



ADVANCED ENGINE COMPONENTS LTD

(ASX code ACE)

Company Update

MAY 2006



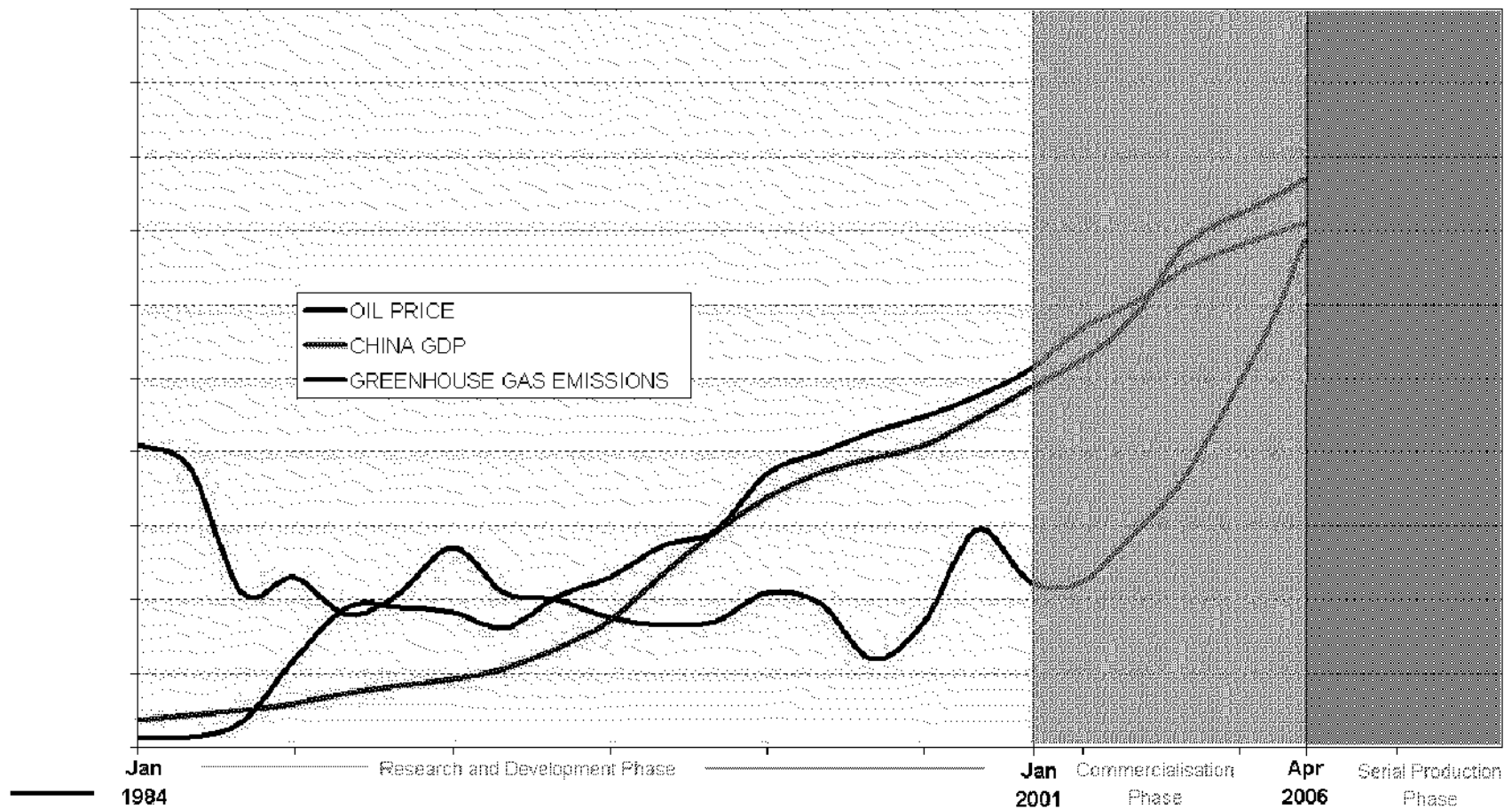
ADVANCED ENGINE COMPONENTS LTD

World leader in natural gas engine technology for trucks and buses.

- **Patented technology**
- **Enable OEM's to produce NG engines with:-**
 - **low emission levels**
 - **operating cost savings**
 - **same power, torque and driveability as diesel**



WORLD TRENDS DRIVING NG VEHICLE DEMAND



ACE Natural Gas Vehicle System (NGVS) Progress



THE NATURAL GAS VEHICLE MARKET

By 2015, NGVs will account for 25% of all vehicles in the world

Source: International Association for Natural Gas Vehicles

As at December 2005, more than 5 million NGVs and over 7,000 refuelling stations in use globally.

