



**GOWING BROS**

Investing together for a secure future

## Appendix 4E

### PRELIMINARY FINAL REPORT

Gowing Bros. Limited  
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### RESULTS FOR ANNOUNCEMENT TO THE MARKET

Entity: GOWING BROS. LIMITED AND ITS CONTROLLED ENTITIES

Reporting period: YEAR ENDED 31 JULY 2007

Previous corresponding period: YEAR ENDED 31 JULY 2006

#### RESULTS

|                                                     |      |       |    |              |
|-----------------------------------------------------|------|-------|----|--------------|
| Net assets per share before tax on unrealised gains | Up   | 21.7% | To | \$4.71       |
| Net assets per share after tax on unrealised gains  | Up   | 18.3% | To | \$4.27       |
| Profit before income tax                            | Down | 15.3% | To | \$20,099,000 |
| Profit after income tax                             | Down | 39.9% | To | \$15,336,000 |

Net assets per share grew to \$4.71 from \$3.87 in the prior year following strong growth across all of our underlying asset classes for the year ended 31 July 2007. Net assets grew to a milestone \$201 million (excluding deferred tax) from \$170 million in the prior year after the payment of \$4.3 million of dividends. Net profit after tax reduced to \$15.3 million from \$25.5 million in the prior year following a significant increase in current year tax expense and the prior year including the pre-cgt gain on sale of the Market Street property.

#### DIVIDENDS

| DIVIDENDS                                                                              | 2007            | 2006            |
|----------------------------------------------------------------------------------------|-----------------|-----------------|
|                                                                                        | CENTS PER SHARE | CENTS PER SHARE |
| Final dividend declared – fully franked LIC capital gains                              | 5.0c            | 5.0c            |
| Special dividend declared – fully franked LIC capital gains                            | 5.0c            | -               |
| Interim dividend paid – fully franked ordinary                                         | 5.0c            | 5.0c            |
| Record date for determining entitlement to final and special dividends                 | 11 October 2007 |                 |
| The Dividend Reinvestment Plan and Bonus in Lieu Plan are suspended for this dividend. |                 |                 |



## Appendix 4E

## INCOME STATEMENT

FOR THE YEAR ENDED 31 JULY 2007

| CONSOLIDATED                                                                                      |       |                       |                       |
|---------------------------------------------------------------------------------------------------|-------|-----------------------|-----------------------|
|                                                                                                   | Notes | 31 July 2007<br>\$000 | 31 July 2006<br>\$000 |
| <b>Revenue</b>                                                                                    |       |                       |                       |
| Interest income                                                                                   |       | 2,599                 | 1,216                 |
| Listed equities                                                                                   |       | 4,655                 | 3,147                 |
| Private equities                                                                                  |       | 185                   | 487                   |
| Investment properties                                                                             |       | 723                   | 3,136                 |
| Other revenue                                                                                     |       | 38                    | 60                    |
| <b>Total Revenue</b>                                                                              | 2     | <b>8,200</b>          | <b>8,046</b>          |
| <b>Other Income</b>                                                                               |       |                       |                       |
| Gains (losses) on disposal or revaluation of:                                                     |       |                       |                       |
| - Listed equities                                                                                 |       | 5,829                 | 83                    |
| - Private equities                                                                                |       | 6,548                 | 1,285                 |
| - Investment properties                                                                           |       | 2,787                 | 18,965                |
| - Development properties                                                                          |       | 167                   | 291                   |
| FX gains (losses)                                                                                 |       | 32                    | (1)                   |
| Other income                                                                                      |       | 133                   | 797                   |
| <b>Total Revenue and Income</b>                                                                   | 2     | <b>23,696</b>         | <b>29,466</b>         |
| <b>Expenses</b>                                                                                   |       |                       |                       |
| Investment property related expenses                                                              |       | 375                   | 2,512                 |
| Administration expenses                                                                           |       | 296                   | 267                   |
| Borrowing cost expenses                                                                           |       | 973                   | 786                   |
| Depreciation expenses                                                                             |       | 61                    | 241                   |
| Employee expenses                                                                                 |       | 1,573                 | 1,471                 |
| Public company expenses                                                                           |       | 319                   | 451                   |
| <b>Total Expenses</b>                                                                             |       | <b>3,597</b>          | <b>5,728</b>          |
| <b>Profit before income tax expense</b>                                                           | 3     | <b>20,099</b>         | <b>23,738</b>         |
| Income tax expense                                                                                | 4     | (4,763)               | 1,778                 |
| <b>Profit from continuing operations</b>                                                          |       | <b>15,336</b>         | <b>25,516</b>         |
| Net profit attributable to minority interest                                                      |       | -                     | 6                     |
| <b>Profit attributable to members of Gowing Bros. Limited</b>                                     | 6     | <b>15,336</b>         | <b>25,522</b>         |
| <b>Total changes in equity other than those resulting from transactions with owners as owners</b> |       | <b>15,336</b>         | <b>25,522</b>         |
| Basic and diluted earnings per share                                                              | 7     | 35.53c                | 57.53c                |

The consolidated income statement should be read in conjunction with the accompanying notes.



