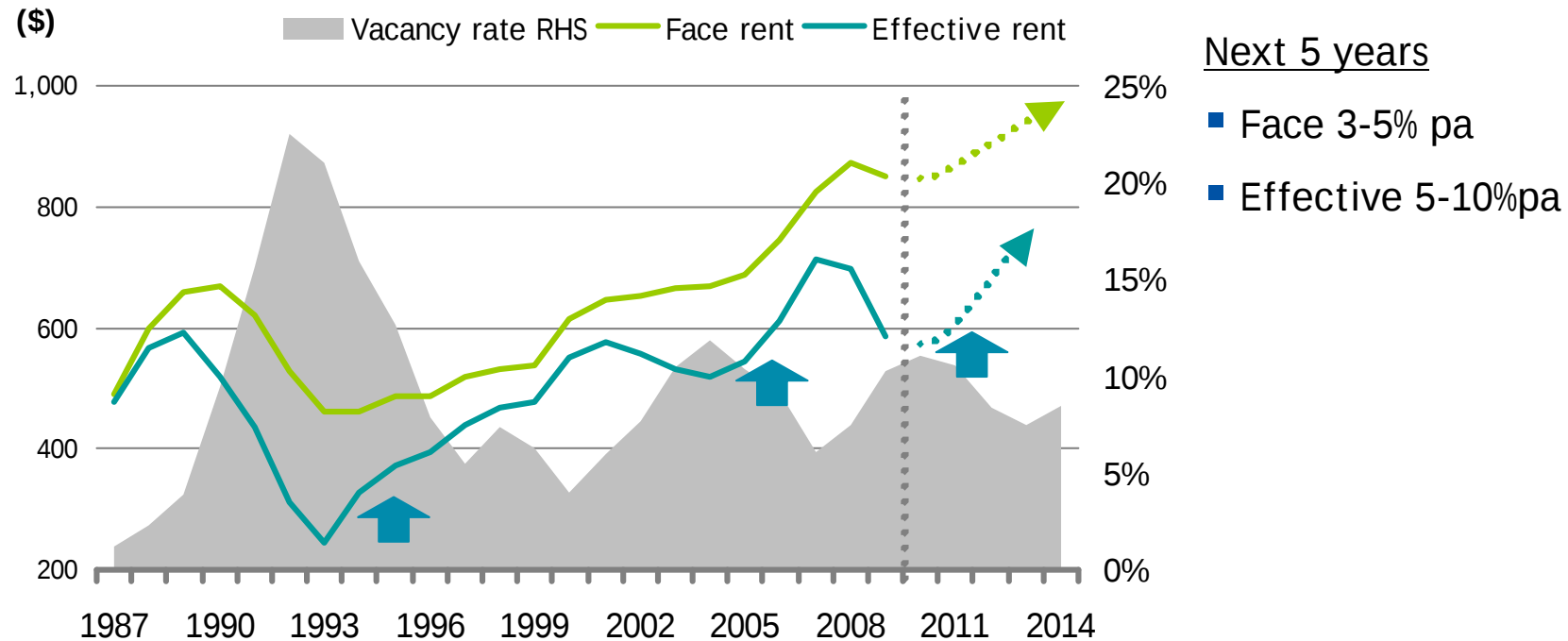
Sydney CBD, vacancy rate & incentive



Source: Jones Lang LaSalle, DEXUS Q309 forecast

Peaks in vacancy are followed by strong growth

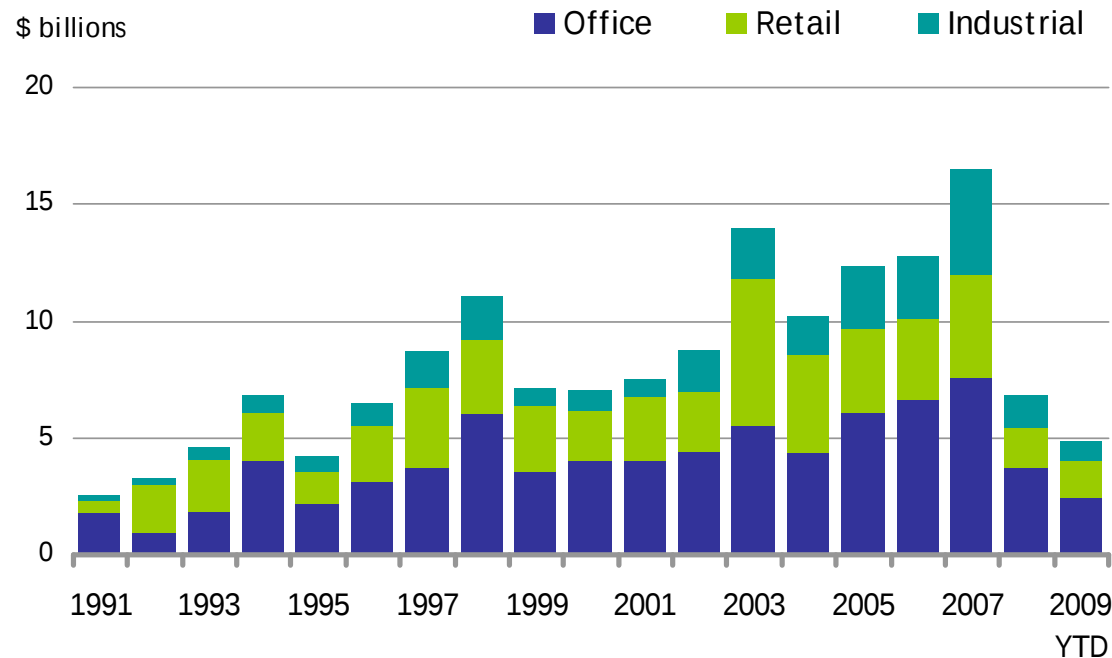
Gross effective & face rents vs vacancy rate (Sydney CBD)



