

ASX ANNOUNCEMENT

1 November 2006

Hansen Technologies implements first Brand in a Box billing solution for Cable & Wireless

Hansen Technologies Limited (Hansen) announces the first implementation of the HUB Quo Vantage and TrueView customer care and billing systems as part of Cable & Wireless' Brand in a Box service.

The first customer for Cable & Wireless Brand in a Box, Orange Business Services, has commenced a phased roll out of the solution to its small to medium sized business customers.

Cable & Wireless launched its Brand in a Box service to target major brands across the UK. Its innovative approach enables well-known household names to capitalise on the increasing potential that Carrier Pre-Select and Wholesale Line Rental present. Through this service, a customer is able to act as a voice reseller with considerable ease, removing costs traditionally associated with market entry. Brand in a Box provides the network and customer management attributes, such as billing and customer relationship management systems, required to launch a voice reseller solution.

Cable & Wireless heads up the customer relationship, providing voice services and a single interface for all elements of the solution. It sought to work with a suitable billing partner through a competitive tender process.

After 14 vendors responded to the bid, the contract was awarded to Hansen Technologies.

Gareth Kentish, European Director of Hansen Technologies said: "This represents a further major step forward for Hansen in broadening the company's presence in the European telecoms sector. It demonstrates our ongoing focus on understanding the specific needs of the telecoms market in our region and reflecting that understanding in the products we deliver to the sector. Significant investment has been made in HUB to enable our customers to enter the market with an inexpensive, but highly functional solution."

Emma Davies, Product Manager, Cable & Wireless, said: "Cable & Wireless is taking a significant lead in the market by broadening its offering to the major brands in the UK. Hansen was chosen as our partner due to its track record in delivery and clear understanding of our Brand in a Box proposition. Cable & Wireless is ideally placed to take a greater proportion of CPS and Line Rental business working with Hansen. Our flexibility is now unprecedented."

Hansen Technologies Limited
ABN 90 090 906 455

2 Frederick St
P.O. Box 6127
Doncaster 3108
Victoria Australia
Telephone +61 3 9840 3000
Facsimile +61 3 9840 3099

info@hntech.com

www.hntech.com

Gareth Kentish added that he was pleased with this latest success: "Hansen has again been recognised for its strength in customer care and billing solutions. We are confident that demand for the HUB solution will continue to grow strongly".

Cable & Wireless and Hansen are now in a strong position to roll out this successful offering to other major brands across the UK.

ends

About Hansen

Hansen Technologies Limited is a leading provider of proprietary billing solutions and IT outsourcing services. Its flagship HUB billing software has application across the Telecommunication, Electricity, Gas and Water industries. HUB is increasingly providing the solution to the needs of energy/ telecom companies as the push towards market deregulation and convergence evolves. Hansen also provides facilities managed and outsourcing services from its purpose-built data centres located in Melbourne and Sydney. Founded in 1971, Hansen has offices in Australia, the United Kingdom, the United States and New Zealand.

About Cable & Wireless

Cable & Wireless is one of the world's leading international communications companies. It operates through two standalone business units - International and UK. The International business unit operates integrated telecommunications companies in 34 countries offering mobile, broadband, domestic and international fixed line services to residential and business customers, with principal operations in the Caribbean, Panama, Macau, Monaco and the Channel Islands. The UK business unit provides enterprise and carrier solutions to the largest users of telecoms services across the UK, US, continental Europe and Asia, and wholesale broadband services in the UK.

For more information about Cable & Wireless, go to <http://www.cw.com>.

For further information contact:

Gareth Kentish
European Director
Hansen Technologies Limited
(44) 20 8614 8700
www.hsntech.com