
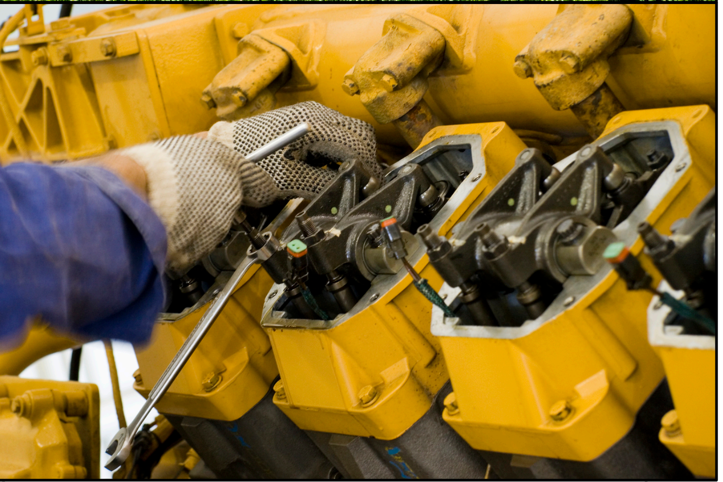


FY2018

Preliminary Financial Report

Investor Presentation

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Financial Result

FY18 to 30 June 2018

	FY2018	FY2017
Revenue from ordinary activities	**$64,928,395**	$51,902,016
EBITDA	**$3,491,816**	$882,143
EBIT	**$2,821,179**	$87,074
Net profit before tax	**$2,484,811**	$5,403,095
Net profit after tax	**$1,805,594**	$3,609,689
Earnings per share (cents)	**0.243**	1.47

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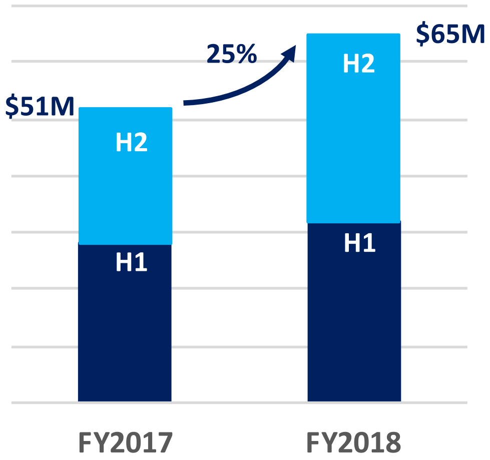
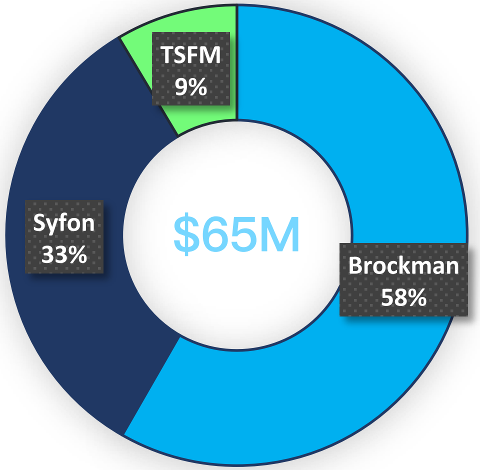
Key Metrics

