

## Half Yearly Report

### EMBELTON LIMITED

ABN 51 004 401 496

For Half Year Ended 31 December 2013

| <u>Results for Announcement to the Market</u>                            |    |                  |                                     |        | <u>\$A'000</u> |
|--------------------------------------------------------------------------|----|------------------|-------------------------------------|--------|----------------|
| Revenue from ordinary activities                                         | Up | 3.4%             | to                                  | 17,567 |                |
| Profit from ordinary activities after income tax attributable to members | Up | 2.8%             | to                                  | 622    |                |
| Net profit for the period attributable to members                        | Up | 2.8%             | to                                  | 622    |                |
| Dividends per Share                                                      |    | Amount per share | Franked amount per share at 30% tax |        |                |
| Interim                                                                  |    | 13.0 cents       | 13.0 cents                          |        |                |
| Record date for determining entitlements to dividends                    |    |                  | 21 March 2014                       |        |                |

## NTA Backing

|                                       | Current Period | Previous corresponding period |
|---------------------------------------|----------------|-------------------------------|
| Net tangible asset per ordinary share | 5.40           | 5.20                          |

## Dividends

| a) Dividends per Share          | Amount per share | Franked amount per share at 30% tax | Amount per share of foreign source dividend |
|---------------------------------|------------------|-------------------------------------|---------------------------------------------|
| Interim                         |                  |                                     |                                             |
| - current period                | 13.0 cents       | 13.0 cents                          | 0 cents                                     |
| - previous corresponding period | 13.0 cents       | 13.0 cents                          | 0 cents                                     |

| b) Total Dividends                               | Current Period<br>A\$ '000 | Previous Corresponding Period<br>A\$ '000 |
|--------------------------------------------------|----------------------------|-------------------------------------------|
| Interim dividend - payable on 11 April 2014      | 281                        | 281                                       |
| Final June 2013 dividend paid on 11 October 2013 | <u>345</u><br><u>626</u>   | <u>345</u><br><u>626</u>                  |

**Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income for the Half-Year Ended 31 December 2013**

|                                                    |             | <b>Consolidated Entity</b>          |                                     |
|----------------------------------------------------|-------------|-------------------------------------|-------------------------------------|
|                                                    |             | <b>Half Year Ended</b>              |                                     |
|                                                    | <b>Note</b> | <b>31 Dec<br/>2013<br/>(\$'000)</b> | <b>31 Dec<br/>2012<br/>(\$'000)</b> |
| <b>Revenue</b>                                     |             | 17,567                              | 16,983                              |
| Cost of Sales                                      |             | <u>(11,474)</u>                     | <u>(10,756)</u>                     |
| <b>Gross Profit</b>                                |             | 6,093                               | 6,227                               |
| Other Income                                       |             | 93                                  | 89                                  |
| <b>Less Expenses:</b>                              |             |                                     |                                     |
| Manufacturing Expenses                             |             | (486)                               | (873)                               |
| Sales and Marketing Expenses                       |             | (2,604)                             | (2,366)                             |
| Storage and Distribution Expenses                  |             | (268)                               | (254)                               |
| Administration and Other Expenses                  |             | <u>(1,930)</u>                      | <u>(1, 958)</u>                     |
| <b>Profit before income tax expense</b>            | 2           | 898                                 | 865                                 |
| <b>Income tax expense</b>                          |             | <u>(276)</u>                        | <u>(260)</u>                        |
| <b>Profit after income tax expense</b>             |             | <u>622</u>                          | <u>605</u>                          |
| <b>Net profit for the period</b>                   |             | <u>622</u>                          | <u>605</u>                          |
| Attributable to equity holders of Embelton Limited |             | 622                                 | 605                                 |
| Other comprehensive income                         |             | -                                   | -                                   |
| <b>Total comprehensive income</b>                  |             | <u>622</u>                          | <u>605</u>                          |
| <b>Earnings per share</b>                          |             |                                     |                                     |
| From continuing operations:                        |             |                                     |                                     |
| Basic (cents per share)                            |             | 28.8 cents                          | 28.0 cents                          |
| Diluted (cents per share)                          |             | 28.8 cents                          | 28.0 cents                          |

The above Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the accompanying notes.

