



February 2016

Investor Overview

- We continue to build on the strong growth experienced in FY15
- Our growth in 1H16 is the result of winning new business across all areas. Significant opportunities exist to win further business from the Federal Government and private sectors
- The market has stabilised and HiTech is well positioned to benefit from any growth in the Australian recruitment market and the economy in general
- Long term trends toward growing demand for skilled ICT professionals, large scale IT transformation projects and increased use of contract staff in ICT is beneficial to HiTech
- HiTech's growth is predominantly the result of growing contracting income - providing a source of stable, recurring revenue
- Focus is on profitable returns for shareholders through winning new business
- Well positioned to continue to grow revenues and profits in FY16

About HiTech

- HiTech is a specialist recruitment and consulting firm operating primarily in Information and Communications Technology (ICT) as well as Office Support, Finance and Sales & Marketing
- Operating for 23 years with a proven business model and multiple 'preferred supplier' agreements with some of Australia's largest organisations
- Listed in April, 2000
- 31m shares. Board and management own ~65%.

1H16 Results

- Revenue of \$8.17m (up 27%) and Gross Profit of \$1.58m (up 25%)
- EBIT of \$987k (up 199%). NPAT increased to \$695k (up 295%)
- Contracting income grew 27% and permanent placement income grew 89% over pcp. Our growth continues to be predominantly the result of growing contracting income.
- \$3.36m cash at 31 Dec 2015. No debt.
- NTA of 14c

Sample Clients

Sage MicrOpay



Australian Government
Department of Immigration
and Border Protection



AT&T

Sydney
WATER



Australian Government
Department of Human Services



MACQUARIE
BANK



SUNGARD



| C | R | I | M | T | R | A | C |



Australian Government
Department of Education and Training



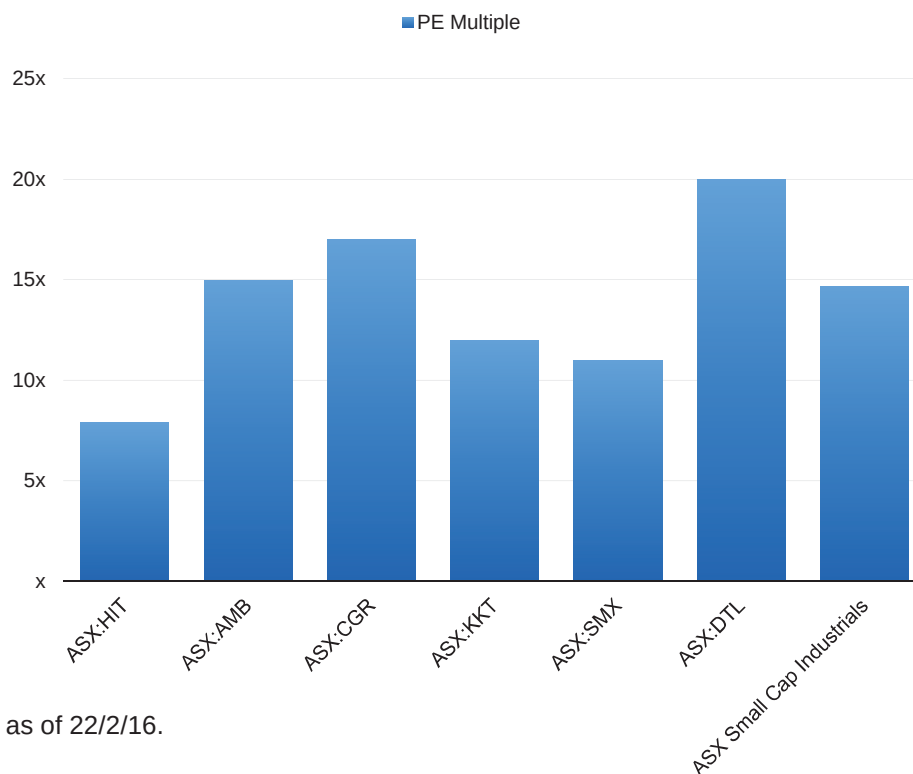
Investments

- Investments in ASX-listed securities (all ASX200) have hidden the underlying profitability of the core business in prior years
- HiTech is focused on optimising growth and profitability of the core ICT Recruitment business and delivering strong returns to shareholders. We have no intention of making any further investments
- The change of value for investments held on our books was -\$14k in 1H16
- Cash of \$3.36m and NTA of 14c at 31st December 2015

Signs of Market Strength

- We are noticing that market conditions continue to improve and we remain well positioned to benefit from this growth
- ICT, the core of HiTech's business, remains resilient with ongoing demand for developers, IT project managers and skilled IT professionals
- HiTech continues to see the trend towards contract staff in ICT
- Increase in large scale IT transformation projects in both private and public sector
- Industry reports suggest hiring intentions are at a four year high in 1H16. ICT and Government jobs remain in strong demand (Source: The Hudson Report - Forward Focus 2016)

Intent on Improving Returns to Shareholders



- Source: Company research. Figures as of 22/2/16.
- The current share price does not accurately reflect the value of HiTech (ASX:HIT)
- We are intent on improving returns to shareholders through an ongoing focus on growing the core business, improved communications to market and consideration of capital management initiatives as the business grows

Outlook

- We remain positive on the outlook for HiTech, assuming continued improvement in market conditions
- There is plenty of room for growth as HiTech remains a small player in a very large market with a proven business model and long term relationships with clients in the private and public sectors
- Expanding cash balance allows consideration of capital management initiatives intended to improve returns to shareholders
- Expectation is for growing revenue and profit results in FY16