



Envirozel

Envirozel Limited

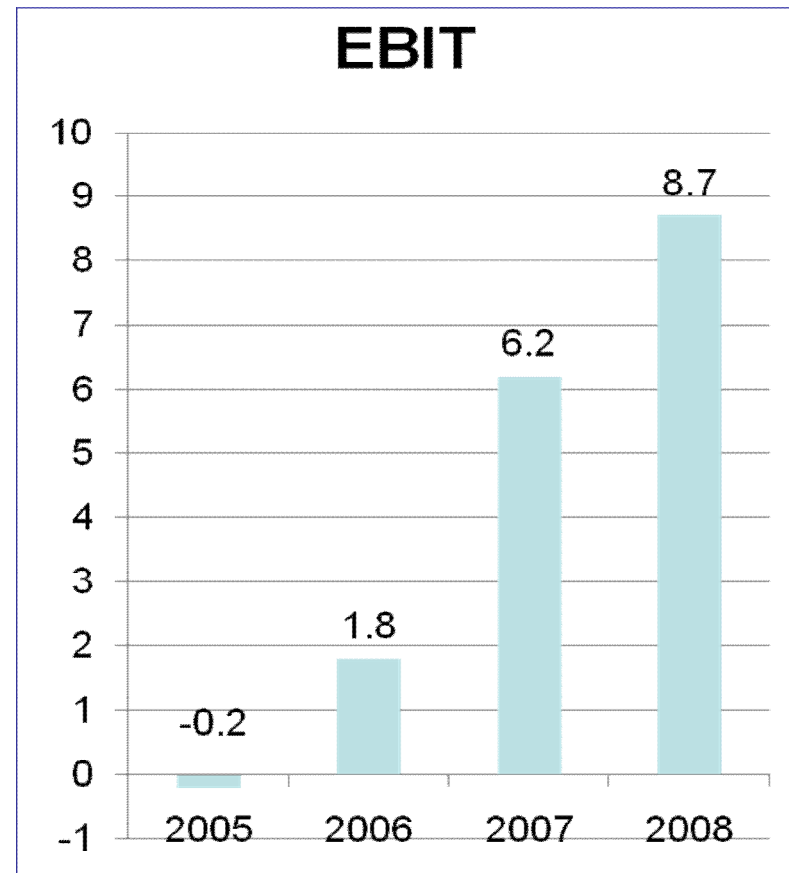
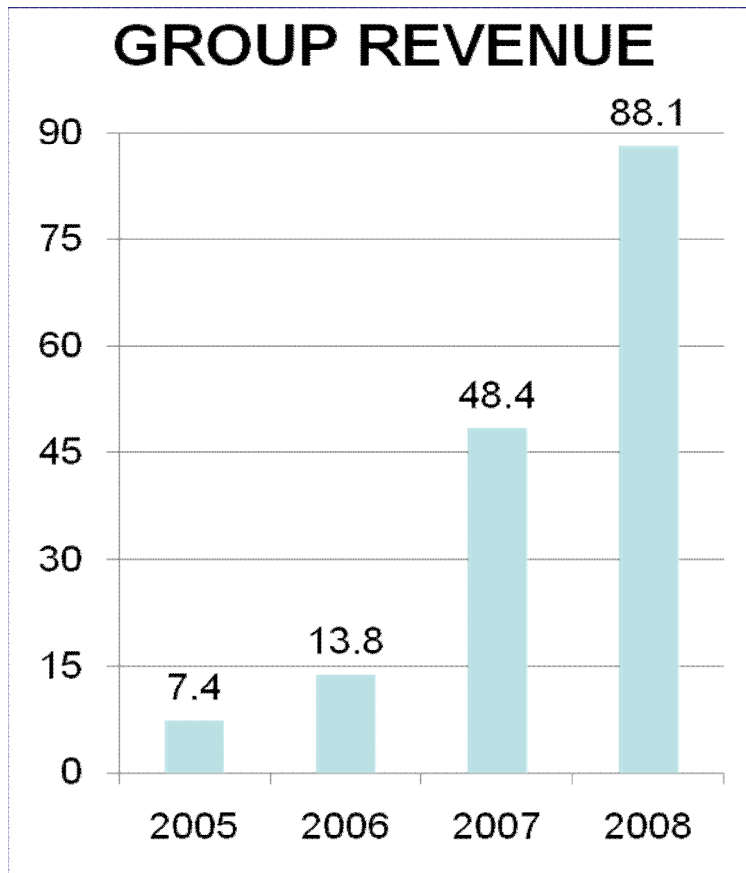
2007/2008 Presentation

