nvoi

ASX Announcement
31 October 2016

APPENDIX 4C AND COMPANY UPDATE

The Board of Nvoi Ltd (ASX: NVO), (“Nvoi” or “the Company”), is pleased to present its Appendix 4C for the period ended 30 September 2016 (see attached).

The September quarter saw the relisting of the Company securities with the newly appointed Board, and completion of other matters arising from the capital raising and relisting.

Importantly, development of the Nvoi Platform continued, leading to a market release of the Platform at 30 September. Platform development is an ongoing element as enhancements and new features are added to the Platform over the December Quarter.

Geographically, marketing activity in the current Quarter is directed at the Sydney and Melbourne markets, as the precursor of releases in key global cities over 2017.

The Company is now well into the process of transition from a design-develop-build stage to the growth stage of the business cycle, requiring a switch and enhancement to the Company’s skills base. Staffing adjustments have reflected this stage transition with the appointment of highly experienced talent in our Growth Team, Engineering Team, and Design/UX Team. Significantly, we announced the appointment of senior IBM executive Jennifer Maritz as CEO earlier this month, bringing invaluable experience to the Company’s Direct Sales and Operations activity.

The Platform market release has created significant interest amongst Professionals seeking on-site non-permanent work assignments, and from Hiring Managers with immediate talent needs. User registrations are developing well, driven by digital channels and direct sales channels. Both channels have attracted a good cross section of SME Hiring Managers, and Enterprise clients, as was expected. While it is very early in the growth stage, preliminary performance data is confirming growth expectations.

Early adopter Hiring Managers and Professionals have now successfully completed the Platform Registration process, validation, to billing and payroll payments. Revenue has commenced and will build steadily through the current Quarter.

Commenting on the Appendix 4C at 30 September, Chairman, Andrew Dutton noted, “The end of Quarter cash balance was somewhat better than the Company’s Forward Estimates as the management team continued to manage resource allocation within the Company’s medium term resource and capital strategy. The Quarter also saw once-off cash outflows in excess of $1m arising from the June Quarter’s financing and transaction costs for relisting and capital raising.”

“Looking ahead across the current December Quarter, quarterly cash outflows for non-variable costs are estimated at $1.4m. In addition to the Company’s expectations for the Company’s first revenue earning quarter, cash balances will be significantly supported by the Company’s R&D Tax Offset claim for significant development expenditure across the 2015/16 financial year within Nvoi AsiaPac Pty Ltd.”

On behalf of the Board,

ABill

Andrew Bursill
Company Secretary
Nvoi Ltd

+Rule 4.7B

Appendix 4C

Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

Name of entity

Nvoi Ltd

ABN	Quarter ended ("current quarter")
29 107 371 497	30 September 2016

Consolidated statement of cash flows		Current quarter $A'000	Year to date (3 months) $A'000
1.	**Cash flows from operating activities**		
1.1	Receipts from customers	4	4
1.2	Payments for		
	(a) research and development	(331)	(331)
	(b) product manufacturing and operating costs (pay-as-you-go workforce)	(2)	(2)
	(c) advertising and marketing	(33)	(33)
	(d) leased assets		
	(e) staff costs	(318)	(318)
	(f) administration and corporate costs	(932)	(932)
1.3	Dividends received (see note 3)		
1.4	Interest received	5	5
1.5	Interest and other costs of finance paid		
1.6	Income taxes paid		
1.7	Government grants and tax incentives		
1.8	Other (provide details if material)	19	19
1.9	**Net cash from / (used in) operating activities**	**(1,588)**	**(1,588)**

2.	**Cash flows from investing activities**		
2.1	Payments to acquire:		
	(a) property, plant and equipment	(9)	(9)
	(b) businesses (see item 10)		
	(c) investments		

Consolidated statement of cash flows		**Current quarter $A'000**	**Year to date (3 months) $A'000**
	(d) intellectual property		
	(e) other non-current assets		
2.2	Proceeds from disposal of:		
	(a) property, plant and equipment		
	(b) businesses (see item 10)		
	(c) investments		
	(d) intellectual property		
	(e) other non-current assets		
2.3	Cash flows from loans to other entities		
2.4	Dividends received (see note 3)		
2.5	Other (provide details if material)		
2.6	**Net cash from / (used in) investing activities**	**(9)**	**(9)**

3.	**Cash flows from financing activities**		
3.1	Proceeds from issues of shares	7	7
3.2	Proceeds from issue of convertible notes		
3.3	Proceeds from exercise of share options		
3.4	Transaction costs related to issues of shares, convertible notes or options	(664)	(664)
3.5	Proceeds from borrowings		
3.6	Repayment of borrowings	(237)	(237)
3.7	Transaction costs related to loans and borrowings		
3.8	Dividends paid		
3.9	Other (provide details if material)		
3.10	**Net cash from / (used in) financing activities**	**(894)**	**(894)**

4.	**Net increase / (decrease) in cash and cash equivalents for the period**		
4.1	Cash and cash equivalents at beginning of quarter/year to date	(9,535)	(9,535)
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(1,588)	(1,588)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(9)	(9)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(894)	(894)

Consolidated statement of cash flows		**Current quarter $A'000**	**Year to date (3 months) $A'000**
4.5	Effect of movement in exchange rates on cash held		
4.6	**Cash and cash equivalents at end of quarter**	**7,045**	**7,045**

5.	**Reconciliation of cash and cash equivalents** at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	**Current quarter $A'000**	**Previous quarter $A'000**
5.1	Bank balances	7,045	1,535
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (held by share registry in trust)	-	8,000
5.5	**Cash and cash equivalents at end of quarter (should equal item 4.6 above)**	**7,045**	**9,535**

6.	**Payments to directors of the entity and their associates**	**Current quarter $A'000**
6.1	Aggregate amount of payments to these parties included in item 1.2	197
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-

6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

7.	**Payments to related entities of the entity and their associates**	**Current quarter $A'000**
7.1	Aggregate amount of payments to these parties included in item 1.2	-
7.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-

7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

8.	**Financing facilities available** *Add notes as necessary for an understanding of the position*	**Total facility amount at quarter end $A'000**	**Amount drawn at quarter end $A'000**
8.1	Loan facilities	-	-
8.2	Credit standby arrangements	-	-
8.3	Other (please specify)	-	-

8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.

9.	**Estimated cash outflows for next quarter**	**$A'000**
9.1	Research and development	265
9.2	Product manufacturing and operating costs (pay-as-you-go workforce)	-
9.3	Advertising and marketing	327
9.4	Leased assets	-
9.5	Staff costs	681
9.6	Administration and corporate costs	128
9.7	Other (provide details if material)	-
9.8	**Total estimated cash outflows**	**1,401**

10.	**Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)**	**Acquisitions**	**Disposals**
10.1	Name of entity	-	-
10.2	Place of incorporation or registration		
10.3	Consideration for acquisition or disposal		
10.4	Total net assets		
10.5	Nature of business		

Compliance statement

1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.

2 This statement gives a true and fair view of the matters disclosed.

Sign here: .... Date: 31 October 2016
Company Secretary

Print Name: Andrew Bursill

Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.

2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.

3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.