



Philippe Cussinet, CEO

**Annual General Meeting
25th November 2010**

FY 2010 Trading Conditions

- GFC
- Delayed expenditure on Projects
- Air Pollution Control severely affected

Rio Tinto –

Outlook remains volatile, uncertain,
economic turbulence, capital constraints

BHP Billiton –

Continued volatility, on-going uncertainty



EGL

The Environmental Group Limited

2009-10 Results

➤ Revenue	\$31.2M	↓ (19%)
▪ Products		↓ (42%)
▪ Services		↑ +16%
➤ EBITDA	\$1,072K	↓ (50%)



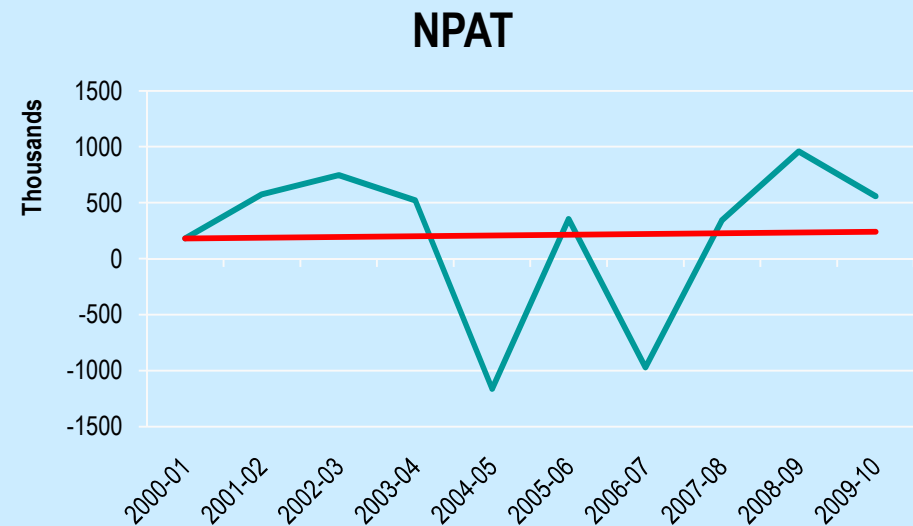
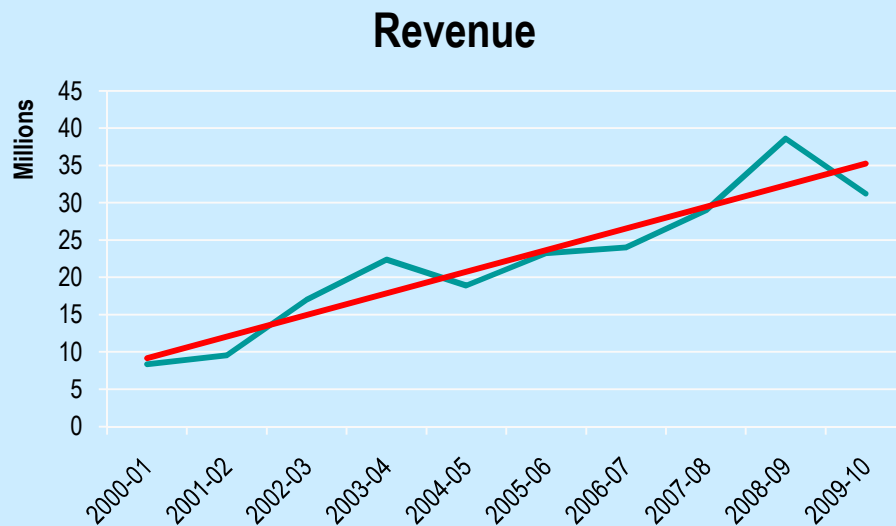
Where we are Today ...

Challenging Conditions Continue

- Long Lead Times for Air Pollution Control Projects are impacting Current Earnings
- Loss to 6 months ending December 2010
- Improved trading conditions expected for H2 to June 2011

“Problems are cyclical not structural”

We must Break the Business Cycle ...



“Our Goal is for our Future Earnings Profile to mirror our Revenue Profile”

Immediate Action ...

