

25 February 2014

**ASX RELEASE: CAREERS MULTILIST LIMITED (ASX: CGR)
("CML Group")**

Result Announcements for Half Year ended 31 December 2013

Results for the six months ended 31 December 2013

- **Revenue \$61,634,635, up 23.9%**
- **EBITDA \$1,096,023 up 19.8%**
- **Profit after tax \$561,548, up 7.7%**
- **Earnings per share 0.88 cents (2012: 0.84 cents)**
- **Interim dividend of 0.5 cents (2012: 0.5 cents) per share fully franked**

The Board is pleased to report that CML Group (the "**Company**") has recorded revenue for the half year ended 31 December 2013 of \$61.635 million, up 23.9% from the previous corresponding half year. The result reflects the initial positive impact from the Company's services and staffing realignment completed in H2FY13. As outlined in the FY13 results announcement, the restructured business positions the Group well for sustainable revenue and profit growth during FY14 and beyond.

Net profit after tax (NPAT) for the half year ended 31 December 2013 of \$561,548 is up 7.7% from the previous corresponding half year. NPAT was impacted by non-recurring fees of \$65,000 on transition from previous lenders to NAB and also includes investment in a sales team for the finance division to grow customer numbers. The sales team is a fixed cost and when considered as a percentage of margin generated, will be diluted in future reporting periods as the finance division continues to grow.

CML Group has 3 key income streams, listed below with a brief description. Detail on performance is within the commentary that follows;

Finance – refers to 'factoring' or 'receivables finance' which provides an advance payment of 80% of a client's invoice to help their business overcome the cash pressure of delivering goods or services in advance of payment from the customer (often 30 to 60 days). This is a flexible line of credit that is utilized in line with sales volume.

Payroll – refers to 'managed employment' of contract workers for clients that do not wish to engage these workers directly, generally as they do not have the processes, systems, insurances or desire to employ directly. The payroll division has the ability to sponsor and 'on-hire' foreign workers on 457 visas through a Labour Agreement negotiated with Department of Immigration and Border Protection (DIBP).

Employment and Other services includes labour sourcing through recruitment agency panel management, project management and a migration practice that assists individuals gain a 457 visa or Company's wishing to become a sponsoring employer directly.

Key achievements in H1FY14

The FY13 results announcement referred to the following areas of focus for the Group in FY14;

- continued expansion of the Group's customer base beyond recruitment agencies (labour-hire)
- further growth in payroll and finance related service lines
- Improved profile and awareness of its emerging finance division, through a rebranding exercise to 'earlypay'

Progress on these initiatives is detailed below;

- 1) **Expansion of customer base beyond labour-hire companies** has exceeded expectations in the finance division, in terms of both new customer numbers and the average size of new customers. After take-on of new customers during the six months to 31 December 2013, the finance division is receiving more than 50% of its revenue from 'other' customers with a greater than 50% contribution to earnings as there is less margin pressure than the traditional labour-hire customer group.

The payroll division is in an earlier stage of developing its service offering to the corporate market and we expect to provide an indication of the likely success of this initiative at the end of the financial year.

- 2) **Growth in the finance division** has been achieved at both the revenue and EBITDA lines, where the Company achieved growth in excess of 350% and 400% respectively compared to the previous corresponding half year, when the finance division was in its initial year of operation. For the full financial year, the finance division expects growth compared to FY13 in excess of 150% at the revenue line and 50% at the EBITDA line.

Growth in the payroll division of 27% has been achieved at EBITA level, with significantly reduced costs after a staffing realignment was completed in H2FY13. There has been a decline in revenue from the previous corresponding half year, which is a result of a reduction in 457 workers employed by CML Group from late 2012. The reduction in 457 volumes followed a change in Government tax legislation in late 2012 that discouraged some skilled workers from continuing employment as a 457 visa holder in Australia. There has been sales growth since the change in legislation and we expect for the full FY14 that revenue will be within 10% of the previous corresponding full year. It is expected that the growth of 27% in EBITA achieved in H1FY14 over the previous corresponding half year will continue through to the full FY14 result.