Revenue

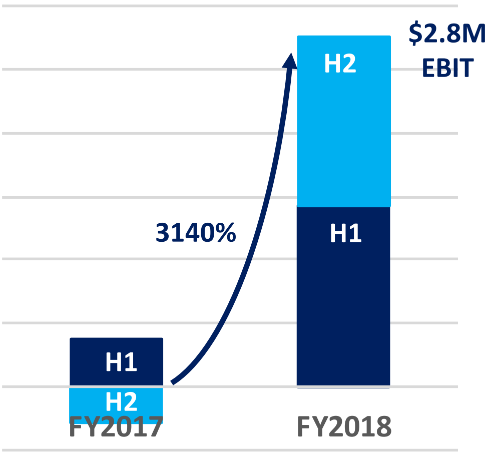
GROWTH

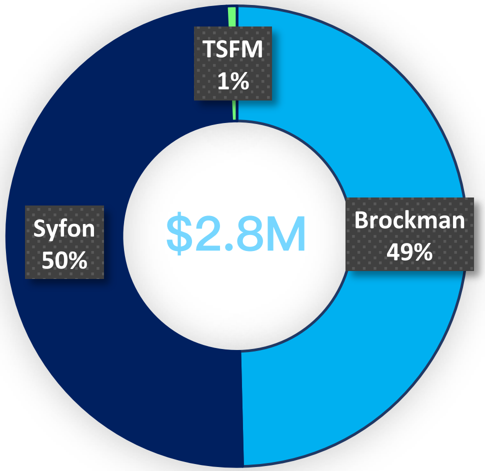




Profit

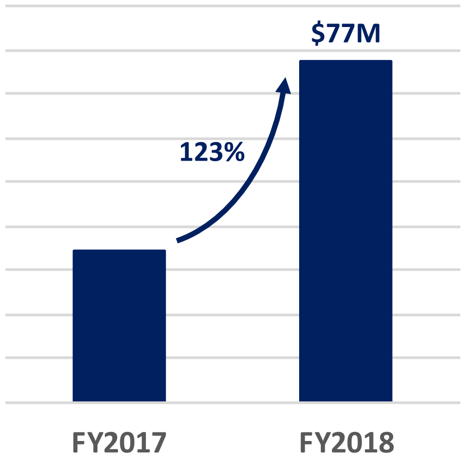
GROWTH

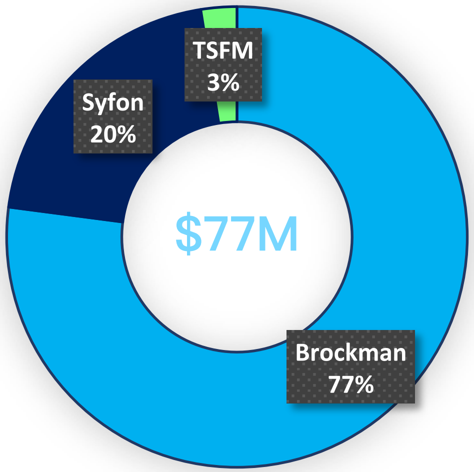




Order Book

GROWTH

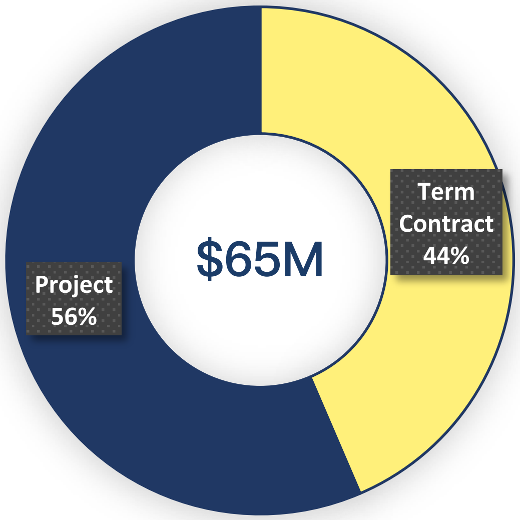




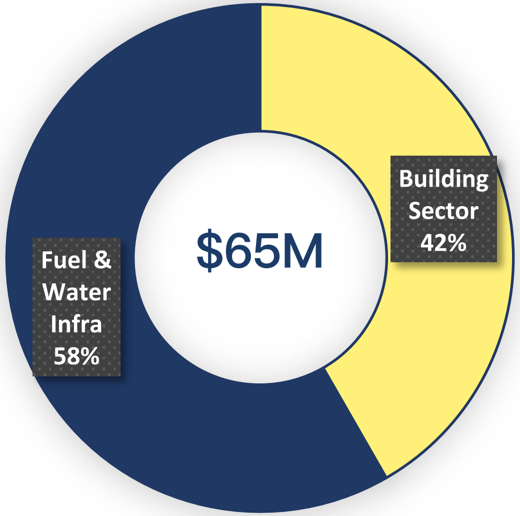
Revenue Analysis

"Revenue growth was achieved through improved client service and closer focus on executing our agility and value for money business strategy"