**Condensed Consolidated Statement of Financial Position**  
**As at 31 December 2013**

|                                | <b>Consolidated Entity</b> |                      |
|--------------------------------|----------------------------|----------------------|
|                                | <b>31 Dec</b>              | <b>30 June</b>       |
|                                | <b>2013</b>                | <b>2013</b>          |
|                                | <b>(\$'000)</b>            | <b>(\$'000)</b>      |
| <b>Current Assets</b>          |                            |                      |
| Cash and cash equivalents      | 442                        | 261                  |
| Trade and other receivables    | 3,674                      | 3,649                |
| Inventories                    | 8,493                      | 8,070                |
| Other                          | 362                        | 323                  |
| Total Current Assets           | <u>12,971</u>              | <u>12,303</u>        |
| <b>Non-Current Assets</b>      |                            |                      |
| Property, plant and equipment  | 3,488                      | 3,497                |
| Deferred tax assets            | 502                        | 498                  |
| Total Non-Current Assets       | <u>3,990</u>               | <u>3,995</u>         |
| <b>TOTAL ASSETS</b>            | <b><u>16,961</u></b>       | <b><u>16,298</u></b> |
| <b>Current Liabilities</b>     |                            |                      |
| Trade and other payables       | 3,951                      | 3,611                |
| Current tax payables           | 168                        | 110                  |
| Provisions                     | 1,080                      | 1,093                |
| Total Current Liabilities      | <u>5,199</u>               | <u>4,814</u>         |
| <b>Non-Current Liabilities</b> |                            |                      |
| Deferred tax liabilities       | 21                         | 26                   |
| Provisions                     | 87                         | 81                   |
| Total Non-Current Liabilities  | <u>108</u>                 | <u>107</u>           |
| <b>TOTAL LIABILITIES</b>       | <b><u>5,307</u></b>        | <b><u>4,921</u></b>  |
| <b>NET ASSETS</b>              | <b><u>11,654</u></b>       | <b><u>11,377</u></b> |
| <b>Equity</b>                  |                            |                      |
| Contributed equity             | 1,156                      | 1,156                |
| Retained earnings              | 10,498                     | 10,221               |
| <b>TOTAL EQUITY</b>            | <b><u>11,654</u></b>       | <b><u>11,377</u></b> |

The above Condensed Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes.

**Condensed Consolidated Statement of Cash Flows  
for the Half-Year Ended 31 December 2013**

|                                                                  | <b>Consolidated Entity</b> |                 |
|------------------------------------------------------------------|----------------------------|-----------------|
|                                                                  | <b>Half Year Ended</b>     |                 |
|                                                                  | <b>31 Dec</b>              | <b>31 Dec</b>   |
|                                                                  | <b>2013</b>                | <b>2012</b>     |
|                                                                  | <b>(\$'000)</b>            | <b>(\$'000)</b> |
| <b>Cash flows from operating activities</b>                      |                            |                 |
| Receipts from customers                                          | 17,542                     | 17,196          |
| Payments to suppliers and employees                              | (16,663)                   | (15,661)        |
| Interest paid                                                    | (2)                        | (18)            |
| Income taxes paid                                                | (218)                      | (212)           |
| <b>Net cash provided by/(used in) operating activities</b>       | <b>659</b>                 | <b>1,305</b>    |
| <b>Cash flows from investing activities</b>                      |                            |                 |
| Payments for property, plant and equipment                       | (158)                      | (66)            |
| Proceeds from sale of equipment                                  | 25                         | 46              |
| <b>Net cash used in investing activities</b>                     | <b>(133)</b>               | <b>(20)</b>     |
| <b>Cash flows from financing activities</b>                      |                            |                 |
| Dividends paid                                                   | (345)                      | (345)           |
| <b>Net cash used in financing activities</b>                     | <b>(345)</b>               | <b>(345)</b>    |
| <b>NET INCREASE/ (DECREASE) IN CASH AND CASH<br/>EQUIVALENTS</b> | <b>181</b>                 | <b>940</b>      |
| Cash and cash equivalents at beginning of period                 | 261                        | (950)           |
| <b>CASH AND CASH EQUIVALENTS AT END OF<br/>PERIOD</b>            | <b>442</b>                 | <b>(10)</b>     |

The above Condensed Consolidated Cash Flow Statement should be read in conjunction with the accompanying notes.

