



BrainZ Instruments Limited  
2008 Special Meeting  
Asset Purchase Agreement  
From Natus Medical Inc.

5 November 2008



# Natus Asset Purchase Agreement: Background

- Slow sales growth
- Ongoing cash burn despite cost control
- Lack of clear timeline to substantial market growth - likely related to outcomes data
- Merger and acquisition opportunities did not come to fruition
- OEM arrangements or partnerships involving specific product (e.g. RecogniZe) did not lead to firm proposals
- Integration of BrainZ into a broader neonatal business was the third strategic goal, in order to achieve the necessary critical mass and capital; Natus Medical is such a business (NASDAQ: BABY).



## Natus Asset Purchase Agreement: the assets

- All products and inventories
- All intellectual property related to or used in connection with the products
- All governmental authorisations obtained by BrainZ
- All rights under assumed contracts, including accounts receivable
- Other assets as described in the Explanatory Statement



# Natus Asset Purchase Agreement:

Amongst other agreements or conditions:

- Approval by BrainZ shareholders (75%)
- Exclusivity
- Exclusive Distribution Agreement with GE terminated on terms reasonably acceptable to BrainZ, Natus and GE
- Break fee NZ\$100,000 in the event that shareholder approval is not obtained, or if the Agreement is terminated following the Board of BrainZ changing its unanimous recommendation supporting the proposal.



# Natus Asset Purchase Agreement

## Purchase Price

- on completion of the sale: NZ\$ 1.3 million

## Obligations assumed

- Claims under express product warranties given by BrainZ
- Product support and maintenance under the assumed contracts



# Natus Asset Purchase Agreement: Financial

## Application of purchase price

- approximately \$525,000 to pay Company's advisers (NZ\$425,000 to JT Campbell & Co Pty Ltd, NZ\$100,000 in legal fees)
- Approximately NZ\$650,000 for current debts and liabilities, including employee-related payments of NZ\$520,000

## Plans for the future

- The Board is considering a return of capital towards end 2009 after the business is fully wound down (estimated NZ\$0.03-0.04 per share)



# Natus Asset Purchase Agreement:

Indicative Timetable:

Completion of sale of all or substantially all of the Company's assets:

On or prior to 30 November 2008



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BrainZ Instruments Limited

Questions

