

Appendix 4E (rule 4.3(a))

Preliminary Final Report

Fletcher Building Limited

Financial Year Ended 30 June 2003

ARBN - 002 232 368

Preliminary full year report on results (including the results for the previous corresponding full year) in accordance with Listing Rule 10.4.2.

The amounts as presented have been prepared in a manner which complies with generally accepted accounting practice (GAAP) in New Zealand and give a true and fair view of the matters to which the report relates and are based on audited accounts.

The Listed Issuer (Fletcher Building Limited) has a formally constituted Audit Committee of the Board of Directors.

Results for Announcement to the Market

Results for Announcement to the Market				NZ\$million
2.1 Revenues from ordinary activities	Up	8.6%	to	3,221
2.2 Profit (loss) from ordinary activities after tax attributable to members	Up	80.6%	to	168
2.3 Net Profit (loss) and Extraordinary Items after tax attributable to members	Up	80.6%	to	168
2.4 Dividends (distributions)		Amount per per security		Franked amount per security
Final dividend, payable 13 November 2003		NZ10.00 cps		NZ0.00 cps
Interim dividend, paid 9 April 2003		NZ9.00 cps		NZ0.00 cps
Tax credits of NZ 4.9254 cps are attached to the final dividend from the current year.				
Non New Zealand resident shareholders can benefit from the partial refund of the New Zealand tax credits as outlined in the attached press release.				
2.5 Record date for determining entitlement to the dividend:	24 October 2003			

3. Statement of Financial Performance

Refer to attachment.

4. Statement of Financial Position

Refer to attachment.

5. Statement of Cash Flows

Refer to attachment.

6. Dividends

	Amount per share	Due date paid
Final dividend from prior year paid in current period	NZ 8.00 cps	14 November 2002
Interim dividend	NZ 9.00 cps	09 April 2003

Final dividend from current year	NZ 10.00 cps	13 November 2003
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Tax credits of NZ 4.9254 cps are attached to the final dividend from the current year.

Non New Zealand resident shareholders can benefit from the partial refund of the New Zealand tax credits as outlined in the attached press release.

7. Dividend Reinvestment Plan

Refer Press Release.

8. Statement of Movements in Equity

Refer to attachment.

9. Net Tangible Assets per security

NZ\$ per share

June 2003	June 2002
1.54	1.60

10. Control of Entities gained or lost during period

Control gained:

Name of subsidiary or group of subsidiaries
Contribution to net profit for the period attributable to members
Date to which such contribution has been calculated

Laminex Group Limited
NZ\$31 million
13/11/2002-30/06/2003

Control Lost:

During the period, Fletcher Building Limited disposed of Fletcher Challenge Building Bolivia.

Contribution to net profit for the period attributable to members
(excluding unusual items)

NZ\$1.6 million

Date to which such contribution has been calculated

31 October 2002

Contribution to net profit for the period attributable to members
tax for the previous corresponding Full Year

NZ\$0.1 million

Contribution to net profit for the period attributable to members

NZ\$nil

The other discontinued operations are the business of Fletcher Aluminium Australia
This business did not have a material impact on the financial statements.

11. Associates

Fletcher Building's Share of Associates:

Carrying amount at the beginning of the year	17	21
Acquisition of associates	65	
Sale of associate	(2)	
Equity accounted earnings of associates	17	11
Amortisation of goodwill in associates	(2)	
Impairment of overseas assets		(3)
Dividends from associates	(19)	(12)
Carrying amount at the end of the year	76	17

June 2003	June 2002
NZ\$million	NZ\$million

Material Interests in Associates

Fletcher Building has an interest (that is material to it) in the following associates:

Name of Associates	Percentage of ownership interest (ordinary shares, units, etc) held at end of financial year		Contribution to Operating Profit and Extraordinary Items after Taxation	
	June 2003	June 2002	June 2003	June 2002
			NZ\$million	NZ\$million
Equity Accounted Associates			<i>Equity Accounted</i>	
Sims Pacific Metals	50.0%	50.0%	11	11
Laminex associates -Wespine and Dyno	50.0%		5	
Miscellaneous			1	
Total			17	11
Other Material Interests				
NIL				
Total			17	11

As part of the Laminex acquisition, the Group acquired 50% of Wespine Industries Pty Limited and Dyno Industries WA Pty Limited, companies incorporated in Australia. As a result of the fair value exercise, the assets have been recorded with a carrying value of \$65 million, inclusive of \$52 million of goodwill. \$2 million of the goodwill has been amortised during the year ending 30 June 2003. The principal activity of these companies is the manufacture and distribution of building products.