Source: Jones Lang LaSalle, DEXUS Research

Transaction activity

National sales >\$5m

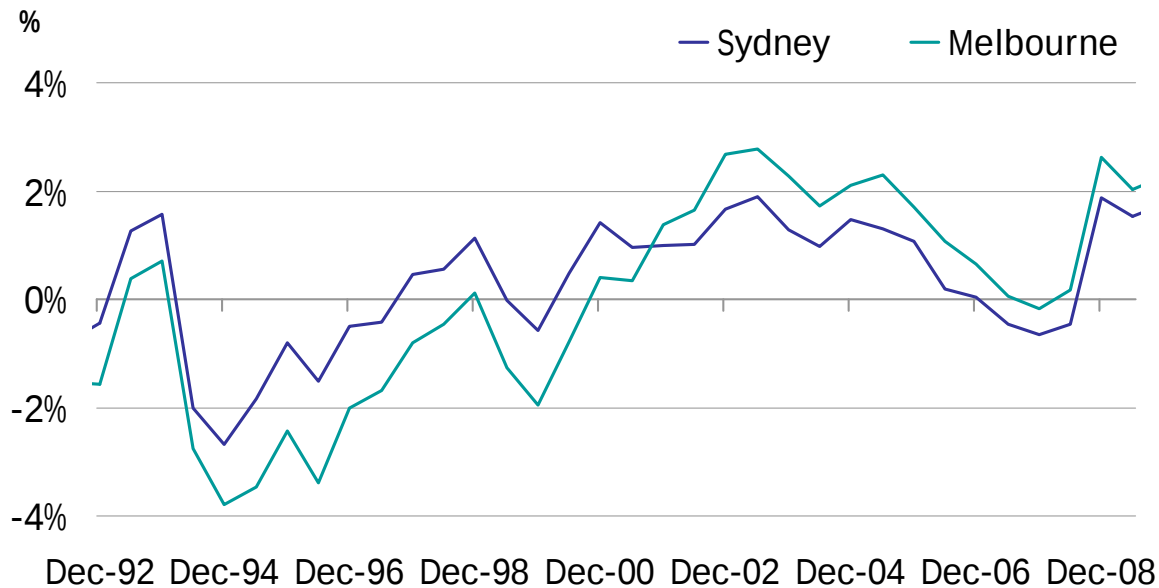


- Volumes less than half pre-GFC levels
- Privates & foreign
- Mainly smaller transactions <\$50m
- Signs of some larger transactions occurring
- Cost of capital a major constraint

Source: DEXUS Research, Jones Lang LaSalle as at Sep 2009

Office values

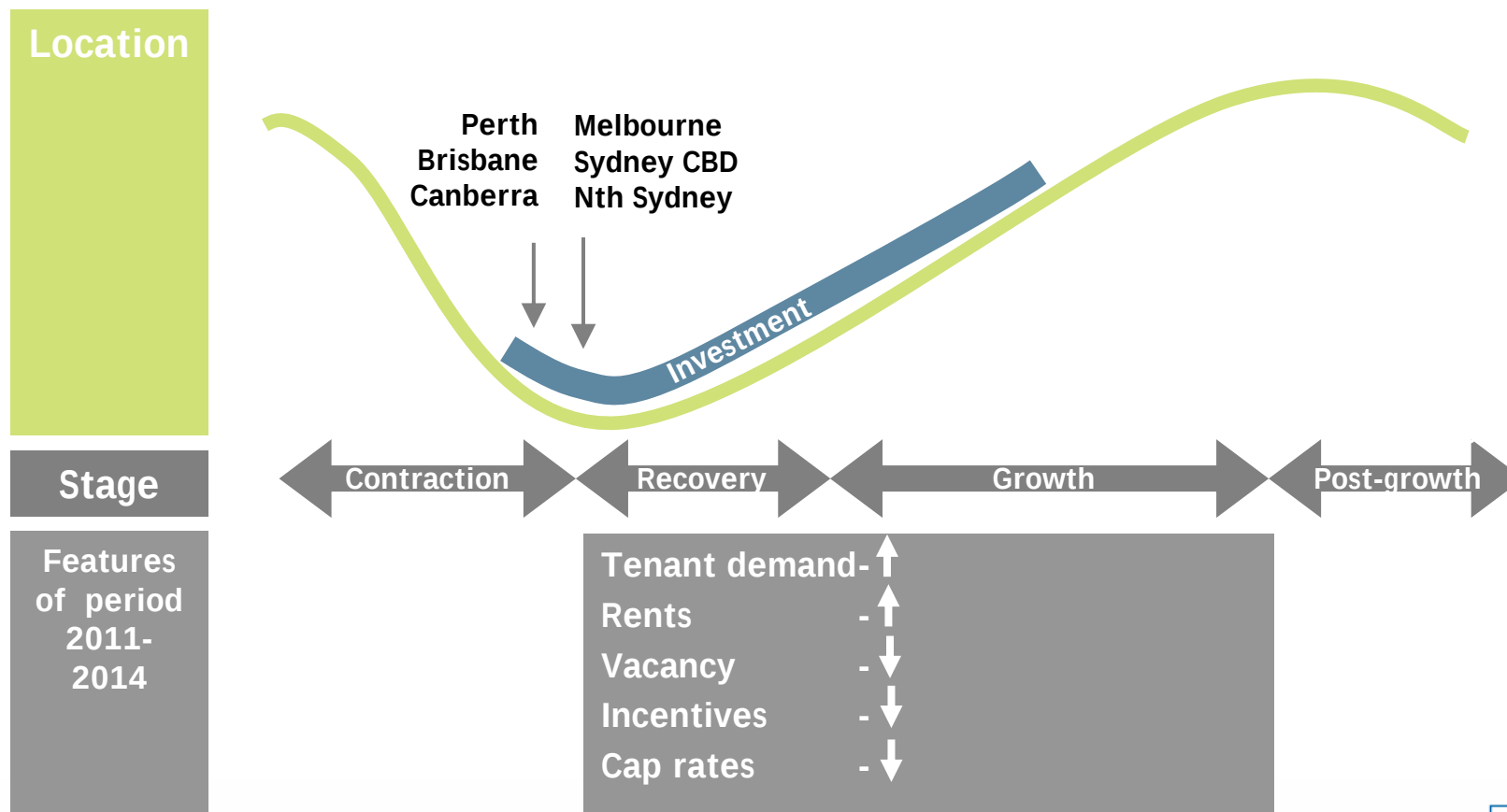
Prime office yield spreads over bonds



- Values have fallen by between 21% (Melbourne) and 37% (Brisbane)
- Situation expected to improve in 2010 due to:
 - Positive yield spreads
 - Improving credit markets
 - Higher growth expectations
 - Greater buyer competition