Operational –

- Sales Growth
 - Geographic Expansion (APC into SE Asia)
 - New Branches (Mining Services)
- Margin Expansion
 - Business Integration (TAPC + EGL Gas & Vapour)
 - Growth in Recurring Income (Service, Consumable & Spares)
 - Aggressive Cost Reductions (New Premises)

Non Operational –

- Cost Recovery
- Asset Rationalisation
- Mergers & Acquisitions

Well Positioned Business ...

Corporate Strengths –

- Strong Name
- Diversified/Balanced Business
- Strong Balance Sheet with Net Cash Position

Air Pollution Control –

- Aust Leader with over 30 years experience
- Long standing reputation for engineering excellence
- Leverage Technology Partners
- Expand Operations into SE Asia

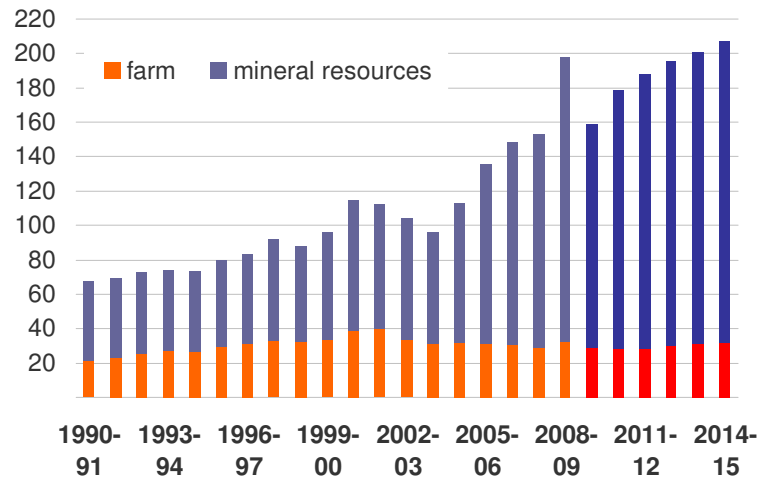
Mining Services –

- Growth potential in Mining Services
- Strong Mining Services Model
- Branch Expansion in Mining Services
- Leverage EGL Brand

