



Eneco Refresh Limited (ABN 28 079 681 244)
 17 Denninup Way, Malaga WA 6090
 Tel: (08) **9248 3006** Fax: (08) 9248 7233
 Email: info@eneco-refresh.com.au
 Website: www.eneco-refresh.com.au

Friday, 29 July 2022

ASX Announcement
 (ASX: ERG)

Quarterly Activity Report to June 2022

Eneco Refresh Ltd (Eneco) is pleased to provide a review for the fourth quarter ending June 2022. Eneco continues to manufacture at 7 bottled water factories across Australia and 1 plastic factory in Melbourne. A good increase in revenue for the quarter has resulted in good cash inflow. Total revenue for the quarter and the full year by Cash Generating Units (CGU) compared to the same period last financial year are as follows:

	<u>4th Quarter Revenue</u>			<u>Year-to-Date Revenue</u>		
	<u>Apr 21 –</u> <u>June 22</u> \$'000	<u>Apr 20 –</u> <u>June 21</u> \$'000	<u>Variance</u>	<u>Jul 21 –</u> <u>June 22</u> \$'000	<u>Jul 20 –</u> <u>June 21</u> \$'000	<u>Variance</u>
<u>Cash Generating Units</u>						
Western Australia (WA)	757	698	8%	3,656	3,143	16%
New South Wales (NSW)	628	545	15%	2,332	2,129	10%
Victoria (VIC)	430	320	34%	1,724	1,384	25%
Northern Territory (NT)	362	429	-16%	1,392	1,491	-7%
Queensland (QLD)	<u>539</u>	<u>496</u>	9%	<u>2,318</u>	<u>2,060</u>	13%
Refresh Waters	2,716	2,488	9%	11,422	10,207	12%
Refresh Plastics	<u>710</u>	<u>629</u>	13%	<u>2,553</u>	<u>2,979</u>	-14%
Total	<u>3,426</u>	<u>3,117</u>	10%	<u>13,975</u>	<u>13,186</u>	6%

There was no significant expenditure for the quarter. A summary of expenditure incurred compared to the previous quarter is as follows:

	<u>June Quarter</u> \$'000	<u>March Quarter</u> \$'000
Product manufacturing and operating costs	2,088	2,040
Advertising and marketing	157	160
Leased premises	268	264
Staff costs *	844	713
Purchase of plant and equipment	18	50

* Includes \$106k paid as director fees and salaries



Refresh Waters

Sales increased by 9% for the fourth quarter. Year-to-date is still a good 12% compared to the same period last year.

Growth in WA has slowed to 8% for the quarter. Year-to-date had a good increase of 16% with increased supply to mining companies.

In the earlier months of the year, NSW had a long lockdown which impacted our sales resulting in decline of 6% in the first quarter. It has improved significantly in recent months to achieve 15% growth for the quarter and 10% growth year-to-date.

VIC is now our fastest growing CGU. Supply of distilled water for commercial use continues to be strong. We have also benefited from increased sales to Woolworths.

NT continues to feel the impact of floods and road closures coupled with COVID isolations. The local economy is reliant on the tourism sector which remains weak. This has resulted in a 7% drop in sales for the year but is likely to improve with increasing tourism and the dry season.

Sales to Woolworths continues to do well in QLD. It has achieved an increase of 9% for the quarter and 13% year-to-date.

The increasing costs of business have affected our bottom line. Price increases have been implemented where possible.

Refresh Plastics

Refresh Plastics sales increased by 13% this quarter. Petainer opened their own factory in Thailand resulting in our losing the distributorship impacting our sales so year-to-date still shows a 14% decline. However, now the non-compete restraint is over, we have successfully secured the Dolium one-way keg distributorship and anticipate ongoing increase in sales in the new financial year.

This announcement was authorised for release by Henry Heng, Executive Chairman.