- 3) **Awareness of the finance service offering** is improving, through direct marketing to finance brokers and to web marketing to prospective customers. The finance division is receiving approximately 30% of its new business from referrals and this is expected to increase to 50% over the next year.

Capital raising and improvement to margin on new business

As announced by the Company on 25th February 2014, the Company has entered into agreements with various institutional and sophisticated investors to undertake a placement of \$4,500,000 of shares in the capital of the Company at 22 cents per share (**Placement**).

The Placement will be executed in two tranches. The first tranche of approximately 4.2m shares is expected to settle on Friday 28 February 2014 (**First Tranche**). These shares have the same rights as other fully paid ordinary shares of the Company already on issue and will participate in any interim dividend for the half year ended 31 December 2013.

The issue of the second tranche of approximately 16.3m shares (**Second Tranche**) is subject to shareholder approval. The Second Tranche will be issued after the record date for the interim dividend and will not be eligible to receive this.

The Placement will be accompanied by a Share Purchase Plan (**SPP**) in which eligible shareholders will be entitled to subscribe for up to \$15,000 in new shares at the same price as the issue price for the Placement shares (i.e. 22 cents per share). The amount raised under the SPP will be capped at \$0.5m and will be subject to shareholder approval.

This exercise is anticipated to raise in total \$5,000,000 and will position the finance division to 'self-fund' new customers expected over the next 12mths.

CareersMultiList

The purpose of the capital raising is to allow the finance division to move to a partially self-funded model, with the key benefits being;

- **Increased profit** - currently, CML Group borrows from NAB to fund its finance division and earnings are affected by interest charges. The capital raising of \$5.0m will allow the finance division to improve profitability on new business. Without an associated interest expense, it is anticipated that utilization of funds will generate a 20% return at the NPAT line, with full utilization anticipated to take twelve months.
- **Capacity for growth** – the borrowing capacity of CML Group will improve with a strengthened balance sheet and will facilitate further debt funded growth, post utilization of the capital raising with new finance customers.

Bank transition and administration charges

The Company incurred bank charges of approximately \$96,000 during the half year ended 31 December 2013 relating to transition of lenders to NAB and administration charges on its debtor finance facilities. Bank transition and administration charges have been expensed in operating costs and it includes a non-recurring amount of \$65,000.

Interim Dividend

The FY13 financial performance of the Company and the Board's confidence in its earnings outlook underpin the Board's decision to declare a fully franked final dividend of 0.5 cps, payable on 28th March 2014 with a Record Date of 7th March 2014.

"We are pleased with the Group's significant increase in revenues for the six months to 31 December 2013 and the momentum the business has gained through its services and staffing realignment completed in H2FY13. In particular, through the capital raising and banking relationship with NAB, the finance division has the capacity to continue its rapid growth and contribute strongly to profit. As the finance division grows, fixed costs will be diluted on business volume and variable costs will reduce through self-funding of new business facilitated by the recent capital raising."

"The Company anticipates increasing growth in NPAT compared to the previous corresponding period from 7.7% for the half year ended 31 December to more than 15% in for the full year to 30 June 2014."

Thank you for your continued support of CML Group and I look forward to reporting our progress during the year.

On behalf of the Board,



Daniel Riley
Managing Director

For further information, contact Daniel Riley or Ralph Stonell on 1300 666 177

APPENDIX 4D

Careers MultiList Limited

ACN: 098 952 277

Interim Report

For the Half Year ended 31 December 2013

Current Reporting Period

Six months to 31 December 2013

Previous Corresponding Period

Six months to 31 December 2012

CareersMultiList

Appendix 4D

Half Year Report

Half Year ended 31 December 2013
(Previous corresponding period half year ended 31 December 2012)

RESULTS FOR ANNOUNCEMENT TO THE MARKET

\$A

Revenue from ordinary activities	Up	23.9%	to	\$61,634,635
Profit from ordinary activities after tax attributable to members	Up	7.7%	to	\$561,548
Profit after tax attributable to members	Up	7.7%	to	\$561,548

