



2017 AGM Investor Presentation

FY17 Highlights

IMPROVED BALANCE SHEET

Balance sheet rejuvenation completed. Equity raising and debt forgiveness concluded successfully.

CONTRACT RISK MITIGATION

Melbourne Airport Tri-generation Plant achieved Practical Completion. Defects liability period and contract closure due in December 2017.

GROWTH AGENDA

Revenue and earnings growth progressing to plan, work in hand steadily improving.

EARNINGS GROWTH

Increasing work in hand from recent project wins driving earnings growth in FY18.

FY17 Financial Result

Revenue from ordinary activities	\$51,902,016
EBITDA	\$882,143
EBIT	\$87,074
Net profit before tax	\$5,403,095
Net profit after tax	\$3,609,689
Earnings per share (cents)	1.47

EVZ Group Strategy

“Revenue and earnings growth are created by delivering value added services in selected market sectors.

Organic revenue growth will be augmented through infill acquisition of relevant high performing businesses that complement group capabilities.”

Targeting Growth Sectors

Bulk Fuel Storage & Oil Refining

Bulk fuel storage facility expansion:

- New terminal construction
- Refinery crude storage expansion
- Jet fuel farms

Plant maintenance interventions, shut - downs and turnarounds.

Tank construction, traceable pressure pipe, pressure vessel renewal. Plant maintenance.

Building & Infrastructure in SE Asia

Building & construction sector growth 7-9 % pa

High rainfall in tropical SE Asia benefits Syfon product marketing.

Syfon Systems well established in region, since 1996.

Limited competition established in region.

Building & Infrastructure in Australia & New Zealand

Building & construction sector growth 3-4 % pa

Established syfonic drainage industry

Syfon Systems leading 70% market share.

Transport and social infrastructure investment cycle beyond 2022

FY18 Outlook

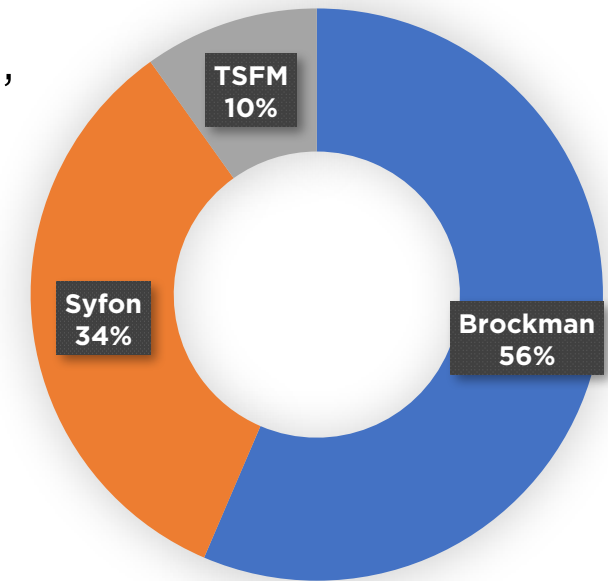
Work in hand growing steadily, currently \$45M supporting profitable trading.

Current progress in FY18 aligns with pre-equity raising assumptions.

SE Asia construction & building development sector offers abundant opportunities.

Fuel industry asset replacement and terminal facility expansion in Australia.

FY18 SALES OUTLOOK BY DIVISION



Brockman Engineering

Mechanical services provider to the fuel industry:

- Bulk fuel storage tankage
- High spec piping
- Shutdown & turnaround events
- Plant maintenance

Growth opportunities

- Refinery maintenance
- LNG plant maintenance
- Fuel terminal design & construction
- Industrial plant capacity upgrades

Safe work and outcome focused team.

68%

**Work in Hand
Forward Year
Sales Coverage**

26%

**First Quarter YoY
Sales Growth**

\$195M

Live Tenders

FUEL INDUSTRY STRATEGIC RATIONALE

Major asset ownership and use rationalisation phase concluded.

Additional capacity and operational efficiency improvement phase in progress.