## Appendix 4E

## BALANCE SHEET

AS AT 31 JULY 2007

|                                          | Notes | CONSOLIDATED   |                |
|------------------------------------------|-------|----------------|----------------|
|                                          |       | 31 July 2007   | 31 July 2006   |
|                                          |       | \$000          | \$000          |
| <b>Current Assets</b>                    |       |                |                |
| Cash and cash equivalents                |       | 12,154         | 53,942         |
| Trade and other receivables              |       | 2,221          | 1,675          |
| Investment loans                         |       | -              | 1,260          |
| Investment properties                    |       | 12,769         | 650            |
| Tax assets                               |       | -              | 674            |
| Other                                    |       | 153            | 194            |
| <b>Total Current Assets</b>              |       | <b>27,297</b>  | <b>58,395</b>  |
| <b>Non-Current Assets</b>                |       |                |                |
| Receivables                              |       | 167            | 51             |
| Investments - listed Australian equities |       | 156,639        | 97,553         |
| Investments - listed global equities     |       | 3,603          | -              |
| Investments - private equities           |       | 18,893         | 10,590         |
| Investment properties                    |       | 7,979          | 13,137         |
| Development properties                   |       | 872            | 873            |
| Property, plant and equipment            |       | 3,101          | 1,535          |
| Deferred tax assets                      |       | 107            | 1,430          |
| Other                                    |       | 117            | 94             |
| <b>Total Non-Current Assets</b>          |       | <b>191,478</b> | <b>125,263</b> |
| <b>Total Assets</b>                      |       | <b>218,775</b> | <b>183,658</b> |
| <b>Current Liabilities</b>               |       |                |                |
| Trade and other payables                 |       | 679            | 565            |
| Tax liabilities                          |       | 1,939          | -              |
| <b>Total Current Liabilities</b>         |       | <b>2,618</b>   | <b>565</b>     |
| <b>Non-Current Liabilities</b>           |       |                |                |
| Payables                                 |       | 3              | -              |
| Borrowings                               |       | 14,865         | 12,850         |
| Deferred tax liabilities                 |       | 18,921         | 11,914         |
| Provisions                               |       | 92             | 94             |
| <b>Total Non-Current Liabilities</b>     |       | <b>33,881</b>  | <b>24,858</b>  |
| <b>Total Liabilities</b>                 |       | <b>36,499</b>  | <b>25,423</b>  |
| <b>Net Assets</b>                        |       | <b>182,276</b> | <b>158,235</b> |
| <b>Equity</b>                            |       |                |                |
| <b>Parent Entity Interest</b>            |       |                |                |
| Issued capital                           |       | (449)          | 3,608          |
| Reserves                                 | 5     | 133,213        | 37,238         |
| Retained profits                         | 6     | 49,509         | 117,386        |
| <b>Total Parent Entity Interest</b>      |       | <b>182,273</b> | <b>158,232</b> |
| Minority interest in controlled entities |       | 3              | 3              |
| <b>Total Equity</b>                      |       | <b>182,276</b> | <b>158,235</b> |

The consolidated balance sheet should be read in conjunction with the accompanying notes.



## Appendix 4E

### STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 JULY 2007

|                                                                   | CONSOLIDATED   |                |
|-------------------------------------------------------------------|----------------|----------------|
|                                                                   | 31 July 2007   | 31 July 2006   |
|                                                                   | \$000          | \$000          |
| <b>Equity at the beginning of the year</b>                        | 158,235        | 134,166        |
| Profit attributable to shareholders for the year                  | 15,336         | 25,522         |
| Changes in the fair value of listed equities, net of tax          | 17,083         | 6,511          |
|                                                                   | <b>190,654</b> | <b>166,199</b> |
| Transactions with shareholders in their capacity as shareholders: |                |                |
| Decreases through buybacks of shares                              | (4,207)        | (3,502)        |
| Increase through issue of share capital                           | 150            | -              |
| Dividends paid                                                    | (4,321)        | (4,462)        |
| <b>Equity at the end of the year attributable to shareholders</b> | <b>182,276</b> | <b>158,235</b> |

The consolidated statement of changes in equity should be read in conjunction with the accompanying notes.