Source: DEXUS Research, IRESS, IPD, Jones Lang LaSalle

Office cycle close to bottom



Source: DEXUS Research

Portfolio Performance - September Quarter

Louise Martin



Stable performance

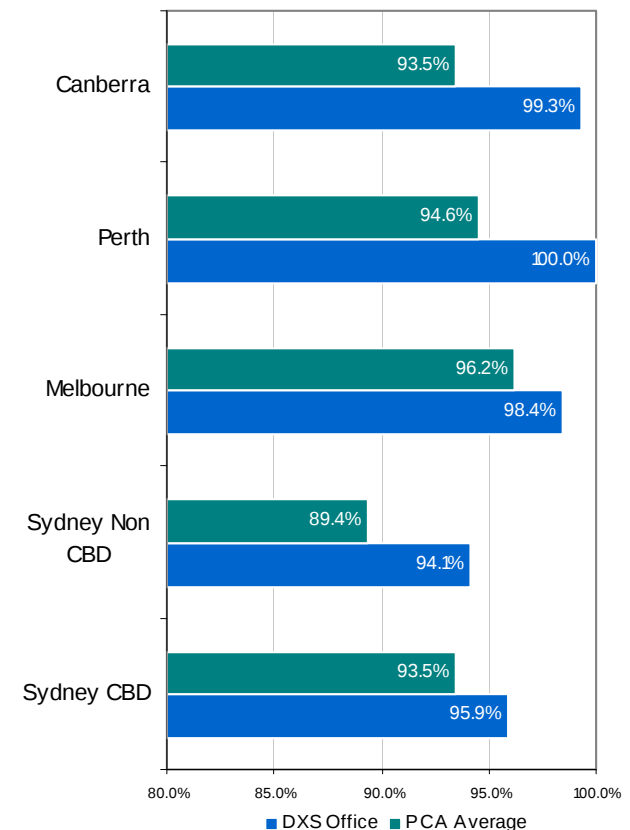
	Jun 30 2009	Sept 30 2009
Occupancy	97.6%	96.5%
WALE (income)	5.4	5.4
WALE (area)	4.8	4.8
Expiries (FY10 by income)	10%	5%
Leasing Activity ¹ (excluding dev)	103 transactions 36,500 area 6.6 % rental growth 7.2% average incentive	34 transactions 18,061 sqm 11.5% rental growth on passing 17.8% average incentive
Retention on expiries	75%	64%

1. As at 30 November, terms had been agreed on 55 transactions over 37,507 sqm with 8.7% rental growth on passing and a 23.5% average incentive.

Occupancy above average

- Occupancy rates above PCA average in all Australian markets¹
- 16 of 26 assets with occupancy greater than 98% (13 fully occupied)
- Occupancy to Sept 09 fell 1.1% to 96.5%², primarily due to a few key tenancies:
 - Relocation due to government decision - Police (130 George St and 45 Clarence St), Alzheimer's Association (40 Talavera Rd)
 - Relocation due to corporate consolidation – CBA at 44 Market St

DXS Occupancy - Australian Office Sep 09



1. PCA Australian Office Market Report Jul 09.
2. This reflects 18,760 sqm of vacancy at ownership level

Weighted average lease expiry - smooth profile

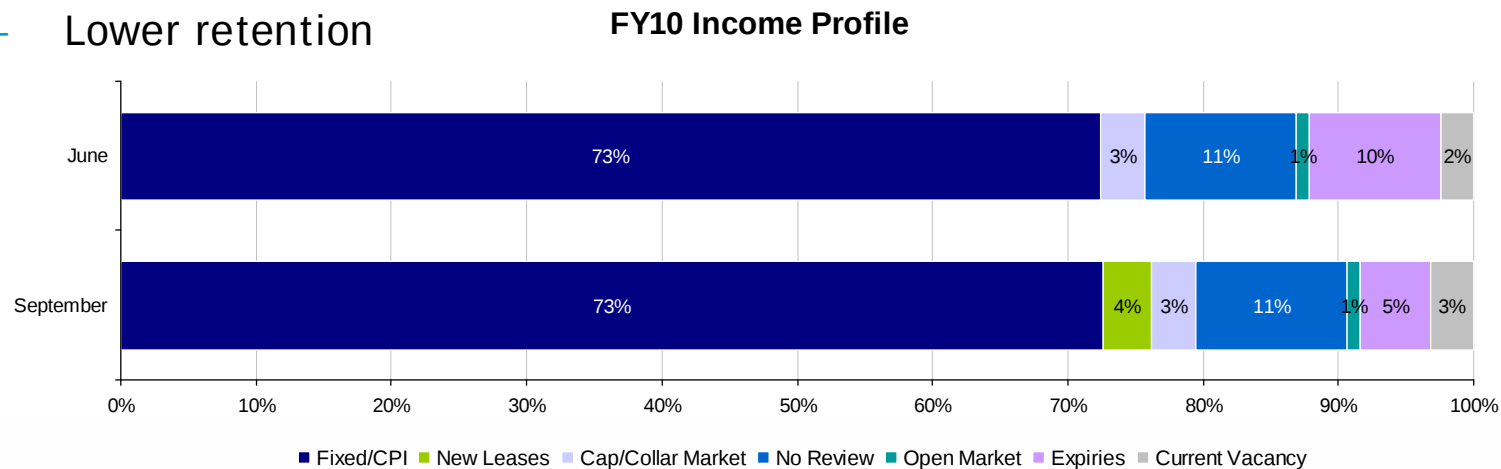
- WALE as at 30 September 2009 is 5.4 years by income and 4.8 years by area. This is unchanged from 30 June 2009
- Expiry profile is quite smooth with no large spikes over the next 7 years

Lease Expiry Profile 30 September 2009



Secure office income

- FY10 Expiries reduced from 10% to 5%
- Positive rental growth in leasing and structured leases to Sept 09
 - 91% of leases locked away
 - Average increase on fixed or CPI leases is 4.0%
 - Average increase on new leases and renewals is 11.5%
- Offsetting this has been:
 - Long term vacancy
 - Extended let up periods
 - Lower retention