**Condensed Consolidated Statement of Changes in Equity  
for the Half-Year Ended 31 December 2013**

|                                               | <b>Contributed<br/>equity</b> | <b>Retained<br/>profits</b> | <b>Total</b>  |
|-----------------------------------------------|-------------------------------|-----------------------------|---------------|
|                                               | <b>\$'000</b>                 | <b>\$'000</b>               | <b>\$'000</b> |
| <b>At 1 July 2012</b>                         | 1,156                         | 9,799                       | 10,955        |
| Profit/comprehensive income<br>for the period | -                             | 605                         | 605           |
| Dividends paid                                | -                             | (345)                       | (345)         |
| <b>At 31 December 2012</b>                    | <b>1,156</b>                  | <b>10,059</b>               | <b>11,215</b> |
| Profit/comprehensive income<br>for the period | -                             | 443                         | 443           |
| Dividends paid                                | -                             | (281)                       | (281)         |
| <b>At 30 June 2013</b>                        | <b>1,156</b>                  | <b>10,221</b>               | <b>11,377</b> |
| Profit/comprehensive income<br>for the period | -                             | 622                         | 622           |
| Dividends paid                                | -                             | (345)                       | (345)         |
| <b>At 31 December 2013</b>                    | <b>1,156</b>                  | <b>10,498</b>               | <b>11,654</b> |

The above Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.

**Notes to the Condensed Consolidated Financial Statements  
for the Half-Year Ended 31 December 2013**

**1. Significant Accounting Policies**

**Statement of compliance**

The half-year financial report is a general purpose financial report prepared in accordance with the *Corporations Act 2001* and AASB 134 'Interim Financial Reporting'. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'. The half-year financial report does not include notes of the type normally included in an annual financial report and shall be read in conjunction with the most recent annual financial report.

**Basis of preparation**

The condensed consolidated financial statements have been prepared on the basis of historical cost, except for the revaluation of certain non-current assets and financial instruments. Cost is based on the fair values of the consideration given in exchange for assets. All amounts are presented in Australian dollars, unless otherwise noted.

The company is a company of the kind referred to in ASIC Class Order 98/0100, dated 10 July 1998, and in accordance with that Class Order amounts in the directors' report and the half-year financial report are rounded off to the nearest thousand dollars, unless otherwise indicated.

The accounting policies and methods of computation adopted in the preparation of the half-year financial report are consistent with those adopted and disclosed in the company's 2013 annual financial report for the financial year ended 30 June 2013.

The Group has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to their operations and effective for the current reporting period.

There are no new and revised Standards and amendments thereof and Interpretations effective for the current reporting period that are relevant to the Group.

The adoption of all the new and revised Standards and Interpretations has not resulted in any changes to the Group's accounting policies and has no effect on the amounts reported for the current or prior periods. The new and revised Standards and Interpretations has not had a material impact and not resulted in changes to the Group's presentation of, or disclosure in, its half-year financial statements.

**Notes to the Condensed Consolidated Financial Statements  
for the Half-Year Ended 31 December 2013 (cont'd)**

**2. Segment Information**

**Identification of reportable segments**

The Group has identified its operating segments based on the internal reports that are reviewed and used by the Managing Director (the chief operating decision maker) in assessing performance and in determining the allocation of resources.

The operating segments are identified by management based on the nature of the services provided. Discrete financial information about each of these operating businesses is reported to the Managing Director on at least a monthly basis.

The reportable segments are based on aggregated operating segments determined by the similarity of the services provided, as these are the sources of the Group's major risks and have the most effect on the rates of return.