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## Appendix 4E

### CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 JANUARY 2007

|                                                            | CONSOLIDATED    |                |
|------------------------------------------------------------|-----------------|----------------|
|                                                            | 31 July 2007    | 31 July 2006   |
|                                                            | \$'000          | \$'000         |
| <b>Cash Flows from Operating Activities</b>                |                 |                |
| Receipts in the course of operations (inclusive of GST)    | 2,105           | 4,733          |
| Payments to suppliers and employees (inclusive of GST)     | (2,430)         | (5,023)        |
| Other receipts                                             | 300             | -              |
| Dividends received                                         | 3,913           | 3,151          |
| Interest received                                          | 3,241           | 1,534          |
| Borrowing costs                                            | (973)           | (783)          |
| Income taxes refunded (paid)                               | 323             | (779)          |
| <b>Net Cash Inflow from Operating Activities</b>           | <b>6,479</b>    | <b>2,833</b>   |
| <b>Cash Flows from Investing Activities</b>                |                 |                |
| Payments for purchases of property, plant and equipment    | (1,627)         | (1,501)        |
| Payments for purchases of investment properties            | (5,896)         | (1,589)        |
| Payments for the purchases of development properties       | (201)           | (2,426)        |
| Payments for purchases of equity investments               | (58,155)        | (27,893)       |
| Proceeds from sale of plant and equipment                  | -               | 73             |
| Proceeds from sale of equity investments                   | 22,230          | 6,038          |
| Proceeds from sale of property and other assets            | 486             | 72,128         |
| Proceeds from loan repayments                              | 1,260           | 3,591          |
| <b>Net Cash (Outflow) Inflow from Investing Activities</b> | <b>(41,903)</b> | <b>48,421</b>  |
| <b>Cash Flows from Financing Activities</b>                |                 |                |
| Proceeds from borrowings                                   | 2,013           | 1,300          |
| Payments for shares bought back                            | (4,056)         | (3,502)        |
| Repayment of lease liabilities                             | -               | (443)          |
| Repayment of borrowings                                    | -               | (167)          |
| Dividends paid                                             | (4,321)         | (4,462)        |
| <b>Net Cash (Outflow) Inflow from Financing Activities</b> | <b>(6,364)</b>  | <b>(7,274)</b> |
| <b>Net (Decrease) Increase in Cash Held</b>                | <b>(41,788)</b> | <b>43,980</b>  |
| Cash at the beginning of the period                        | 53,942          | 9,962          |
| <b>Cash at the end of the period</b>                       | <b>12,154</b>   | <b>53,942</b>  |
| <b>Reconciliation of Cash</b>                              |                 |                |
| Cash at bank and on hand                                   | 7,360           | 72             |
| Deposits at call                                           | 4,794           | 53,870         |
| <b>Cash at the end of the period</b>                       | <b>12,154</b>   | <b>53,942</b>  |

The consolidated cash flow should be read in conjunction with the accompanying notes.



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## Appendix 4E

### NOTES TO THE FINANCIAL STATEMENTS

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This preliminary general purpose final report has been prepared in accordance with ASX Listing Rule 4.3A and the disclosure requirements of ASX Appendix 4E.

The preliminary final report is presented in Australian dollars and is prepared under the historical cost convention, modified by the revaluation of listed equities (available-for-sale financial assets), private equities (financial assets at fair value through profit or loss) and investment properties.

Australian Accounting Standards include Australian equivalents to International Financial Reporting Standards (AIFRS). Compliance with AIFRS ensures the consolidated financial statements of Gowing Bros. Limited comply with International Financial Reporting Standards (IFRS).

Conforming with AIFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the consolidated entity's accounting policies. These estimates and associated assumptions are based on historical experience and various other factors believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these sources.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision future periods if the revision affects both current and future periods.

This report is based on financial statements which are in the process of being audited.