Dividends (distributions)	Amount per security	Franked amount per security	Record date	Payment date
Final dividend 30 June 2013 (previous year)	0.5 cents (half a cent)	100%	4 nd October 2013	25 nd October 2013
Interim dividend 31 December 2013	0.5 cents (half a cent)	100%	7 th March 2014	28 th March 2014

Commentary:

Refer to the attached announcement

For any queries, please contact Daniel Riley on 1300 666 177

DIRECTORS' REPORT

The directors of CareersMultiList Limited ("CareersMultiList" or "the company") submit herewith the financial report of the consolidated entity for the half year ended 31 December 2013. In order to comply with the provisions of the Corporations Act 2001, the directors report as follows:

Directors

The names of directors of the company during or since the end of the half year are:

Ian Winlaw – Non-Executive Chairman
Daniel Riley – Managing Director
Greg Riley – Non-executive Director
Steve Rogers – Non-executive Director (resigned 17 December 2013)
Sue Healy – Non-executive Director
Daniel O'Neile – Non-executive Director (appointed 17 December 2013)

Ralph Stonell - Company Secretary

Principal activities

The consolidated entity's principal activity during the half year was the supply of services to the recruitment industry, project management, payroll and migration services.

During the period, there were no significant changes in the nature of these operations.

Review of operations

The Board is pleased to report that the Company has recorded a net profit after tax for the half year ended 31 December 2013 of \$561,548 (2012: \$521,495). The earnings before interest, tax, depreciation and amortisation (EBITDA) for the half year was \$1,096,032 (2012: \$914,784).

The Company's total revenue grew strongly by 23.9% from \$49.77 million in the previous corresponding period to \$61.63 million in the December 2013 half year. The increased revenue was primarily due to the expansion of CMLpayroll.

As at 31 December 2013, there was a deficiency in net current assets of \$0.91m (June 2013:\$1.90m). All bank loans are classified as current liabilities as there is a review date within 12 month of the relevant accounting period.

Please refer to note 5 in the financial statements for more details of the consolidated entities facilities and borrowings.

It should be noted that on 25 February 2014, the company announced a capital raising consisting of two tranches of shares and a Share Purchase Plan ("SPP"). The first tranche will be for 4.2m shares on or about 28 February 2014 raising approximately \$900,000. The second tranche will be for 16.25m shares on or about 1 April 2014 raising approximately \$3.5m. Lastly, there will be a SPP of up to \$500,000. This capital raising will significantly improve the company's balance sheet particularly the net current asset position. More details of the capital raising can be found in note 9 and company announcements to the ASX.

Rounding of Amounts

The consolidated group has applied the relief available to it in ASIC Class Order 98/100 and accordingly certain amounts in the financial report and the directors' report have been rounded off to the nearest \$1,000.

Auditor's Declaration

The lead auditor's independence declaration under s 307C of the Corporations Act 2001 is set out on page 6 for the half year ended 31 December 2013.

This report is signed in accordance with a resolution of the Board of Directors.



Daniel Riley
Managing Director
25th February 2013



PITCHER PARTNERS
ACCOUNTANTS AUDITORS & ADVISORS

Level 22 MLC Centre
19 Martin Place
Sydney NSW 2000
Australia

Postal Address:
GPO Box 1615
Sydney NSW 2001
Australia

Tel: +61 2 9221 2099
Fax: +61 2 9223 1762

www.pitcher.com.au
partners@pitcher-nsw.com.au

Pitcher Partners, including Johnston Burke,
is an association of independent firms
Melbourne | Sydney | Perth | Adelaide | Brisbane

**CAREERSMULTILIST LIMITED
AND CONTROLLED ENTITIES**

**AUDITOR'S INDEPENDENCE DECLARATION
TO THE DIRECTORS OF CAREERSMULTILIST LIMITED**

In relation to the independent auditor's review for the half-year ended 31 December 2013, to the best of my knowledge and belief there have been:

- (i) No contraventions of the auditor independence requirements of the *Corporations Act 2001*; and
- (ii) No contraventions of any applicable code of professional conduct.

