

5 February 2021

ASX Announcement

2020 Annual General Meeting – Chairman's Statement

The results for the 2020 year reflected the efforts and actions taken in previous years to reconfigure the business, management of costs, strengthening relationships with global suppliers and continuing to look for new opportunities.

The turnaround in financial performance has been noteworthy. After a number of year of losses, the sale of the Anyware business and the removal of overheads, the current management were able to concentrate on the main game, they have successfully transformed the business.

The total comprehensive profit for the year was \$1,009,522. This compares with a loss incurred in the 2019 year of \$2,202,649.

Highlights for the year include:

- Rationalisation of warehouse space to remove costs simplify the business model;
- Maintain excellent ongoing relationships with key suppliers, especially in Asia;
- Identify new product opportunities, for example protective clothing and face masks with guarantee of product quality and speedy delivery;
- Alignment with key partners Amazon, eBay, Kogan, Catch and MyDeal resulting in the ability to leverage benefits in regard to advertising and marketing;
- Finding new product opportunities that complement the existing product range;

Both the online business (IT and consumer electronics) and the Pro-Hygiene division proved profitable, notable was the ability of the Pro-Hygiene Division to commence operations and be immediately profitable.

HT8's aim is to continue to build our reputation as a leading seller on platforms that enjoy an established customer base.

2021 trading

As reflected in our September 2020 in December 2020 quarterly reports released to the ASX, the results achieved by the IT and consumer electronic space continues to exceed expectations. The results in the Pro-Hygiene Division have weakened as expected, that reduction being offset by the increase in revenue from the IT and consumer division.

Capital raising

HT8 completed a capital raising in September 2020 by way of a Share Purchase Plan and Private Placement. The SPP was well oversubscribed and placement was successful in bringing some new and large shareholders to the register. Total funds raised before costs was \$4.9 million.

The additional capital has greatly assisted HT8 in increasing its inventory and managing its cash flow.

Additional comments

With the ongoing revolution and expansion in online shopping, the directors of HT8 look forward to further success in the 2021 year.

The Board extends its thanks to management and staff for their dedicated efforts which have resulted in strong results for the benefit of shareholders.

Andrew Plympton
Chairman

This announcement was authorised to be released to the ASX by the Chairman of the Company.

*About Harris Technology Group Limited

Harris Technology Group Limited is a publicly listed company on Australia Stocks Exchange (ASX code: HT8). The company's main business is the e-commerce business of Harris Technology (HT) – www.ht.com.au. Harris Technology is a well-known brand with a 30+ year history in IT/CE retail market covering a very wide range of IT products for small and medium businesses in Australia. Harris Technology was previously owned by Officeworks under Wesfarmers and prior to this, it was owned by Coles Myer Group. Harris Technology no longer operates any physical shopfronts – all businesses of Harris Technology is conducted online both on www.ht.com.au and via the major online platforms such as Amazon, Kogan, Catch and eBay etc.