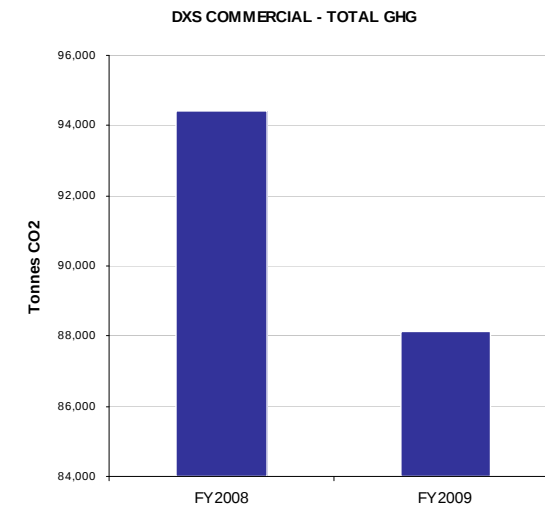
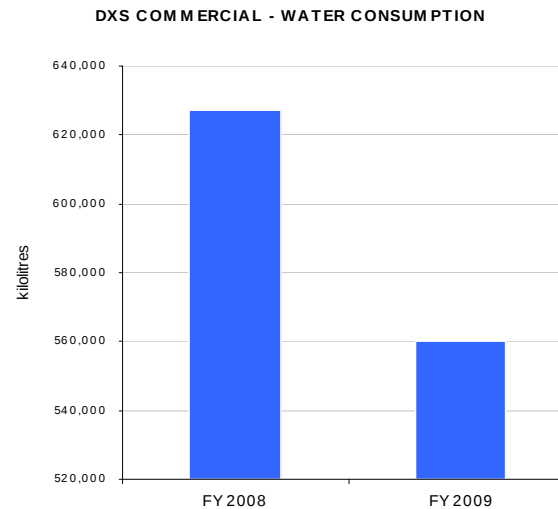
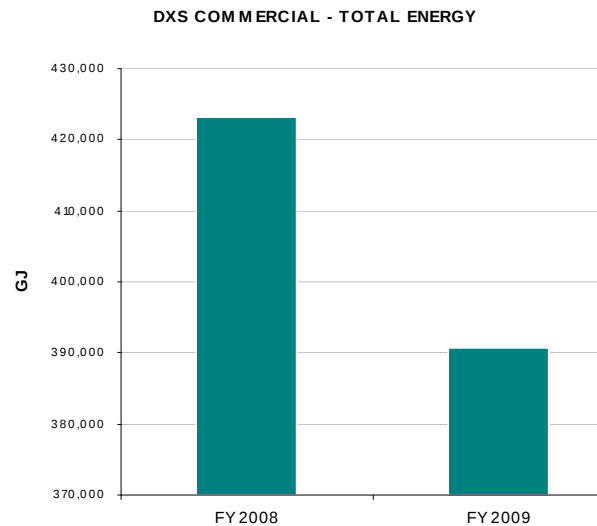
Valuations

- Portfolio last valued at 30 June 2009
- Including developments, DXS office valued at \$4.0bn, down from \$4.6bn as at 30 June 2008
- Weighted average cap rate as at June 2009 is 7.7%
- 0.25% Movement in cap rate equals 3.5% of value
- Cap rates appear to be stabilising. Value influenced by underlying drivers in certain assets (letup times, incentives etc) being less favourable.



Sustainability

- Progress for the year to June 2009
 - Energy consumption down 8%
 - Greenhouse Gas emissions down 7%
 - Water usage down 11%
- NABERS rating completed – average 3 Star portfolio: current market best practice



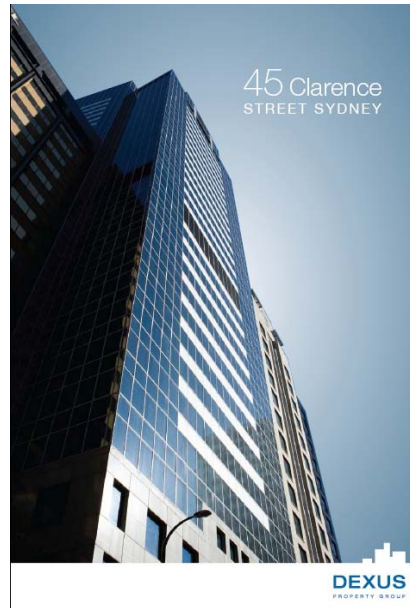
The Leasing Market

John Swadling



Active leasing approach

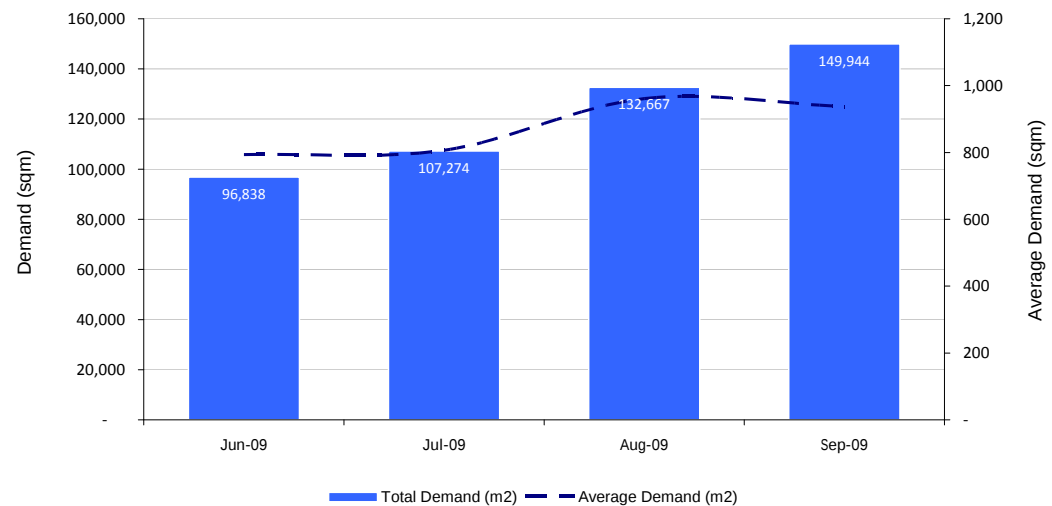
- Appointed agents on all vacancies
- Fortnightly minuted meetings to review all enquiry, issue proposals and negotiate leases
- All CBD demand tracked, collated and analysed
- External agencies reviewed monthly



Demand increasing

- The number of enquiries for Sydney CBD office properties is up 15% since June 09, from 122 to 160 enquiries
- Total demand (sqm) for enquiries increased from 96,000 to 150,000 between June and Sept 09
- While enquiry is increasing there is still lag effect in flow through to deals

DXS Office - Demand Tracker



Sublease is decreasing

- CBRE Sydney CBD sublease barometer (Sep 09) shows total sublease space at 86,690 sqm (1.5-2% of stock)
- Marketed sublease space in DXS portfolio as at September 09 was approx 10,400 sqm or 1.9% of NLA. Has fallen in recent months from 13,300 sqm

Lease activity gaining momentum

- 18,061¹ sqm leased over 34 deals in the September quarter, major leases include:
 - 383 Kent St, Sydney – 3,154 m² to InterSystems for 10 years
 - Governor Macquarie Tower, Sydney – 2,468.9 m² to Piper Alderman for 8 years
 - The Zenith, Chatswood – 1,081.3 m² to GP Information for 5 years
- Terms have been agreed on a further 19,000 square metres
- 5 Heads of Agreement over 383 Kent Street, 45 Clarence Street, The Zenith and 11 Talavera Road
- Avg rent increase for FY10 likely between 5 – 10%
- Average incentive for FY10 likely to be in the low 20%