Deborah Cartwright

Partner

PITCHER PARTNERS

Sydney

Date: 25 February 2014

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE HALF YEAR ENDED 31 DECEMBER 2013

	Note	Consolidated Group 31 Dec 2013 \$ 000's	31 Dec 2012 \$ 000's
Revenue		61,634	49,765
Product related purchased invoices		(23,032)	(4,843)
Employee benefit expense (direct employees)		(1,935)	(2,394)
Employee benefit expense (on-hire staff)		(33,210)	(40,133)
Depreciation and amortisation expense		(51)	(61)
Accounting fees		(71)	(82)
Finance costs – Product related		(254)	(87)
Finance costs – Corporate		(163)	(115)
Bad and doubtful debts		(6)	(133)
Other expenses		(837)	(1,172)
Profit before Income Tax		805	745
Income tax (expense)		(243)	(223)
Profit attributable to members of the parent entity		562	522
Other comprehensive income		-	-
Total comprehensive income/(loss) for the year		562	522
Earnings/(loss) per Share:			
Basic and diluted earnings per share (cents)		0.88	0.84

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION
FOR THE HALF YEAR ENDED 31 DECEMBER 2013**

	Note	Consolidated Group	
		31 Dec 2013	30 June 2013
		\$000's	\$000's
CURRENT ASSETS			
Cash and cash equivalents		773	1,538
Trade and other receivables		14,620	9,178
Other current assets		495	432
TOTAL CURRENT ASSETS		15,888	11,148
NON-CURRENT ASSETS			
Plant and equipment		193	216
Deferred tax assets		681	681
Intangible assets	4	5,239	5,243
TOTAL NON-CURRENT ASSETS		6,113	6,140
TOTAL ASSETS		22,001	17,288
CURRENT LIABILITIES			
Trade and other payables		6,453	5,733
Borrowings	5	8,571	5,920
Current tax liabilities		415	272
Provisions		1,351	1,125
TOTAL CURRENT LIABILITIES		16,790	13,050
NON-CURRENT LIABILITIES			
Borrowings	5	15	24
Provisions		13	19
TOTAL NON-CURRENT LIABILITIES		28	43
TOTAL LIABILITIES		16,818	13,093
NET ASSETS		5,183	4,195
EQUITY			
Issued capital	6	5,457	4,719
Retained losses		(274)	(524)
TOTAL EQUITY		5,183	4,195

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE HALF YEAR ENDED 31 DECEMBER 2013**

	Note	Issued Capital Ordinary	Retained Profits	Total
		\$ 000's	\$ 000's	\$ 000's
Balance at 1 July 2012		4,731	(666)	4,065
Dividend recognised for the period	3	-	(312)	(312)
Share issue costs relating to prior period share issue		(12)	-	(12)
Profit for the period		-	522	522
Balance at 31 December 2012		<u>4,719</u>	<u>(456)</u>	<u>4,263</u>
Balance at 1 July 2013		4,719	(524)	4,195
Dividend recognised for the period	3	-	(312)	(312)
Issue of Ordinary shares		750	-	750
Share issue costs		(12)	-	(12)
Profit for the period		-	562	562
Balance at 31 December 2013		<u>5,457</u>	<u>(274)</u>	<u>5,183</u>

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE HALF YEAR ENDED 31 DECEMBER 2013

	Consolidated Group	
	31 Dec 2013	31 Dec 2012
	\$ 000's	\$ 000's
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from customers	56,170	49,875
Payments to suppliers and employees	(55,445)	(48,845)
Interest received	22	31
Finance costs	(417)	(202)
Income tax paid	(100)	(39)
Net cash (used) in operating activities	230	820
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of plant and equipment	(8)	(58)
Payments for IT development	(32)	-
Payment for subsidiary net of cash acquired	-	-
Net cash provided by/(used in) investing activities	(40)	(58)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from Issue of shares	750	-
Proceeds of borrowings	1,120	-
Repayment of borrowings	(2,005)	(165)
Dividends paid	(312)	(312)
Cost of capital raising relating to prior period share issue	(12)	(12)
Net cash (used in)/provided by financing activities	(459)	(489)
Net (decrease)/increase in cash held	(269)	273
Cash at the beginning of the half year	1,042	2,367
Cash at the end of the half year	773	2,640

NOTES TO THE FINANCIAL STATEMENTS

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Preparation

These general purpose interim financial statements for the half year reporting period ended 31 December 2013 have been prepared in accordance with requirements of the Corporations Act 2001 and Australian Accounting Standard AASB 134: Interim Financial Reporting.

