30 October 2025 **ASX ANNOUNCEMENT**

1Q FY26 Quarterly Business Update and Appendix 4C Cashflow Statement

Gratifii Delivers Continued Growth in Cash Receipts over PCP

Highlights for 1Q FY26

Financial highlights

- 1Q FY26 **cash receipts of $17.1m** represents an increase of **106%** over 1Q FY25, the Previous Corresponding Period (PCP).
- 1Q FY26 reflected a seasonally slower quarter, further impacted by heavy August rainfall and flooding which affected sales of activities and experiences in South-East Queensland, but closed strongly in September, providing momentum into the next quarter.
- An operating loss of $0.79m for the quarter reflects unfavourable payment cycles, as well as a reduction in trade creditors to align with revised credit terms from major suppliers.
- Cash as at 30 September 2025 was **$2.09m.**

Corporate highlights

- **Two major financial institutions** have gone live in conjunction with cash-back partner Pokitpal, offering selected reward categories from Gratifii within their member rewards programs.
- Member's Mobile, Australia's first B2B2C branded mobile service in partnership with telco provider, Fastter, is now live with enterprise distributors including **RAC WA and Union Shopper**.
    - Three new enterprise customers, the **Queensland Rail Institute, the Victorian Rail Institute and Queensland Greyhounds,** signed on for Member's Mobile and are expected to go live during 2Q FY26.
    - **Member's Internet development and implementation is successfully progressing** and is currently being rolled out with RAC.
- Evolving rewards landscape driving broader engagement from existing clients, as demand increases for personalised, digital, and experience-based reward solutions that enhance loyalty and brand connection.

Operational highlights

- Although the post-merger systems integration to 'Gratifii Connect' (our proprietary rewards platform) has required additional time and resources, it is now **nearing completion,** marking a major milestone and validation of the platform's scalability. This sets the Company up to begin leveraging cost and revenue synergies from November 2025.
- These additional resourcing requirements have caused delays in some new client implementations, which are now expected to be rolled out in 3Q 2026.

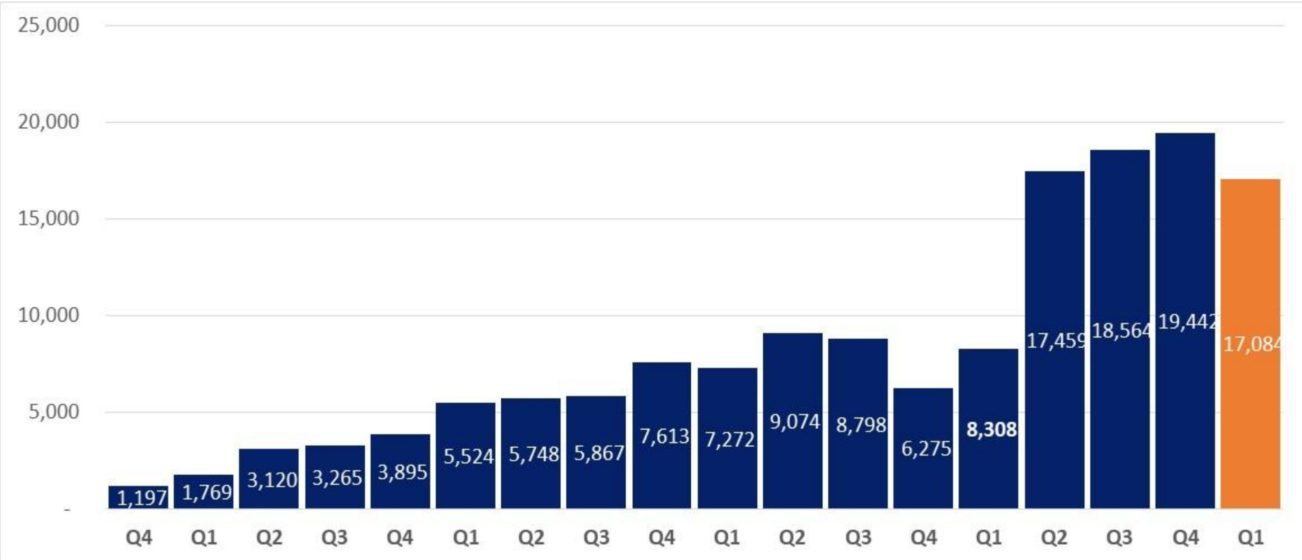
Operations update

Gratifii Limited (ASX:GTI) (**Gratifii**) delivered continued operational progress throughout the first quarter of FY26, highlighted by continued cash receipt growth compared to the PCP, major client milestones, and further advancement of post-merger integration activities.