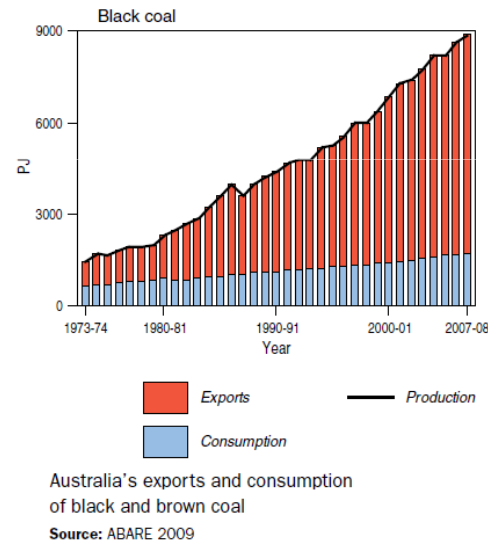


Strong Long Term Growth Potential

Minerals



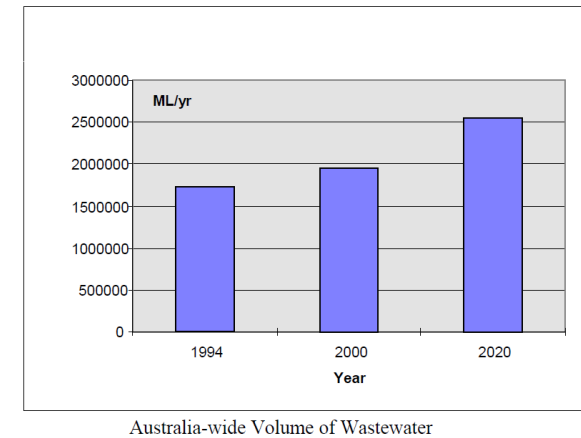
Coal



Wastewater

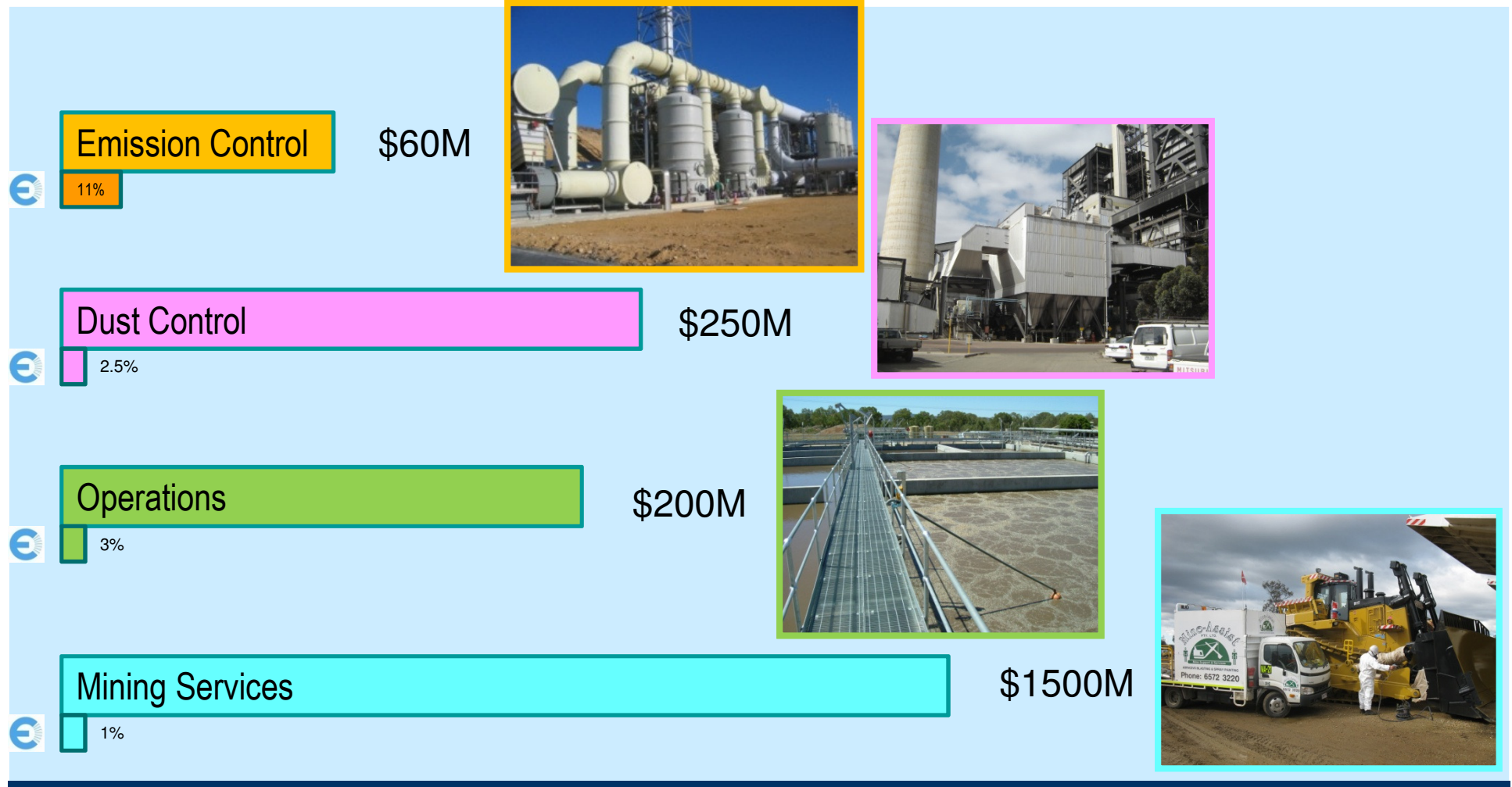


Australian wastewater flows 1994, 2000 and 2020
National Effluent Reuse Survey



- Stricter EPA Regulations

Scope for Growth



EGL Contribution to the Environment

In the past 12 months EGL has made a substantial contribution to the Environment, through helping to remove 7 Million Tonnes of dust and over 100,000 Tonnes of pollutants from the air including –

- Nitrous Oxide
- Sulphur Dioxide
- Hydrogen Sulphide
- Volatile Organic Compounds (VOC)

In the same period, EGL treated 12 Gigalitres (approx 5000 olympic swimming pools) of liquid effluent and remove ½ Million Tonne of Biosolids, 64 Tonnes of Ammonia, 14 Tonnes of Phosphorus and 2T of Manganese.

EGL has also cleaned major industrial surfaces on mining sites and reticulated 1000's kms of water.