This interim financial report is intended to provide users with an update on the latest annual financial statements of CareersMultiList Limited and its controlled entities (referred to as the consolidated group or the Group). As such, it does not contain information that represents relatively insignificant changes occurring during the half year within the Group. It is therefore recommended that this interim financial report be read in conjunction with the annual financial statements of the Group for the year ended 30 June 2013, together with any public announcements made during the following half year.

CareersMultiList Limited is a for-profit entity for the purpose of preparing the financial statements.

Accounting Policies

The same accounting policies and methods of computation have been followed in this interim financial report as were applied in the most recent annual financial statements.

Going Concern

As at 31 December 2013, there was a deficiency in net current assets of \$0.91m (June 2013:\$1.90m). All bank loans are classified as current liabilities as there is a review date within 12 month of the relevant accounting period.

It should be noted that on 25 February 2014, the company announced a capital raising consisting of two tranches of shares and a Share Purchase Plan ("SPP"). The first tranche will be for 4.2m shares on or about 28 February 2014 raising approximately \$900,000. The second tranche will be for 16.25m shares on or about 1 April 2014 raising approximately \$3.5m. Lastly, there will be a SPP of up to \$500,000. This capital raising will significantly improve the company's balance sheet particularly the net current asset position. More details of the capital raising can be found in note 9 and company announcements to the ASX.

Critical Accounting Estimates and Judgements

The critical estimates and judgements are consistent with those applied and disclosed in the June 2013 annual report, except in relation to the following matter:

Impairment – carbon price

There is presently uncertainty in relation to the impacts of the carbon pricing mechanism recently introduced by the Australian Government. This carbon pricing system could potentially affect the assumptions underlying value-in-use calculations used for asset impairment testing purposes. The consolidated entity has not incorporated the effect of any carbon price implementation in its impairment testing at 31 December 2013.

New and Revised Accounting Requirements Applicable to the Current Half Year Reporting Period

The Group adopted AASB 2011–9: Amendments to Australian Accounting Standards – Presentation of Items of Other Comprehensive Income on 1 July 2012. AASB 2011–9 is mandatorily applicable from 1 July 2013 and amends AASB 101: Presentation of Financial Statements.

AASB 2011–9 amends the presentation requirements of other comprehensive income. It requires items of other comprehensive income to be grouped between:

- items that will not be reclassified subsequently to profit or loss; and
- those that will be reclassified subsequently to profit or loss when specific circumstances occur.

It also requires, when items of other comprehensive income are presented before the related tax effects with a single amount shown for the aggregate amount of income tax relating to those items, the amount of tax effect to be allocated between:

- items that will not be reclassified subsequently to profit or loss; and
- those that might be reclassified subsequently to profit or loss.

In addition the Group adopted AASB 10: Consolidated Financial Statements, AASB 12: Disclosure of Interests in Other Entities, AASB 119: Employee Benefits from 1 July 2013 and AASB 2011-10: Amendments to Australian Accounting Standards arising from AASB 119 (September 2011). The details of these accounting requirements are as follows;

AASB 10: Consolidated Financial Statements (together with associated standards) provides a revised definition of control. This Standard supersedes AASB 127: Consolidated and Separate Financial Statements and is not expected to have a material impact on the group's financial statements.

AASB 12: Disclosure of Interests in Other Entities contains disclosure requirements of AASB 10 and AASB 127 and is applicable to entities that hold an interest to have material impact on the group's financial statements.

AASB 119: Employee Benefits (September 2011) and AASB 2011-10: Amendments to Australian Accounting Standards arising from AASB 119 (September 2011). These standards did not affect the Group's accounting policies or the amounts reported in the financial statements, primarily because the Group does not have defined benefit plan assets or obligations.

Rounding of Amounts

The consolidated group has applied the relief available to it in ASIC Class Order 98/100 and accordingly certain amounts in the financial report and the directors' report have been rounded off to the nearest \$1,000.