Cash receipts for the quarter were $17.1m, up 106% on the PCP, demonstrating the underlying strength of the business despite a seasonally softer trading period and the disruptive impact of the significant weather events. Importantly, September delivered a strong result, providing momentum heading into the next quarter.

.

Quarterly Cash Receipts ($'000) show 3-year CAGR to 1Q FY26 of 45.7% p.a.**



Post-merger integration remains a key strategic focus, with system consolidation and operational streamlining expected begin to deliver cost savings by the end of the calendar year. These initiatives are critical to enhance margins and drive scalable business growth.

The successful migration of the majority of Gratifii's largest clients onto the 'Gratifii Connect' platform marks a major milestone, validating the platform's scalability and readiness to support large enterprise clients and future growth. The final two remaining client transitions are scheduled for completion by the end of November 2025, finalising the migration program.

Member's Mobile entered its second quarter of operations and is live with distribution partners RAC WA and Union Shopper. The offering continues to grow interest across enterprise channels, delivering exclusive pricing, perks, and loyalty integration for membership-based organisations seeking to deepen engagement and retention. Growth will be further supported by the recently announced five-year partnership with Prvidr NZ to expand the telco-as-a-reward offering into New Zealand.

Despite continued cost of living issues and near-term challenges caused by external factors, Gratifii's operational momentum continues. The Company continues to successfully execute its strategic plan, building a solid foundation to leverage platform scale, deliver operating margin expansion, and accelerate earnings growth into the upcoming quarter - traditionally the strongest due to summer holidays.

Iain Dunstan, CEO and Managing Director of Gratifii, said: *"We are pleased with the strong performance delivered in 1Q FY26, particularly given the seasonal softness and the impact of severe* *weather in our key markets. Cash receipts were above expectations, highlighting both the underlying resilience and strength of our business and the progress we're making in consolidating our platforms and scaling our enterprise solutions.*

"Looking ahead, we're confident that the completion of client migrations, continued expansion of our telco-as-a-reward products, alongside the conversion of a pipeline of enterprise client opportunities will drive further growth, improve margins, and create meaningful value for our customers and shareholders. At the same time, we remain mindful of the costs associated with delivering these initiatives, ensuring disciplined investment and operational efficiency to maximise returns and sustain long-term profitability."

Outlook

The continued growth in cash receipts achieved during what is traditionally a seasonally softer quarter, provides strong momentum heading into 2Q FY26. The December quarter is a strong quarter, over 10% higher than Q1 on a normalised basis, driven by increased attractions and experiences activity over the summer holiday period.

Our expanded market position continues to create new growth opportunities, both through entry into new distribution channels and by deepening engagement with Gratifii's existing customer base via an enhanced product and service offering. While bringing on new clients requires an upfront investment, with payback typically realised over approximately six months, the pipeline of opportunities continues to expand. This gives the Company confidence in its ability to deliver sustained revenue growth and operational leverage throughout FY26, while carefully managing the costs of customer acquisition and retention.

ASX Additional Information

During the quarter, the Company paid remuneration of $142k to the CEO & Managing Director.

Appendix 4C

The Company's Appendix 4C cashflow report is attached.

GTI confirms that this announcement has been approved by the Board of Directors of Gratifii.

Ben Newling
Company Secretary

For further information, contact:

Iain Dunstan
CEO & Managing Director
Gratifii Limited
E: iaind@gratifii.com

Alastair Murray
Investor Relations & Corporate Advisor

Candour Advisory
E: alastair@candouradvisory.com.au

About Gratifii Limited

Gratifii Limited (ASX:GTI) is an ASX listed company transforming the way that rewards and incentives are managed and delivered. Our single platform is a complete solution offering affordable, market-leading functionality and configurability. Over 80+ mid-to-top tier brands rely on Gratifii for their rewards and incentives across Australia, New Zealand, and Southeast Asia.

To learn more, visit: www.gratifii.com.