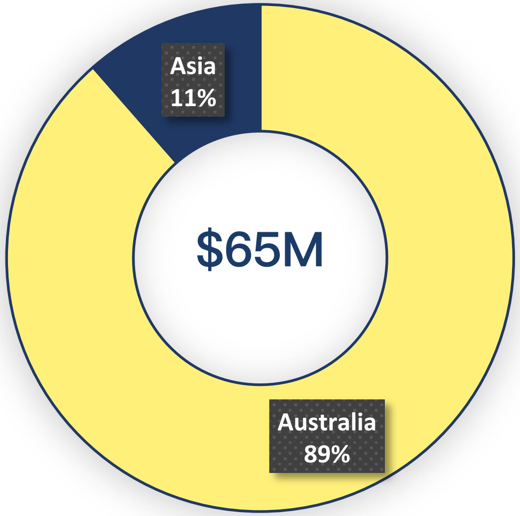
CONTRACT TYPE



INDUSTRY SECTOR

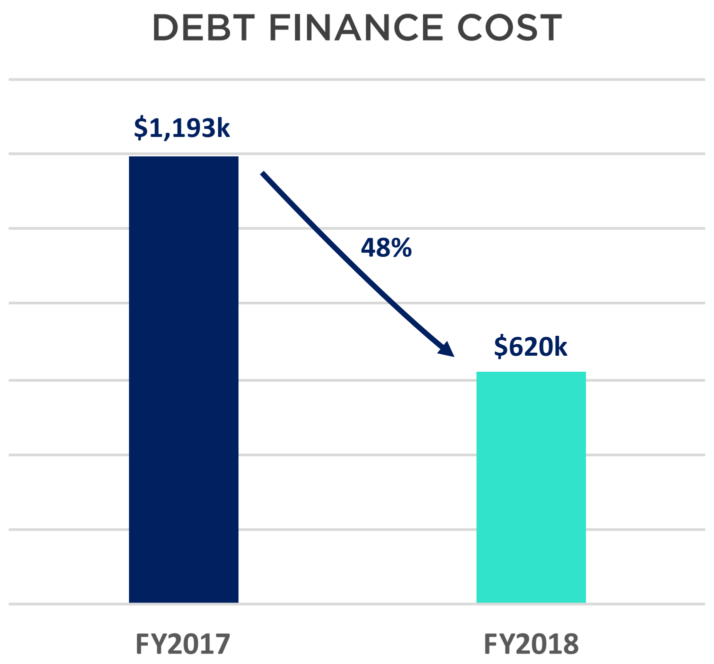


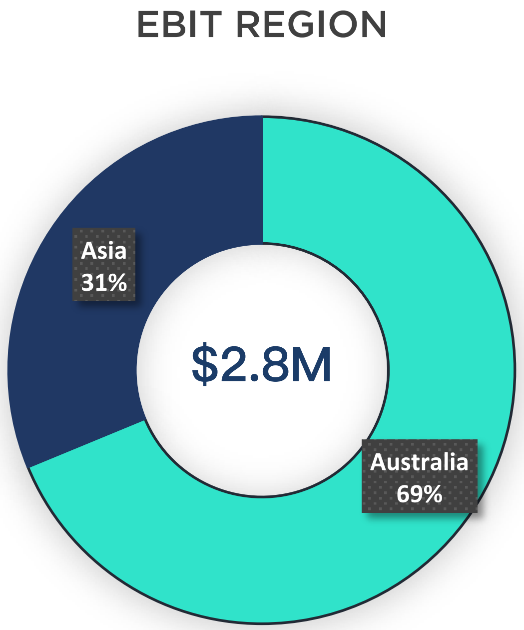
REGION

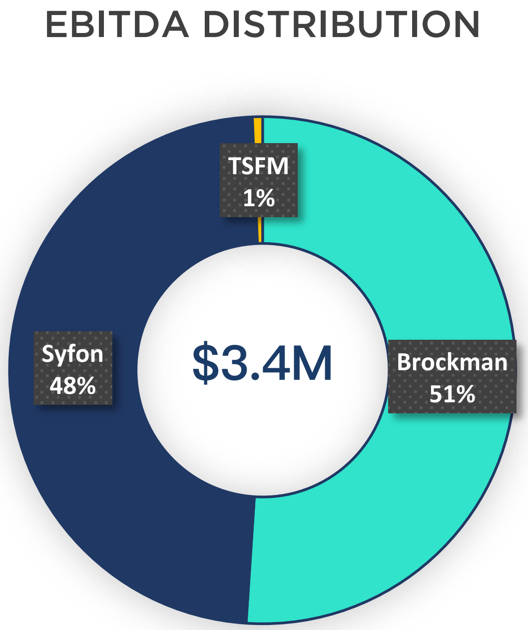


Profit Analysis

"Profit growth was achieved through successful delivery of our current projects improving margins in all sectors"







Growth Focus

"Our markets offer further long term growth potential accessible through expanding our geographic reach in Asia and increasing our range of mechanical support services to the fuel refining and distribution industry"

The progress achieved in FY2018 is summarised as:

25% revenue increase YoY

123% order book increase YoY

3140% EBIT increase YoY

$77M contracted work in hand (31/7/18)

$250M live tenders

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Growth Sectors

Bulk Fuel Storage & Oil Refining

Bulk fuel storage facility expansion:
- New terminal construction
- Refinery crude storage expansion
- Jet fuel distribution

Plant maintenance interventions, shut -downs and turnarounds.

Tank construction, traceable pressure pipe, pressure vessel renewal.
Plant maintenance.

Building & Infrastructure in SE Asia

Building & construction sector growth 7-9 % pa