2. OPERATING SEGMENTS

Identification of reportable segments

The Group is managed primarily on the basis of product category and service offerings as the diversification of the Group's operations inherently have notably different risk profiles and performance assessment criteria. Operating segments are therefore determined on the same basis.

Reportable segments disclosed are based on aggregating operating segments where the segments are considered to have similar economic characteristics and are also similar with respect to the following:-

- the products sold and/or services provided by the segment;
- the type or class of customer for the products or services;
- any external regulatory requirements

NOTES TO THE FINANCIAL STATEMENTS

2. OPERATING SEGMENTS- continued

Types of products and services by segment

i **Payroll & Management**

Includes payroll sourcing, migration management, project management and library cataloguing services for clients.

ii **Employment Services**

Includes franchising fees plus fees for the supply of temporary, contract and permanent staff to recruitment clients.

iii **Cashflow Finance Services**

Includes cash flow financing and related services for clients.

Basis of accounting for purposes of reporting by operating segments

(a) **Accounting policies adopted**

Unless stated otherwise, all amounts reported to the Board of Directors, being the chief decision maker with respect to operating segments, are determined in accordance with accounting policies that are consistent to those adopted in the annual financial statements of the Group.

(b) **Inter-segment transactions**

There are no Inter-segment transactions.

(c) **Segment assets**

Where an asset is used across multiple segments, the asset is allocated to the segment that receives majority economic value from that asset. In the majority of instances, segment assets are clearly identifiable on the basis of their nature and physical location.

Unless indicated otherwise in the segment assets note, investments in financial assets, deferred tax assets and intangible assets have not been allocated to operating segments.

(d) **Segment liabilities**

Liabilities are allocated to segments where there is a direct nexus between the incurrence of the liability and the operations of the segment. Borrowings and tax liabilities are generally considered to relate to the Group as a whole and are not allocated. Segment liabilities include trade and other payables and certain direct borrowings.

(e) **Unallocated items**

The following items of revenue, expenses, assets and liabilities are not allocated to operating segments as they are not considered part of the core operations of any segment:-

- Income tax expense
- Deferred tax assets and liabilities
- Intangible assets

NOTES TO THE FINANCIAL STATEMENTS

2. OPERATING SEGMENTS - continued

Segment performance

(f) Segment information

	Payroll & Management	Employment Services	Cashflow Finance Services	Unallocated/ Corporate	Total
<i>Six months ended 31 December 2012</i>	\$ 000's	\$ 000's	\$ 000's	\$ 000's	\$ 000's
Segment revenue	38,948	3,898	6,879	9	49,734
Adjusted Profit before income tax	617	438	99	(239)	915

	Payroll & Management	Employment Services	Cashflow Finance Services	Unallocated/ Corporate	Total
<i>Six months ended 31 December 2013</i>	\$ 000's	\$ 000's	\$ 000's	\$ 000's	\$ 000's
Segment revenue	33,211	4,417	23,975	7	61,610
Adjusted Profit before income tax	786	283	406	(379)	1,096

The Board assesses the performance of the operating segments based on a measure of adjusted Profit/(loss) before income tax. This measurement basis excludes the effects of non-recurring expenditure from the operating segments such as restructuring costs, legal expenses and goodwill impairments when the impairment is the result of an isolated, non-recurring event. Furthermore, the measure excludes the effects of equity-settled share-based payments and unrealised gains/(losses) on financial instruments and depreciation and amortisation. Tangible and intangible fixed assets of the business are utilised across all segments of reporting. Depreciation resulting from fixed assets held cannot therefore be apportioned by individual revenue segment. Interest income and expenditure are also not allocated to segments.

A reconciliation of adjusted Profit before Income Tax to Profit before Income Tax is provided as follows:-

	Consolidated Group	
	31 Dec 2013	31 Dec 2012
	\$000's	\$000's
Adjusted Profit before income tax	1,096	915
Depreciation and amortisation	(51)	(61)
Interest costs	(262)	(140)
Interest Income	22	31
Profit before income tax	<u>805</u>	<u>745</u>

(g) Segment assets

The nature of the business is such that assets are used across all segments cannot be identified as relating to a specific segment. The net book value of assets is \$22.01m (2012: \$13.62m) per the consolidated statement of financial position. All assets are based in Australia.

