FY2025 **RESULTS PRESENTATION**

For the 12 months ended
30 June 2025

CONNECTING THE FUTURE

CONTENTS

OUR COMPANY

ADDITIONAL INFORMATION

GENUS

FY2025 FINANCIAL HIGHLIGHTS

Record FY Revenue of $751.3m
Up 36% on PCP

$ 751.3M

Record Normalised FY EBITDA of $67.4m
Up 49% on PCP

$ 67.4M

Record Statutory NPAT of $35.4m
Up 84% on PCP
Basic EPS 19.7 cps, Diluted EPS 19.4 cps (based on NPAT)

$ 35.4M

Net cash provided by operating activities of $120.9m
Up 46% on PCP

$ 120.9M

Cash Balance of $160.8m (up $60m)
Net Cash of $113m (up $36m)
Acquisitions funded $27.7 million in cash (net of $6.5 million debt)

$ 160.8M

Orderbook of **$2 billion** (up from $0.5 billion at June 2024) and **Forecast FY26 Recurring revenue up circa 20%** (from $311 million actual in FY2025)

$ 2.0B

GENUS

SEGMENTS & GROUP SNAPSHOT

INFRASTRUCTURE

Revenue FY25

$415.6m

Up 30.4% on PCP

Bringing together industry-leading expertise and sector experience, we deliver comprehensive services across the entire infrastructure lifecycle. From planning, design, and construction to testing, maintenance, and decommissioning, we provide reliable, future-ready solutions tailored to the evolving needs of infrastructure networks.

ENERGY & ENGINEERING

Formerly Industrial Services

Revenue FY25

$234.5m

Up 53.6% on PCP

We deliver end-to-end Engineering, Procurement, and Construction (EPC) solutions, offering a comprehensive range of in-house design capabilities across communications and energy assets. Our expertise spans from concept and design through to construction and commissioning—ensuring seamless integration, efficiency, and quality in every phase.

SERVICES

Formerly Communications

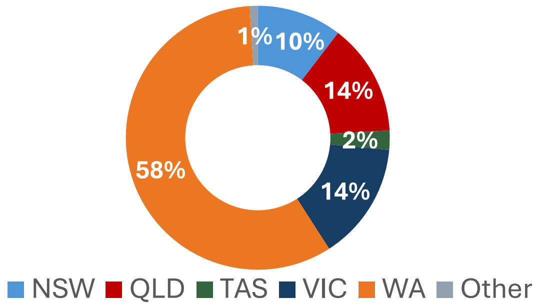
Revenue FY25

$123.2m

Up 38.3% on PCP

From constructing state-of-the-art communication networks to asset management on utilities and upgrading existing power infrastructure, our solutions span the asset lifecycle; from feasibility, engineering, design, site acquisition, logistics, procurement, construction, and integration to vegetation management, operations and maintenance.

Revenue by State



3.1 TRIFR

@ 30 June 2025

1,558

Employees across Australia

GENUS

SEGMENT HIGHLIGHTS

Genus are proud to report a record-breaking year, achieving exceptionally strong growth across all areas of the business.

Infrastructure

- TasNetworks Limited Notice to Proceed for the North-West Transmission Developments (NWTD)
- Awarded a contract by AusGrid for the Hunter-Central Coast Renewable Energy Zone sub-transmission line works
- Awarded a contract by Western Power for the Clean Energy Link – North Region project
- The acquisition of MGC provides an entry into the high-growth rail sector, enabling Genus to deliver asset-critical services. This addition enhances and aligns closely with our current Infrastructure Segment.

Energy & Engineering

- Awarded a contract by Atmos Renewables to perform the design and construction of the Merredin BESS in Western Australia.
- Awarded a contract by Alinta Energy to perform the design, supply, construction and commissioning of the Reeves Plains BESS.
- Acquired Partum Engineering and CommTel Network Solutions into the segment to provide a diversified Energy & Engineering segment

Services

- The Services Segment is supported by partnerships with nbn and Telstra to meet rising demand for communications infrastructure.
- New $130m contract awarded by nbnCo to support its upgrade of the remaining FTTN network across Western Australia. Reflects our continued progress toward becoming a nationally-scaled contractor of choice.
- Integration of Geographe and Classic Tree Services is underway, with Environmental Services now a strategic service offering within the group.

GENUS

SNAPSHOT – RECURRING MAINTENANCE & SERVICE CONTRACTS

MAINTAINING STRONG RELATIONSHIPS WITH OUR POWER & COMMS UTILITIES CLIENT BASE

Genus PFA continues to provide Network Asset Inspection and Pole Reinforcement for Energy Queensland, with a Standing Order totaling ~$120M over 4 years.