The reportable segments identified are unchanged from those identified previously.

**Reportable segments**

*Technical Products*

The Technical Products business comprises the sale of various vibration control devices, building materials, industrial cork and rubber products, metal fabrications.

*Flooring Products*

The Flooring Products business comprises the sale of timber and cork flooring and accessory products.

*Manufacturing*

Manufacturing operations supply to both market segments.



**Notes to the Condensed Consolidated Financial Statements  
for the Half-Year Ended 31 December 2013 (cont'd)**

**2. Segment Information continued**

The following is an analysis of the revenue and results for the half year by reportable segment.

| Half-year ended 31 December 2013                 | Merchandising                   |                                | Manufacturing<br>\$'000      | Consolidated<br>\$'000 |
|--------------------------------------------------|---------------------------------|--------------------------------|------------------------------|------------------------|
|                                                  | Technical<br>Products<br>\$'000 | Flooring<br>Products<br>\$'000 |                              |                        |
| Total Operating Revenue                          | 2,987                           | 13,984                         | 2,148                        | 19,119                 |
| Less Elimination on Consolidation                | -                               | -                              | (1,552)                      | (1,552)                |
| Total External Operating Revenue                 | 2,987                           | 13,984                         | 596                          | 17,567                 |
| Segment result                                   | 361                             | 511                            | 38                           | 910                    |
|                                                  |                                 |                                | Other Revenue                | 93                     |
|                                                  |                                 |                                | Unallocated expenses         | (105)                  |
| Total Operating Profit before income tax expense |                                 |                                |                              | 898                    |
|                                                  |                                 |                                | Income Tax Expense           | 276                    |
|                                                  |                                 |                                | <b>Profit for the Period</b> | <b>622</b>             |

**Half-year ended 31 December 2012**

|                                                  |       |        |                              |            |
|--------------------------------------------------|-------|--------|------------------------------|------------|
| Total Operating Revenue                          | 3,436 | 12,770 | 2,626                        | 18,832     |
| Less Elimination on Consolidation                | -     | -      | (1,849)                      | (1,849)    |
| Total External Operating Revenue                 | 3,436 | 12,770 | 777                          | 16,983     |
| Segment result                                   | 328   | 568    | (28)                         | 868        |
|                                                  |       |        | Other Revenue                | 89         |
|                                                  |       |        | Unallocated expenses         | (92)       |
| Total Operating Profit before income tax expense |       |        |                              | 865        |
|                                                  |       |        | Income Tax Expense           | 260        |
|                                                  |       |        | <b>Profit for the Period</b> | <b>605</b> |

**Notes to the Condensed Consolidated Financial Statements  
for the Half-Year Ended 31 December 2013 (cont'd)**

**3. Dividends**

|                                                              | <b>Half Year Ended</b> |               |
|--------------------------------------------------------------|------------------------|---------------|
|                                                              | <b>2013</b>            | <b>2012</b>   |
|                                                              | <b>\$'000</b>          | <b>\$'000</b> |
| <b><u>Recognised amounts</u></b>                             |                        |               |
| <b>Fully paid ordinary shares</b>                            |                        |               |
| Final dividend of 16 cents per share (2012 – 16 cents)       | 345                    | 345           |
|                                                              | <u>345</u>             | <u>345</u>    |
| <b><u>Unrecognised amounts</u></b>                           |                        |               |
| <b>Fully paid ordinary shares</b>                            |                        |               |
| Interim dividend of 13.0 cents per share (2013 – 13.0 cents) | 281                    | 281           |
|                                                              | <u>281</u>             | <u>281</u>    |

On 20 February 2014 the directors declared a fully franked interim dividend of 13.0 cents per share to the holders of fully paid ordinary shares in respect of the half-year ended 31 December 2013, to be paid to the shareholders on 11 April 2014. This dividend has not been included as a liability on these financial statements.

**4. Contingencies and commitments**

There have been no changes in contingent liabilities, contingent assets or commitments since the last annual reporting date 30 June 2013.

