



Company announcement

GrainCorp Limited ABN 60 057 186 035

Date: 8 July 2009
To: The Manager
Announcements
Company announcements office

Lodged via www.asxonline.com

ANNOUNCEMENT

Contents for immediate release:

ABN AMRO MORGANS INVESTOR PRESENTATION – 8 JULY 2009

A handwritten signature in blue ink, appearing to read "Betty Ivanoff".

Betty Ivanoff

General Counsel & Company Secretary

GrainCorp Limited
Level 26, 175 Liverpool Street, Sydney NSW 2000
PO Box A268, Sydney South NSW 1235
Telephone: (02) 9325 9100 Facsimile: (02) 9325 9180
www.graincorp.com.au



The background of the slide is a photograph of a large-scale agricultural harvest. Several green combine harvesters are working in a vast, golden-yellow grain field under a clear blue sky. A blue tractor is also visible on the right side of the field.

ABN Amro Morgans
Investor Presentation - 8 July 2009
Mr. Mark Irwin – Managing Director

GRAINCORP LIMITED

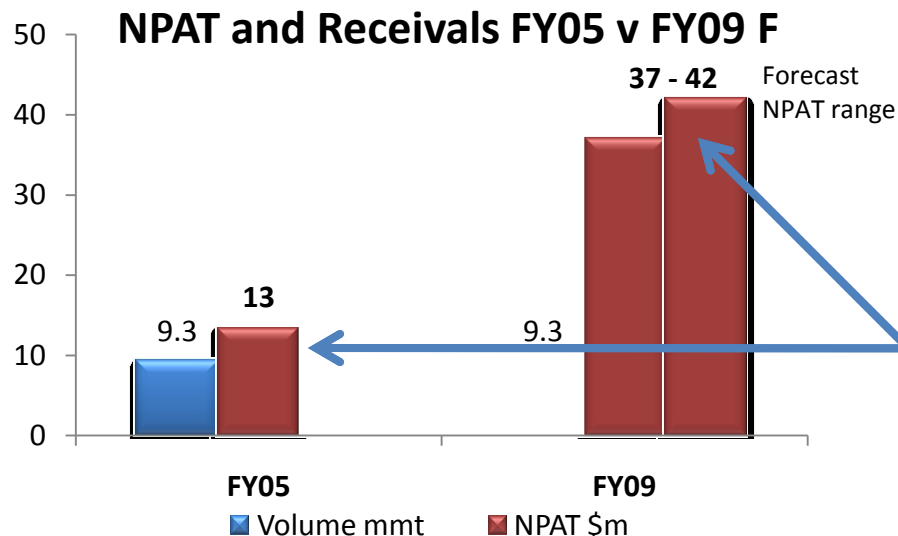
Agenda

- Business transformation
- Capital raising
- Strategy
- Outlook update

Transformation of GrainCorp

The hard asset rationalisation of the 2006 Strategic Plan and the People, Process and System focus in 2008-2009 has led to:

- A significant internal restructure of business units and senior management
- Clearer customer focus
- Becoming a leading participant in the bulk wheat export market
- Providing open access at port terminals for all new bulk wheat exporters



Transformation FY05 to FY09

- New revenue streams, e.g. logistics, bulk wheat exports
- Reduced costs
- Higher NPAT / T of grain received

Business Excellence - Transformation Focus



- People
 - Focus on increased skills, autonomy, accountability, empowerment, new people with outside experience
- Structural Changes
 - Regional empowerment for Country Operations
 - Supply chain focus for road and rail freight
 - GrainCorp Marketing Services
 - New team accumulating grain and offering marketing alternatives to growers
 - Supporting grain receival sites, post harvest intake coordination
 - Export of bulk wheat
 - Closure of ARMS, Wool Desk, AG Finance