Services entered into a new $130M contract with nbn® Australia to support its upgrade of the remaining Fibre to the Node (FTTN) network. Genus will provide design and construction services to deploy additional fibre infrastructure to approximately 22,000 properties across Western Australia's North and South regions.

Infrastructure will deliver a major program of overhead maintenance and upgrade works for Western Power, awarded under the existing Deed of Standing Offer for Distribution and Transmission assets across the network, with expected revenue of approximately $65 million in FY2026.

MGC has been awarded a multi-year agreement with Arc Infrastructure to support the Level Crossing Upgrade and Renewals Project. MGC will deliver end-to-end design and construction services for significant network upgrades, with an estimated value of approximately $20 million.

Environmental Services is delivering ~9 multi-year vegetation maintenance contracts for local government authorities and Western Power.

Infrastructure has secured a three-year initial term with Transgrid under the Construction Services Panel Agreement (CSPA), with potential extensions bringing the total term to five years. The project pipeline includes critical transmission line works, substation packages (both construct-only and full design-and-construct), and infrastructure upgrades across Class B, C, and D tiers—ranging from $1 million to large-scale projects of up to $500 million.

WORKFORCE & SAFETY PERFORMANCE

Sustainability / ESG

Genus has commenced development of our Climate Transition Plan, capturing data from FY22–FY25 and is on track to be delivered in line with Corporations Act requirements at the end FY26.

Injury Statistics

- Total Recordable Injury Frequency Rate (TRIFR) at 30 June 2025 was **3.1**

Apprentices & Trainees

	FY21	FY22	FY23	FY24	FY25
TOTAL	41	87	95	89	**123**

Workforce Metrics

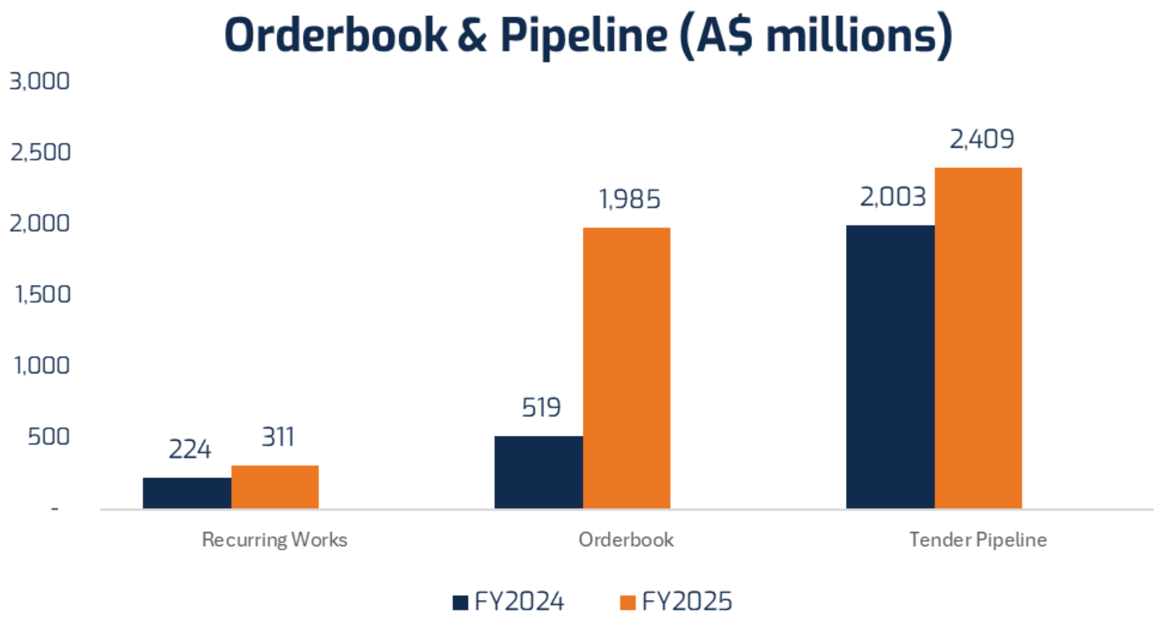
	FY21	FY22	FY23	FY24	FY25
TOTAL	545	950	835	1059	**1558**