AEC IS A LEADER IN THIS MARKET



IRISBUS - FRANCE (2002 -)

- **Renault engines**
- **600 buses operating in 21 cities in France**
- **Travelled over 90 million kilometres since 2002**
- **Revenue generated to January 2006 of A\$10M**
- **Spare parts for 20 years**
- **Forecast sales 2006/2007 A\$0.5 million**

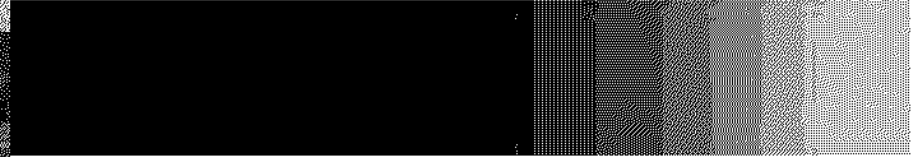


FIRST AUTO WORKS (FAW) - CHINA (2003 -)

- **One of the world's largest truck producers and China's largest vehicle manufacturer**
- **3 engine development programmes completed**
- **Euro 03 certification July 2005**
- **First buses/trucks commissioned February/March 2006**
- **First commercial sales April 2006**
- **Planning 100 to 150 NG engines per month**
- **Forecast NGVS kit sales 2006/2007 A\$4 million**

Chengdu Bus Company
Annual Spring Product Launch April 2006
– *Chengdu buses on FAW chassis*
with FAW/ACE NG engines





FAW/ACE NG truck for transport of coal in Inner Mongolia

The truck, with a load in excess of its 25 tonne capacity, can pull away from a standing start in third gear.





WEICHAI - CHINA (2004 -)

- One of the largest diesel producers in China – 80,000 engines per year
- Over 70% market share in the heavy duty engine market
- First engine development programme completed
- First vehicle certified and commissioned April 2006
- Commercial sales to commence October/November 2006
- Forecast NGVS kit sales 2006/2007 A\$2.4 million



MOTIVE ENERGY – AUSTRALIA (2005 -)

- **Australian Company to integrate supply of**
 - **natural gas**
 - **refuelling facilities**
 - **fleet management services**
 - **engine products**
 - **vehicles**
- **Major shareholder Alinta Asset Management No. 2**
- **Three Isuzu truck sizes certified and commissioned**
- **Commercial sales to commence August 2006**
- **Forecast NGVS kit sales 2006/2007 A\$1.9 million**



ACP - PAKISTAN (2005 -)

- **Pakistan 3rd largest NG user in world**
- **ACP builds NG buses and trucks**
- **Using FAW/AEC NG engines**
- **First engine available for Shell trial**
- **Further engines ordered**
- **Commercial sales to commence December 2006**
- **Forecast NGVS kit sales 2006/2007 A\$1.2 million**



SWARAJ MAZDA - INDIA (2006 -)

- **Joint venture with Vialle Alternative Fuel Systems**
- **Vialle has produced over 20,000 LPG vehicles**
- **Swaraj Mazda base engine due June 2006**
- **Development to be completed September quarter 2006**
- **Demonstration NG vehicle available by December 2006**
- **Likely production 2,000 vehicles per annum**
- **Commercial sales to commence February 2007**
- **Forecast NGVS kit sales 2006/2007 A\$1.3 million**



OTHER SALES

- **Ongoing service and supply**
- **Engine development**
- **Spare parts**
- **Patented injectors**
- **Forecast sales 2006/2007 A\$0.5 million**



IMMEDIATE OPPORTUNITIES

- Myanmar
- Bangladesh
- Iran
- Thailand
- Malaysia
- Hythane
- Other



FINANCIAL FORECAST 2006/2007

	A\$M
Forecast sales	<u>11.8</u>
Margin	5.2
Overheads	<u>3.0</u>
EBITDA	2.2
Int, Dep'n, Amortisation	<u>0.7</u>
NPBT	<u>1.5</u>

C/fwd Tax Losses A\$18M



BALANCE SHEET – PRO FORMA

	A\$M
Current Assets	
Cash	1.8
Debtors/Inventory	1.2
	<u>3.0</u>
Current Liabilities	
Creditors	0.5
Interest bearing	1.6
Provisions	0.4
	<u>2.5</u>
Working Capital	0.5
Non Current Assets	
Plant and equipment	0.9
Investments - ME	0.7
Pre-production expenses	1.4
	<u>3.0</u>
Non Current Liabilities	
Convertible note	1.7
Net Assets	<u>1.8</u>