1. At ownership. 24,735 sqm at 100%.

Proactive leasing focus

- Agreeing price for tenant make goods
- Incorporating into Lessor's upgrades of T5 lights, carpets, ceiling tiles etc.
- Undertaking speculative fit outs where needed
- Reviewing agency performance
- Actively engaged with all FY10 and FY11 expires

Action on current vacancy

Asset	Area (sqm)	Status
44 Market Street, Sydney	4,153	Refurbishment underway – Levels 7, 8, 10 available for fitout Q1, 2010
The Zenith, Chatswood	3,371	Terms agreed on 2,000sqm. Balance – Levels 1 & 8 available and under negotiation.
130 George Street, Parramatta	2,968	Refurbishment underway, completion by 15 Jan (floors 1 & 9). Negotiating on one floor.
45 Clarence Street, Sydney	2,493	Terms agreed.
Southgate IBM Tower, Southbank	1,305	Marketing underway of Level 18 (fully refurbished)

Action on FY10 expiries

Asset	Area (sqm)	Status
Southgate, IBM Tower, Southbank	4,398	Levels 1, 2 & 3 now available and being refurbished for Q1, 2010.
40-50 Talavera Road, Macquarie Park	2,503	Floors to be fully refurbished and in dialogue with potential tenant.
383 Kent Street, Sydney	3,399	Terms Agreed
30 The Bond, Sydney	2,011	Level 1, whole fully fitted out floor
11 Talavera Road, Macquarie Park	3,500	Marketing Underway

Development leasing – enquiries ↑

123 Albert Street, Brisbane – 6 Star Green Star, 5 Star NABERS

- 68% leased (RIO Tinto)
- Available Levels 4 – 12 (13,500 sqm) – 32%
- 1,500 sqm floor plates
- Agents well underway with all marketing collateral
- Leasing proposals issued and negotiations underway
- Diverse range of tenants eg. Legal, Accounting, Government & Finance
- No competing product 9 months either side of PC

1 Bligh Street, Sydney – 6 Star Green Star, 5 Star NABERS

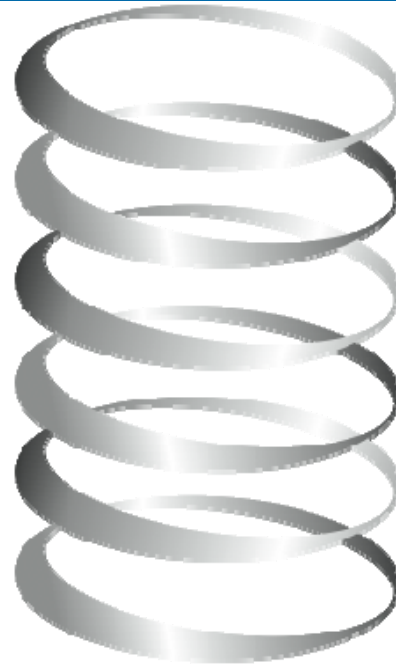
- 55% leased (Clayton Utz)
- Levels 18 – 28 available for lease (17,400sqm) – 45%
- Typical floor plate – 1,630 sqm
- All premium multi-floor target tenants identified with marketing well underway
- Marketing to single floor users begins Q1 2010