GENUS

FY2026 OUTLOOK

- Strong momentum generated in FY2025, combined with a record **orderbook*** of **$2.0 billion** (excluding recurring revenue) up from $0.5 billion at June 2024, provides a solid base to support earnings growth in FY2026, with Genus forecasting to deliver **20 - 25% growth** in reported normalised EBITDA in FY2026.
- **Recurring revenue**** in FY2025 of $311 million up 39% and forecast to **grow at circa 20%** in FY2026.
- A **tendered pipeline** of **$2.4 billion,** remains firm despite converting significant tenders to contract awards in FY25.
- Genus continues to see significant opportunities throughout the Group and are well placed to capitalise on the transition of energy networks and the decarbonisation of the Australian energy industry.
- Genus will continue to explore M&A opportunities through acquisitions into new geographical locations and service offerings.

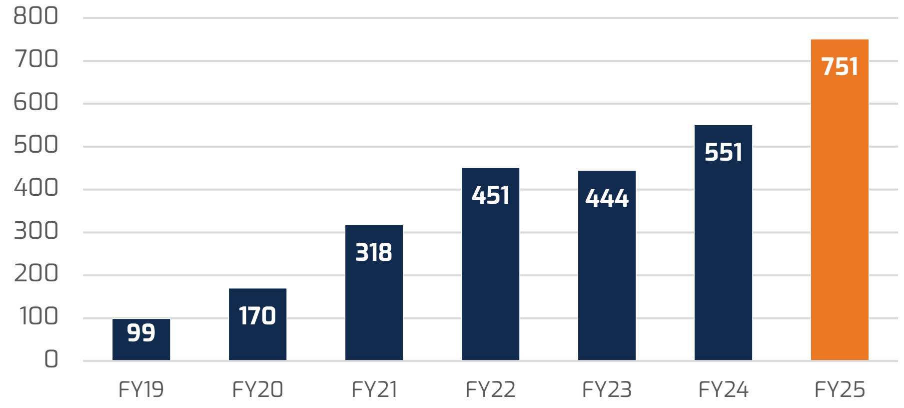
Orderbook & Pipeline (A$ millions)



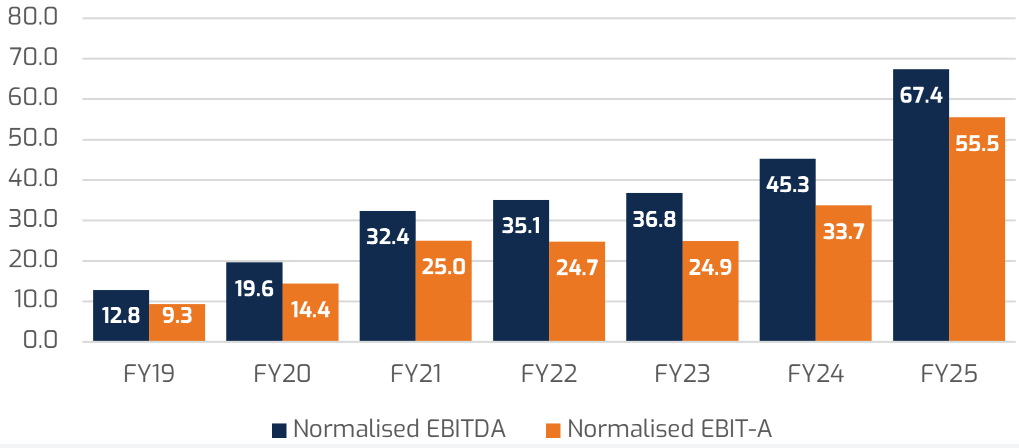
Note: * The Orderbook includes significant contract awards as announced to the ASX with final contract values estimated based on current expected program, schedule and customer approvals proceeding.
** Revenue from recurring works includes long term customer/Panel revenue and revenue from long term supply & maintenance contracts. It excludes supply & maintenance revenue and minor projects from repeat customers that are not on long term contracts. Recurring works p.a. refers to the actual/forecast for one year.