**Presentation by:
Andrew Powis, CEO
Ian Wallace, CFO**

2007/08 Highlights

- **Set the Foundations for the next stage of growth:**
 - Board / Management Structure
 - Consolidation / Synergies
 - Strategic Plan
- **Revenue increased by 82% to \$88.1 million**
- **EBITDA increased by 44% to \$9.5 million**
- **EBIT increased by 40% to \$8.7 million**
- **Maiden Dividend of 1.25 cents (52% of NPAT) pre-paid during year**
- **Acquisitions**
 - TSF Engineering & Maintenance – Difficult Integration
 - Cellular Beams Technology License
- **Geographic Expansion**
 - Brisbane & Singapore Offices
- **Economic Climate**
 - National Engineering / Retail Projects

4 Year Growth History



2007/08 Results - Comparison

	Consolidated	
	As at 30 June 2008 \$'000	As at 30 June 2007 \$'000
Total Revenue	<u>88,141</u>	<u>48,362</u>
Earnings before interest expense, tax, depreciation and amortization (EBITDA)	9,509	6,613
Earnings before interest expense and tax (EBIT)	8,703	6,217
Interest net	(788)	(360)
Non operating / non recurring	(759)	(356)
Employee share scheme	<u>(303)</u>	<u>-</u>
Net profit before tax	6,853	5,501
Income tax expense (*recognition of prior year tax losses)	<u>1,848</u>	<u>(459)*</u>
Net profit after tax	<u>5,005</u>	<u>5,960</u>
Earnings per Share – basic - cents	2.46	3.56
Dividend per Share – fully franked - cents	1.25	0

2007/08 Balance Sheet - Comparison

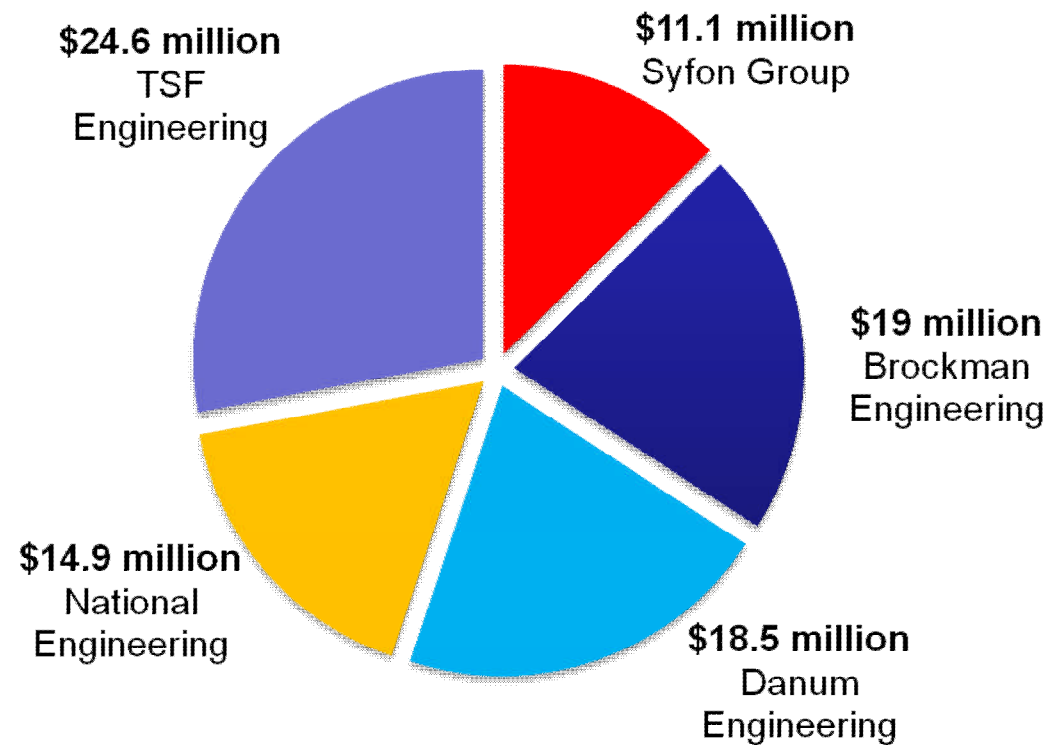
	June 2008 \$'000	June 2007 \$'000
Total Current Assets	24,025	23,859
Total Non-Current Assets	<u>39,579</u>	<u>22,754</u>
TOTAL ASSETS	<u>63,604</u>	<u>46,613</u>
Total Current Liabilities	13,700	18,337
Total Non-Current Liabilities	<u>12,791</u>	<u>6,133</u>
TOTAL LIABILITIES	<u>26,491</u>	<u>24,470</u>
NET ASSETS	<u>37,113</u>	<u>22,142</u>
FINANCIAL RATIOS		
Current Ratio ¹	1.75	1.30
Gearing Ratio ²	0.26	0.22
Debt to Equity Ratio ³	0.71	1.10
Note 1: The Current Ratio is Current Assets ÷ Current Liabilities Note 2: The Gearing Ratio is Long Term Liabilities ÷ (Shareholders Equity + Long Term Liabilities) Note 3: The Debt to Equity Ratio is Total Liabilities ÷ Shareholders Equity - These ratios compare favourably with peer companies		