## Appendix 4E

## NOTES TO THE FINANCIAL STATEMENTS

|  | CONSOLIDATED |              |
|--|--------------|--------------|
|  | 31 July 2007 | 31 July 2006 |
|  | \$'000       | \$'000       |

## 2. SEGMENT INFORMATION

## Segment Revenue

|                                               |              |              |
|-----------------------------------------------|--------------|--------------|
| Cash and fixed interest – interest received   | 2,599        | 1,216        |
| Listed equities – dividends and option income | 4,655        | 3,147        |
| Private equities – distributions received     | 185          | 487          |
| Investment properties – rent received         | 723          | 3,136        |
| Other                                         | 38           | 60           |
|                                               | <b>8,200</b> | <b>8,046</b> |

## Segment Other Income

|                                                     |               |               |
|-----------------------------------------------------|---------------|---------------|
| Listed equities – realised gains on disposal        | 5,829         | 83            |
| Private equities – realised gains on disposal       | 5,139         | -             |
| Private equities – unrealised fair value gains      | 1,409         | 1,285         |
| Investment properties – realised gain on disposal   | 176           | 18,965        |
| Investment properties – unrealised fair value gains | 2,611         | -             |
| Development properties – realised gains on disposal | 167           | 291           |
| Other                                               | 165           | 796           |
|                                                     | <b>15,496</b> | <b>21,420</b> |
| <b>Total Segment Revenue and Income</b>             | <b>23,696</b> | <b>29,466</b> |

## Segment Result

|                             |               |               |
|-----------------------------|---------------|---------------|
| Cash and fixed interest     | 2,599         | 1,216         |
| Listed equities             | 10,484        | 3,230         |
| Private equities            | 6,733         | 1,772         |
| Investment properties       | 3,136         | 19,589        |
| Development properties      | 167           | 291           |
| Other                       | (3,020)       | (2,360)       |
|                             | <b>20,099</b> | <b>23,738</b> |
| Income tax (expense) credit | (4,763)       | 1,778         |
| <b>Net Profit</b>           | <b>15,336</b> | <b>25,516</b> |

## 3. OPERATING PROFIT

Profit from continuing operations before income tax expense includes the following specific items:

|                                                          |     |        |
|----------------------------------------------------------|-----|--------|
| Write-down of fixtures and fittings of terminated leases | -   | (600)  |
| Profit on sale of 45 Market St                           | -   | 18,065 |
| Depreciation                                             | 61  | 241    |
| Interest expense                                         | 973 | 786    |



## Appendix 4E

## NOTES TO THE FINANCIAL STATEMENTS

|                                                                                                                      | CONSOLIDATED   |                |
|----------------------------------------------------------------------------------------------------------------------|----------------|----------------|
|                                                                                                                      | 31 July 2007   | 31 July 2006   |
|                                                                                                                      | \$'000         | \$'000         |
| <b>4. INCOME TAX</b>                                                                                                 |                |                |
| Prima facie tax expense on the net profit at 30%                                                                     | 6,030          | 7,122          |
| Tax effect of permanent differences:                                                                                 |                |                |
| Non-assessable income                                                                                                | 428            | 307            |
| Non-deductible expenses                                                                                              | 9              | 271            |
| Accounting profit on disposal of investment properties                                                               | -              | (7,608)        |
| Franked dividends                                                                                                    | (1,153)        | (888)          |
| Deferred tax asset on tax losses carried forward                                                                     | (438)          | (781)          |
| Under (over) provision for taxable income in prior year                                                              | (113)          | (201)          |
|                                                                                                                      | <b>4,763</b>   | <b>(1,778)</b> |
| <b>5. RESERVES</b>                                                                                                   |                |                |
| Capital profits reserve – pre CGT profits                                                                            | 78,892         | -              |
| Investment revaluation reserve – listed equities                                                                     | 54,321         | 37,238         |
|                                                                                                                      | <b>133,213</b> | <b>37,238</b>  |
| <b>6. RETAINED PROFITS</b>                                                                                           |                |                |
| Retained profits at the beginning of the financial year                                                              | 117,386        | 70,359         |
| Net profit attributable to members of Gowing Bros. Limited                                                           | 15,336         | 25,522         |
| Aggregate of amounts transferred (to) from reserves                                                                  | (78,892)       | 25,967         |
| Dividends provided for or paid                                                                                       | (4,321)        | (4,462)        |
|                                                                                                                      | <b>49,509</b>  | <b>117,386</b> |
| <b>7. EARNINGS PER SHARE (EPS)</b>                                                                                   |                |                |
| Earnings reconciliation:                                                                                             |                |                |
| Net profit                                                                                                           | 15,336         | 25,516         |
| Net profit attributable to minority interest                                                                         | -              | 6              |
| <b>Basic and diluted earnings</b>                                                                                    | <b>15,336</b>  | <b>25,522</b>  |
| Weighted average number of ordinary shares on issue used in the calculation of basic and diluted earnings per share. | 43,167,217     | 44,361,765     |
| At balance date there were no options on issue.                                                                      |                |                |



## NOTES TO THE FINANCIAL STATEMENTS

|  | <b>CONSOLIDATED</b> |                     |
|--|---------------------|---------------------|
|  | <b>31 July 2007</b> | <b>31 July 2006</b> |
|  | <b>\$'000</b>       | <b>\$'000</b>       |

### 8. NTA BACKING

|                                                          |        |        |
|----------------------------------------------------------|--------|--------|
| NTA per ordinary security before tax on unrealised gains | \$4.71 | \$3.87 |
| NTA per ordinary security after tax on unrealised gains  | \$4.27 | \$3.61 |

The company is a long term investor and does not intend on disposing of its investment portfolio. Valuations are based on managements' estimation of market values with reference to ASX prices, private equity manager reports, property valuations and consultation with real estate advisors.