HISTORICAL PERFORMANCE

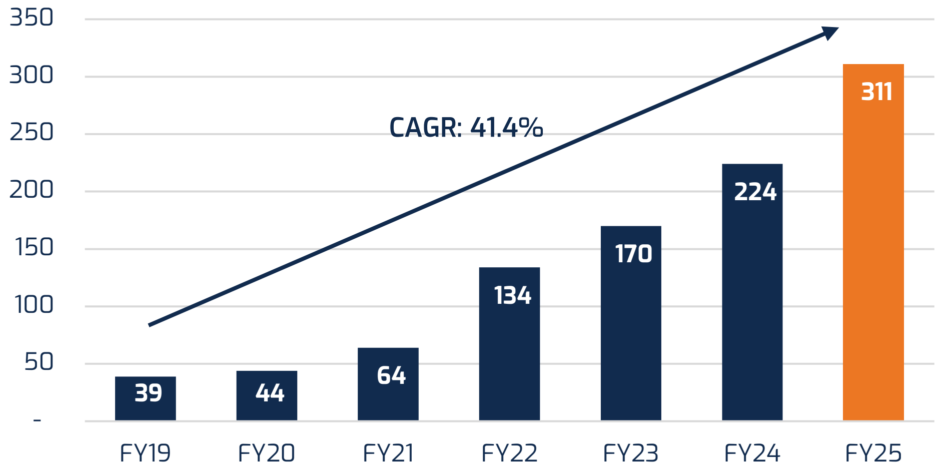
Revenue (A$ Millions)



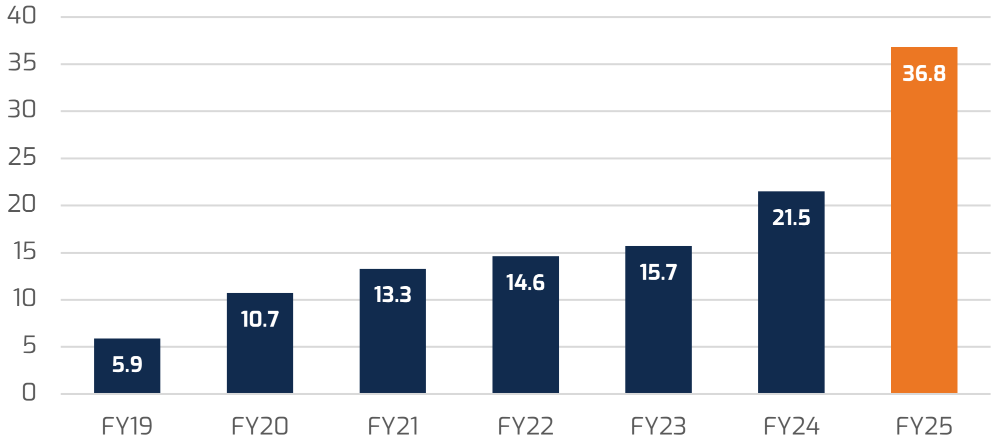
Normalised EBITDA & EBIT-A (A$ Millions)



Revenue from Recurring works (A$ Millions)



NPAT-A (A$ Millions)[2]



Notes: 1. Revenue from recurring works includes long term customer/Panel revenue and revenue from long term supply & maintenance contracts. It excludes supply & maintenance . revenue and minor projects from repeat customers that are not on long term contracts. CAGR means Compound Average Growth Rate. 2. Note: EBIT-A and NPAT-A adjust EBIT and NPAT for the amortisation expenses relating to the acquisition of identifiable intangibles. Further details are in the Appendix on page 21.

FINANCIAL OVERVIEW

- Record Revenue of $751.3 million up 36.3% on pcp.
- Record Normalised EBITDA $67.4 million up 48.6% on pcp.
- Record Statutory NPAT for the year $35.4 million up 83.6% on pcp.
- Normalisations:
  - Acquisition legal and advisory costs $1.7 million.
  - EC&M claim net revenue $0.6 million.
- Acquisition Amortisation expenses of $2.0 million relate to acquisition of intangibles from Tandem and Pole Foundations Australia (Services segment). The Tandem acquisition has been fully amortised during the year.
- Revenue from acquisitions during FY25 of $90.8 million and EBITDA of $7.9 million.
- Basic EPS 19.75 cps, up 82.2% and Diluted EPS 19.37 cps, up 82.0%

Profit & Loss Statement (A$ millions)	FY2024	FY2025	Change
Revenue	**551.2**	**751.3**	**+36.3%**
Normalised EBITDA	**45.3**	**67.4**	**+48.6%**
Depreciation & amortisation expenses	(11.6)	(11.9)	
Normalised EBIT-A	**33.7**	**55.5**	**+64.4%**
Acquisition amortisation	(3.3)	(2.0)	
Normalisations[1]	(0.5)	(2.3)	
EBIT	**30.0**	**51.2**	**+70.5%**
Statutory NPAT	**19.3**	**35.4**	**+83.6%**
NPAT-A	**21.5**	**36.8**	**+70.6%**
EPS - Basic	**10.84**	**19.75**	**+82.2%**
EPS - Diluted	**10.65**	**19.37**	**+82.0%**

1. See reconciliation in the Appendix on page 21 for more information.
Due to rounding, the numbers presented may not add.

