

29 September: ASX Media Release

FirstWave signs landmark agreement with Vodafone Idea Limited

Highlights:

- **Three-year contract signed with Vodafone Idea Limited (recently rebranded as Vi), a leading telecom services provider in India, to launch the full suite of FirstWave's CCSP cybersecurity-as-a-service offering to its business customer base**
- **Rigorous trials and technical due diligence successfully concluded prior to signing and services to be available from 01 October 2020**

Leading Australian-headquartered, global, SaaS-based cybersecurity technology company, **FirstWave Cloud Technology Limited (ASX: FCT) (FirstWave)**, is pleased to announce the signing of an agreement with Vodafone Idea Limited (recently rebranded as **Vi**, websites www.vodafoneidea.com and www.myvi.in), a leading telecom services provider, as a new Level 1 partner in India to deliver FirstWave's CCSP cybersecurity-as-a-service solutions to its business customers.

India is the world's second largest telecommunication market with nearly 1.2 billion telecom subscribers and over 500 million internet subscribers. Vi is one of the leading service providers serving India's rapidly growing business sector comprising over 50 million registered businesses.

Under this new partnership, Vi will be the first in India to offer FirstWave's new multi-tenanted firewall-as-a-service to its business customers. This will enable Vi to deliver a "clean pipe" solution to any small business customer on its network. In addition, Vi will offer FirstWave's cybersecurity-as-a-service email and web solutions to protect businesses from damaging cybercrime attacks such as ransomware, spear phishing, data theft and impersonation/fraud including Business Email Compromise (BEC).

In keeping with FirstWave's unique service proposition – democratising enterprise grade cybersecurity-as-a-service – the vast number of small and medium businesses across India can now be protected from unwanted cyber-intruders gaining access to critical company data, on a consumption basis, at an affordable monthly price.

For medium and large businesses, Vi has recently successfully concluded customer trials of FirstWave's remote worker cybersecurity offering and will commence offering these services in October 2020 as well.

India is the third most cyber-attacked country in the world* meaning, comprehensive, affordable cybersecurity for Vi's business customers is a priority.

Commenting on the partnership, Anil Philip, EVP, Products, Solutions and Partnerships, Vi, said, *"We are excited about this engagement with FirstWave. This partnership enables us to deliver cloud-based robust security to enterprise customers through this unique multi-tenanted platform."*

FirstWave Cloud Technology's Regional Head of BD and Sales, Sundar Bharadwaj commented, *"We are excited with this new partnership and the opportunities it brings for both FirstWave and Vi. With this new solution, all Indian businesses can now reap the unique benefits of a truly enterprise grade, best-in-class,*



SaaS-based cybersecurity delivered through the Vi Network. We look forward to executing against this significant market opportunity.”

FirstWave Cloud Technology’s CEO, Neil Pollock commented, *”After extensive value proofs and rigorous technology due diligence, I am pleased Vi have come on board to bring our world leading SaaS firewall technology to India and to be offering our entire suite of enterprise grade cybersecurity-as-a-service to their business customers across the country.”*

* www.cioandleader.com

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About FirstWave Cloud Technology Limited (FirstWave)

FirstWave democratises enterprise grade cybersecurity-as-a-service. An Australian headquartered global cloud security technology company, FirstWave, has delivered Security as a Service (SaaS) solutions since 2004. FirstWave provides safety through the most accessible and adaptive cloud-based cybersecurity solutions that are affordable and easy to implement. Its unique proprietary cloud-platform orchestration is available for service providers and enterprises of any size, anywhere. In an increasingly vulnerable digital world, FirstWave believes that safe business is good business and that all companies should have access to enterprise-quality cybersecurity at an affordable price. FirstWave’s infrastructure, management and security processes are certified to ISO 27001 Information Security Management System Standard and ISO 9001 Quality Management System Standard.

www.firstwavecloud.com

About Vodafone Idea Limited (recently rebranded as Vi)

Vodafone Idea Limited is an Aditya Birla Group and Vodafone Group partnership. It is India’s leading telecom service provider. The Company provides pan India Voice and Data services across 2G, 3G and 4G platform. With the large spectrum portfolio to support the growing demand for data and voice, the company is committed to deliver delightful customer experiences and contribute towards creating a truly ‘Digital India’ by enabling millions of citizens to connect and build a better tomorrow. The Company is developing infrastructure to introduce newer and smarter technologies, making both retail and enterprise customers future ready with innovative offerings, conveniently accessible through an ecosystem of digital channels as well as extensive on-ground presence. The Company is listed on National Stock Exchange (NSE) and Bombay Stock Exchange (BSE) in India.

The company will offer products and services to its customers in India under the TM Brand name “Vi”.

For more information, please visit: www.MyVi.in and www.vodafoneidea.com