Cash Flows

	As at 30 June 2008 \$'000	As at 30 June 2007 \$'000
Net Cash provided by/(used in) Operating Activities • Maiden tax payment • Cash outflow to complete acquired contracts - TSF • Reduction in trade payables – Danum • Forecast improved cash flow for operating activities in 2009	639	7,161
Net Cash provided by/(used in) Investing Activities • Acquisition of TSF • Settlement vendor payables – Danum & National • Capex	(22,741)	(11,657)
Net Cash provided by/(used in) Financing Activities • Maiden Dividend payment • Share issue to fund acquisition of TSF and settlement of vendor payables • Bank loans to fund acquisition of TSF and settlement of vendor payables	16,115	10,014

Source of Revenue – 2007/08

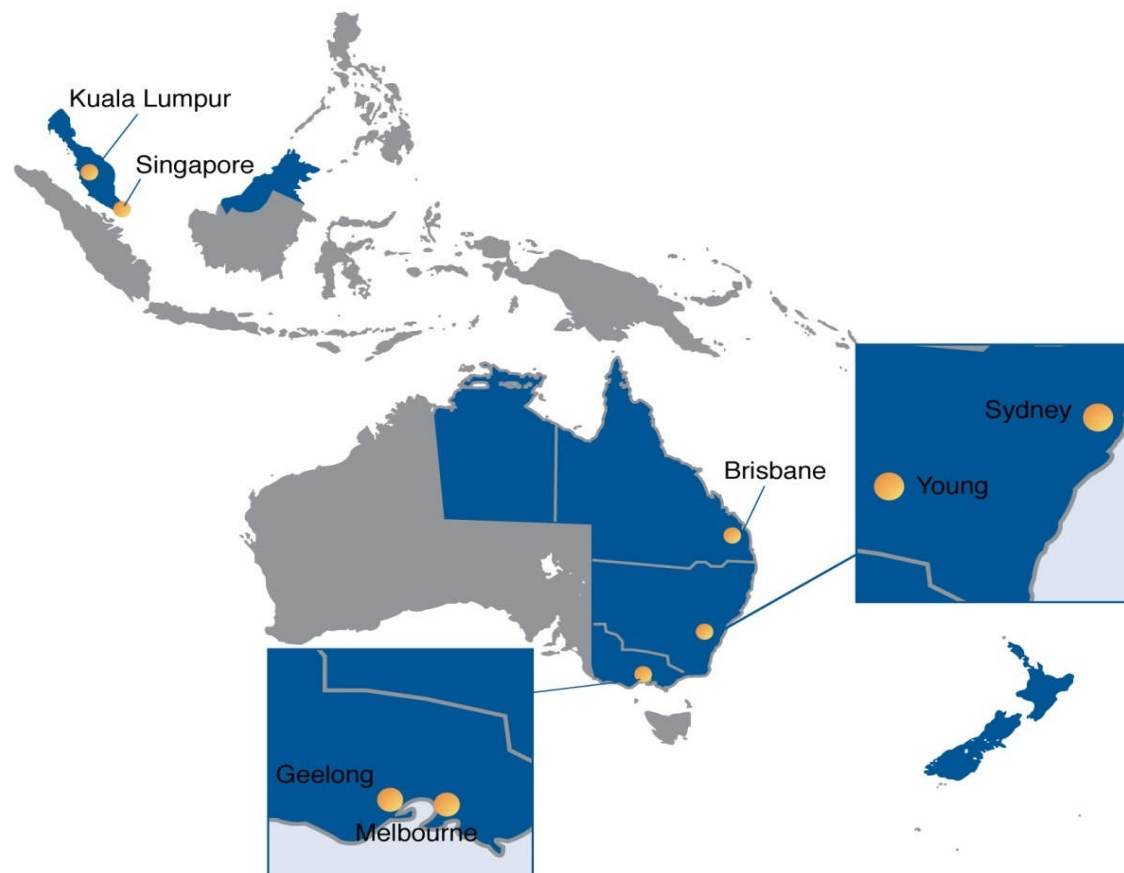
As a proportion of total revenue for 2007/08 = **\$88.1 million**



Shareholder Value

- Forward orders in excess of A\$60M+ (includes term maintenance contracts)
- Dividends
 - 1.25 cents maiden dividend **paid** in financial year
 - Future dividends declared in line with profit announcement
- Capital Management
 - Net debt is comfortable at \$9.6M.
 - Net Debt to Equity ratio of 21% is low by Industry Standards

Location of Operations



Highlights / Major Projects

SYFON SYSTEMS

- Opened Brisbane Office – recently awarded Gold Coast Airport Project