### 9. DIVIDENDS

|                                                                            | <b>CENTS PER SHARE</b> | <b>TOTAL AMOUNT<br/>\$000</b> | <b>DATE OF<br/>PAYMENT</b> |
|----------------------------------------------------------------------------|------------------------|-------------------------------|----------------------------|
| The following dividends were declared and paid by the consolidated entity: |                        |                               |                            |
| Interim dividend 31 January 2007                                           | 5.0c                   | 2,145                         | 24 April 2007              |
| Final dividend 31 July 2006                                                | 5.0c                   | 2,175                         | 25 October 2006            |

Since the end of the period, the directors declared the following dividend:

|                             |      |                 |
|-----------------------------|------|-----------------|
| Final Dividend 31 July 2007 | 5.0c | 25 October 2007 |
|-----------------------------|------|-----------------|

Dividends declared or paid during the period were fully franked at the tax rate of 30%.

The financial effect of the dividend declared subsequent to reporting date has not been brought to account in the financial statements for the year ended 31 July 2007 and will be recognised in subsequent financial reports.

The operation of the company's Dividend Reinvestment Plan and Bonus in Lieu Plan is suspended until further notice.



## Appendix 4E

### NOTES TO THE FINANCIAL STATEMENTS

#### 10. INTERESTS IN ENTITIES WHICH ARE NOT CONTROLLED ENTITIES, OR JOINT VENTURE OPERATIONS

The economic entity has an interest in the following entities, and joint venture operations:

|                                  | % OF OWNERSHIP HELD<br>AT END OF PERIOD<br>OR DATE OF DISPOSAL |                   | CONTRIBUTION<br>TO NET PROFIT (LOSS) |                        |
|----------------------------------|----------------------------------------------------------------|-------------------|--------------------------------------|------------------------|
|                                  | 31 July 2007<br>%                                              | 31 July 2006<br>% | 31 July 2007<br>\$'000               | 31 July 2006<br>\$'000 |
| Joint Ventures:                  |                                                                |                   |                                      |                        |
| Macleay Retail Development       | -                                                              | 11 April 2006     | -                                    | 710                    |
| Bunya Pines Estate Joint Venture | 50.00%                                                         | 50.00%            | 167                                  | 291                    |
| Regional Retail Properties       | 50.00%                                                         | 50.00%            | 82                                   | (197)                  |
| The Lodge of Dundee              | 90.00%                                                         | 90.00%            | (9)                                  | -                      |
| Kemp Street Joint Venture        | 50.00%                                                         | 50.00%            | 2                                    | -                      |
| Elrington Partnership            | 50.00%                                                         | 50.00%            | 18                                   | -                      |
| Yarrowonga Joint Venture         | 50.00%                                                         | -                 | -                                    | -                      |
|                                  |                                                                |                   | <b>260</b>                           | <b>804</b>             |

#### 11. ISSUED AND QUOTED SECURITIES AT THE END OF CURRENT PERIOD

|                                                | No. quoted        | Total No.         |
|------------------------------------------------|-------------------|-------------------|
| Ordinary Securities:                           |                   |                   |
| Opening balance                                | 43,865,262        | 43,865,262        |
| Decreases through returns of capital, buybacks | (1,223,347)       | (1,223,347)       |
| Deferred employee share plan                   | 44,150            | 44,150            |
|                                                | <b>42,686,065</b> | <b>42,686,065</b> |

#### 12. COMMENTS BY DIRECTORS

##### Material factors affecting the revenue and expenses of the economic entity for the current period.

- Refer to results commentary on front page.

##### Description of event(s) since the end of the current period which has had a material effect and is not already reported elsewhere in this financial report.

- Nil.

##### Franking credits available and prospects for paying fully or partly franked dividends for at least the next year.

- The Company has sufficient franking credits (\$10.9 million) to fully frank all dividends that have been declared.

##### Annual Meeting

- The Annual Meeting will be held on 22 November 2007