**5. Subsequent events**

There has not been any matter or circumstance occurring subsequent to the end of the half-year that has significantly affected, or may significantly affect, the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

**EMBELTON LIMITED and its Controlled Entities****Directors' Report**

Your Directors present their report on the consolidated entity of Embelton Limited and controlled entities for the half-year ended 31 December 2013.

In order to comply with the provisions of the Corporations Act 2001, the Directors report as follows:

The Directors in office during and since the end of the half-year are:

Mr G R Embelton (Chairman since 1986)

Mr J R Baldwin (Non-executive Director since June 2002)

Mr J J Embelton (Non-executive director since April 2008; Appointed Managing Director November 2010)

**Review of Operations**

After a challenging year to 30 June last and a slow start to the current period, signs of improvement began to emerge during the second quarter, in part reflecting structural changes undertaken over the past year.

In flooring, ongoing development of wholesale activities included an extension of our product range and greater engagement with the retail flooring groups, both of which contributed to an improved outcome for the period. Similarly, Technical Division activity grew in the lead up to Christmas with commencement of several projects which had been previously delayed.

Closure of two factories in late F13 yielded a positive result for the Manufacturing Division following negative returns in each of the two previous corresponding periods. External procurement of product formerly sourced from these facilities enabled us to lower input costs in an Australian manufacturing environment which continues to face significant headwinds.

We remain cautiously optimistic about prospects for the coming six months believing that the strength of our product range and distribution network will enable us to build on the first half results.

## **Auditor's Independence Declaration**

A copy of the independence declaration by the auditor under Section 307C is included on page 13.

## **Rounding of Amounts**

The company satisfies the requirements of Class Order 98/0100, dated 10 July 1998, issued by the Australian Investments and Securities Commission relating to "rounding off" of amounts in the directors' report and the financial report to the nearest thousand dollars. Amounts have been rounded off in the directors' report and financial report in accordance with that Class Order, unless otherwise stated.

The report is signed in accordance with a Resolution of the Board of Directors made pursuant to s.306(3) of the Corporations Act 2001.

On behalf of the Directors



**J J Embelton**  
Director

Melbourne, 20 February 2014

The Board of Directors  
Embelton Limited  
P.O. Box 207  
COBURG VIC 3058

20 February 2014

Dear Board Members

**Embelton Limited**

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Embelton Limited.

As lead audit partner for the review of the financial statements of Embelton Limited for the financial half-year ended 31 December 2013, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

Yours sincerely

*Deloitte Touche Tohmatsu*  
DELOITTE TOUCHE TOHMATSU

*Alison Brown*

Alison Brown  
Partner  
Chartered Accountants

## Declaration by Directors

The Directors declare that:

1. in the directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
2. in the directors' opinion, the attached financial statements and notes thereto are in accordance with the *Corporations Act 2001*, including compliance with accounting standards and giving a true and fair view of the financial position and performance of the consolidated entity.

This declaration is made in accordance with a resolution of the Board of Directors made pursuant to s.303(5) of the *Corporations Act 2001*.

On behalf of the Directors



**J J Embelton**

Director

Melbourne, 20 February 2014

## **Independent Auditor's Review Report to the Members of Embelton Limited**

We have reviewed the accompanying half-year financial report of Embelton Limited, which comprises the condensed consolidated statement of financial position as at 31 December 2013, and the condensed consolidated statement of profit or loss and other comprehensive income, the condensed statement of cash flows and the condensed consolidated statement of changes in equity for the half-year ended on that date, selected explanatory notes and, the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the end of the half-year or from time to time during the half-year as set out on pages 3 to 14.

### *Directors' Responsibility for the Half-Year Financial Report*

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2013 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Embelton Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### *Auditor's Independence Declaration*

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Embelton Limited, would be in the same terms if given to the directors as at the time of this auditor's report.

## *Conclusion*

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Embelton Limited is not in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2013 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

*Deloitte Touche Tohmatsu*  
DELOITTE TOUCHE TOHMATSU

*Alison Brown*

Alison Brown  
Partner  
Chartered Accountants  
Melbourne, 20 February 2014