- Opened Singapore Office – received undertaking for Marina Bay Sands (MICE) Project
- Continued strong organic growth in Australia & Asia

BROCKMAN ENGINEERING

- L.O.I. received on Shell / Corio contract for minimum 2½ years
- Geographic diversification
 - Moree Standpipes
 - Interstate Tenders
- Customer base diversification

Highlights / Major Projects

DANUM ENGINEERING

- Significant progress in replacement of Shell (Corio) Contract
 - Midway Woodchip Plant – Portland
 - Mobil / Transfield – Altona
 - Shell – Newport
- Customer base diversification – Business Strength

NATIONAL ENGINEERING

- Ability to manufacture Cellular Beams
- Successfully completed
 - DFO
 - Coca Cola
 - Linfox
- Difficult Market / Credit Squeeze / Retail Projects

Highlights / Major Projects

TSF ENGINEERING

- Successful Integration completed
- Geographical diversification
- Co / Tri Generation opportunities
- Telstra
- TSF Maintenance – recurring income

CELLULAR BEAMS

- Exclusive Australian License
- Competitive advantage in continually rising steel price market

Board of Directors



Chairman – Max Findlay
Appointed 14 May 2008
Appointed Chairman 1 July 2008



Deputy Chairman – Gordon McKern
Appointed 15 December 2003
Appointed Deputy Chairman 1 July 2008