SHARE CAPITAL

Shares on issue 100,469,188

Options

5,625,000	20c June 2008
20,000,000	20c June 2008*
1,250,000	19c December 2008

*subject to 30 day VWAP of 50c

Convertible Notes

3,000,000 \$1.00 convertible at 40c per share December 2009

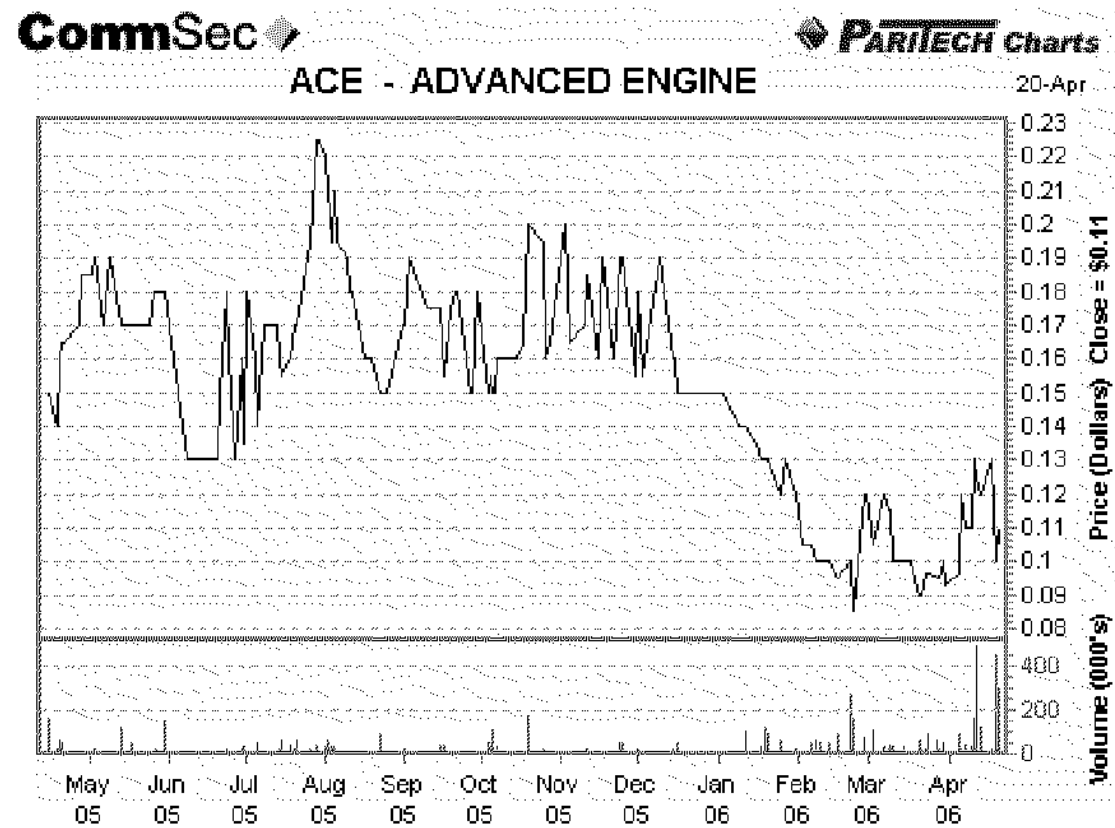


MAJOR SHAREHOLDERS

698 Capital	55.1%
Lim Asia	14.9%
Chemco Pty Ltd	3.0%
Seibu Pty Ltd	1.6%
Jildane Pty Ltd	1.4%



SHARE PRICE





SHORT TERM FUNDING REQUIRED

Total **A\$1.5M**

698 Capital 50% **A\$0.75M**

Third parties **A\$0.75M**

- **Repayment on 31 October 2006**
- **Interest 9% quarterly in arrears**
- **Funds held in Trust against budget**
- **For 6 months working capital**
- **Third party right to convert to capital**