Development Tony Gulliver



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1 Bligh St

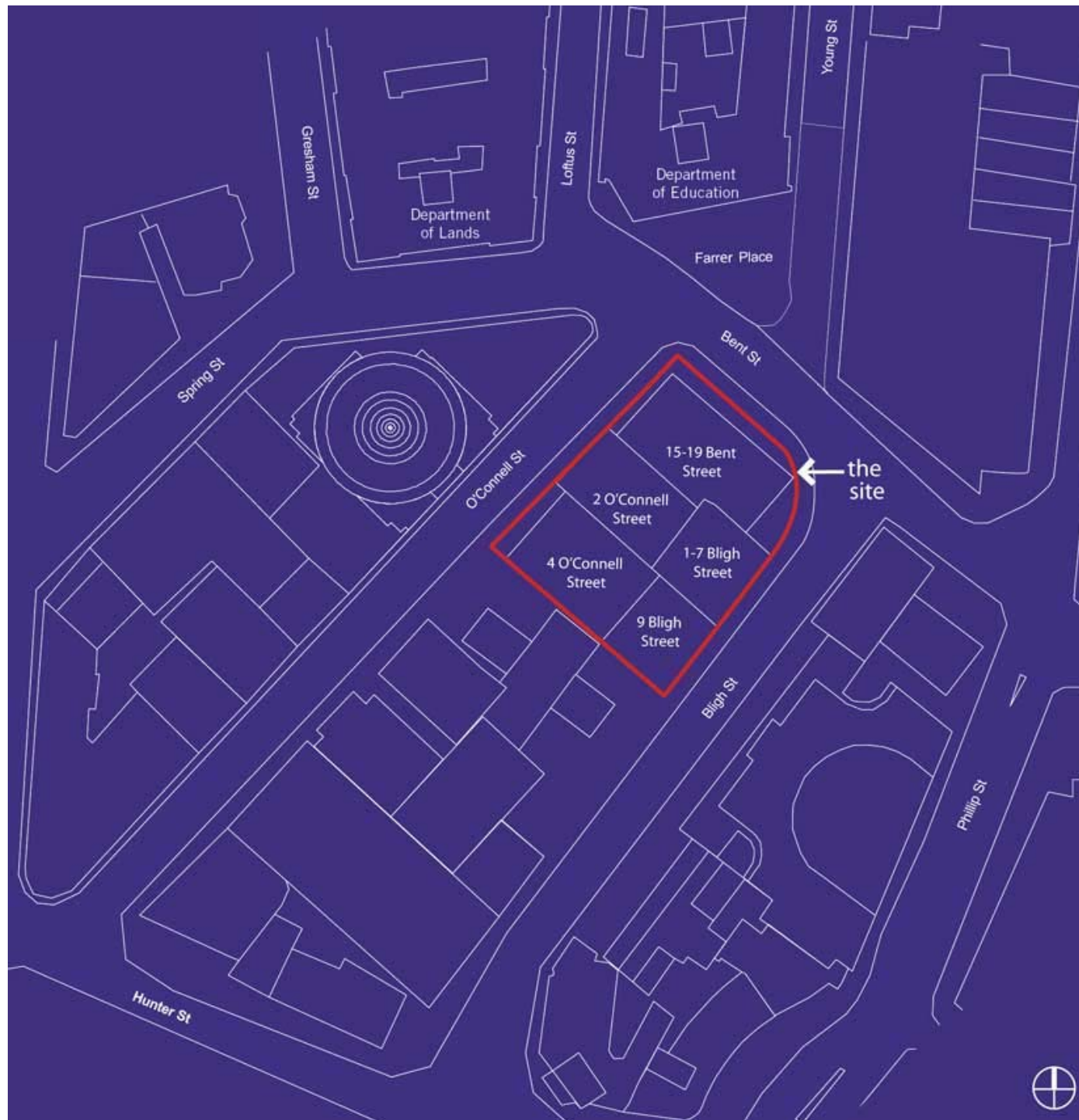


1 BLIGH
S Y D N E Y







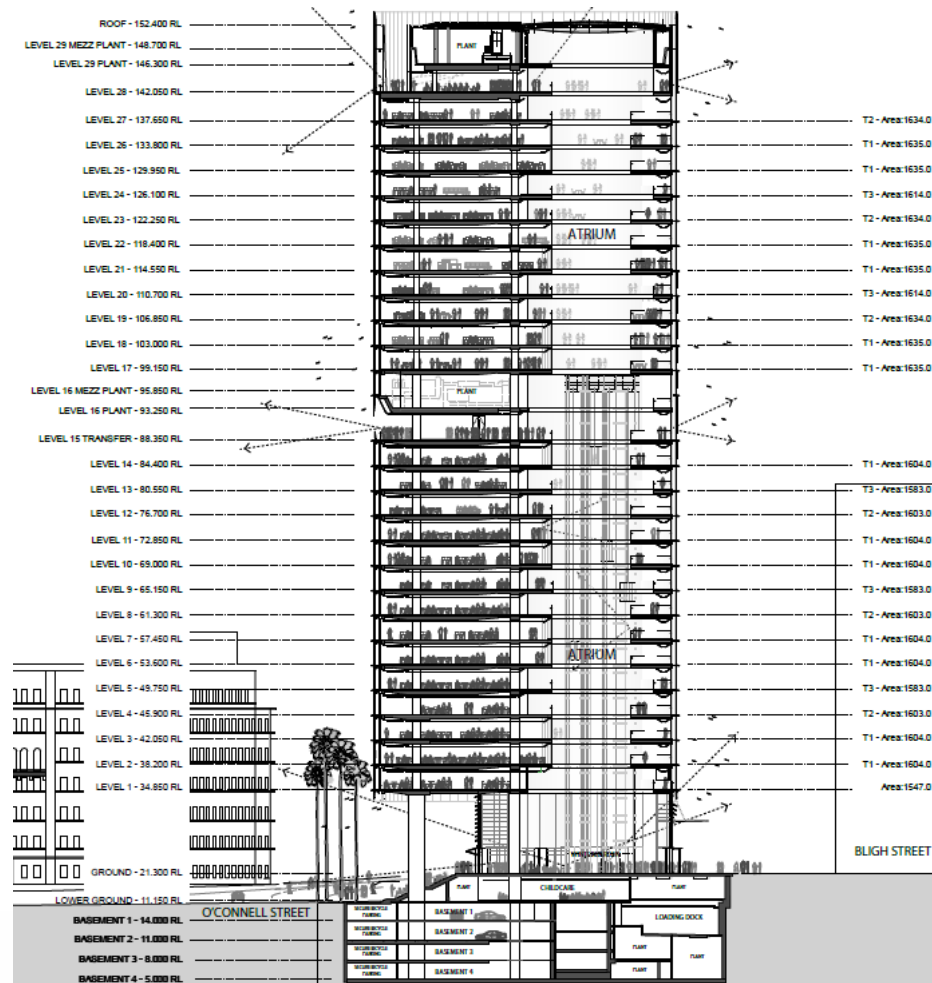




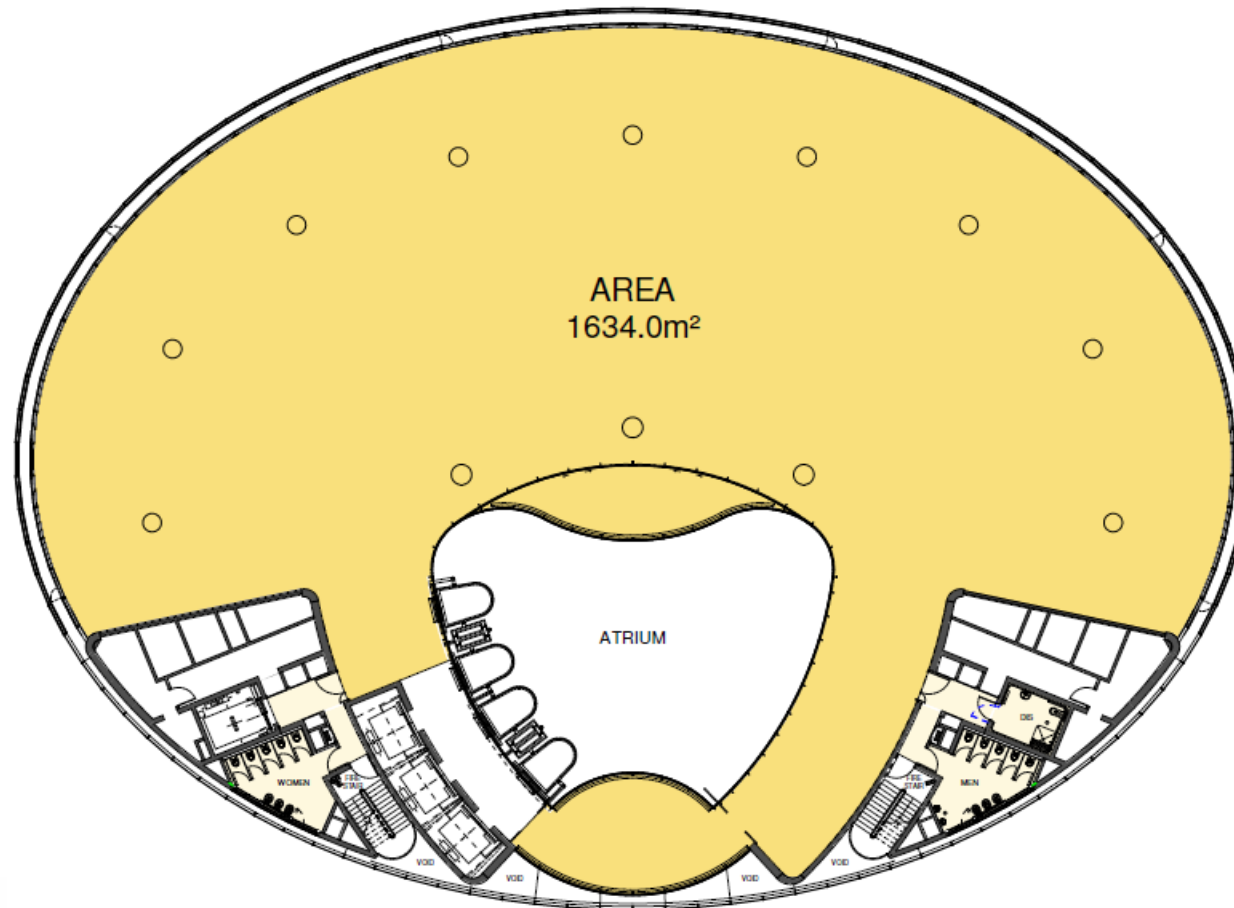




Section through the building



Typical high rise







Double skin facade details



1 3D View Detail - Double Skin Facade (Blinds Down)



2 3D View Detail - Double Skin Facade (Blinds Up)



3 3D View Detail - Typical Facade Profile



Key feasibility criteria - summary

- Entire low-rise pre-committed: 55% of total net lettable area
- Average low rise rent achieved: approx \$1000 / m2 net face
- High rise area 18,800 m2: to be leased by mid 2011
- Estimated yield on total cost: 7.1 %
- DXS 33.3% of total cost: \$210 million