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

GRATIFII LIMITED

ABN	**Quarter ended ("current quarter")**
47 125 688 940	30 September 2025

Consolidated statement of cash flows			**Current quarter $A'000**	**Year to date (3 months) $A'000**
1.	**Cash flows from operating activities**			
1.1	Receipts from customers		17,084	17,084
1.2	Payments for			
	(a)	research and development		
	(b)	product manufacturing and operating costs	(14,509)	(14,509)
	(c)	advertising and marketing	(25)	(25)
	(d)	leased assets	-	-
	(e)	staff costs	(1,699)	(1,699)
	(f)	administration and corporate costs	(1,626)	(1,626)
1.3	Dividends received (see note 3)		-	-
1.4	Interest received		-	-
1.5	Interest and other costs of finance paid		(16)	(16)
1.6	Income taxes paid		-	-
1.7	Government grants and tax incentives		-	-
1.8	Other (provide details if material)		-	-
1.9	**Net cash from / (used in) operating activities**		**(791)**	**(791)**

2.	**Cash flows from investing activities**			
2.1	Payments to acquire or for:			
	(a)	entities	-	-
	(b)	businesses	-	-
	(c)	property, plant and equipment	(1)	(1)
	(d)	investments	-	-
	(e)	intellectual property	(141)	(141)
	(f)	other non-current assets	(13)	(13)

Consolidated statement of cash flows		**Current quarter $A'000**	**Year to date (3 months) $A'000**
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (cash acquired on acquisition)	-	-
2.6	**Net cash from / (used in) investing activities**	**(155)**	**(155)**

3.	**Cash flows from financing activities**		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	300	300
3.6	Repayment of borrowings	(90)	(90)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	**Net cash from / (used in) financing activities**	**210**	**210**

4.	**Net increase / (decrease) in cash and cash equivalents for the period**		
4.1	Cash and cash equivalents at beginning of period	2,829	2,829
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(791)	(791)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(155)	(155)

Consolidated statement of cash flows		Current quarter $A'000	Year to date (3 months) $A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	210	210
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	**Cash and cash equivalents at end of period**	**2,093**	**2,093**

5.	**Reconciliation of cash and cash equivalents** at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	**Current quarter $A'000**	**Previous quarter $A'000**
5.1	Bank balances	2,556	2,959
5.2	Call deposits		
5.3	Bank overdrafts	(463)	(130)
5.4	Other (provide details)		
5.5	**Cash and cash equivalents at end of quarter (should equal item 4.6 above)**	**2,093**	**2,829**

6.	**Payments to related parties of the entity and their associates**	**Current quarter $A'000**
6.1	Aggregate amount of payments to related parties and their associates included in item 1	142
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.

7.	**Financing facilities** *Note: the term "facility' includes all forms of financing arrangements available to the entity.* *Add notes as necessary for an understanding of the sources of finance available to the entity.*	**Total facility amount at quarter end $A'000**	**Amount drawn at quarter end $A'000**
7.1	Loan facilities	300	300
7.2	Credit standby arrangements	-	-
7.3	Other (please specify) (overdraft)	660	463
7.4	**Total financing facilities**	960	763

7.5	**Unused financing facilities available at quarter end**	197

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

The Company has entered into a $300k unsecured debt facility with Apex Fund Services Pty Ltd as custodian Bombora Special Investments Growth Fund, funding is at 15% interest repayable 31 December 2025

The Company has also extended its overdraft facility by $500k to $660k with the National Australia Bank, interest is 12% per annum and reviewed annually.

8.	**Estimated cash available for future operating activities**	**$A'000**
8.1	Net cash from / (used in) operating activities (item 1.9)	(791)
8.2	Cash and cash equivalents at quarter end (item 4.6)	2,093
8.3	Unused finance facilities available at quarter end (item 7.5)	197
8.4	Total available funding (item 8.2 + item 8.3)	2,290
8.5	**Estimated quarters of funding available (item 8.4 divided by item 8.1)**	2.90

Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.

8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:

8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer:

N/A

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer:

N/A

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer:

N/A

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

Compliance statement

1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.

2 This statement gives a true and fair view of the matters disclosed.

Date: 30 October 2025..

Authorised by: Board of Directors..
(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.

2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.

3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [*name of board committee – eg Audit and Risk Committee*]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".

5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.