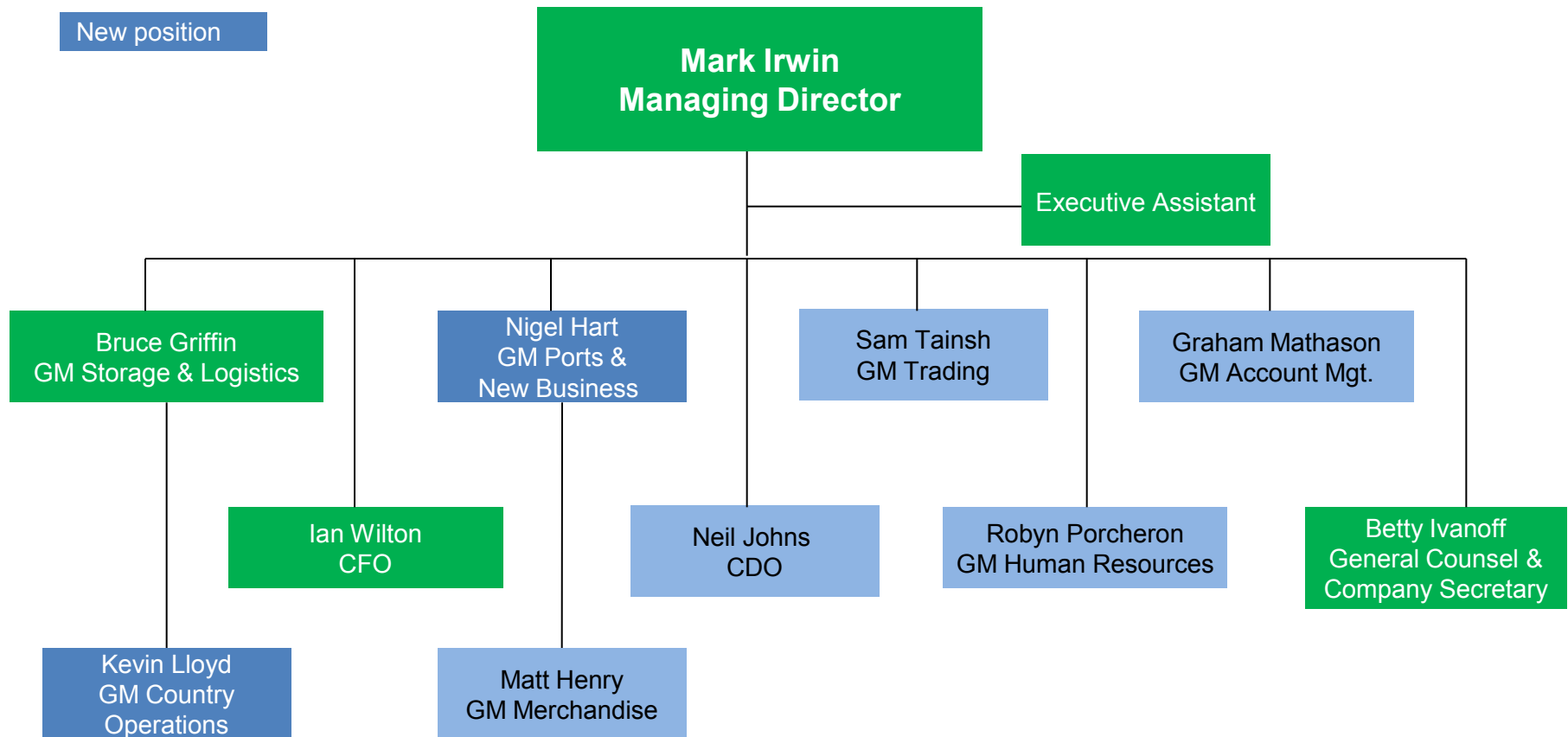
Business Excellence – New Executive Team