ALBERT STREET

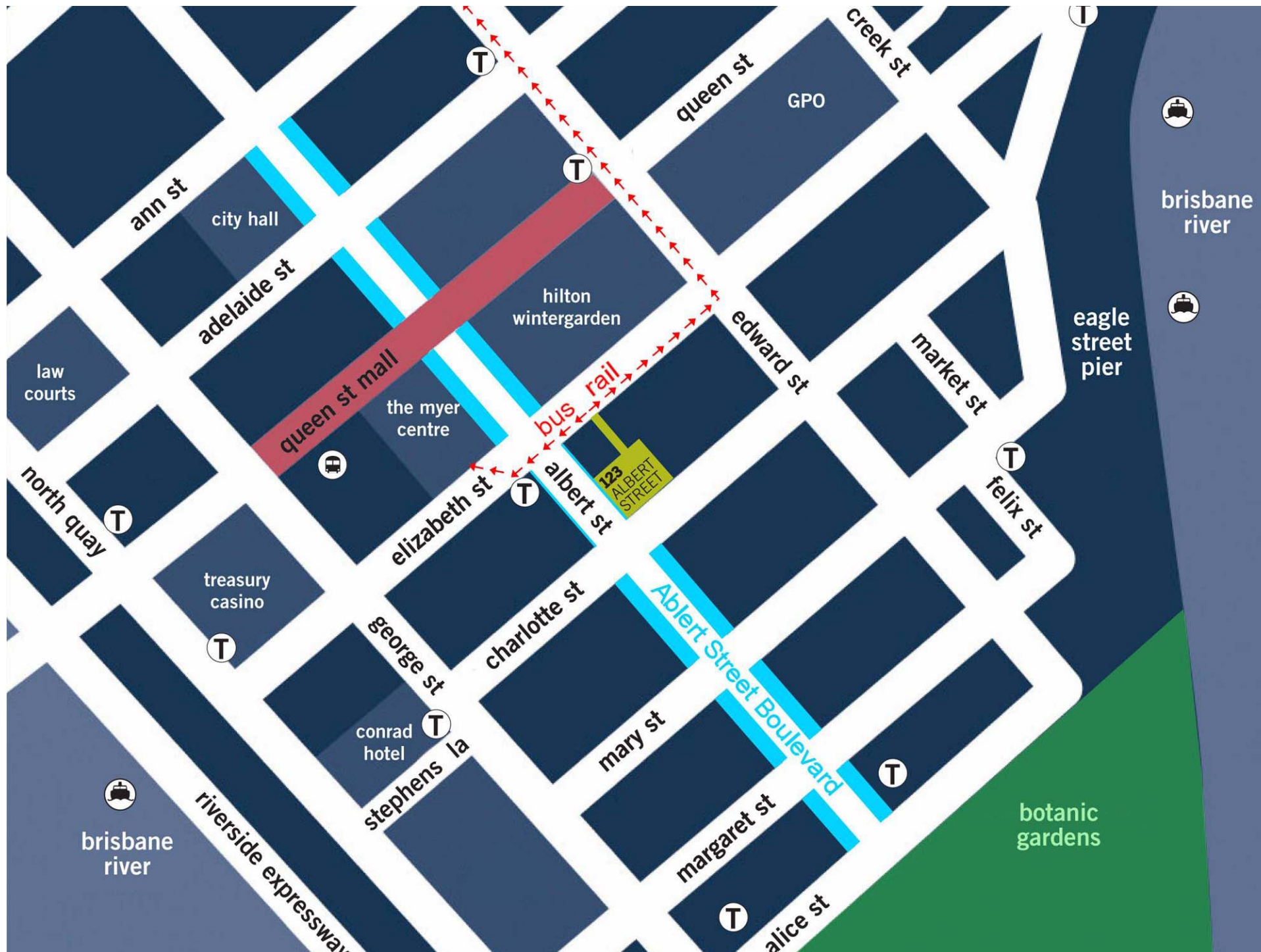


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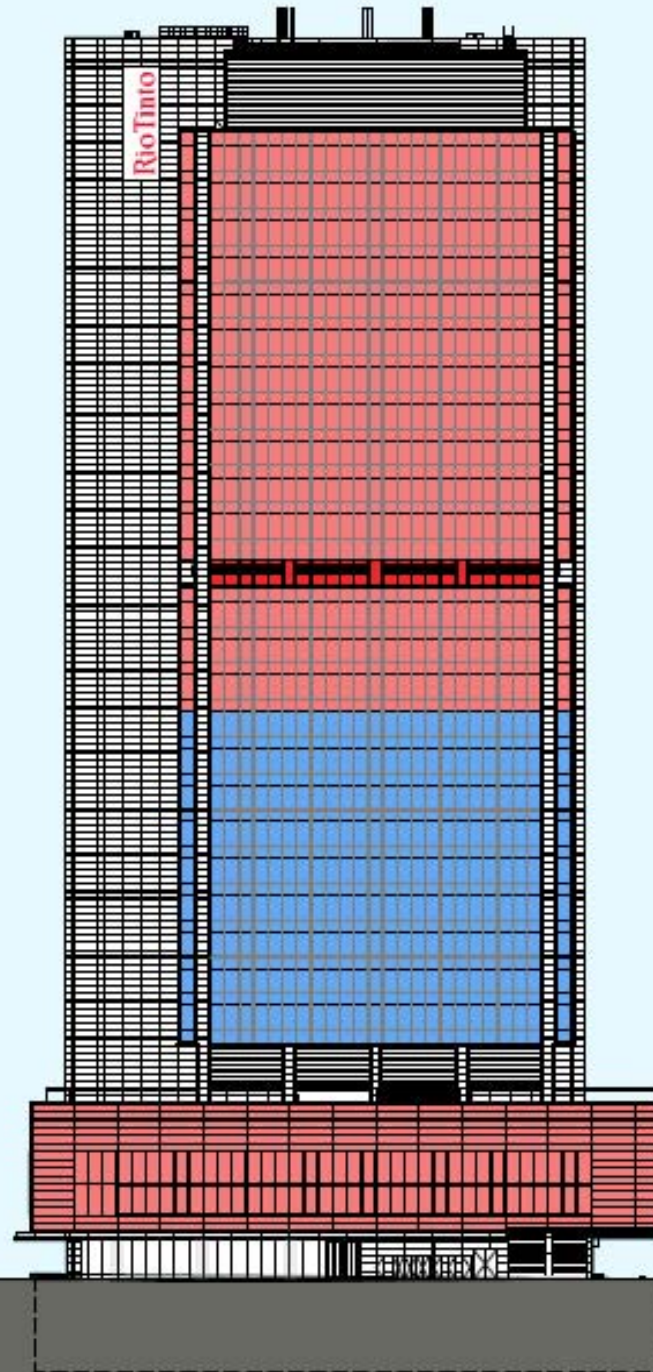
Design fundamentals

- Office NLA 38,600m²
- Twin offset cores with 1500m² open floor plates
- 380 carparks
- 7 retail offers
- Premium Grade – Property Council of Australia rating matrix
- 6 Star Green Star – world's best practice (certification received Dec 09)
- 5 Star NABERS – highest energy and water sustainability rating



