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### **Goodman successfully completes \$400 million institutional placement**

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Date 9 November 2012

Release Immediate

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**Goodman Group (Goodman or Group) today announces the successful completion of a \$400 million institutional placement to fund identified long term growth opportunities in a sustainable manner.**

Goodman has successfully completed a \$400 million institutional placement of approximately 94.1 million securities at a fixed price of \$4.25 per security (**Placement**).

Mr Greg Goodman, Group Chief Executive Officer, said "We are very pleased with the overwhelming level of participation of existing and new investors in the Placement. Following the Group's strong operational performance, the Placement, alongside the other capital management initiatives announced, will facilitate the continued expansion of Goodman's global operating platform and the delivery of sustainable long term EPS growth."

The Placement securities will settle on 14 November 2012, with allotment to occur on 15 November 2012 from which time they will rank equally with existing Goodman securities. Macquarie Capital (Australia) Limited acted as sole underwriter, lead manager and bookrunner for the Placement.

In addition to the Placement, Goodman intends to offer all eligible Australian and New Zealand securityholders on the register at 7:00 pm (AEDT) on 7 November 2012 the opportunity to subscribe for up to \$13,000 of additional Goodman securities under a Security Purchase Plan (**SPP**) (subject to ASIC relief being obtained). Securities under the SPP will be offered at the same price as the Placement (\$4.25 per security) under documents to be distributed to eligible Securityholders.

- Ends -

#### **Goodman Group**

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Goodman Funds Management Limited | ABN 48 067 796 641 | AFSL Number 223621

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**About Goodman**

Goodman Group is an integrated property group with operations throughout Australia, New Zealand, Asia, Europe, the United Kingdom and North America. Goodman Group, comprised of the stapled entities Goodman Limited, Goodman Industrial Trust and Goodman Logistics (HK) Limited, is the largest industrial property group listed on the Australian Securities Exchange and one of the largest listed specialist fund managers of industrial property and business space globally.

Goodman's global property expertise, integrated own+develop+manage customer service offering and significant fund management platform ensures it creates innovative property solutions that meet the individual requirements of its customers, while seeking to deliver long-term returns for investors.