New to role

Continuing role

New position



CAPITAL RAISING

Reduce Gearing – Recent Capital Raising

Share Placement

- Heavily oversubscribed
- 9.6 million shares placed raising \$60 m

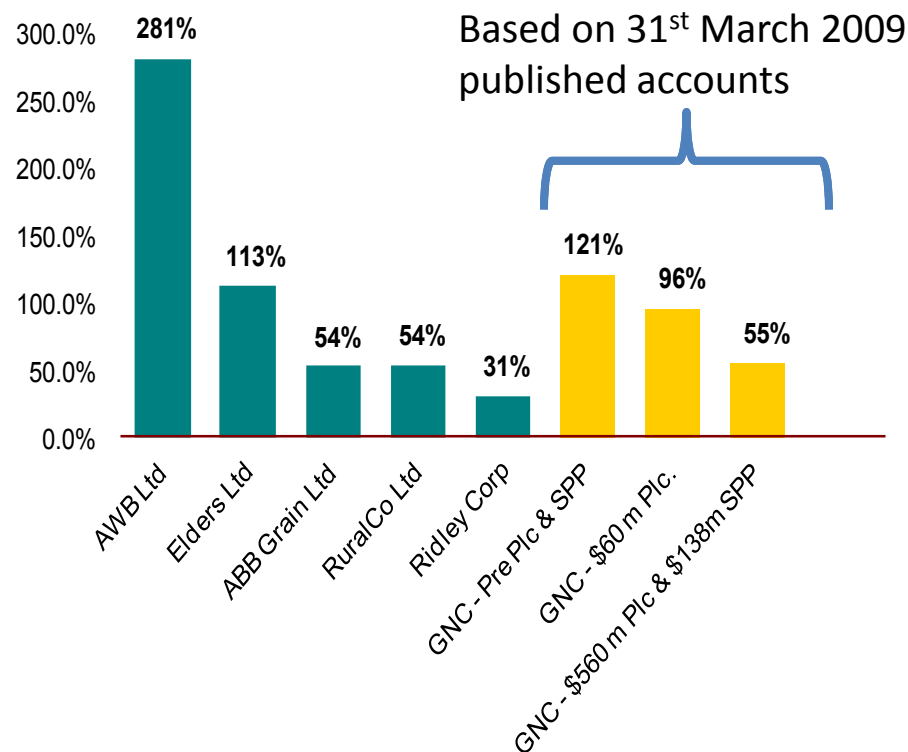
Share Purchase Plan

- Applications for \$218 million received
- 22 million shares issued – \$138 m raised

Use of Capital Raised

- Strengthen the balance sheet
- Position GrainCorp for business growth opportunities

Reduce Gearing and Position for Growth



GrainCorp has performed well from Feb 08 to June 09 compared to peers

- Benefits from removal of bulk wheat export monopoly and changing market coming through
- Stronger balance sheet
- Second largest increase in EV after ABB Grain
- Larger market capitalisation than AWB and Elders
- Improved trading liquidity

Notes:

(Total debt – cash and cash equivalents) / Total equity

Reporting: AWB, ABB, GNC, RHL - as at 31/03/09

ELD, RIC - as at 31/12/08

Source: IRESS Technology, company filings

STRATEGY

Areas of Strategic Focus

Reduce gearing	• Capital management to provide long term financial security, flexibility to fund grain inventory and company growth
Competitive and efficient grain supply chain and rail services	• Build on our strength in rail and road supply chain for export and domestic grain to secure increased value for our customers
Extend our grain supply chain to overseas customers	• Improve capabilities to secure direct relationships with overseas grain customers to pull grain through our supply chain
Partner of choice for the domestic stockfeed market	• Improve capabilities to strengthen relationships with domestic customers to pull grain through our supply chain
Alignment of people, systems, processes to meet customer requirements	• <u>Business excellence</u> through an optimal business model, effective processes and a commitment by our staff to be flexible, innovative and responsive
Downside earnings resilience	• Secure stable or countercyclical earnings to enable GrainCorp to be NPAT positive through the grain cycle