New terminal feasibility and investment phase commencing.

Australia's fuel usage growth:

- Land transport 2.9% pa**
- Air transport 5.9% pa**

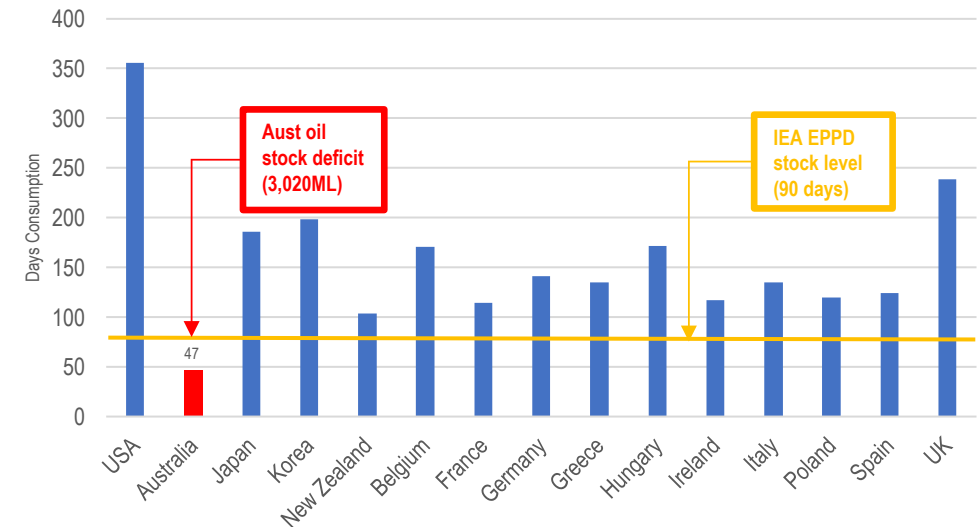
Market size:

Terminal projects currently planned - \$400-500M

Annual industry tankage capital investment - \$250M

Annual industry mechanical maintenance - \$400M

OIL STOCK LEVELS INTERNATIONAL ENERGY SECURITY



Australia's bulk fuel storage is 48%* below IEA EPPD treaty requirement.

Largest shortfall in the world requiring \$1.2Bn capital investment to remedy.

*IEA EPPD Treaty

**BITRE Data 2005 - 2015

Syfon Systems

Syfon Systems are specialist roof drainage engineers with extensive experience in major building projects in Australia and SE Asia.

Current market share in Australia and Malaysia exceeds 75%.

Growth opportunities:

- Geographic expansion to Vietnam, initially and Philippines and Indonesia in future years.
- Expansion of capabilities into manufacturing of HDPE pipe and component fabrication.

Safety focused international team.

73%

**Work in Hand
Forward Year
Sales Coverage**

15%

**First Quarter YoY
Earnings Growth**

\$69M

Live Tenders

SE ASIAN GROWTH OPPORTUNITY

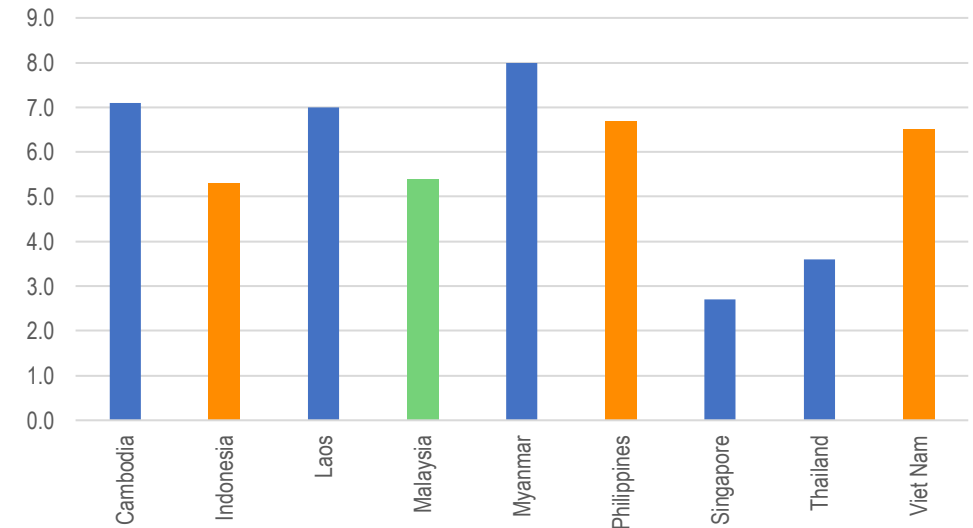
Characteristics of SE Asia construction market suited to Syfon Systems expansion.