GENUS

FINANCIAL POSITION

- Strong cash balance of $160.8 million, with net cash of $113.5 million (excluding right-of-use asset property lease liabilities of $4.4 million).
- Intangible assets increased from provisional accounting relating to the FY25 acquisitions to $68.5 million.
- Franking account balance of $32.8 million on 30 June 2025.
- Bank guarantee and surety bond facilities of $260 million, up from $210 million on 30 June 2024.
- $154.0 million of bank guarantees and surety bonds were on issue on 30 June 2025, leaving headroom of $106.0 million.
- FY2025 Fully franked final dividend of 3.6 cents per share or $6.5 million to be paid 31 October 2025.

Consolidated Statement of Financial Position (A$ millions)	Jun-24	Jun-25
Cash and cash equivalents	101.0	160.8
Lease liabilities	(19.4)	(37.3)
Financial liabilities	(4.3)	(10.1)
Net Cash	**77.3**	**113.5**
Property, plant and equipment	25.4	49.7
Right-of-use assets	28.6	34.3
Financial assets	1.2	0.8
Right of use lease liabilities	(5.5)	(4.4)
Provision for deferred consideration	(0.7)	(11.3)
Tax liabilities	(13.2)	(14.0)
Working capital (excl. Cash)	(21.4)	(77.3)
Net Tangible Assets	**91.7**	**91.3**
Intangible assets (net of tax)	29.5	68.5
Net Assets	**121.2**	**159.8**

Due to rounding, numbers presented may not add.

GENUS

CASH FLOW SUMMARY

- Cash balance at June 2025 $160.8 million (up $59.8 million).
- Generated $138.1 million of Free Cash Flow (before Income Tax payments) during FY2025, compared to $93.5 million in the pcp, as the Group maintained its focus on cash generation and optimisation of business operations.
- The operating cashflows resulted in a Free Cash Flow to EBITDA conversion rate of 212.3%.
- Cash funded acquisitions $27.7 million (net of $6.5 million borrowings).
- $29.9 million in Capex (net of disposals) in FY2025 ($17.7 million debt funded).
- FY2026 CAPEX forecast to be circa $30 million due to growth capex mainly attributable to HumeLink, TasNetworks NWTD and Western Power CELN projects.

Consolidated Statement of Cash Flows (A$ millions)	FY2024 A$M	FY2025 A$M
Net cash provided by operating activities	82.8	120.9
Net cash (used in) investing activities	(15.8)	(46.4)
Net cash (used in) financing activities	(12.8)	(14.7)
Net change in cash and cash equivalents held	**54.2**	**59.8**
Cash and cash equivalents at beginning of period	**46.7**	**101.0**
Cash and cash equivalents at end of period	**101.0**	**160.8**

Due to rounding, numbers presented may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

INFRASTRUCTURE SEGMENT

- Revenue of $415.6 million, up 30.4% on pcp.
- EBITDA of $33.0 million up 7.7% on pcp.
- EBIT-A of $23.5 million up 2.1% on pcp.
- HumeLink – Commenced enabling works.
- TasNetworks Limited Notice to Proceed for the North West Transmission Developments (NWTD) project ECI Phase.
- Awarded a contract by Ausgrid for the Hunter-Central Coast Renewable Energy Zone sub-transmission line works.
- Awarded a contract by Western Power for the Clean Energy Link – North Region project.
- Welcome the addition of rail capability into the segment via the acquisition of MGC Solutions.
- FY2025 saw additional training costs incurred in preparation for business scale up and increase in tendering and pre-award costs to support growing orderbook and pipeline.

Segment Profit & Loss Statement (A$ millions)	FY2024	FY2025
Revenue	318.6	**415.6**
Normalised EBITDA	30.6	**33.0**
Depreciation & amortisation expenses	(7.6)	**(9.5)**
Normalised EBIT-A	23.0	**23.5**
Acquisition amortisation	-	**-**
Normalised EBIT	23.0	**23.5**
Normalisations	(0.3)	**-**
EBIT	22.7	**23.5**

Due to rounding, numbers presented may not add.