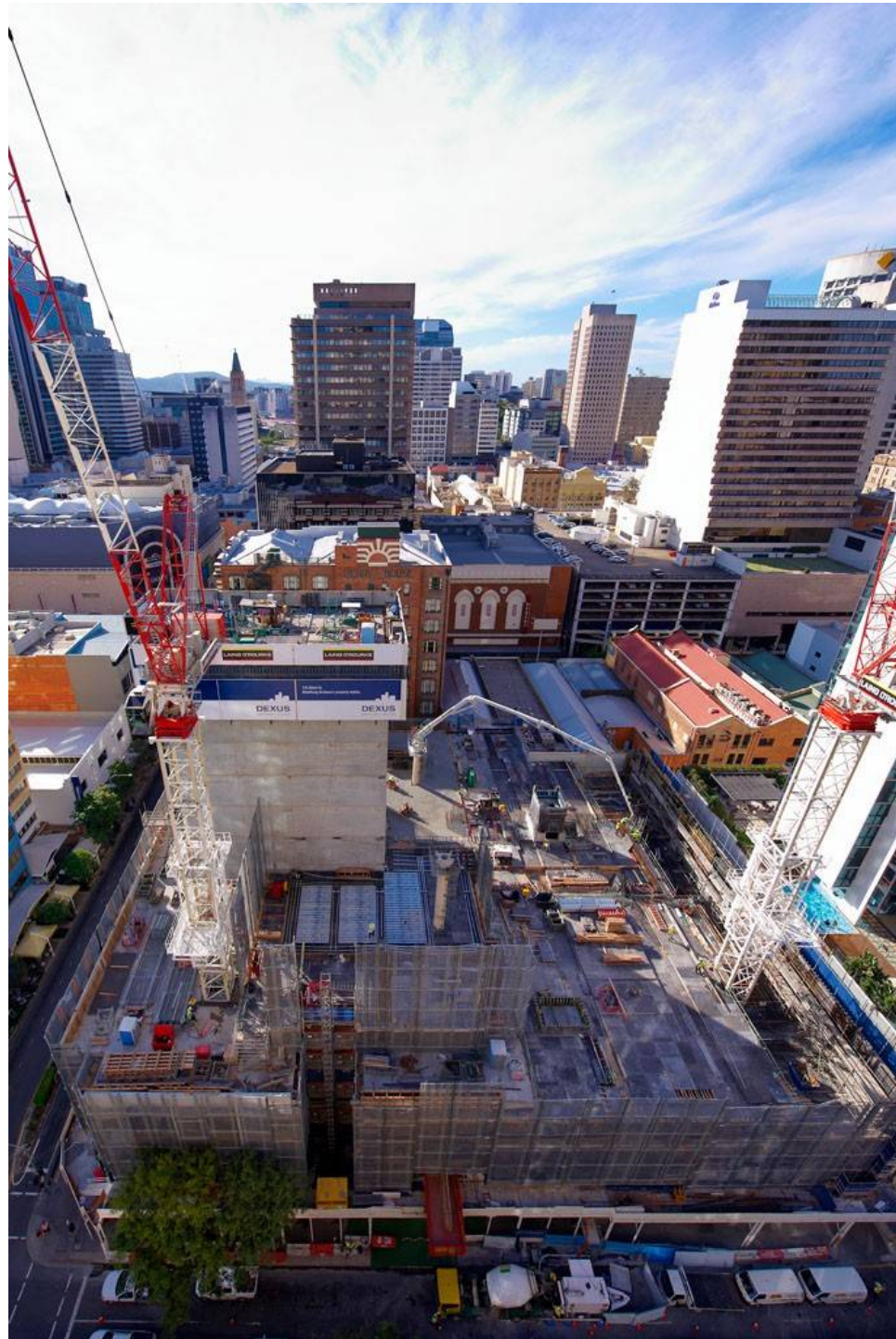


PROFILE



- RIO TINTO COMMERCIAL FLOOR PLAT
LEVELS 1, 2, 13 - 27
- BALANCE OF OFFICE
LEVELS 4 - 12





Key feasibility criteria - summary

- 25,500m2 pre-committed: 68% of total net lettable area
- Average anchor tenant rent achieved: approx \$537/m2 net
- Area available 13,100 m2: to be leased by mid 2011
- Estimated yield on total cost: 6.9 %
- Total cost: \$349 million

Focus FY10

Louise Martin



Questions