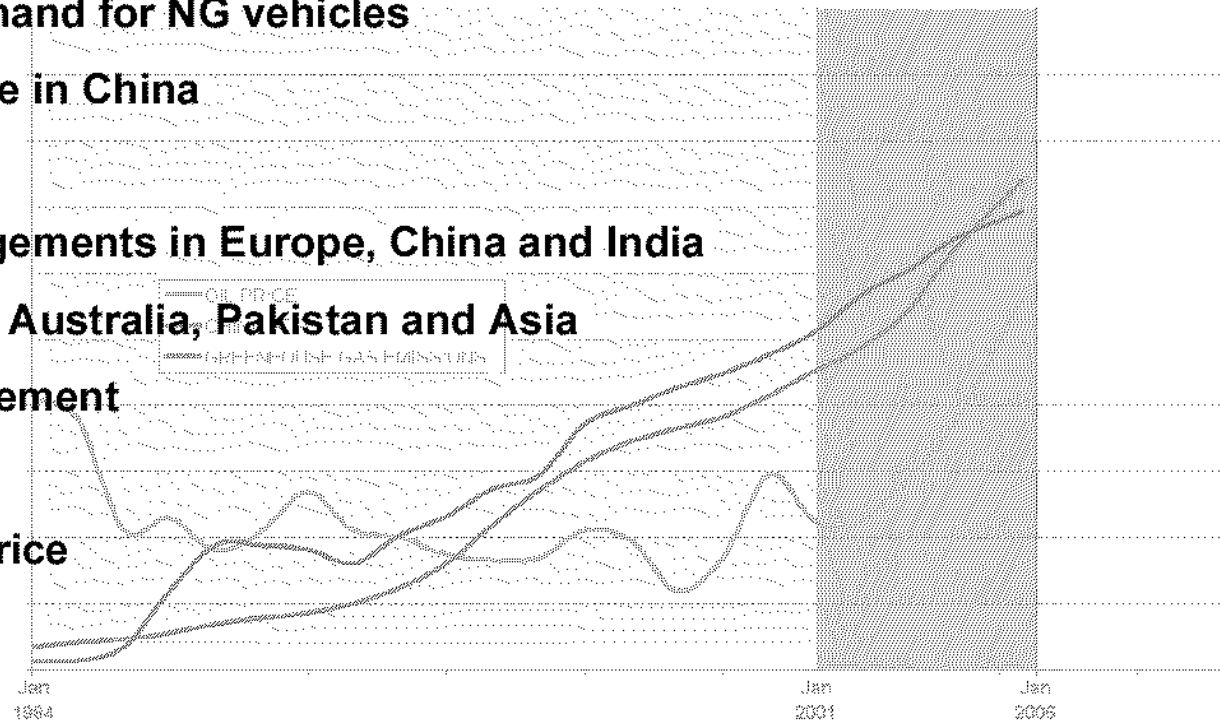
LONG TERM FUNDING

- ✦ **Ongoing cash requirement to finance sales growth:-**
 - **inventory build up**
 - **account receivable build up**
 - **pre-payments for long lead time supplies**
 - **short term funding repayment**
- ✦ **Expected cash flow positive March/April 2007**
- ✦ **Anticipated funding required April 2006 to April 2007 A\$3.5 million**
- ✦ **Required future equity funding dependent:-**
 - **any conversion short term third party debt to equity**
 - **amount raised through SPP**
 - **timing and size of sales build up**
 - **operational cash flow**
- ✦ **Government grants**
- **collection of disputed amounts owing**
- **availability of debt funding**

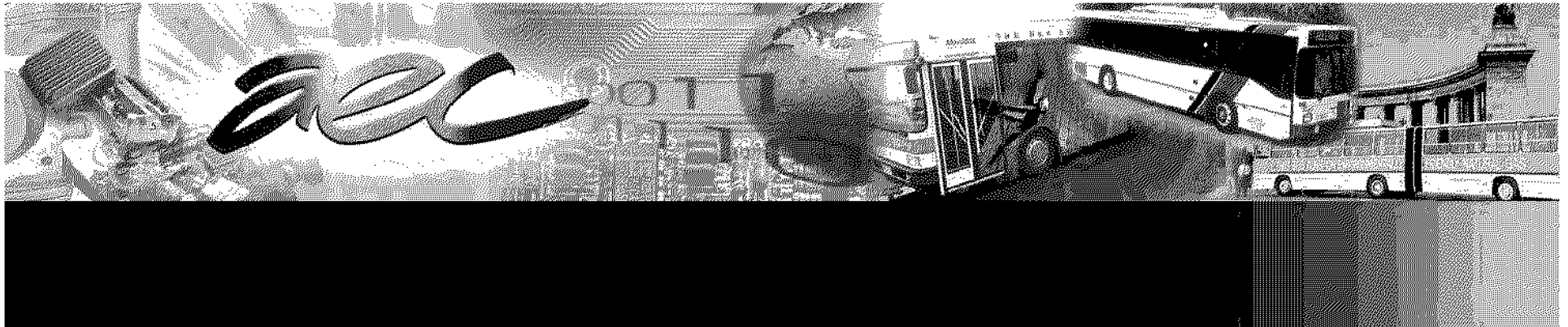


SUMMARY

- Proven world leading patented technology and products
- Increasing world demand for NG vehicles
- Infrastructure in place in China
- Now in production
- Strategic OEM arrangements in Europe, China and India
- Strategic alliances in Australia, Pakistan and Asia
- Stable strong management
- Low third party debt
- Undervalued share price



AEC Natural Gas Vehicle System (NGVS) Progress



AEC

SUPPLYING THE BOOMING ALTERNATIVE FUELS MARKET

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