(h) Segment liabilities

The nature of the business is such that liabilities cannot be identified as relating to a specific segment. The net value of liabilities is \$16.82m (2012: \$9.36m) per the consolidated statement of financial position.

(i) Major customers

The Group has a number of customers to which it provides contractor management, outsourced payroll and migration services to. The Group supplies one single external customer operating in the recruitment sector which accounts for 5.4% of external revenue (2012: 8.8%). The next most significant client accounts for 2.6% (2012: 3.5%) of external revenue. All external revenue attributable to external customers was generated from Australia for the six months ended 31 December 2012 and 2013.

NOTES TO THE FINANCIAL STATEMENTS

3. DIVIDENDS

	Consolidated Group	
	31 Dec 2013	31 Dec 2012
	\$ 000's	\$ 000's
Declared and paid during the period:		
Final 2013 fully franked ordinary dividend of 0.5 cents (2012: 0.5 cents) per share franked at the tax rate of 30% (2012: 30%)	312	312

On 25 February 2014, the Board declared a fully franked interim dividend of 0.5 cents (2012: 0.5 cents) per share. In accordance with accounting standards, the dividend has not been provided for in the 31 December 2013 financial statements

4. INTANGIBLE ASSETS

Goodwill

Opening net book value	5,167	5,167
Provision for contingencies	(16)	-
Closing net book value	5,151	5,167

Software Development:

Opening net book value	76	-
Capitalised during the period	32	76
Amortised during period	(20)	-
Closing net book value	88	76
Total	5,239	5,243

NOTES TO THE FINANCIAL STATEMENTS

5. BORROWINGS

	As at 31 Dec 2013 \$000's	As at 30 Jun 2013 \$000's
CURRENT		
Unsecured:		
Lease Liability	7	7
Directors Loans	181	-
Secured:		
Commercial Bills	-	2,005
Cashflow Finance Facility – Bank of Queensland	-	3,412
Cashflow Finance Facility – National Australia Bank	8,383	-
Bank Overdraft – Corporate related	-	496
	8,571	5,920
NON CURRENT		
Unsecured		
Lease liability	15	24

Note:

During October 2013 the Company moved its banking arrangements from with the ANZ and Bank of Queensland to the National Australia Bank.

Currently, the Company has as a cashflow finance facility with the National Australia Bank with a drawing limit of \$13.0m. The amount drawn as at 31 December 2013 was \$8.4m

The Commercial Bills noted below were shown as current liabilities as at 30 June 2013. These bills were paid out during the six months ended 31 December 2013.

Facilities previously in place included;

ANZ Commercial bills: \$2.0m- expired November 2014

Bank overdrafts: BOQ Product related-\$8.00m limit - \$3.4m used as at 30 June 2013

ANZ Corporate related-\$0.50m limit - \$0.5m used as at 30 June 2013

6. CONTRIBUTED CAPITAL

	As at 31 Dec 2013	As at 31 Dec 2012
Movements in shares on issue		
Beginning of half year	62,455,671	62,455,671
Shares issued 7 November 2013	5,000,000	-
End of the half year	67,455,671	62,455,671

7. NET TANGIBLE ASSET BACKING

	As at 31 Dec 2013	As at 30 June 2013
Net tangible asset backing per ordinary security (cents)	(0.08)	(1.68)

8. CONTINGENT LIABILITIES

There are no contingent liabilities since the last annual report date.

9. EVENTS SUBSEQUENT TO REPORTING DATE

On 31 January 2014, the company issued 120,000 ordinary shares to qualifying employees for nil consideration.

On 25 February 2014, the Company announced it will hold an Extraordinary General Meeting ("EGM") on Tuesday 1 April 2014.

By way of background, the company has entered into agreements with various institutional and sophisticated investors (identified by Taylor Collison) to undertake a placement of \$4.5m of shares in the capital of the Company at 22 cents per share ("Placement").

