CIPHERPOINT

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EMERGING SMALL CAPS 2021 SUMMIT

Presented by WHOLESALE INVESTOR CRIISP PEAK ASSET MANAGEMENT

Cipherpoint – at a glance

- ASX listed cyber security business
- Started life as a data security company but has migrated to managed security services
- Focus is on building sustainable recurring revenues
- Intends to also grow by acquisition

ASX: CPT	
Market Cap	~$11.0M
Q2 Revenue Q2 Cash (30/9)	~$1m (Sept 4C) $3.9m (Sept 4C)
Revenue multiple Listed Peers Av 13.4x revenues	<3x revenues (post VITCS) (AR9) 17.5x; (TNT) 3.5x (SOV) 25x; (FCT) 7x; (WHK) 14x
Placement capacity	~15% plus 10% available

Cipherpoint – Year on Year

Transformational year – data security to managed security

FY21		FY22	
Capital raised – balance sheet strengthened Cash created optionality	Services strategy developed Recurring revenue model	Brace168 cyber platform acquired for growth MSSP strategy focus	Record Q2 and strong pipeline VITCS acquisition New enterprise client wins

Managed Security Services is our core business

- Cipherpoint acquired Brace168 by April 21
- Mission is to provide Managed Detection & Response (MDR) services to medium to large customers
- Proven financial performance:
  - 2x YoY Revenue growth
  - Positive EBITDA
  - Recurring revenue 65-75%*
- Strong investment in platform development, accreditation and international capability

*monthly fluctuations

Our Security Operations Centre (‘SOC’) is ‘always on’

- ✓ Continuous improvement AICPA SOC 2, ISO 27001 and HIPAA compliant
- ✓ Data sovereignty a priority
- ✓ 4 POPs across AU, US and UK

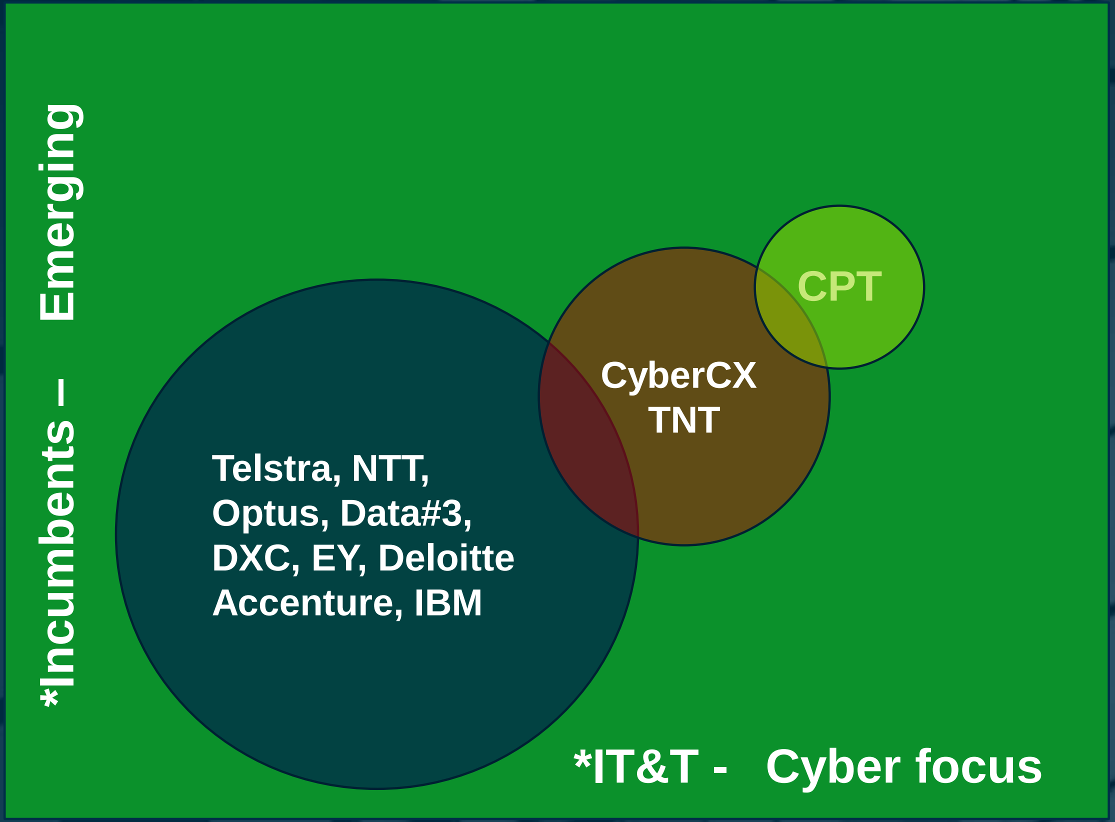
Cyber security is a high growth market

Cyber security spend 2017-2024

Cyber security mega trends

- Automation
- Operational Resilience
- Cost efficiency
- ESG and reporting

Australian Landscape



Source: AustCyber, Sector Competitiveness Plan 2021 (https://www.austcyber.com/resources/sector-competitiveness-plan/chapter1)

Cipherpoint – Going Forward – FYs 22/23

Growth – Building scale and capability

Brace168 +VITCS acquisition

Grow
- Invest in people

Acquire
- Services
- Platforms

Scale
- Capability
- Processes

Optimise
- Security automation

We are focused on building capability to meet our sales pipeline market demand

Why invest in Cipherpoint (ASX:CPT)?

'..the new cyber growth story'

Focused MSSP play	Scalable platform Unique IP	Expert team Great people
Attractive recurring revenues	Core enterprise clients	▶ Discount to listed peers