12. Other Significant information to assess entity's financial performance and financial position

Refer Press Release.

13. This report has been prepared in accordance with standards issued by the Institute of Chartered Accountants of New Zealand.

14. Commentary on results for the period.

14.1 Details of basic and diluted EPS

	June 2003	June 2002
	NZ cents	NZ cents
Basic EPS	43.4	27.0
Diluted EPS	39.9	25.1

Diluted net earnings per share uses the weighted average number of shares used for basic net earnings per share, adjusted for dilutive securities. Capital notes and options are convertible into the Company's shares, and are therefore considered dilutive securities for diluted net earnings per share.

Numerator

Net earnings	168	93
Numerator for basic earnings per share	168	93
Dilutive capital notes distribution	19	15
Numerator for diluted net earnings per share	187	108

Denominator (millions of shares)

Denominator for basic net earnings per share	387	345
Conversion of dilutive capital notes	82	85
Denominator for diluted net earnings per share	469	430

14.2 Returns to Shareholders including distributions and buy backs.

Refer to item 6 for details of dividend distributions. There were no other distributions in the current or prior period.

14.3 Significant features of operating performance.

Refer to press release.

14.4 Segment results

Refer to press release for industry segment information.

GEOGRAPHICAL SEGMENT	\$NZM New Zealand	\$NZM Australia	\$NZM Other	\$NZM Total
Operating Revenue by origin	2,588	522	111	3,221
EBIT	278	41	12	331

14.5 Discussion of trends in performance

Refer to press release.

14.6 Any other factors which have affected the results in the period, or which are likely to affect results in the future .

Refer to press release.

15. This report is based on accounts which have been audited.

16. N/A

17. N/A

STATEMENT OF FINANCIAL PERFORMANCE FOR THE YEAR ENDED 30 JUNE 2003

FLETCHER BUILDING GROUP

	YEAR ENDED JUNE 2003 NZ\$M	YEAR ENDED JUNE 2002 NZ\$M
Operating revenue	3,221	2,966
Operating expenses	(2,890)	(2,756)
Operating earnings	331	210
Funding costs	(59)	(51)
Earnings before taxation	272	159
Taxation expense	(85)	(54)
Earnings after taxation	187	105
Minority interest	(19)	(12)
Net earnings	168	93

The accompanying notes form part of and are to be read in conjunction with these financial statements.

STATEMENT OF MOVEMENTS IN EQUITY FOR THE YEAR ENDED 30 JUNE 2003

FLETCHER BUILDING GROUP

	YEAR ENDED JUNE 2003 NZ\$M	YEAR ENDED JUNE 2002 NZ\$M
Total equity		
At the beginning of the year	591	790
Net earnings - parent interest	168	93
Net earnings - minority interest	19	12
Revaluation of fixed assets	(17)	(11)
Taxation on revaluation of fixed assets	6	(5)
Movement in currency translation reserve	(3)	(19)
Total recognised revenues and expenses for the year	173	70
Movement in minority equity	(9)	13
Movement in reported capital	173	6
Movement in capital notes		(20)
Restatement of capital notes as debt		(230)
Dividends and distributions	(68)	(38)
Total equity	860	591

The accompanying notes form part of and are to be read in conjunction with these financial statements.

STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2003

FLETCHER BUILDING GROUP

	JUNE 2003 NZ\$M	JUNE 2002 NZ\$M
Assets		
Current assets:		
Cash and liquid deposits	36	59
Stocks	448	318
Debtors	537	405
Contracts	(66)	(86)
Provision for current taxation	(1)	12
Total current assets	954	708
Non current assets:		
Fixed assets	969	666
Goodwill	53	3
Intangibles	145	5
Investments	155	72
Provision for deferred taxation	105	96
Total non current assets	1,427	842
Total assets	2,381	1,550
Liabilities		
Current liabilities:		
Short-term loans	2	3
Accruals and provisions	127	101
Creditors	500	401
Capital notes	60	53
Term debt	20	25
Total current liabilities	709	583
Non current liabilities:		
Capital notes	296	177
Term debt	516	199
Total non current liabilities	812	376
Total liabilities	1,521	959
Equity		
Reported capital	628	455
Revenue reserves	166	66
Other reserves	29	43
Shareholders funds	823	564
Minority equity	37	27
Total equity	860	591
Total liabilities and equity	2,381	1,550

The accompanying notes form part of and are to be read in conjunction with these financial statements.

STATEMENT OF CASHFLOWS FOR THE YEAR ENDED 30 JUNE 2003

FLETCHER BUILDING GROUP

	YEAR ENDED JUNE 2003 NZ\$M	YEAR ENDED JUNE 2002 NZ\$M
Cash flow from operating activities		
Receipts from customers	3,193	2,972
Dividends received	19	12
Interest received	3	2
Total received	3,215	2,986
Payments to suppliers, employees and other	2,840	2,723
Interest paid	54	53
Income tax paid	45	23
Total applied	2,939	2,799
Net cash from operating activities	276	187
Cash flow from investing activities		
Sale of fixed assets	8	12
Sale of investments	4	
Sale of subsidiaries	15	42
Total received	27	54
Purchase of fixed assets	85	50
Purchase of investments	3	1
Purchase of subsidiaries	759	
Net debt in subsidiaries acquired	2	14
Total applied	849	65
Net cash from investing activities	(822)	(11)
Cash flow from financing activities		
Net debt drawdowns / (settlements)	309	(179)
Issue of shares	154	
Issue of capital notes	153	
Total received	616	(179)
Purchase of capital notes	27	20
Distribution to minority shareholders	16	14
Dividends and distributions	49	32
Total applied	92	66
Net cash from financing activities	524	(245)
Net movement in cash held	(22)	(69)
Add opening cash and liquid deposits	59	132
Effect of exchange rate changes on net cash	(1)	(4)
Closing cash and liquid deposits	36	59

The accompanying notes form part of and are to be read in conjunction with these financial statements.

STATEMENT OF CASHFLOWS FOR THE YEAR ENDED 30 JUNE 2003

FLETCHER BUILDING GROUP

	YEAR ENDED JUNE 2003 NZ\$M	YEAR ENDED JUNE 2002 NZ\$M
Analysis of subsidiaries disposed⁽¹⁾		
Proceeds from sale of subsidiaries	15	42
Fixed assets	17	17
Current assets	4	22
Current liabilities	(9)	(3)
Net assets of subsidiaries disposed	12	36
Gain on disposal of subsidiaries	3	6

Analysis of subsidiaries acquired⁽²⁾	
Fixed assets	357
Goodwill on acquisition	52
Intangibles	139
Investments	65
Tax assets	18
Current assets	258
Cash in subsidiary	(2)
Outstanding consideration	(26)
Current liabilities	(102)
Cash paid to date for subsidiaries acquired	759

(1) During the period the Bolivian operations of Fletcher Challenge Industries S. A. were sold for profit of \$3 million. In June 2002 subsidiaries disposed were Varnsdorf Pty Limited, for a profit of \$14 million, the rural business of Cyclone, a division of Fletcher Steel Limited, at book value, and the construction activities in Australia upon which a loss of \$8 million was provided.

(2) Cash outflow on purchase of subsidiaries includes \$759 million for the Laminex Group in November 2002

The accompanying notes form part of and are to be read in conjunction with these financial statements.