Non-Executive Director – Peter Jones
Appointed 29 March 2004

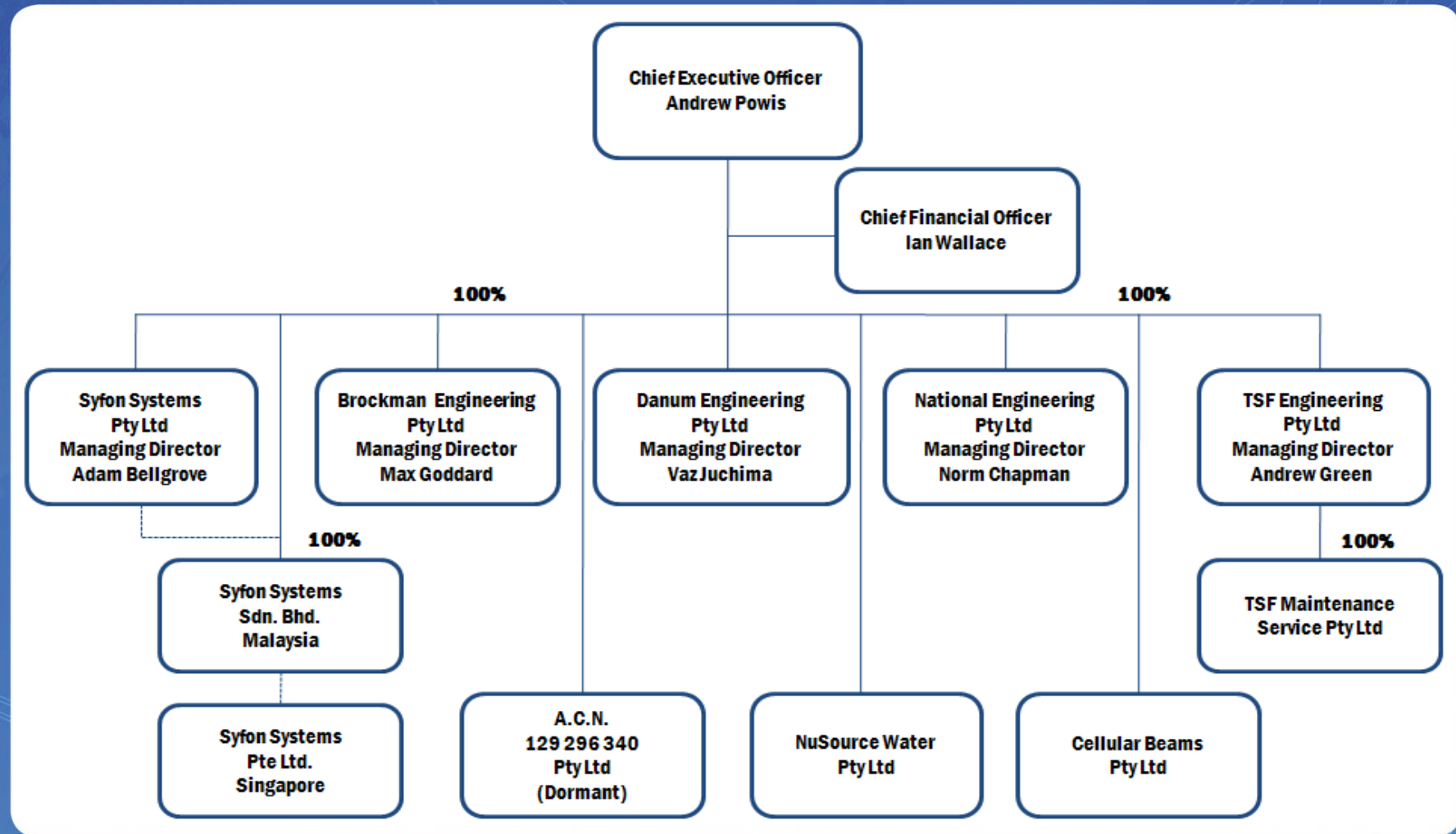


Non-Executive Director – Keith Fagg
Appointed 20 December 2005



Non-Executive Director – Graham Burns
Appointed 1 February 2008

Management Structure – Envirozel Limited



Strategic Outlook

- Consolidation and continuous review of existing business
 - Culture
 - Comprehensive Safety Management
 - Reporting
 - Capability Matrix
- Comprehensive Strategic Plan adopted
 - Organic growth
 - Geographic expansion
 - Market diversification
 - Market consolidation
- Business Development – increased resources