High rainfall in tropical SE Asia benefits Syfon product marketing.

Syfon Systems well established in region, since 1996.

Limited competition established in region.

Distributed Power Generation Maintenance

Distributed power generation operations and maintenance.

Waste gas energy sources completely renewable and environmentally sustainable.

Plants typically located on landfill, sewerage treatment and mine sites using waste gas to create commercial value.

Limited competition in high value renewable power sector.

FUEL INDUSTRY STRATEGIC RATIONALE

Major asset ownership and use rationalisation phase concluded.

Additional capacity and operational efficiency improvement phase in progress.

New terminal feasibility and investment phase commencing.

Australia's fuel usage growth:

- Land transport 2.9% pa**
- Air transport 5.9% pa**

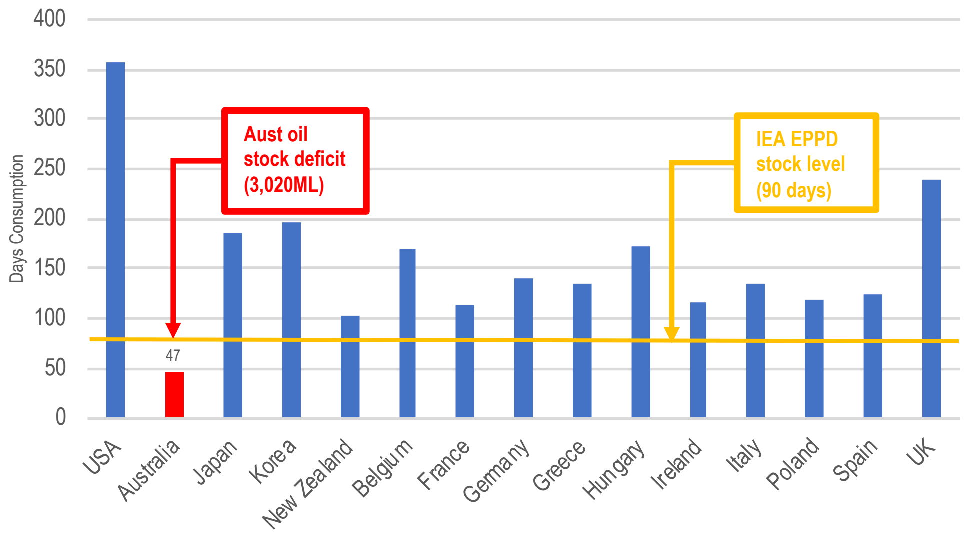
Market size:

Terminal projects currently planned - $400-500M

Annual industry tankage capital investment - $250M

Annual industry mechanical maintenance - $400M

OIL STOCK LEVELS
INTERNATIONAL ENERGY SECURITY



Australia's bulk fuel storage is 48% below IEA EPPD treaty requirement.*

Largest shortfall in the world requiring $1.2Bn capital investment to remedy.