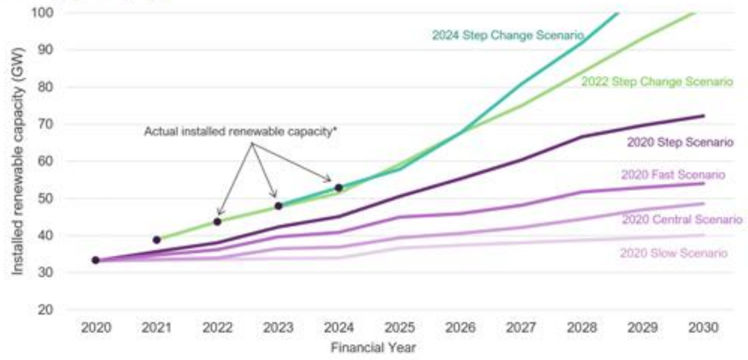
Note: Pole inspection and nailing division has been transferred to the Services segment.

INFRASTRUCTURE MARKET DRIVERS

THE ENERGY TRANSITION IS GAINING MOMENTUM

- The momentum of new energy projects connecting to the National Electricity Market (NEM) continues to build.
- In the June 2025 Quarter 60 projects (15.7 GW) received application approval, 37 projects (9.0 GW) were registered, and 29 projects (4.4 GW) reached full output across the NEM.
- The projected 10,000km of transmission projects by 2050 are projected to reduce costs for consumers by delivering benefits that would recoup their $16 billion investment costs, save consumers a further $18.5 billion in avoided costs, and deliver emissions reductions valued at $3.3 billion.

Figure 2 Actual installed renewable capacity and ISP *Step Change* scenario forecast, financial year (FY) 2020 to 2030 (gigawatts (GW))



*Renewable capacity includes the following technology types: hydro, utility storage, coordinated consumer energy resources (CER) storage, passive CER storage, offshore wind, onshore wind, utility solar, rooftop solar and other distributed solar.

Storage capacity to increase significantly

Batteries, virtual power plants, pumped hydro

NOW	2030	2050
3 GW	19 GW	57 GW

Grid-scale wind and solar to increase 7-fold

NOW	2030	2050
19 GW	57 GW	128 GW

Distributed solar PV to increase 4-fold

Rooftop solar, other distributed solar

NOW	2030	2050
21 GW	36 GW	86 GW

Electricity consumption from the grid to nearly double

NOW	2030	2050
174 TWh	202 TWh	313 TWh

Gas-powered generation to increase

While current mid-merit plants will all retire within that period

NOW	2050
11 GW	16 GW

Coal generation to be withdrawn

Capacity to be retired by:

2030	2038
46%	100%

Source: AEMO Integrated System Plan 2024 | AEMO NEM Engineering Roadmap 2024 | AEMO Connections Scorecard February 2025

GENUS

ENERGY & ENGINEERING SEGMENT

- Revenue of $234.5 million, up 53.6% on pcp.
- EBITDA $19.9 million up 144.1% on pcp.
- EBIT-A of $18.9 million up 144.3% on pcp.
- The Energy & Engineering segment has delivered another excellent result and is well placed to capitalise on future opportunities, particularly in the renewable energy sector.
- Awarded a contract by Atmos Renewables to perform the design and construction of the Merredin BESS.
- Awarded a contract by Alinta Energy to perform the design, supply, construction and commissioning of the Reeves Plains BESS.
- Acquired Partum Engineering and CommTel Network Solutions into the segment to provide a rounded Energy & Engineering segment.

Note Energy & Engineering was formerly the Industrial Services segment

Segment Profit & Loss Statement (A$ millions)	FY2024	FY2025
Revenue	152.6	**234.5**
Normalised EBITDA	8.1	**19.9**
Depreciation & amortisation expenses	(0.4)	**(1.0)**
Normalised EBIT-A	7.7	**18.9**
Acquisition amortisation	-	**-**
Normalised EBIT	7.7	**18.9**
Normalisations	(0.2)	**-**
EBIT	7.6	**18.9**

Due to rounding, numbers presented may not add.