- High rainfall
- Large project developments
- Iconic building design
- Limited competition, first mover advantage
- Industry transitioning from conventional drainage
- Ideally suited to pipe manufacturing expansion

Vietnam expansion initiative underway, permanent presence commencing early 2018.

Manufacturing centre for pipes and fitting components in Kuala Lumpur commencing mid 2018.

SE ASIA
ECONOMIC GROWTH



“Asia will continue to account for the largest share of the future global construction industry> Emerging markets of the Philippines, Malaysia, Vietnam and Indonesia, will invest heavily in new infrastructure projects, supported by private investment.”***

***Global Construction Intelligence Center 2017

****ADB Data 2017-20



TSF Maintenance

Power Generation maintenance and operations support to the building and critical facility owners:

- Data centres
- Communication networks
- Major buildings
- Critical healthcare facilities

Growth opportunities

- National network of technicians
- Long term routine maintenance contracts base workload.
- Power generation capacity upgrades
- Reliability testing
- Fuel system and environment audits

Safety focused team delivering power supply security

60%

**Work in Hand
Annual Sales
coverage**

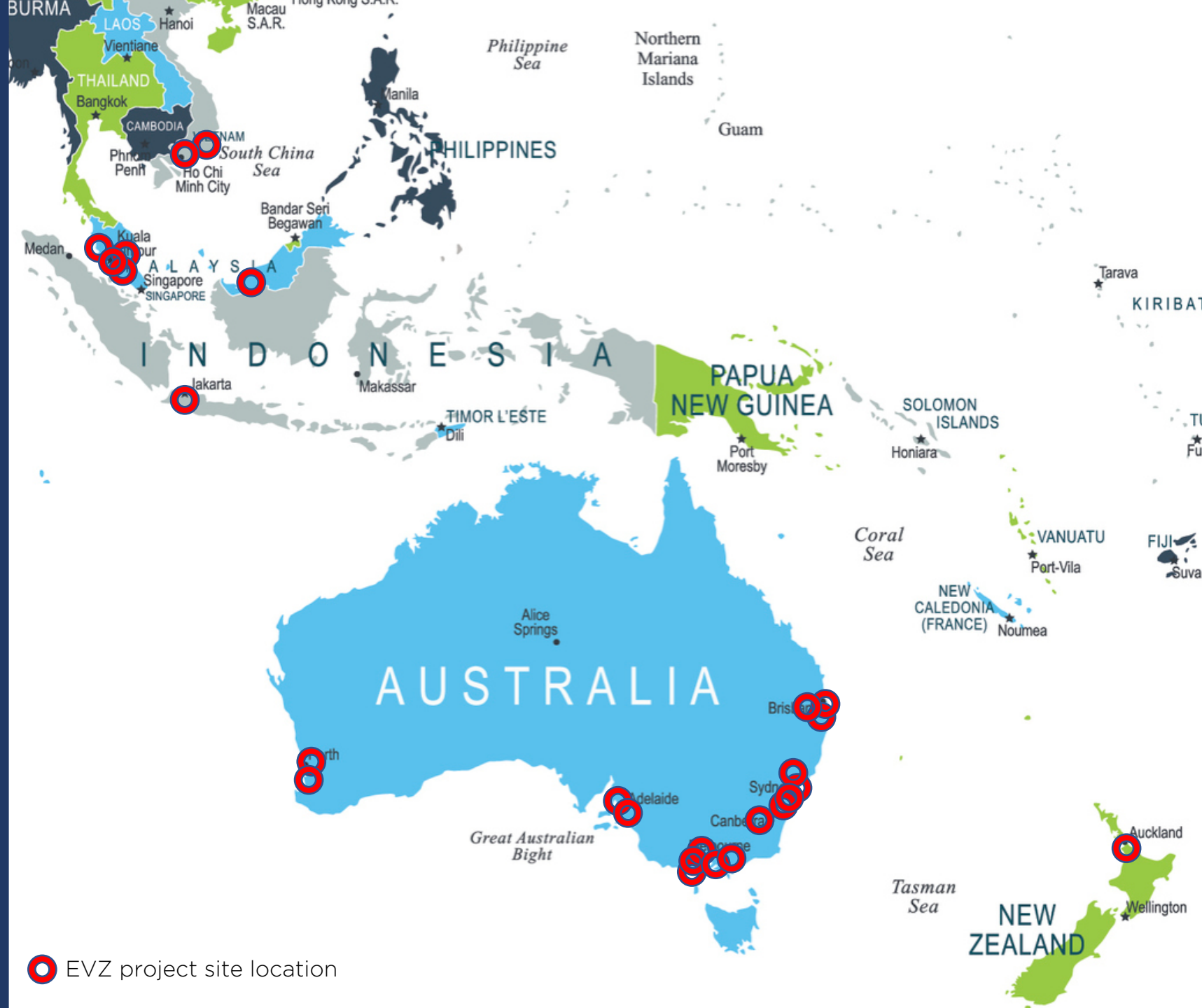
15%

**First Quarter
Increased YoY Sales**

44%

Recurrent Revenue

Current & Recent Projects





Geelong
Refinery
Tank 17
Tank 18
Tank 251
Term Maintenance
Contract

Brockman
Engineering



Viva
Newport
Terminal
Tank 29

Brockman
Engineering



Esso
Long Island Pt
Hastings
Tank 1301
Tank 1303
Tank 1306

Brockman
Engineering



Flinders Street Station Refurbishment

Syfon
Systems



Darling
Harbour
Live

Syfon
Systems



Coomera Shopping Centre

Syfon
Systems



Skyrail South East Melbourne

Syfon
Systems



EVZ *limited*
Engineering The Future



Studio City Casino Macau

Syfon
Systems



MRT
Kuala Lumpur

Syfon
Systems