RECONCILIATION OF NET EARNINGS TO NET CASH FROM OPERATING ACTIVITIES
FOR THE YEAR ENDED 30 JUNE 2003

FLETCHER BUILDING GROUP

	YEAR ENDED JUNE 2003 NZ\$M	YEAR ENDED JUNE 2002 NZ\$M
Cash was received from:		
Net earnings	168	93
Adjustment for items not involving cash:		
Depreciation, depletions, amortisation and provisions	93	93
Taxation	40	31
Minority interest in earnings of subsidiaries	19	12
Non cash adjustments	152	136
Cash flow from operations ⁽¹⁾	320	229
Less (gain) / loss on disposal of affiliates and fixed assets	(4)	(16)
Cash flow from operations before net working capital movements	316	213
Net working capital movements	(40)	(26)
Net cash from operating activities ⁽²⁾	276	187
Net working capital movements:		
Debtors	3	54
Stocks	(14)	19
Contracts	(20)	7
Creditors	(9)	(106)
	(40)	(26)

⁽¹⁾ Includes loss on disposal of affiliates and fixed assets.

⁽²⁾ As per the statement of cashflows.

The accompanying notes form part of and are to be read in conjunction with these financial statements.

1 Changes in accounting policies

There have been no changes in accounting policy in the year ended 30 June 2003, however certain comparatives were restated to conform with the current year's presentation.

2 Acquisition of Laminex

The Laminex Group was acquired on 13 November 2002 for NZ\$178.5 million (A\$690 million). Furthermore, if Laminex's earnings before interest, tax, depreciation and amortisation (EBITDA) for the 2003 financial year equals or exceeds A\$95 million, Fletcher Building has agreed to pay the vendor a further A\$6 million. If Laminex's EBITDA for the 2003 financial year equals or exceeds A\$98 million, Fletcher Building will also pay the vendor A\$2.00 for every dollar of EBITDA above the \$98 million threshold, but only up to a maximum amount of A\$14 million. The June 2003 financial statements assume that Fletcher Building will pay an amount of A\$20 million. In addition, an estimated final working capital payment of A\$3 million is outstanding. A formal fair value exercise was undertaken which resulted in the fair value of the assets and liabilities as described in the statement of cashflows.

FLETCHER BUILDING GROUP

YEAR ENDED JUNE 2003 NZ\$M	YEAR ENDED JUNE 2002 NZ\$M
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3 Operating earnings

Operating earnings includes:

Net gains on disposal of fixed assets

(4)	(2)
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Amortisation of goodwill

5	4
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Amortisation of intangibles

2	3
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Depreciation and depletions:

Buildings

6	5
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Plant and machinery

63	54
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Fixtures and equipment

19	20
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Resource extraction assets

1	1
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Leases assets capitalised

2	2
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Total depreciation and depletions

91	82
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Net periodic pension cost/(benefit)

(1)	(8)
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Unusual items:

Impairment ⁽¹⁾

	11
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Other (gains)/losses ⁽²⁾

	(12)
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PlaceMakers joint ventures three month income to 30 June 2001 ⁽³⁾

	(4)
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Research and development

2	2
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Bad debts written off

6	7
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Directors fees

1	1
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Donations

1	1
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Maintenance and repairs

73	54
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Operating lease expense

35	38
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Auditors' fees and expenses payable for:

Statutory audit

1	1
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Other services ⁽⁴⁾

1	1
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(1) The impairment in June 2002 relates to the overseas concrete operations of \$11 million.

(2) Other gains in June 2002 relate to the \$14 million profit on sale of Varnsdorf Pty Limited, a gain on sale of land at Lunn Avenue of \$6 million, and a loss of \$8 million relating to the sale of the construction activities in Australia.

(3) In the year ended June 2002, changes in the ownership percentage for the PlaceMakers joint ventures made it appropriate to recognise earnings on a consistent basis with the rest of the Group. Previously income was recognised on an April to March year, in line with the joint venture companies balance date. The June 2002 earnings include 15 months of the joint ventures earnings from 1 April 2001 to 30 June 2002.

(4) Fees paid to the auditors for other services consist mainly of the half annual review and taxation work in overseas jurisdictions.