ENERGY & ENGINEERING

STRATEGY UPDATE

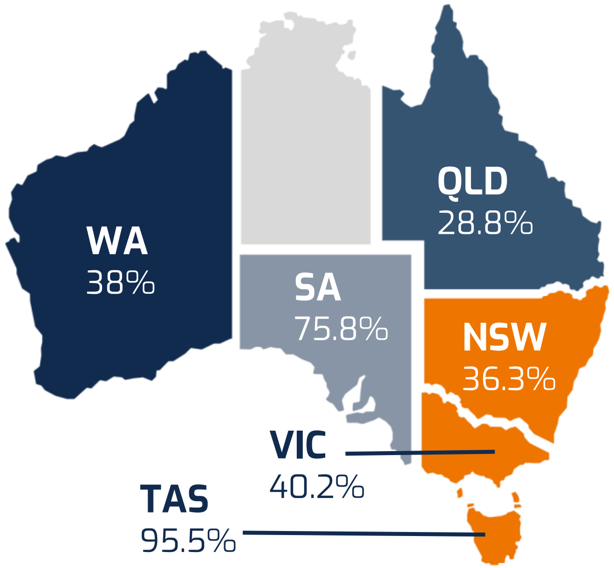
Capitalising on Market Growth:
Leveraging the rapid expansion of the energy sector by aligning our capabilities and resources to meet increasing demand. Through targeted investment and strategic workforce expansion, we are strengthening our position as a leading provider of EPC, engineering services, remote monitoring solutions, and operations & maintenance in the Utility and energy market.

Strong Client Partnerships & Value Creation:
By building strong relationships and consistently delivering value, we are proud to work with a growing number of return clients. Leveraging our capabilities across EPC, engineering services, remote monitoring, and operations & maintenance, we continue to support our clients beyond project delivery.

Proven Execution & Long-Term Value:
With proven execution and a focus on long-term value, we have built strong relationships with return clients who trust us to deliver. Combining EPC expertise with engineering, remote monitoring, and operations & maintenance, we provide lifecycle support that ensures performance, reliability, and sustainable outcomes, strengthening our position as a trusted partner in the renewable energy market.

Renewable energy penetration by state as proportion of generation

National
40%



Source: Clean Energy Australia Report 2025

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SERVICES SEGMENT

- Revenue of $123.2 million, up 38.3% on pcp.
- Normalised EBITDA of $15.3 million up 207.8% on pcp.
- EBIT-A of $13.7 million up 311.6% on pcp.
- Significant financial performance improvement in FY2025 from the Communications division.
- Awarded a contract with nbn to support its upgrade of the remaining Fibre to the Node (FTTN) network.
- Acquired Geographe Tree Services and Classic Tree Services into the segment.

Note: Pole inspection and nailing is included which was previously in the Infrastructure segment.

Segment Profit & Loss Statement (A$ millions)	FY2024	FY2025
Revenue	89.1	**123.2**
Normalised EBITDA	5.0	**15.3**
Depreciation & amortisation expenses	(1.7)	**(1.6)**
Normalised EBIT-A	3.3	**13.7**
Acquisition amortisation	(3.3)	**(2.0)**
Normalised EBIT	0.1	**11.7**
Normalisations	(0.8)	**-**
EBIT	(0.7)	**11.7**

Due to rounding, numbers presented may not add.

GENUS

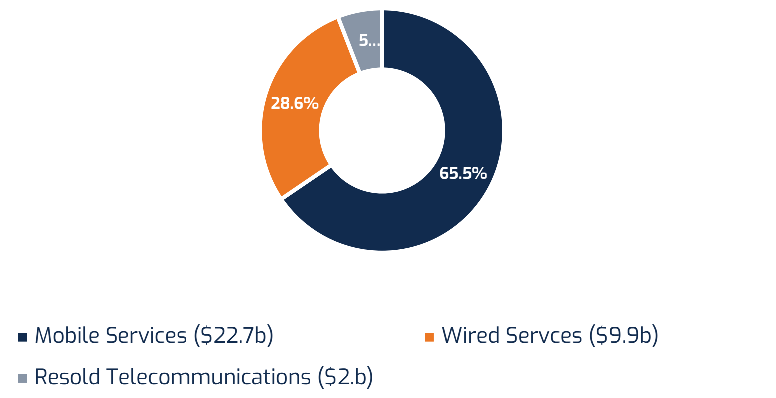
SERVICES
STRATEGY UPDATE

Sector Outlook

- Continued growth in Wireless construction for 5G with 6G development underway.
- Market disruptors continue to gain traction in private fiber networks.
- Expansion of Black Spot and Emergency Wireless construction to meet population growth and increasing data consumption demands.
- Increased demand for network maintenance following completion of NBN construction and increased Wireless network coverage.
- Increased investment in automation of mining, ports and social infrastructure.
- Our strong capabilities in asset and vegetation management continue to drive the growth of our long-term partnerships with Utilities across Australia.