KL118
Kuala Lumpur

Syfon
Systems

Disclaimer

IMPORTANT NOTICE

This presentation has been prepared by EVZ Limited for professional investors. The information contained in this presentation is for information purposes only and does not constitute an offer to issue, or arrange to issue, securities or other financial products. The information contained in this presentation is not investment or financial product advice and is not intended to be used as the basis for making an investment decision. The presentation has been prepared without taking into account the investment objectives, financial situation or particular need of any particular person.

No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information, opinions and conclusions contained in the presentation. To the maximum extent permitted by law, none of EVZ Limited, its directors, employees or agents, nor any other person accepts any liability, including, without limitation, any liability arising out of fault.

In particular, no representation or warranty, express or implied is given as to the accuracy, completeness or correctness, likelihood of achievement or reasonableness of any forecasts, prospects or returns contained in this presentation nor is any obligation assumed to update such information. Such forecasts, prospects or returns are by their nature subject to significant uncertainties and contingencies.

Before making an investment decision, you should consider, with or without the assistance of a financial adviser, whether an investment is appropriate in light of your particular investment needs, objectives and financial circumstances. Past performance is no guarantee of future performance.

The distribution of this document in jurisdictions outside Australia may be restricted by law. Any recipient of this document outside Australia must seek advice on and observe such restrictions.



EVZ *limited*
Engineering The Future

www.evz.com.au