



ANITTEL SELECTED AS A WALGA PREFERRED SUPPLIER

ABLE TO SERVICE LOCAL GOVERNMENTS OF WESTERN AUSTRALIAN LOCAL GOVERNMENT ASSOCIATION (WALGA) FOR COMPUTER HARDWARE AND ICT SERVICES

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Anittel Group Ltd (ASX: 'AYG'- 'Anittel' or 'the Company') are pleased to announce their appointment to the **Western Australian Local Government Association (WALGA) supply panel**. The Company views this as an excellent opportunity to extend existing relationships with WALGA and Local Governments Australia-wide.

"WALGA is delighted to enter a business partnership with Anittel to provide Computer Hardware and ICT services, including a range of IT professional and support services to support Local Government systems. Anittel bring an impressive range of competencies to the WALGA Preferred Supplier panel, including managed service solutions and network administration", says WALGA CEO, Ricky Burges on the relationship.

Anittel's investment in end-to-end capabilities allows them to launch cloud-based solutions, with the advantage that the infrastructure is Company owned and located in Australia. For customer organisations this means Anittel's high visibility and access to the network, control over security, redundancy, and scalability provides a level of accountability unmatched by competitors.

Mark Ilott, Marketing Director at Anittel explains the Company's positioning:

"Anittel is uniquely placed with the ability to provide end-to-end services to small to medium organisations Australia-wide, serving needs from 10 users to over 500. This unique ability to provide full-service IT consultancy in the traditional IT services sense, combined with being a Managed Service Provider allows Anittel to deliver solutions to regional organisations in a way that is unmatched in the industry".

Anittel have already secured sales from the panel appointment, such as a Managed Services contract to manage the network for the Shire of Toodyay, including IT support and maintenance at a fixed price.

The appointment to the WALGA supply panel is in addition to long standing relationships in the government sector of NSW, Queensland and Tasmania, and builds on current strengths in this sector.

The management and staff at Anittel look forward to a deepening relationship with Local Government across Australia. Says Mr Ilott, "Anittel sees Local Government as a strategic sector and are positioned to grow deeply into this vertical where we have the strength of local people in each state and regionally."

FURTHER INFORMATION

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