Telecommuncations
Market Outlook

Products and Services Segmentation



- Mobile Services include voice, messaging, and non-messaging data services. This segment is the largest in the Telecommunications Services subdivision.
- Wired Services encompass fixed-line internet and voice communications.
- Resold Telecommunications service providers connect customers to wired or wireless networks owned by third parties.

Source: IBISWorld

CORPORATE OVERVIEW

Simon High
Non-Executive Chairman

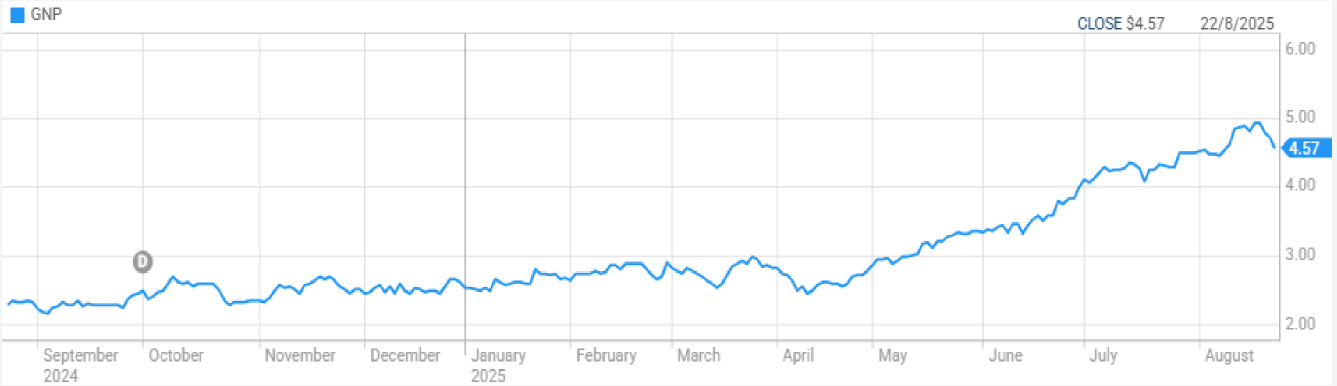
José Martins
Non-Executive Director

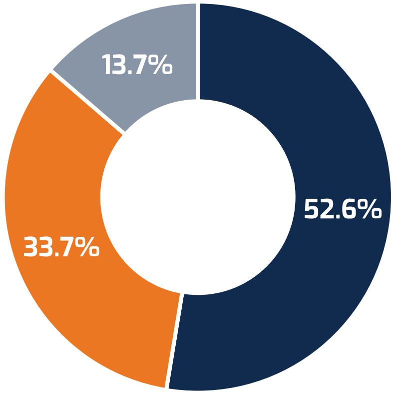
David Riches
Managing Director/Founder

Paul Gavazzi
Non-Executive Director

		23 Aug 24	27 Aug 25
Share Price (22 August 2025)	A$/sh	$2.28	$4.60
Number of Shares	M	177.7	180.4
Market Cap	**A$M**	**$405.2**	**$829.7**
Cash	A$M	$101.0	$160.8
Debt (excluding ROU Property Leases liabilities)	A$M	$23.7	$47.5

Share Price History & Shareholder Information





GENUS

APPENDIX

NOTES:

EBITDA/EBIT-A/NPAT-A are non-IFRS measures that are unaudited but derived from audited 2025 Financial Statements. These measures are presented to provide further insight into GenusPlus Group's performance.

EBIT-A and NPAT-A are adjusted for Amortisation expense relating to Acquisition of Intangible assets.

Reconciliation of Non-IFRS Financial Information

$ Millions	FY2024	FY2025
Profit for the year (as reported)	**19.3**	**35.4**
Add Back Amortisation relating to acquisition intangible assets after tax	2.3	1.4
NPAT-A	**21.5**	**36.8**
Add Back:		
• Acquisition costs	0.2	1.2
• Fair value losses on investments/financial assets	0.9	-
• ECM net claim (income) costs	(0.6)	0.4
• Restructure costs	0.8	-
Normalised Net profit after tax (NPAT-A)	**22.8**	**38.4**
Add back tax expense	10.0	18.5
Normalised profit before tax (PBT- A)	**32.8**	**56.8**
Add back: Finance (income) costs	1.0	(1.4)
Normalised earnings before interest & tax (EBIT-A)	**33.7**	**55.5**
Add back; Depreciation & amortisation expense (excluding acquisition intangible assets)	11.6	11.9
Normalised earnings before interest, tax, depreciation & amortisation (EBITDA)	**45.3**	**67.4**

Due to rounding, numbers presented may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

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