FLETCHER BUILDING GROUP

YEAR ENDED JUNE 2003 NZ\$M	YEAR ENDED JUNE 2002 NZ\$M
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4 Capital

Reported capital:

Reported capital at the beginning of the year

455	449
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Issue of shares

173	6
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628	455
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All ordinary shares carry equal rights in respect of voting, dividend payments and distribution upon winding up.

On 8 October 2002 the Company issued 1,368,500 shares for \$3,202,290 pursuant to an employee share purchase scheme complying with section DF7 of the Income Tax Act 1994. Each New Zealand based employee was eligible to subscribe for a maximum of 1,000 shares for an issue price of \$2.34, which represented a 18 percent discount to the market price on 19 August 2002, being the date of announcement. As required by the Income Tax Act the consideration for the shares was funded by an interest free loan to each employee, which will be repaid over a three year restricted period. At 30 June 2003 the total receivable owing from the employees is \$2 million. The shares are held on behalf of the employees by the Trustee which is Fletcher Building Share Scheme Limited and have been allocated to the employees who are entitled to receive the dividends. Voting rights on the shares are exercised by the directors of the Trustee company on behalf of the employees. The directors are appointed by the Company and are Martin Farrell, Peter Merry and Bill Roest.

FLETCHER BUILDING GROUP

YEAR ENDED JUNE 2003	YEAR ENDED JUNE 2002
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Number of ordinary shares:

Number of shares at the beginning of the year

346,560,826	
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Issue of shares

53,466,850	
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Shares issued under the dividend reinvestment plan

5,903,137	346,560,826
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405,930,813	346,560,826
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Share options:

On 13 June 2001, the Company issued 1,000,000 share options under the executive option scheme. The exercise price of the share options is \$2.28. The restrictive period is until 16 May 2004 and the final exercise date is 13 June 2007.

FLETCHER BUILDING GROUP

5 Capital notes

			JUNE 2003 NZ\$M	JUNE 2002 NZ\$M
Capital notes	Coupon	Election date		
Series 2002	11.75%	15 December 2002		28
Series 2003	8.55%	15 June 2003		25
Series 2003	10.80%	30 November 2003	17	17
Series 2004	8.50%	15 April 2004	43	43
Series 2004	10.50%	30 April 2005	68	68
Series 2006	8.75%	15 March 2006	33	33
Series 2006	7.90%	31 October 2006	19	18
Series 2006	7.30%	31 October 2006	12	
Series 2006	8.30%	31 October 2006	14	
Series 2008	8.60%	15 March 2008	113	
Series 2010	8.85%	15 March 2010	37	
			366	230
Capital notes due for election within 12 months			60	53
Capital notes due for election after 12 months			296	177
			366	230

Capital notes are long-term fixed rate unsecured subordinated notes. On each election date, the coupon rate and term to the next election date of that series of the capital notes will be reset. Holders may then choose either to keep their capital notes on the new terms or to convert the principal amount and any accrued but unpaid interest into shares, in the prescribed ratio at approximately the current market price. Instead of issuing shares to holders who choose to convert, Fletcher Building may, at its option purchase or redeem the capital notes for cash at the principal amount plus any accrued but unpaid interest.

Under the terms of the capital notes, non-payment of interest is not an act of default although unpaid interest is accrued and is interest bearing at the same rate as the principal of the capital notes. Fletcher Building Limited has covenanted not to pay dividends to its shareholders, while interest that is due and payable on capital notes has not been paid.

The capital notes do not carry voting rights and do not participate in any change in value of the issued shares of Fletcher Building Limited.

If the principal amount of the capital notes were to be converted to shares, 99 million shares would be issued at the share price as at 30 June 2003, of \$3.67.

FLETCHER BUILDING GROUP

6 Contingent liabilities

	YEAR ENDED JUNE 2003	YEAR ENDED JUNE 2002
Provision has been made in the ordinary course of business for all known and probable future claims but not for such claims as are considered remote. Contingent liabilities arise in respect of the following categories:		
Contingent liabilities with respect to guarantees extended on trading transactions, performance bonds and other transactions	139	158
Letters of credit	3	5