*IEA EPPD Treaty
**BITRE Data 2005 - 2015

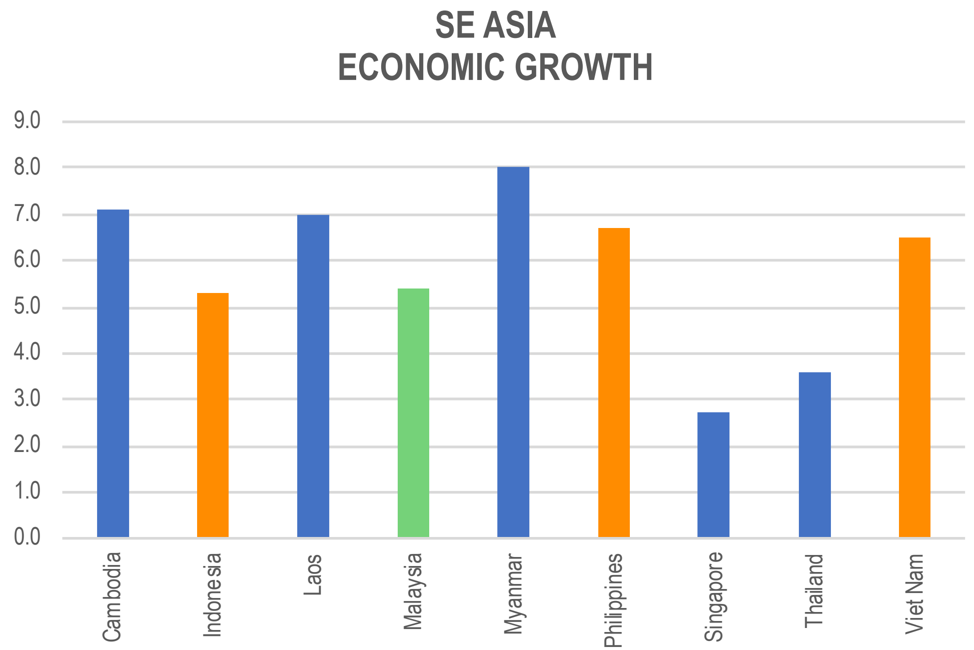
SE ASIAN GROWTH OPPORTUNITY

Characteristics of SE Asia construction market suited to Syfon Systems expansion.

- High rainfall
- Large project developments
- Iconic building design
- Limited competition, first mover advantage
- Industry transitioning from conventional drainage
- Ideally suited to pipe manufacturing expansion

Vietnam expansion initiative progressing, local presence evolving into a permanent structure in early 2019.

Manufacturing centre for pipes and fitting components in Kuala Lumpur commencing mid 2018.



*"Asia will continue to account for the largest share of the future global construction industry. Emerging markets of the Philippines, Malaysia, Vietnam and Indonesia, will invest heavily in new infrastructure projects, supported by private investment."****

***Global Construction Intelligence Center 2017

****ADB Data 2017-20

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Outlook

Outlook into FY19

- Increasing sales revenue derived from higher current "Order Book"

  Order Book increase from $34M to $77M

- Improved margin from larger projects and "contained" overheads.

  Altona Crude Tank project commencement in September 2018

- Reduced finance cost resulting from debt repayments during 2HFY19.

  Total Secured Debt reducing from $6.4M to $3.3M

- Sales revenue growth in Asia expected in 2HFY19.

  Vietnam operations commencement planned for early 2019

- Cost management and project management system upgrade implementation scheduled for completion prior to 30 June 2019.

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Performing Teams

Safety

2.8 LTIFR Lost Time Injury Frequency Rate

8.3 AIFR All Injury Frequency Rate

Teamwork

375 Team members deliver service to our clients

13 Apprentices & trainees

3 Brand names: Brockman, Syfon Systems and TSF Maintenance

Environment

Zero Environmental incidents or spills

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