Strategic Supply Chain Growth – Rail

Grain Storage

Secure

- Banks will lend against grain in GrainCorp storage

Market Access

- Domestic and export pathways
- Road and rail transport

Quality

- Out turn quality assured
- Technical capability supports domestic and international customer grain specifications



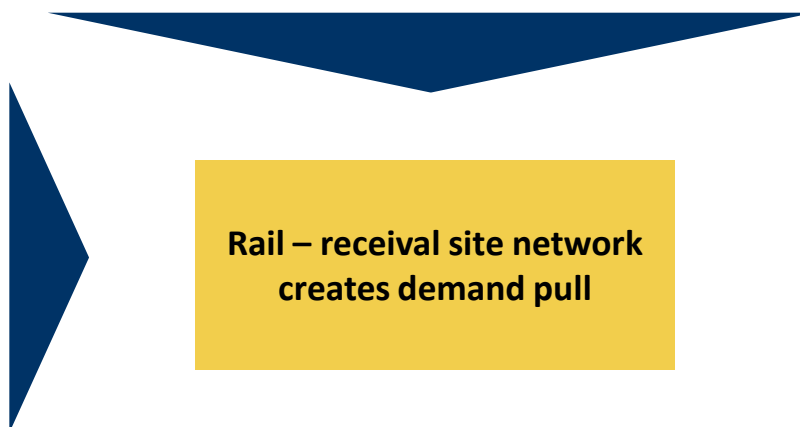
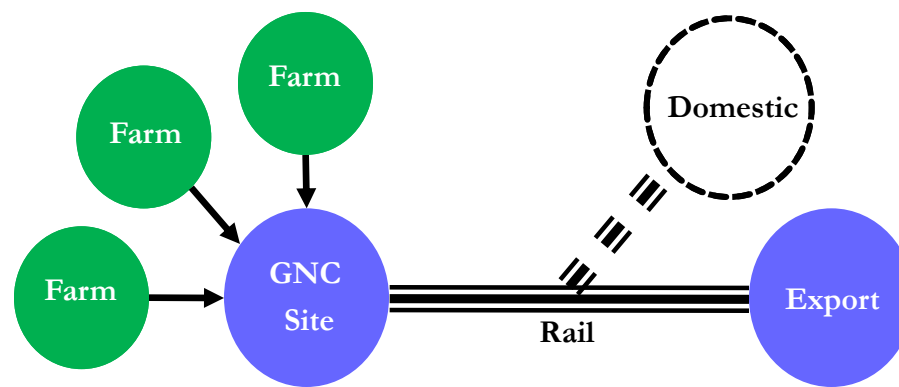
Competitive Rail

Efficient rail service from GNC storages to domestic and export markets

- NSW and Vic
- Target Qld.

Competitive pricing

- GTA / Tariff differential - incentive to price grain from GNC storage
- Supply chain efficiency - reducing costs



Other Business Models



- Agri-products
- Grain elevators, supply chain and exports
- Oilseed/sunflower processing
- Processed foods / soy oil and flour
- Energy and fuels



- Agri-products
- Agri-food processing – Oat milling and Malt
- Livestock feed and services
- Financial products



- Agri-products
- Grain elevators, supply chain and exports
- Malt
- Financial Services



- Owned primarily by Céréales
- World's largest maltster
- Agri-products
- Milling
- Corn processing
- Bio-diesel production



OUTLOOK UPDATE

FY09 Update

- ABARE June production forecast for Qld., NSW, Vic – 17.6 mmt
- Current planting and seasonal conditions across GrainCorp footprint support this forecast

<i>Estimated receivals FY09</i>	<i>9.2 to 9.4 mmt</i>
Actual receivals YTD	9.4 mmt
<i>Estimated exports handled</i>	<i>> 4.0 mmt</i>
Actual exports YTD	3.7 mmt