The Placement will be executed in two tranches. The first tranche of approximately 4.2m shares is expected to be settled on Friday 28 February 2014 ("First Tranche"). These shares have the same rights as other fully paid ordinary shares of the Company already on issue and will participate in any interim dividend for the half year ended 31 December 2013.

The issue of the second tranche of approximately 16.3m shares ("Second Tranche") is subject to shareholder approval. The Second Tranche will not participate in any interim dividend for the half year ended 31 December 2013 as the Second Tranche shares will be issued after the Record Date for the interim dividend.

The Placement will be accompanied by a Share Purchase Plan ("SPP") in which eligible shareholders will be entitled to subscribe for up to \$15,000 in new shares at the same price as the issue price for the Placement shares (i.e. 22 cents per share). The amount raised under the SPP will be capped at \$0.5m and will be subject to shareholder approval.

The Board also announced it proposes to change the name of the Company from 'Careers MultiList Limited' to 'CML Group Limited'. The nature of the Company's business has changed considerably in recent years and the Placement in particular signals a new era of growth and direction for the Company.

The purpose of the EGM is to:

- ratify the share issue to Pie Funds on 7 November 2013;
- ratify the share issues to certain employees of the Company on 31 January 2014;
- ratify the issue of the First Tranche;
- approve the issue of the Second Tranche;
- approve the issue of any shares issued pursuant to the SPP; and
- change the Company name to CML Group Limited.

The effect of the above resolutions will be to enable the Company to undertake the Placement and the SPP, for the Company to retain its 15% share issue capacity for future activities and to change the name of the Company.

There are no circumstances that have arisen since the end of the financial period which significantly affect or may significantly affect the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in future financial periods.

10. CONTROL GAINED OR LOST OVER ENTITIES HAVING MATERIAL EFFECT

During the financial period the Group has not gained control over any entity. The Group has not lost control over any entity during the financial period.

11. DETAILS OF ASSOCIATE OR JOINT VENTURES ENTITIES

The Group has no associate or joint venture entities.

12. RELATED PARTY DISCLOSURES

Two Directors of the company made short term loans to the company at an interest rate of 7% per annum payable monthly. These loans are expected to be repaid in April 2014. All arrangements with related parties are consistent with those disclosed in the 2013 Annual Report.

On behalf of the board,

A handwritten signature in dark ink, appearing to be 'D. Riley', with a long horizontal flourish extending to the right.

Daniel Riley
Managing Director

Sydney, 25th February 2013

DIRECTORS' DECLARATION

In accordance with a resolution of the directors of CareersMultiList Limited, the directors of the company declare that:

1. The financial statements and notes, as set out on pages 7 to 17 are in accordance with the *Corporations Act 2001*, including:

- a) complying with Accounting Standard AASB 134: Interim Financial Reporting; and
- b) giving a true and fair view of the consolidated entity's financial position as at 31 December 2013 and of its performance for the half year ended on that date.

2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.



Daniel Riley
Managing Director

Sydney, 25th February 2013



PITCHER PARTNERS
ACCOUNTANTS AUDITORS & ADVISORS

Level 22 MLC Centre
19 Martin Place
Sydney NSW 2000
Australia

Postal Address:
GPO Box 1615
Sydney NSW 2001
Australia

Tel: +61 2 9221 2099
Fax: +61 2 9223 1762

www.pitcher.com.au
partners@pitcher-nsw.com.au

Pitcher Partners, including Johnston Korke,
is an association of independent firms
Melbourne | Sydney | Perth | Adelaide | Brisbane

CAREERSMULTILIST LIMITED AND CONTROLLED ENTITIES

INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF CAREERSMULTILIST LIMITED

We have reviewed the accompanying half-year financial report of Careers MultiList Limited and controlled entities, which comprises the condensed consolidated statement of financial position as at 31 December 2013, the condensed consolidated statement of comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the period's end or from time to time during the half year.

Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors' determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2013 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Careers MultiList Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

19



Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.

Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Careers MultiList Limited is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2013 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting and Corporations Regulations 2001*.

Deborah Cartwright
Partner

PITCHER PARTNERS
Sydney

25 February 2014