For more information, please contact:

Henry Heng

Executive Chairman

henry@eneco-refresh.com.au

Page 2

Eneco Australia Pty Ltd (ABN 16 631 139 261)

17 Denninup Way, Malaga WA 6090 T: 08 **92487222** F: 08 92487233 E: info@eneco-refresh.com.au

Refresh Waters Pty Ltd (ABN 20 115 000 318)

Perth - 17 Denninup Way, Malaga WA 6090 T: 08 **92487222** F: 08 92487233 E: info@refreshwaters.com.au

Kalgoorlie – 33/46 Great Eastern Hy, Kalgoorlie WA 6430 T: 08 **90222266** F: 08 90224468 E: kalgoorlie@refreshwaters.com.au

Melbourne – 11 Olive Grove, Keysborough Vic 3173 T: 03 **87128432** F: 03 97015744 E: melbourne@refreshwaters.com.au

Sydney – 3 Salisbury St, Silverwater NSW 2128 T: 02 **97484200** F: 02 97484366 E: sydney@refreshwaters.com.au

Darwin – 22 Hamaura Rd, East Arm NT 0822 T: 04 06841719 E: darwin@refreshwaters.com.au

Refresh Waters Queensland Pty Ltd (ABN 97 095 451 406)

Brisbane – 120 Mica Street, Carole Park Qld 4300 T: 07 **32711251** F: 07 38793019 E: brisbane@refreshwaters.com.au

Toowoomba – 600 Boundary St, Toowoomba Qld 4350 T: 07 **46590400** F: 07 46590411 E: toowoomba@refreshwaters.com.au

Refresh Plastics Pty Ltd (ABN 82 616 217 791)

t/a Ampri Plastics – 9 Olive Grove, Keysborough Vic 3173 T: 03 **97015600** F: 03 97015744 E: enquiries@refreshplastics.com.au



Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Eneco Refresh Limited

ABN

28 079 681 244

Quarter ended ("current quarter")

30 June 2022

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	3,400	14,327
1.2 Payments for		
(a) research and development		
(b) product manufacturing and operating costs	(2,088)	(8,807)
(c) advertising and marketing	(157)	(614)
(d) leased assets	(268)	(1,051)
(e) staff costs	(844)	(3,086)
(f) administration and corporate costs		
1.3 Dividends received (see note 3)		
1.4 Interest received	2	8
1.5 Interest and other costs of finance paid		
1.6 Income taxes paid		
1.7 Government grants and tax incentives	2	59
1.8 Other (provide details if material)		
1.9 Net cash from / (used in) operating activities	47	836

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
2.	Cash flows from investing activities		
2.1	Payments to acquire or for:		
	(a) entities		
	(b) businesses		
	(c) property, plant and equipment	(18)	(253)
	(d) investments	(8)	(18)
	(e) intellectual property		
	(f) other non-current assets		
2.2	Proceeds from disposal of:		
	(a) entities		
	(b) businesses		
	(c) property, plant and equipment	0	9
	(d) investments		
	(e) intellectual property		
	(f) other non-current assets		
2.3	Cash flows from loans to other entities		
2.4	Dividends received (see note 3)		
2.5	Other (provide details if material)		
2.6	Net cash from / (used in) investing activities	(26)	(262)
3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)		
3.2	Proceeds from issue of convertible debt securities		
3.3	Proceeds from exercise of options		
3.4	Transaction costs related to issues of equity securities or convertible debt securities		
3.5	Proceeds from borrowings		
3.6	Repayment of borrowings		
3.7	Transaction costs related to loans and borrowings		
3.8	Dividends paid		
3.9	Other (AASB16 adjustments and depreciation)	(341)	(746)
3.10	Net cash from / (used in) financing activities	(341)	(746)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	1,603	1,455
4.2	Net cash from / (used in) operating activities (item 1.9 above)	47	836
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(26)	(262)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(341)	(746)
4.5	Effect of movement in exchange rates on cash held		
4.6	Cash and cash equivalents at end of period	1,283	1,283

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	402	468
5.2	Call deposits	881	1,135
5.3	Bank overdrafts		
5.4	Other (provide details)		
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	1,283	1,605

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	106
6.2	Aggregate amount of payments to related parties and their associates included in item 2	
<i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i>		

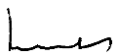
7.	Financing facilities <i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i> <i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1	Loan facilities	0	0
7.2	Credit standby arrangements		
7.3	Other (please specify)		
7.4	Total financing facilities	0	0
7.5	Unused financing facilities available at quarter end		
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.		

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	47
8.2	Cash and cash equivalents at quarter end (item 4.6)	1,283
8.3	Unused finance facilities available at quarter end (item 7.5)	0
8.4	Total available funding (item 8.2 + item 8.3)	1,283
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	n/a
<i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>		
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1	Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
Answer: n/a		
8.6.2	Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
Answer: n/a		
8.6.3	Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?	
Answer: n/a		
<i>Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.</i>		

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 29 July 2022



Authorised by: Henry Heng, Executive Chairman
(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.